

**United Kingdom-Newry: Business development consultancy services**  
**OJ S 195/2018 10/10/2018**  
**Contract award notice**  
**Services**

**Legal Basis:**

Directive 2014/24/EU

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**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: Newry, Mourne and Down District Council

Postal address: Monaghan Row

Town: Newry

NUTS code: UK United Kingdom

Postal code: BT35 8DJ

Country: United Kingdom

E-mail: [theresa.conway@finance-ni.gov.uk](mailto:theresa.conway@finance-ni.gov.uk)

**Internet address(es):**

Main address: <https://etendersni.gov.uk/epps>

Address of the buyer profile: <https://etendersni.gov.uk/epps>

**I.1. Name and addresses**

Official name: Newry Mourne and Down District Council

Postal address: District Council Offices O'Hagan House Monaghan Row

Town: Newry

NUTS code: UK United Kingdom

Postal code: BT35 8DJ

Country: United Kingdom

E-mail: [SSDAdmin.CPD@finance-ni.gov.uk](mailto:SSDAdmin.CPD@finance-ni.gov.uk)

**Internet address(es):**

Main address: <https://etendersni.gov.uk/epps>

Address of the buyer profile: <https://etendersni.gov.uk/epps>

**I.2. Information about joint procurement**

The contract involves joint procurement

The contract is awarded by a central purchasing body

**I.4. Type of the contracting authority**

Regional or local authority

**I.5. Main activity**

General public services

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**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

Business Growth Programme for Newry, Mourne and Down District Council

### **II.1.2. Main CPV code**

79411100 Business development consultancy services

### **II.1.3. Type of contract**

Services

### **II.1.4. Short description**

The aim of this Programme is to support the growth of small and micro businesses, providing them with the knowledge and skill to expand, become more competitive and ultimately create new employment opportunities within the Newry, Mourne and Down District Council region. This will be achieved by providing accessible and needs driven business support that will open up new market opportunities, and advance the economic performance of the district.

### **II.1.6. Information about lots**

This contract is divided into lots: no

### **II.1.7. Total value of the procurement**

Value excluding VAT: 440 650,00 GBP

## **II.2. Description**

### **II.2.2. Additional CPV code(s)**

80521000 Training programme services, 80510000 Specialist training services, 80500000 Training services, 80000000 Education and training services, 80530000 Vocational training services, 79410000 Business and management consultancy services

### **II.2.3. Place of performance**

NUTS code: UKN Northern Ireland

### **II.2.4. Description of the procurement**

The aim of this Programme is to support the growth of small and micro businesses, providing them with the knowledge and skill to expand, become more competitive and ultimately create new employment opportunities within the Newry, Mourne and Down District Council region. This will be achieved by providing accessible and needs driven business support that will open up new market opportunities, and advance the economic performance of the district.

### **II.2.5. Award criteria**

Quality criterion - Name: Proposed Approach and Methodology — One to One Mentoring / Weighting: 10.5

Quality criterion - Name: Proposed Approach and Methodology — Workshops / Weighting: 10.5

Quality criterion - Name: Team Experience / Weighting: 14

Quality criterion - Name: Project Manager / Weighting: 7

Quality criterion - Name: Contract and Account Management / Weighting: 14

Quality criterion - Name: Achievement of Outputs / Weighting: 14

Cost criterion - Name: Total Contract Price / Weighting: 30

### **II.2.11. Information about options**

Options: yes

Description of options:

The client may at any time before the completion of the contract period invite the contractor to agree to extend for any period up to 31.12.2022.

### **II.2.13.**

## Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:  
yes

Identification of the project: Business Growth Programme for Newry, Mourne and Down  
District Council

### II.2.14. Additional information

#### Section IV: Procedure

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##### IV.1. Description

###### IV.1.1. Type of procedure

Open procedure

###### IV.1.3. Information about a framework agreement or a dynamic purchasing system

###### IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

##### IV.2. Administrative information

###### IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2018/S 137-313142](#)

###### IV.2.8. Information about termination of dynamic purchasing system

###### IV.2.9. Information about termination of call for competition in the form of a prior information notice

#### Section V: Award of contract

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**Contract No:** 1

**Title:**

Contract

A contract/lot is awarded: yes

##### V.2. Award of contract

###### V.2.1. Date of conclusion of the contract

04/10/2018

###### V.2.2. Information about tenders

Number of tenders received: 5

The contract has been awarded to a group of economic operators: no

###### V.2.3. Name and address of the contractor

Official name: Full Circle

Postal address: Unit 7-8

Town: Belfast

NUTS code: UK United Kingdom

Postal code: BT8 7QN

Country: United Kingdom

E-mail: [denise@fullcircle.eu.com](mailto:denise@fullcircle.eu.com)

Internet address: <https://etendersni.gov.uk/epps>

The contractor is an SME: yes

**V.2.4. Information on value of the contract/lot**

Total value of the contract/lot: 440 650,00 GBP

**V.2.5. Information about subcontracting**

**Section VI: Complementary information**

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**VI.3. Additional information**

**VI.4. Procedures for review**

**VI.4.1. Review body**

Official name: The UK does not have any such bodies with responsibility for appeal/mediation procedures

Town: UK

Country: United Kingdom

**VI.5. Date of dispatch of this notice**

05/10/2018