# 416722-2026 - Competition

**Barbados – General management consultancy services – Service contract to Facilitating EU Private Sector Engagement in the Caribbean**
**OJ S 115/2026 17/06/2026**
**Contract or concession notice – standard regime - Change notice**
**Services**

## 1. Buyer

### 1.1. Buyer

Official name: European Commission, INTPA - International Partnerships
Email: DELEGATION-BARBADOS-PRIVATE-SECTOR-ENGAGEMENT@EEAS.EUROPA.EU
Legal type of the buyer: EU institution, body or agency
Activity of the contracting authority: General public services

## 2. Procedure

### 2.1. Procedure

Title: Service contract to Facilitating EU Private Sector Engagement in the Caribbean
Description: EU#funded service contract to implement Output 1 “Facilitating EU Private Sector Engagement in the Caribbean” under the EU–Caribbean Investment Promotion Programme. The contractor will establish an investment promotion framework to increase EU private sector engagement in the Caribbean and contribute to more trade and economic relations between the two regions, attracting new EU companies and investors. Services will include structuring, coordinating and co#financing around 10–15 investment, trade and economic missions and virtual events from EU firms to the region, with a strong focus on SMEs offering green, inclusive and innovative business models aligned with the EU Green Deal. The contractor will support the establishment and consolidation of trade and investment networks, provide targeted market intelligence (including regulatory guidance and sustainability#related data for green trade and circular value chains), and facilitate matchmaking, investment and co#creation between EU firms and Caribbean MSMEs, including women# and youth#led businesses, potentially also supporting Caribbean commercial missions to the EU in the framework of the CARIFORUM#EU EPA.
Procedure identifier: 3e8f1477-0fbd-4a8a-8a15-0a8f42cb3cf5
Internal identifier: EC-INTPA/BGI/2026/EA-RP/0075
Type of procedure: Restricted
The procedure is accelerated: no

### 2.1.1. Purpose

Main nature of the contract: Services
Main classification (cpv): 79411000 General management consultancy services

### 2.1.2. Place of performance

Country: Antigua and Barbuda
Anywhere in the given country
Additional information: Please consult the procurement documents.

### 2.1.2. Place of performance

Country: Bahamas

Anywhere in the given country
Additional information: Please consult the procurement documents.

**2.1.2. Place of performance**
Country: Belize
Anywhere in the given country
Additional information: Please consult the procurement documents.

**2.1.2. Place of performance**
Country: Barbados
Anywhere in the given country
Additional information: Please consult the procurement documents.

**2.1.2. Place of performance**
Country: Cuba
Anywhere in the given country
Additional information: Please consult the procurement documents.

**2.1.2. Place of performance**
Country: Dominica
Anywhere in the given country
Additional information: Please consult the procurement documents.

**2.1.2. Place of performance**
Country: Dominican Republic
Anywhere in the given country
Additional information: Please consult the procurement documents.

**2.1.2. Place of performance**
Country: Grenada
Anywhere in the given country
Additional information: Please consult the procurement documents.

**2.1.2. Place of performance**
Country: Guyana
Anywhere in the given country
Additional information: Please consult the procurement documents.

**2.1.2. Place of performance**
Country: Haiti
Anywhere in the given country
Additional information: Please consult the procurement documents.

**2.1.2. Place of performance**
Country: Jamaica
Anywhere in the given country
Additional information: Please consult the procurement documents.

**2.1.2. Place of performance**
Country: Saint Kitts and Nevis
Anywhere in the given country
Additional information: Please consult the procurement documents.

**2.1.2. Place of performance**

Country: Saint Lucia
Anywhere in the given country
Additional information: Please consult the procurement documents.

**2.1.2. Place of performance**

Country: Suriname
Anywhere in the given country
Additional information: Please consult the procurement documents.

**2.1.2. Place of performance**

Country: Trinidad and Tobago
Anywhere in the given country
Additional information: Please consult the procurement documents.

**2.1.2. Place of performance**

Country: Saint Vincent and the Grenadines
Anywhere in the given country
Additional information: Please consult the procurement documents.

