

**United Kingdom-Peterborough: School catering services**  
**OJ S 175/2019 11/09/2019**  
**Contract award notice**  
**Services**

**Legal Basis:**

Directive 2014/24/EU

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**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: United Learning  
Postal address: Worldwide House, Thorpe Wood  
Town: Peterborough  
NUTS code: UK United Kingdom  
Postal code: PE3 6SB  
Country: United Kingdom  
Contact person: Gail Heath  
E-mail: [gailheath@panacheconsultancy.co.uk](mailto:gailheath@panacheconsultancy.co.uk)  
Telephone: +44 1275871798

**Internet address(es):**

Main address: [www.unitedlearning.org.uk](http://www.unitedlearning.org.uk)

**I.2. Information about joint procurement**

The contract is awarded by a central purchasing body

**I.4. Type of the contracting authority**

Regional or local authority

**I.5. Main activity**

Education

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**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

United Learning Catering Services Tender

**II.1.2. Main CPV code**

55524000 School catering services

**II.1.3. Type of contract**

Services

**II.1.4. Short description**

United Learning is the trading name for United Church Schools Trust (UCST) and United Learning Trust (ULT), one of the 50 largest UK charitable organisations. The group includes schools in the public and private sectors, working together for mutual benefit. Over the past

ten years, the group has grown, welcoming children of all backgrounds, faiths and abilities; giving over 35 000 children an inspiring education. ULT comprises of 15 primary academies, 22 secondary and 4 'all through' academies; UCST comprises of 11 independent schools. United Learning's catering service contract is due to be renewed from 1.9.2019, on a 3 year contract plus possible 2 year extension. The tender is divided into 3 Lots:

- 1) Independent Schools - approx. annual value 3.6M GBP;
  - 2) Primary and Secondary Academies North, approx. annual value 2.3M GBP;
  - 3) Primary and Secondary Academies South), approx. annual value 2.8M GBP.
- Values exclude hospitality, which will be included in the Tender.

#### **II.1.6. Information about lots**

This contract is divided into lots: yes

#### **II.1.7. Total value of the procurement**

Value excluding VAT: 8 700 000,00 GBP

### **II.2. Description**

#### **II.2.1. Title**

UCST Independent Schools  
Lot No: 1

#### **II.2.2. Additional CPV code(s)**

55524000 School catering services

#### **II.2.3. Place of performance**

NUTS code: UK United Kingdom

Main site or place of performance: 11 x Independent Schools (Pre-Prep, Prep, Senior) across the UK. Please note this number may change if more schools join United Learning.

#### **II.2.4. Description of the procurement**

Catering Services Tender for Lot 1 Independent Schools. United Learning is being assisted by independent consultancy Panache Consultancy, who are facilitating the process on United Learning's behalf.

#### **II.2.5. Award criteria**

Quality criterion - Name: Quality / Weighting: 75 %  
Price - Weighting: 25 %

#### **II.2.11. Information about options**

Options: no

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

Lot 1 Independent Schools - Annual contract value is based on projected Total Invoice Cost for year commencing September 18 (Includes Management Fee).  
Value excludes Hospitality figures.

### **II.2. Description**

#### **II.2.1. Title**

ULT - Academies North (Primary and Secondary Schools)

Lot No: 2

**II.2.2. Additional CPV code(s)**

55524000 School catering services

**II.2.3. Place of performance**

NUTS code: UK United Kingdom

Main site or place of performance: Full list of Schools included in the SQ documents.

**II.2.4. Description of the procurement**

Catering Services Tender for Lot 2 ULT Academies (Primary and Secondary) - North. Full list of Schools included in the SQ document.

United Learning is being assisted by independent consultancy Panache Consultancy who are facilitating the process on United Learning's behalf.

**II.2.5. Award criteria**

Quality criterion - Name: Quality / Weighting: 80 %

Price - Weighting: 20 %

**II.2.11. Information about options**

Options: no

**II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

**II.2.14. Additional information**

Lot 2 - ULT Academies North (Primary and Secondary) - Based on projected Total Income at each individual academy for year commencing September 2018. This figure excludes Management Fee. The income figures for Academies is based on cash sales and FSM sales. However, the FSM sales are food cost only at 84p per pupil. Value excludes Hospitality figures.

**II.2. Description**

**II.2.1. Title**

ULT - Academies South (Primary and Secondary Schools)

Lot No: 3

**II.2.2. Additional CPV code(s)**

55524000 School catering services

**II.2.3. Place of performance**

NUTS code: UK United Kingdom

Main site or place of performance: Full list of Schools included in the SQ document.

