

Netherlands-The Hague: Business and management consultancy and related services

OJ S 247/2013 20/12/2013

Contract notice

Services

Directive 2004/18/EC

Section I: Contracting authority

I.1. Name and addresses

Official name: CBI

Postal address: Prinses Beatrixlaan 2

Town: The Hague

Postal code: 2595 AL

Country: Netherlands

For the attention of: M.C. Berghuijs

E-mail: mberghuijs@apollolegal.nl

Telephone: +31 639479605

Additional information can be obtained from:

Official name:

Country: Netherlands

Internet address: [https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?](https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=118328&B=CTMSOLUTION)[PID=118328&B=CTMSOLUTION](https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=118328&B=CTMSOLUTION)**Specifications and additional documents (including documents for competitive dialogue and a dynamic purchasing system) can be obtained from:**

Official name:

Country: Netherlands

Internet address: [https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?](https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=118328&B=CTMSOLUTION)[PID=118328&B=CTMSOLUTION](https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=118328&B=CTMSOLUTION)**Tenders or requests to participate must be submitted:** Official name:

Country: Netherlands

Internet address: [https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?](https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=118328&B=CTMSOLUTION)[PID=118328&B=CTMSOLUTION](https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=118328&B=CTMSOLUTION)**I.2. Type of the contracting authority**

National or federal agency/office

I.3. Main activity

Other: Export development and export promotion from developing countries

I.4. Contract award on behalf of other contracting authorities

The contracting authority is purchasing on behalf of other contracting authorities: no

Section II: Object of the contract

II.1. Description**II.1.1. Title attributed to the contract by the contracting authority**

CBI Tender Wine - international experts Wine for export development and promotion, sector expertise and institutional development.

II.1.2. Type of contract and place of performance or delivery

Services

Service category No 11: Management consulting services [6] and related services

Main site or place of performance: Europe.

NUTS code

II.1.3. Information about a framework agreement or a dynamic purchasing system

The procurement involves the establishment of a framework agreement

II.1.4. Information about framework agreement

Framework agreement with several operators

II.1.5. Short description of the contract or purchase(s)

Through the CBI Export Development and Promotion Programmes, CBI works in selected potential export value chains, with the objective to create a sustainable and inclusive export increase. The programmes usually cover a period of several years in which we improve the export competitiveness of small and medium exporters in developing countries through tailored interventions at company and institutional level. The programmes are designed for specific market sectors and affect the full value chain of selected sectors. To optimally improve export promotion CBI integrates different services together under one programme (country and sector specific). The integrated programmes are focussed on the key actors, influencers and supporters of the export value chain, which are exporters, importers, Business Support Organisations (BSOs) and governmental authorities.

CBI wishes to award Framework Agreements for the provision of experts regarding.

Wine in the following export development and export promotion fields:

— sector expertise;

— institutional development.

II.1.6. CPV code(s)

79400000 Business and management consultancy and related services

II.1.7. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

II.1.8. Lots

This contract is divided into lots: yes

Tenders may be submitted for one or more lots

II.1.9. Information about variants

Variants will be accepted: no

II.2. Scope of the procurement

II.2.1. Total quantity or scope

II.2.2. Information about options

Options: no

II.2.3. Information about renewals

II.3. Duration of the contract or time limit for completion

Information about lots

Lot No: 1

Lot title: Lot 1A - Export Coaching Bolivian Wines

1) Short description

The Sector Expert Wines will contribute to the objective of CBI's Bolivian Wines Programme to increase wine exports from Bolivian wine companies to the European market. The sector experts will contribute to the programme by supporting participating companies in their preparation for the European market and in their European market entry activities, through coaching, consultancy and training, sharing knowledge about export marketing and the European wine market, and facilitating relevant contacts with buyers on the European market.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 200 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

In order to download the tender documents and to receive more information about this tender, including any amendments and/or clarifications and to request any clarifications and /or to respond to this tender, you must register your interest to this tender on the following site: https://eu.eu-supply.com/app/rfq/rwlentrance_s.asp?PID=118328&B=CTMSOLUTION

Lot No: 2

Lot title: Lot 1B - Sector Export Coaching SEEWine Macedonia and Moldova

1) Short description

The Export Coaching experts will contribute to the objective of CBI's SEEWine Programme (South East Europe) to increase wine exports from SEEWine companies to the European market.

The Export Coaching experts will contribute to the programme by supporting participating companies in their preparation for the European market and in their European market entry activities, through coaching, consultancy and training, sharing knowledge about export marketing and the European wine market, and facilitating relevant contacts with buyers on the European market.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 195 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

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Lot No: 3

Lot title: Lot 1C - Sector Export Coaching Armenia and Georgia

1) Short description

The Export Coaching experts will contribute to the objective of CBI's SEEWine Programme to

increase wine exports from SEE wine companies to the European market. The Export Coaching experts will contribute to the programme by supporting participating companies in their preparation for the European market and in their European market entry activities, through coaching, consultancy and training, sharing knowledge about export marketing and the European wine market, and facilitating relevant contacts with buyers on the European market.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 195 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

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Lot No: 4

Lot title: Lot 2A - Institutional Development Moldova

1) Short description

The Institutional Development experts will contribute to the objective of CBI's SEEWine Programme (South East Europe) to increase wine exports from SEEWine companies to the European market, through improved service delivery by the business support organisations (BSO) in the selected countries.

The Institutional Development experts will contribute to the programme by supporting participating BSOs with building up their capacity and services towards wineries, through strategy development, service development and promotional activities.

The project consists of:

- (1) strengthening of the wine value chain in Moldova,
- (2) institutional capacity building of business support organisations and associations,
- (3) multi stakeholder participation and
- (4) public private partnership.