**2.1.3. Value**

Estimated value excluding VAT: 2 000 000,00 EUR

**2.1.4. General information**

Additional information: For any additional information, please refer to the document A5f "Additional information about the Contract Notice". In case of unavailability or disruptions in the functioning of the electronic means of communication provided in Section 5.1.11 in the last 5 calendar days before the time limit for receipt indicated in Section 5.1.12, the contracting authority reserves the right to extend this time limit and publish the extension at the Internet address provided in Section 5.1.11, without a preceding publication of a corrigendum to this notice. Economic operators interested in this procurement are invited to subscribe to the call for tenders at the address in Section 5.1.11 in order to get notified when new information or documents are published.

**Legal basis:**

Regulation (EU, Euratom) 2024/2509
LocalLaw - Procurement award procedure applying to European Union external actions financed from the general budget of the European Union and the European Development Fund (EDF)

**2.1.6. Grounds for exclusion**

Sources of grounds for exclusion: Procurement Document

## 5. Lot

**5.1. Lot: LOT-0001**

Title: Service contract to Facilitating EU Private Sector Engagement in the Caribbean
Description: EU#funded service contract to implement Output 1 “Facilitating EU Private Sector Engagement in the Caribbean” under the EU–Caribbean Investment Promotion Programme. The contractor will establish an investment promotion framework to increase EU private sector engagement in the Caribbean and contribute to more trade and economic relations between the two regions, attracting new EU companies and investors. Services will include structuring, coordinating and co#financing around 10–15 investment, trade and economic missions and virtual events from EU firms to the region, with a strong focus on SMEs offering green,

inclusive and innovative business models aligned with the EU Green Deal. The contractor will support the establishment and consolidation of trade and investment networks, provide targeted market intelligence (including regulatory guidance and sustainability#related data for green trade and circular value chains), and facilitate matchmaking, investment and co#creation between EU firms and Caribbean MSMEs, including women# and youth#led businesses, potentially also supporting Caribbean commercial missions to the EU in the framework of the CARIFORUM#EU EPA.
Internal identifier: EC-INTPA/BGI/2026/EA-RP/0075

**5.1.1. Purpose**

Main nature of the contract: Services
Main classification (cpv): 79411000 General management consultancy services
**Options:**
Description of the options: provided they are in conformity with the basic project, new services or works consisting in the repetition of similar services or works, may be entrusted up to 50 % of the initial contract to the initial contractor by negotiated procedure without prior publication of a contract notice.

**5.1.2. Place of performance**

Anywhere
Additional information: The contract will be performed in Cuba

**5.1.2. Place of performance**

Anywhere
Additional information: The contract will be performed in Haiti

**5.1.2. Place of performance**

Anywhere
Additional information: The contract will be performed in Belize

**5.1.2. Place of performance**

Anywhere
Additional information: The contract will be performed in Guyana

**5.1.2. Place of performance**

Anywhere
Additional information: The contract will be performed in Bahamas

**5.1.2. Place of performance**

Anywhere
Additional information: The contract will be performed in Grenada

**5.1.2. Place of performance**

Anywhere
Additional information: The contract will be performed in Jamaica

**5.1.2. Place of performance**

Anywhere
Additional information: The contract will be performed in Barbados

**5.1.2. Place of performance**

Anywhere
Additional information: The contract will be performed in Dominica

**5.1.2. Place of performance**
Anywhere
Additional information: The contract will be performed in Suriname

**5.1.2. Place of performance**
Anywhere
Additional information: The contract will be performed in Saint Lucia

**5.1.2. Place of performance**
Anywhere
Additional information: The contract will be performed in Dominican Republic

**5.1.2. Place of performance**
Anywhere
Additional information: The contract will be performed in Antigua and Barbuda

**5.1.2. Place of performance**
Anywhere
Additional information: The contract will be performed in Trinidad and Tobago

**5.1.2. Place of performance**
Anywhere
Additional information: The contract will be performed in Saint Kitts and Nevis

**5.1.2. Place of performance**
Anywhere
Additional information: The contract will be performed in Saint Vincent and the Grenadines

**5.1.3. Estimated duration**
Duration: 48 Months

**5.1.5. Value**
Estimated value excluding VAT: 2 000 000,00 EUR

**5.1.6. General information**
**Reserved participation:**
Participation is not reserved.
Procurement Project fully or partially financed with EU Funds.
**Information about European Union funds:**
EU funds programme: Neighbourhood, Development and International Cooperation Instrument (NDICI) (2021/2027)
The procurement is covered by the Government Procurement Agreement (GPA): no
Additional information: The procurement is funded by the following EU programme: Global Challenge.

