

United Kingdom-Yeovil: Surgical hospital services
OJ S 232/2015 01/12/2015
Contract notice
Services

Directive 2004/18/EC

Section I: Contracting authority

I.1. Name and addresses

Official name: Yeovil District Hospital NHS Foundation Trust

Postal address: Higher Kingston

Town: Yeovil

Postal code: BA21 4AT

Country: United Kingdom

For the attention of: Katie Mattravers

E-mail: katie.mattravers@ydh.nhs.uk

Telephone: +44 1935384486

Internet address(es):

General address of the contracting authority: <http://www.yeovilhospital.nhs.uk>

Electronic access to information: https://tactica-live.advanced365.com/app/rfq/rwlentrance_s.asp?PID=7057&B=SOUTHWEST

Electronic submission of tenders and requests to participate: <https://tactica-live.advanced365.com>

Additional information can be obtained from:

the abovementioned address

Specifications and additional documents (including documents for competitive dialogue and a dynamic purchasing system) can be obtained from:

the abovementioned address

Tenders or requests to participate must be submitted: the abovementioned address

I.2. Type of the contracting authority

Body governed by public law

I.3. Main activity

Health

I.4. Contract award on behalf of other contracting authorities

The contracting authority is purchasing on behalf of other contracting authorities: no

Section II: Object of the contract

II.1. Description

II.1.1. Title attributed to the contract by the contracting authority

Provision of a Strategic Partner for Elective Care Services.

II.1.2. Type of contract and place of performance or delivery

Services

Service category No 25: Health and social services

Main site or place of performance: The services will be delivered predominately at the Trust facilities at Yeovil District Hospital but may potentially include other locations used to deliver the Trust's surgical and clinical activities as part of the joint venture.

NUTS code UKK2 Dorset and Somerset

II.1.3. Information about a framework agreement or a dynamic purchasing system

II.1.4. Information about framework agreement

II.1.5. Short description of the contract or purchase(s)

Yeovil District Hospital NHS Foundation Trust ('the Trust') is seeking a Strategic Partner for Elective Care Services ('the Partner') to invest and assist the Trust in improving and transforming the delivery of surgical services being provided by the Trust.

These services will be provided to the Trust through the establishment of a joint venture body ('JV') between Trust and the Partner in which both parties will take an equity stake.

The Partner will be required to deliver efficiencies in advising on, implementing and managing the provision of NHS surgical services at the Trust and participating in the strategic management of the joint venture as a business partner with the aim of increasing the efficiency, cost effectiveness and quality of the elective care services and achieving growth through securing new commercial opportunities ('the Partnering Services').

The Partnering Services are expected to include (but are not limited to):

- Advising on and delivering operational efficiencies and business improvements to the performance of existing surgical services at the Trust;
- Advising on the specification, design, layout and functionality of the surgical wing of a proposed new mixed -function facility to be built by the Trust from which the Trust and the JV Partner will deliver future surgical services ('the New Facility');
- Advising on the management of the future delivery of surgical services at the New Facility by the Trust;
- Advising on investing in the fit-out of the shell of the New Facility's surgical space;
- Advising on, implementing and managing the delivery of the Partner's efficiency solution and practices at the New Facility;
- Contributing to the business planning and commercial development of the JV over the term of the partnership.

The Partner will be expected to explore potential management, governance and clinical staffing models for the JV and the New Facility as part of the competitive dialogue process.

The scheme is expected to involve the JV entering into a lease for the surgical space in the New Facility which is expected to be operational in 2018 ('the Operational Commencement Date').

The Partner may be required to invest in the fit-out of the New Facility as well as supplying the equipment to be installed in the New Facility. The Partner may be required to install the equipment they have sourced and/or co-ordinate with the Trust 's construction provider in its installation of the equipment.

The partnership is expected to be adaptive to support and invest in the Trust's current and future surgical and clinical needs and the delivery of Partnering Services by the JV partner will need to be flexible to meet changing needs, commissioning approaches and the move towards integration of health care services in the community.

There will be a transitional period between the establishment of the JV and the Operational Commencement Date (during which it is anticipated that the Partner will deliver some of the Partnering Services). From the Operational Commencement Date, the contract will run for an initial term of 10 years with an option to extend for up to a further 5 years.

The Trust anticipates that, once established, the JV will bid for opportunities to deliver relevant

elective care surgical services to other Trusts.

Further details of the opportunity are provided in the Memorandum of Information accompanying the pre-qualification questionnaire (see section VI.3) — Additional Information) for details of how to obtain these documents).