**II.2.4. Description of the procurement**

Catering Services Tender for Lot 3 ULT Academies (Primary and Secondary) - South. Full list of Schools included in the SQ document.

United Learning is being assisted by independent consultancy Panache Consultancy who are facilitating the process on United Learning's behalf.

**II.2.5. Award criteria**

Quality criterion - Name: Quality / Weighting: 80 %

Price - Weighting: 20 %

### **II.2.11. Information about options**

Options: no

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

Lot 3 - ULT Academies - South (Primary and Secondary) - Based on projected Total Income at each individual academy for year commencing September 2018. This figure excludes Management Fee. The income figures for Academies is based on cash sales and FSM sales. However, the FSM sales are food cost only at 84p per pupil. Value excludes Hospitality figures.

## **Section IV: Procedure**

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### **IV.1. Description**

#### **IV.1.1. Type of procedure**

Restricted procedure

#### **IV.1.3. Information about a framework agreement or a dynamic purchasing system**

#### **IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

### **IV.2. Administrative information**

#### **IV.2.1. Previous publication concerning this procedure**

Notice number in the OJ S: [2018/S 143-327191](#)

#### **IV.2.8. Information about termination of dynamic purchasing system**

#### **IV.2.9. Information about termination of call for competition in the form of a prior information notice**

## **Section V: Award of contract**

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**Lot No: 2**

**Title:**

ULT - Academies North (Primary and Secondary Schools)

A contract/lot is awarded: yes

### **V.2. Award of contract**

#### **V.2.1. Date of conclusion of the contract**

30/08/2019

#### **V.2.2. Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: no

#### **V.2.3.**

**Name and address of the contractor**

Official name: Caterlink

Postal address: Hop House, Lower Green Road, Pembury, Kent

Town: Tunbridge Wells

NUTS code: UK United Kingdom

Postal code: TN2 4HS

Country: United Kingdom

Telephone: +44 1892824604

The contractor is an SME: no

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 2 337 000,00 GBP

**V.2.5. Information about subcontracting****Section V: Award of contract**

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**Lot No: 3**

**Title:**

ULT - Academies South (Primary and Secondary Schools)

A contract/lot is awarded: yes

**V.2. Award of contract****V.2.1. Date of conclusion of the contract**

30/08/2019

**V.2.2. Information about tenders**

Number of tenders received: 3

The contract has been awarded to a group of economic operators: no

**V.2.3. Name and address of the contractor**

Official name: Caterlink

Postal address: Hop House, Lower Green Road, Pembury, Kent

Town: Tunbridge Wells

NUTS code: UK United Kingdom

Postal code: TN2 4HS

Country: United Kingdom

Telephone: +44 1892824604

The contractor is an SME: no

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 2 834 000,00 GBP

**V.2.5. Information about subcontracting****Section V: Award of contract**

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**Lot No: 1**

**Title:**

UCST Independent Schools

A contract/lot is awarded: yes

## **V.2. Award of contract**

### **V.2.1. Date of conclusion of the contract**

30/08/2019

### **V.2.2. Information about tenders**

Number of tenders received: 5

The contract has been awarded to a group of economic operators: no

### **V.2.3. Name and address of the contractor**

Official name: Compass Group UK and Ireland trading as Chartwells

Postal address: 24 Parklands, Rubery

Town: Birmingham

NUTS code: UK United Kingdom

Postal code: B45 9PZ

Country: United Kingdom

Telephone: +44 7917072451

The contractor is an SME: no

### **V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 3 646 000,00 GBP

### **V.2.5. Information about subcontracting**

## **Section VI: Complementary information**

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### **VI.3. Additional information**

For further information or queries, please contact Gail Heath at Panache Consultancy at the following email:

[gailheath@panacheconsultancy.co.uk](mailto:gailheath@panacheconsultancy.co.uk)

(MT Ref:217274)

### **VI.4. Procedures for review**

#### **VI.4.1. Review body**

Official name: Panache Consultancy

Postal address: 7c The Triangle

Town: Clevedon

Postal code: BS21 6NB

Country: United Kingdom

Telephone: +44 1275871798

Internet address: [www.panacheconsultancy.co.uk](http://www.panacheconsultancy.co.uk)

### **VI.5. Date of dispatch of this notice**

06/09/2019