**5.1.9. Selection criteria**
Sources of selection criteria: Procurement Document
**Information about the second stage of a two-stage procedure:**
Minimum number of candidates to be invited for the second stage of the procedure: 4
Maximum number of candidates to be invited for the second stage of the procedure: 8

**5.1.10. Award criteria**
**Criterion:**
Type: Quality

Description: Please consult the procurement documents.
Category of award weight criterion: Weight (percentage, exact)
Award criterion number: 80
**Criterion:**
Type: Price
Description: Please consult the procurement documents.
Category of award weight criterion: Weight (percentage, exact)
Award criterion number: 20

#### 5.1.11. Procurement documents

Address of the procurement documents: https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/opportunities/tender-details/3e8f1477-0fbd-4a8a-8a15-0a8f42cb3cf5-CN?#anchorDocuments
**Ad hoc communication channel:**
Name: Funding and Tenders Portal
URL: https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/opportunities/tender-details/3e8f1477-0fbd-4a8a-8a15-0a8f42cb3cf5-CN?#anchorDocuments

#### 5.1.12. Terms of procurement

**Terms of submission:**
Electronic submission: Required
Address for submission: https://webgate.ec.europa.eu/digit/opsys/esubmission?cftUuid=3e8f1477-0fbd-4a8a-8a15-0a8f42cb3cf5
Languages in which tenders or requests to participate may be submitted: English
Electronic catalogue: Not allowed
Deadline for receipt of requests to participate: 03/07/2026 16:00:59 (UTC-04:00) Guadeloupe, Martinique, Curaçao
**Terms of contract:**
The execution of the contract must be performed within the framework of sheltered employment programmes: No
Electronic invoicing: Allowed
Electronic ordering will be used: yes
Electronic payment will be used: yes

#### 5.1.15. Techniques

**Framework agreement:**
No framework agreement
**Information about the dynamic purchasing system:**
No dynamic purchase system

#### 5.1.16. Further information, mediation and review

Review organisation: Court of Justice of the European Union
Organisation providing more information on the review procedures: European Commission, INTPA - International Partnerships

## 8. Organisations

### 8.1. ORG-0001

Official name: European Commission, INTPA - International Partnerships
Registration number: COM

Department: INTPA.B - Latin America and The Caribbean; Relations with all Overseas Countries and Territories
Postal address: Hastings, Christ Church
Town: Bridgetown
Postcode: BB15156
Country: Barbados
Email: DELEGATION-BARBADOS-PRIVATE-SECTOR-ENGAGEMENT@EEAS.EUROPA.EU
Telephone: +32 2 299 11 11
Internet address: https://international-partnerships.ec.europa.eu/index_en
**Roles of this organisation:**
Buyer
Organisation providing more information on the review procedures

**8.1. ORG-0002**
Official name: Court of Justice of the European Union
Registration number: CURIA
Postal address: Rue du Fort Niedergrünewald
Town: Luxembourg
Postcode: L-2925
Country subdivision (NUTS): Luxembourg (LU000)
Country: Luxembourg
Email: GC.Registry@curia.europa.eu
Telephone: +352 4303-1
Internet address: http://curia.europa.eu
**Roles of this organisation:**
Review organisation

**8.1. ORG-0003**
Official name: European Commission
Registration number: EUCOM
Postal address: Mondrian (CDMA), Rue du Champ de Mars 21
Town: Brussels
Postcode: B-1050
Country subdivision (NUTS): Arr. de Bruxelles-Capitale/Arr. Brussel-Hoofdstad (BE100)
Country: Belgium
Email: DELEGATION-BARBADOS-PRIVATE-SECTOR-ENGAGEMENT@EEAS.EUROPA.EU
Telephone: +32 2 299 11 11
Internet address: https://commission.europa.eu/
**Roles of this organisation:**
TED eSender

## 10. Change

Version of the previous notice to be changed
:
15c0f245-866b-4444-834c-b52d6a74d336-01
Main reason for change
:
Information updated
Description

:
Correction to question 94703 and extension of deadline

## Notice information

Notice identifier/version: e4fdd91c-68f5-4d85-9d3a-c256f324d9a5 - 01
Form type: Competition
Notice type: Contract or concession notice – standard regime
Notice subtype: 16
Notice dispatch date: 16/06/2026 14:12:14 (UTC+02:00) Eastern European Time, Central European Summer Time
Languages in which this notice is officially available: English
Notice publication number: 416722-2026
OJ S issue number: 115/2026
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