II.1.6. CPV code(s)

85111100 Surgical hospital services, 85121300 Surgical specialist services, 85112200 Outpatient care services, 85110000 Hospital and related services, 85111200 Medical hospital services, 85112000 Hospital support services, 85141200 Services provided by nurses, 85141210 Home medical treatment services, 85141000 Services provided by medical personnel, 85120000 Medical practice and related services, 75122000 Administrative healthcare services, 85140000 Miscellaneous health services, 45453100 Refurbishment work, 51400000 Installation services of medical and surgical equipment, 79625000 Supply services of medical personnel, 79624000 Supply services of nursing personnel, 71315200 Building consultancy services, 79415200 Design consultancy services, 72220000 Systems and technical consultancy services, 72221000 Business analysis consultancy services, 79410000 Business and management consultancy services, 79413000 Marketing management consultancy services, 79418000 Procurement consultancy services, 72266000 Software consultancy services, 72267000 Software maintenance and repair services, 79500000 Office-support services, 48814200 Patient-administration system, 48814300 Theatre management system, 48814400 Clinical information system, 33698000 Clinical products, 33190000 Miscellaneous medical devices and products, 33191000 Sterilisation, disinfection and hygiene devices, 33192000 Medical furniture, 33100000 Medical equipments, 33197000 Medical computer equipment, 33169000 Surgical instruments, 33169500 Surgical tracking and tracing systems, 33171000 Instruments for anaesthesia and resuscitation

II.1.7. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

II.1.8. Lots

This contract is divided into lots: no

II.1.9. Information about variants

Variants will be accepted: yes

II.2. Scope of the procurement

II.2.1. Total quantity or scope

The scope of current surgical services at the Trust being provided in Yeovil District Hospital is estimated to be in the region of 13 700 systematisable day case procedures.

The volume of cases is split as follows: 1 400 orthopaedics, 1 300 ophthalmology, 4 000 endoscopy and 7 000 other day cases.

The New Facility is expected to be completed in 2018 with an anticipated surgical department consisting of a 5 theatre multi-speciality centre plus 3 GI rooms. The overall floor area is expected to be approximately 2 000 m². The facility will be built to provide for expansion in the future. The figures are based on current business case estimates and the final configuration may differ.

The potential return for the Partner will depend on many commercial factors including (but not limited to) the performance of the JV, the demand of NHS surgical procedures at the Trust, the contribution and equity investment of the Partner, the levels of efficiencies achieved and new opportunities attained by the JV. The terms of risk share and returns will be negotiated through the competitive dialogue process.

This estimated systematisable activity for the contract range will be 7 000 000 GBP-10 000 000 GBP pa based on current tariffs.

Indicative values range of 105 000 000 and 150 000 000 GBP given below is based on the above assumptions of surgical activity over the maximum 15 year term and not the potential return for the appointed Partner. These figures are not intended to limit or restrict the scope, value and activity of the partnership as the Partner will be expected to grow the business with the Trust as part of the joint venture.

Bidders should seek independent legal and commercial advice in relation to the potential value of the opportunity of the scheme as a whole.

Estimated value excluding VAT:

Range: between 105 000 000 and 150 000 000 GBP

II.2.2. Information about options

Options: yes

Description of options: The contract between the Trust and the Partner will be for an initial term of 10 years with an option to extend for a further 5 years.

II.2.3. Information about renewals

This contract is subject to renewal: no

II.3. Duration of the contract or time limit for completion

Duration in months: 180 (from the award of the contract)

Section III: Legal, economic, financial and technical information

III.1. Conditions related to the contract

III.1.1. Deposits and guarantees required

The Trust reserves the right to require a parent company guarantee, bonds or other forms of appropriate security.

III.1.2. Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them

Details will be set out in the Invitation to Participate in Competitive Dialogue (ITPD) and/or the contractual documentation and will be developed throughout the competitive dialogue procedure.

III.1.3. Legal form to be taken by the group of economic operators to whom the contract is to be awarded

Expressions of interest in response to this contract notice may be submitted by a single bidder or a consortium. The contracting authority reserves the right to require groupings of contractors to take a particular legal form or to require a single contractor to take primary liability or to require that each party undertakes joint and several liability.

III.1.4. Contract performance conditions

The performance of the contract is subject to particular conditions: no

III.2. Conditions for participation

III.2.1. Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions: In accordance with Articles 57 to 63 of Directive 2014/24/EU and Regulations 57 to 63 of the Public Contracts Regulations 2015 and as set out in the pre-qualification questionnaire available from the address in section I.1).

Suppliers are required to express an interest in the OJEU process and complete PQQ documents (where applicable) via the Trust's e-Portal system TACTICA — which is accessed at <https://tactica-live.advanced365.com> — please make sure that you are registered to avoid any future delays.

III.2.2. Economic and financial ability

List and brief description of conditions: In accordance with Article 58 to 63 of Directive 2014/24/EU and Regulation 58 to 63 of the Public Contracts Regulations 2015 and as set out in the Pre-Qualification Questionnaire which is available from the address in section I.1).

Minimum level(s) of standards possibly required: As set out in the Pre-Qualification Questionnaire.

III.2.3. Technical and professional ability

List and brief description of conditions:

In accordance with Articles 58 to 63 of Directive 2014/24/EU and Regulation 58 to 63 of the Public Contracts Regulations 2015 and as set out in the Pre-Qualification Questionnaire which is available from the address in section I.1).

Minimum level(s) of standards possibly required:

As set out in the Pre-Qualification Questionnaire.

