

**United Kingdom-Cardiff: Telecommunications network**  
**OJ S 236/2014 06/12/2014**  
**Contract award notice**  
**Services**

**Directive 2004/18/EC**

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: The Welsh Ministers

Postal address: <http://www.etenderwales.bravosolution.co.uk>

Town: Cardiff

Country: United Kingdom

For the attention of: <http://www.etenderwales.bravosolution.co.uk>

Telephone: +44 2920826755

**Internet address(es):**

General address of the contracting authority: [www.wales.gov.uk](http://www.wales.gov.uk)

Address of the buyer profile: [http://www.sell2wales.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA0007](http://www.sell2wales.gov.uk/search/Search_AuthProfile.aspx?ID=AA0007)

**I.2. Type of the contracting authority**

Body governed by public law

**I.3. Main activity**

General public services

Public order and safety

Environment

Economic and financial affairs

Health

Housing and community amenities

Social protection

Recreation, culture and religion

Education

**I.4. Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: yes

Official name: Please see Section 5.2 of the Project Information Memorandum

**Section II: Object of the contract**

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**II.1. Description**

**II.1.1. Title**

Public Sector Broadband Aggregation for Wales.

**II.1.2. Type of contract and place of performance or delivery**

Services

Service category No 5: Telecommunications services

Main site or place of performance: Wales.

NUTS code UK United Kingdom

### **II.1.3. Information about a framework agreement or a dynamic purchasing system (DPS)**

#### **II.1.4. Short description of the contract or purchase(s)**

Expressions of interest are sought for commercial partner/s to provide a managed wide-area network and other managed IP services, referred to as PSBA, for public sector organisations in Wales and the immediate proximity.

The Contracting Authority is acting on behalf of a range of stakeholders as defined in Section 11.1.6 below. Not all public sector stakeholders commit to place an order for any or all services through the procurement process.

The provider will, inter alia:

- provide reliable managed wide area networking and associated services to public sector premises and potentially also, if required, to organisations affiliated to the public sector such as, but not limited to: dentists, charitable organisations, private sector partners, opticians or pharmacies and other organisations involved in public sector service delivery;
- sustainably maintain best value as the telecoms market, technology and requirements develop over the life of the contract either by sub-letting short term contracts to a number of network providers or through an alternative equivalent arrangement;
- maintain and implement operational procedures and standards to fulfil and satisfy the demands of the public sector and in response to public sector policy demands, including adherence to relevant UK Government PSN standards;
- evaluate and trial new networking technology for the life of the contract and maintain services in line with evolving business needs and technical opportunities, exploiting relevant opportunities to maximise value from the network infrastructure;
- provide technical, commercial, migration, training, support and other associated services;
- work alongside staff from the public sector who will provide specialist business and procedural expertise.

The Contracting Authority is seeking expressions of interest from integrators with a track record in providing integrated network solutions as well as telecommunications providers.

Telecommunications providers will need to demonstrate interworking with other telecommunications providers to deliver a blended, best value, solution to all locations.

Further detail is included in the Pre-Qualification Questionnaire which is available from bravosolutions etending portal until the date specified in Section IV.3.4.

The Welsh Government, on behalf of the Welsh Ministers, will be conducting this procurement exercise through the etenderwales portal <https://etenderwales.bravosolution.co.uk>

Tender documents and other information must be downloaded from and returned through this portal. If you require any further assistance the BravoSolution helpdesk is available on:

Email: [help@bravosolution.co.uk](mailto:help@bravosolution.co.uk) Phone: +44 8003684850/ Fax: +44 2070600480

Full information in accessing the portal is found in Section VI.3.

#### **II.1.5. CPV code(s)**

32412100 Telecommunications network, 64200000 Telecommunications services, 72720000 Wide area network services, 32430000 Wide area network, 32412000 Communications network, 32412110 Internet network, 32500000 Telecommunications equipment and supplies, 32524000 Telecommunications system, 32521000 Telecommunications cable, 32522000 Telecommunications equipment, 64227000 Integrated telecommunications services, 45232300 Construction and ancillary works for telephone and communication lines, 32425000 Network operating system, 50332000 Telecommunications-infrastructure maintenance services , 45231600 Construction work for communication lines, 50334400 Communications system maintenance services, 72410000 Provider services

### **II.1.6. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

### **II.2. Total value of the contract/lot**

#### **II.2.1. Total value of the contract/lot**

Value: 138 900 000 GBP  
excluding VAT

## **Section IV: Procedure**

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### **IV.1. Type of procedure**

#### **IV.1.1. Type of procedure**

competitive dialogue

### **IV.2. Award criteria**

#### **IV.2.1. Award criteria**

The most economically advantageous tender in terms of

1. Quality. Weighting 50
2. Commercial. Weighting 50

#### **IV.2.2. Information about electronic auction**

### **IV.3. Administrative information**

#### **IV.3.1. File reference number attributed by the contracting authority**

C005 2013 14

#### **IV.3.2. Previous publication concerning this procedure**

##### **Contract notice**

Notice number in the OJ S: [2013/S 151-263177](#) of 6.8.2013

## **Section V: Award of contract**

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Contract No: C005/2013/2014

Lot title: Public Sector Broadband Aggregation for Wales

### **V.1. Date of conclusion of the contract**

7.10.2014

### **V.2. Information about tenders**

Number of tenders received: 2

### **V.3. Name and address of the contractor**

Official name: Bt Plc  
Postal address: 81 Newgate St  
Town: London  
Postal code: EC1A 7AJ  
Country: United Kingdom

### **V.4. Information on value of the contract/lot**

Total value of the procurement:  
Value: 138 900 000 GBP

excluding VAT  
If annual or monthly value:  
Number of years: 7

**V.5. Information about subcontracting**

**Section VI: Complementary information**

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**VI.1. Information about European Union funds**

**VI.2. Additional information**  
(WA Ref:19671).

**VI.3. Procedures for review**

**VI.3.1. Review body**

**VI.3.2. Review procedure**

**VI.3.3. Service from which information about the review procedure may be obtained**

**VI.4. Date of dispatch of this notice**  
3.12.2014