The institutional development of the wine sector in Moldova is part of the

- (5) contribution to the implementation of the branding of Moldovan wine sector.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 90 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

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Lot No: 5

Lot title: Lot 2B - Institutional Development Georgia

1) Short description

The Institutional Development experts will contribute to the objective of CBI's SEEWine Programme (South East Europe) to increase wine exports from SEEWine companies to the European market, through improved service delivery by the business support organisations (BSO) in the selected countries.

The Institutional Development experts will contribute to the programme by supporting participating BSOs with building up their capacity and services towards wineries, through strategy development, service development and promotional activities.

The project consists of:

- (1) strengthening of the wine value chain in Georgia,
- (2) institutional capacity building of business support organisations and associations,
- (3) multi stakeholder participation and
- (4) public private partnership.

The institutional development of the wine sector in Georgia is part of the

- (5) contribution to the implementation of the branding of Georgian wine sector.

2) CPV code(s)

79400000 Business and management consultancy and related services

3) Quantity or scope

Estimated value excluding VAT: 90 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

In order to download the tender documents and to receive more information about this tender, including any amendments and/or clarifications and to request any clarifications and /or to respond to this tender, you must register your interest to this tender on the following site: https://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=118328&B=CTMSOLUTION

Lot No: 6

Lot title: Lot 2C - Institutional Development Macedonia

1) Short description

The Institutional Development experts will contribute to the objective of CBI's SEEWine Programme (South East Europe) to increase wine exports from SEEWine companies to the European market, through improved service delivery by the business support organisations (BSO) in the selected countries.

The Institutional Development experts will contribute to the programme by supporting participating BSOs with building up their capacity and services towards wineries, through strategy development, service development and promotional activities.

The project consists of:

- (1) strengthening of the wine value chain in Macedonia,
- (2) institutional capacity building of business support organisations and associations,
- (3) multi stakeholder participation and
- (4) public private partnership.

The institutional development of the wine sector in Macedonia is part of the

- (5) contribution to the implementation of the branding of Macedonian wine sector.

2) CPV code(s)

3) Quantity or scope

Estimated value excluding VAT: 90 000 EUR

4) Indication about different time frame or duration

5) Additional information about lots

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Section III: Legal, economic, financial and technical information

III.1. Conditions related to the contract

III.1.1. Deposits and guarantees required

III.1.2. Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them

III.1.3. Legal form to be taken by the group of economic operators to whom the contract is to be awarded

III.1.4. Contract performance conditions

The performance of the contract is subject to particular conditions: no

III.2. Conditions for participation

III.2.1. Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions: See Self Declaration (Form 5).

III.2.2. Economic and financial ability

List and brief description of conditions: The Contracting Authority requires a declaration of willingness, issued by a person authorized in the candidate's own organization, confirming that in the eventuality of a contract the said person is willing to take out a legal liability insurance policy and to submit the policy as information to the Contracting Authority, should the Contracting Authority consider this desirable at that point. The sum insured shall be at least 100.000 EUR a year.

III.2.3. Technical and professional ability

List and brief description of conditions:

See tender documents: each lot has its specific requirements.

III.2.4. Information about reserved contracts

III.3. Conditions specific to services contracts

III.3.1. Information about a particular profession

Execution of the service is reserved to a particular profession: no

III.3.2. Information about staff responsible for the performance of the contract

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract: yes

Section IV: Procedure

IV.1. Type of procedure

IV.1.1. Type of procedure

Restricted

IV.1.2. Information about the limits on the number of candidates to be invited

IV.1.3. Information about reduction of the number of solutions or tenders during negotiation or dialogue

IV.2. Award criteria

IV.2.1. Award criteria

The most economically advantageous tender in terms of Price is not the only award criterion and all criteria are stated only in the procurement documents

IV.2.2. Information about electronic auction

An electronic auction will be used: no

IV.3. Administrative information

IV.3.1. File reference number attributed by the contracting authority

IV.3.2. Previous publication concerning this procedure

no

IV.3.3. Conditions for obtaining specifications and additional documents or descriptive document

Time limit for receipt of requests for documents or for accessing documents: 20.1.2014 - 14:00
Payable documents: no

IV.3.4. Time limit for receipt of tenders or requests to participate

27.1.2014 - 14:00

IV.3.5. Estimated date of dispatch of invitations to tender or to participate to selected candidates

21.2.2014

IV.3.6. Languages in which tenders or requests to participate may be submitted

English.

IV.3.7. Minimum time frame during which the tenderer must maintain the tender

IV.3.8. Conditions for opening of tenders

Section VI: Complementary information

VI.1. Information about recurrence

This is a recurrent procurement: no

VI.2. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

VI.3. Additional information

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VI.4. Procedures for review

VI.4.1. Review body

Official name: Rechtbank Den Haag
Postal address: Postbus 20302
Town: The Hague
Postal code: 2500 EH
Country: Netherlands
E-mail: voorlichting.rb.den.haag@rechtspraak.nl
Internet address: <http://www.rechtspraak.nl>

VI.4.2. Review procedure

Precise information on deadline(s) for review procedures: Civil or arbitral interlocutory injunction proceedings against the award decision must be initiated within 20 calendar days of sending the notice of the award decision. In that case the award will be deferred pending the judgment in the proceedings. The judgment would then constitute the basis for further decisionmaking on the award. After this twenty day term the right for the tenderer to act against the legitimacy of this tender procedure and/or the awarding decisions will be expired.

VI.4.3. Service from which information about the review procedure may be obtained

Official name: Rechtbank Den Haag
Postal address: Postbus 20302
Town: The Hague
Postal code: 2500 EH
Country: Netherlands
E-mail: voorlichting.rb.den.haag@rechtspraak.nl
Internet address: <http://www.rechtspraak.nl>

VI.5. Date of dispatch of this notice

18.12.2013