III.2.4. Information about reserved contracts

III.3. Conditions specific to services contracts

III.3.1. Information about a particular profession

Execution of the service is reserved to a particular profession: no

III.3.2. Information about staff responsible for the performance of the contract

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract: yes

Section IV: Procedure

IV.1. Type of procedure

IV.1.1. Type of procedure

competitive dialogue

IV.1.2. Information about the limits on the number of candidates to be invited

Envisaged number of candidates: 3

Objective criteria for choosing the limited number of candidates: As set out in the Pre-Qualification Questionnaire which is available from the address in Section I.1).

IV.1.3. Information about reduction of the number of solutions or tenders during negotiation or dialogue

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated no

IV.2. Award criteria

IV.2.1. Award criteria

The most economically advantageous tender in terms of Price is not the only award criterion and all criteria are stated only in the procurement documents

IV.2.2. Information about electronic auction

An electronic auction will be used: no

IV.3. Administrative information

IV.3.1. File reference number attributed by the contracting authority

RA4 YDHPROC0013

IV.3.2. Previous publication concerning this procedure

no

IV.3.3. Conditions for obtaining specifications and additional documents or descriptive document

Time limit for receipt of requests for documents or for accessing documents: 30.12.2015 - 09:00

Payable documents: no

IV.3.4. Time limit for receipt of tenders or requests to participate

30.12.2015 - 09:00

IV.3.5. Estimated date of dispatch of invitations to tender or to participate to selected candidates

11.1.2016

IV.3.6. Languages in which tenders or requests to participate may be submitted

English.

IV.3.7. Minimum time frame during which the tenderer must maintain the tender

IV.3.8. Conditions for opening of tenders

Section VI: Complementary information

VI.1. Information about recurrence

This is a recurrent procurement: no

VI.2. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: no

VI.3. Additional information

To receive more information about this tender, including any amendments and/or clarifications and to request any clarifications and/or respond to this tender, you must register your interest to this tender on the following site: <https://tactica-live.advanced365.com>

Section II.1.9) (Variants) — The Trust reserves the right to invite variant proposals and final details of whether variants will be invited will be provided to bidders that are shortlisted to participate in the competitive dialogue stages of the procurement.

Section II.1.2) (c) (Additional Service Categories) — No 1, No 11 and No 12. The Partner may also be required to source equipment and products for the fit-out of the New Facility.

Section IV.3.3) (Conditions for obtaining documents) — The pre-qualification questionnaire and memorandum of information are available upon request from <https://tactica-live.advanced365.com>

Procurement documents are available to view through the portal referred to in section I.1) above (Electronic Access to Information) and can be accessed by logging onto TACTICA; <https://tactica-live.advanced365.com> suppliers will be able to download relevant information stored within the document section of the RFT (Request for Tender).

Bidders should note that the Procurement Documents are draft documents at this stage, providing indicative information of the Trust's intended approach in the procurement process and are for general information only. The Trust reserves the right to vary, amend and update any aspects of the Procurement Documents and final details and versions of the Procurement Documents will be confirmed to applicants successful in being selected to participate in the relevant tender stages of the procurement procedure.

Section IV.3.4) (Time-limit for requests to participate) — Expressions of interest must be by way of completion and return of the pre-qualification questionnaire (in accordance with the requirements set out in the pre-qualification questionnaire) by the date and time specified in Section IV.3.4).

Expressions of interest must be received before the deadline. Bidders are encouraged to submit their submissions well in advance of the stated date and time in order to avoid such issues as technical difficulties with the electronic system that may be due to the high volumes of traffic attempting to submit applications on the same date at the same time. Expressions of interest delivered after the date and time specified or to a different address, electronically or otherwise, will not be considered.

Should you experience any problems with <https://tactica-live.advanced365.com> then please contact Katie Mattravers (contact details in section I.1) in the first instance or use the help-desk number displayed on the TACTICA website.

The contracting authority reserves the right not to award the opportunity or to award only part (or a different arrangement) of the opportunity described in this contract notice.

VI.4. Procedures for review

VI.4.1. Review body

Official name: Yeovil District Hospital NHS Foundation Trust

Postal address: Higher Kingston

Town: Yeovil

Postal code: BA21 4AT

Country: United Kingdom

E-mail: jade.renville@ydh.nhs.uk

Telephone: +44 1935384348

Fax: +44 1935426850

Internet address: <http://www.yeovilhospital.nhs.uk>

VI.4.2. Review procedure

Precise information on deadline(s) for review procedures: In accordance with Regulation 86 (Notices of decisions to award a contract), Regulation 87 (Standstill Period) and Regulations 91 (Enforcement of duties through the Court) of the Public Contracts Regulations 2015.

VI.4.3. Service from which information about the review procedure may be obtained

Official name: Yeovil District Hospital NHS Foundation Trust

Postal address: Higher Kingston

Town: Yeovil

Postal code: BA21 4AT
Country: United Kingdom
E-mail: jade.renville@ydh.nhs.uk
Telephone: +44 1935384348
Fax: +44 1935426850
Internet address: <http://www.yeovilhospital.nhs.uk>

VI.5. Date of dispatch of this notice

27.11.2015