

423367-2026 - Competition

Netherlands – Telecommunications services – Mobile Network Operations, Administration & Maintenance Services

OJ S 117/2026 19/06/2026

Contract or concession notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: Utility Connect B.V.

Email: michiel.markusse@utilityconnect.nl

Legal type of the buyer: Public undertaking, controlled by a regional authority

Activity of the contracting entity: Electricity-related activities

2. Procedure

2.1. Procedure

Title: Mobile Network Operations, Administration & Maintenance Services

Description: This procurement concerns the operation, administration and maintenance of Utility Connect's mobile network for critical utility communications, divided into two lots: managed network operations and nationwide field services.

Procedure identifier: a57294ab-1908-4c3d-b6e4-8793666fcbdc

Internal identifier: d5a93cf8-d456-4d36-a612-c9fb521537a8

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 64200000 Telecommunications services

Additional classification (cpv): 50000000 Repair and maintenance services, 51300000

Installation services of communications equipment, 72000000 IT services: consulting, software development, Internet and support

2.1.2. Place of performance

Anywhere in the European Economic Area

Additional information: The services are performed within the European Economic Area (EEA).

Further requirements on the place of performance are set out in the procurement documents.

2.1.3. Value

Estimated value excluding VAT: 55 000 000,00 EUR

Maximum value of the framework agreement: 55 000 000,00 EUR

2.1.4. General information

Legal basis:

Directive 2014/25/EU

2.1.5. Terms of procurement

Terms of submission:

Maximum number of lots for which one tenderer can submit tenders: 2

Terms of contract:

Maximum number of lots for which contracts can be awarded to one tenderer: 2

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: European Single Procurement Document (ESPD), Procurement Document

5. Lot

5.1. Lot: LOT-0001

Title: Mobile Network Managed Services (LTE-M NOC, TOC & Smarthands)

Description: This lot covers the managed operation and maintenance of Utility Connect's LTE-M mobile network. The contractor provides round-the-clock monitoring and technical operations from a central operations centre, supported by hands-on assistance at the network's core locations, to keep this critical communications network running reliably.

Internal identifier: c87cbfbc-d481-4a1a-aca4-944ff1edcf02

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 64200000 Telecommunications services

Options:

Description of the options: The contract includes the option to scale up the services to full national coverage as the network is expanded across the Netherlands.

5.1.2. Place of performance

Anywhere in the European Economic Area

Additional information: The services are performed within the European Economic Area (EEA).

Further requirements on the place of performance are set out in the procurement documents.

5.1.3. Estimated duration

Duration: 8 Years

5.1.4. Renewal

Maximum renewals: 2

5.1.5. Value

Estimated value excluding VAT: 43 400 000,00 EUR

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not required

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): no

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document, European Single Procurement Document (ESPD)

Information about the second stage of a two-stage procedure:

Maximum number of candidates to be invited for the second stage of the procedure: 4

The procedure will take place in successive stages. At each stage, some participants may be eliminated

5.1.11. Procurement documents

Address of the procurement documents: <https://s2c.mercell.com/today/216533>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Allowed

Address for submission: <https://s2c.mercell.com/today/216533>

Languages in which tenders or requests to participate may be submitted: English, Dutch

Electronic catalogue: Not allowed

Variants: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of requests to participate: 03/09/2026 15:00:00 (UTC+00:00) Western European Time, GMT

Information that can be supplemented after the submission deadline:

No documents can be submitted later.

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: See tender documentation

A non-disclosure agreement is required: no

Electronic ordering will be used: no

Financial arrangement: See tender documentation

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 1

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Mediation organisation: Court The Hague

Review organisation: Court The Hague

Information about review deadlines: 20 days

Organisation providing additional information about the procurement procedure: Alliander N.V.

Organisation providing more information on the review procedures: Alliander N.V.

5.1. Lot: LOT-0002

Title: Mobile Network Field Services (CDMA & LTE-M)

Description: This lot covers the field maintenance of Utility Connect's CDMA and LTE-M network sites across the Netherlands. The contractor carries out preventive, corrective and adaptive maintenance on site and manages the associated spare parts, keeping the physical network infrastructure available and reliable.

Internal identifier: 0b6d364e-39f1-4752-af6d-6e81aee4c5f2

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 64200000 Telecommunications services

Options:

Description of the options: The contract includes the option to scale up the services to full national coverage as the network is expanded across the Netherlands.

5.1.2. Place of performance

Country subdivision (NUTS): Extra-Regio NUTS 3 (NLZZZ)

Country: Netherlands

Additional information: Netherlands

5.1.3. Estimated duration

Duration: 8 Years

5.1.4. Renewal

Maximum renewals: 2

5.1.5. Value

Estimated value excluding VAT: 11 600 000,00 EUR

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not required

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document, European Single Procurement Document (ESPD)

Information about the second stage of a two-stage procedure:

Maximum number of candidates to be invited for the second stage of the procedure: 3

5.1.11. Procurement documents

Address of the procurement documents: <https://s2c.mercell.com/today/216533>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Allowed

Address for submission: <https://s2c.mercell.com/today/216533>

Languages in which tenders or requests to participate may be submitted: English, Dutch

Electronic catalogue: Not allowed

Variants: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of requests to participate: 03/09/2026 15:00:00 (UTC+00:00) Western European Time, GMT

Information that can be supplemented after the submission deadline:

No documents can be submitted later.

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: See Tender Documentation

A non-disclosure agreement is required: no

Legal form that must be taken by a group of tenderers that is awarded a contract: See Tender Documentation

Financial arrangement: See Tender Documentation

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 1

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Mediation organisation: Court The Hague

Review organisation: Court The Hague

Information about review deadlines: 20 days

Organisation providing additional information about the procurement procedure: Utility Connect B.V.

Organisation providing more information on the review procedures: Alliander N.V.

8. Organisations

8.1. ORG-0001

Official name: Alliander N.V.

Registration number: 34108286

Postal address: Utrechtseweg 68

Town: Arnhem

Postcode: 6812AH

Country subdivision (NUTS): Arnhem/Nijmegen (NL226)

Country: Netherlands

Contact point: Jesse Sieders

Email: jesse.sieders@alliander.com

Telephone: +31642495713

Internet address: <https://www.wvwww.alliander.com/en>

Roles of this organisation:

Organisation providing additional information about the procurement procedure

Organisation providing more information on the review procedures

8.1. ORG-0002

Official name: Court The Hague

Registration number: 82946175

Town: Den Haag

Postcode: 2595 AJ

Country subdivision (NUTS): Extra-Regio NUTS 3 (NLZZZ)

Country: Netherlands

Email: voorlichting.rb.den.haag@rechtspraak.nl

Telephone: +31703813131

Roles of this organisation:

Review organisation

Mediation organisation

8.1. ORG-0003

Official name: Utility Connect B.V.
Registration number: 57113645
Postal address: Laanakkerweg 2d
Town: Vianen
Postcode: 4131 PA
Country subdivision (NUTS): Utrecht (NL350)
Country: Netherlands
Contact point: Michiel Markusse
Email: michiel.markusse@utilityconnect.nl
Telephone: +31648512872
Internet address: <https://www.utilityconnect.nl/>
Buyer profile: <https://www.Mercell.com>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Notice information

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