

**United Kingdom-Sale: Health services**  
**OJ S 244/2015 17/12/2015**  
**Contract notice**  
**Services**

**Directive 2004/18/EC**

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: Trafford CCG  
Postal address: Crossgate House, Cross Street  
Town: Sale  
Postal code: M33 7FT  
Country: United Kingdom  
For the attention of: Brooks Kenny  
E-mail: [brookskenny@nhs.net](mailto:brookskenny@nhs.net)

**Internet address(es):**

Electronic access to information: <https://www.delta-esourcing.com/respond/8E252SG8NZ>  
Electronic submission of tenders and requests to participate: <https://www.delta-esourcing.com/respond/8E252SG8NZ>

**Additional information can be obtained from:**

the abovementioned address

**Specifications and additional documents (including documents for competitive dialogue and a dynamic purchasing system) can be obtained from:**

the abovementioned address

**Tenders or requests to participate must be submitted:** the abovementioned address

**I.2. Type of the contracting authority**

Body governed by public law

**I.3. Main activity**

Health

**I.4. Contract award on behalf of other contracting authorities**

The contracting authority is purchasing on behalf of other contracting authorities: yes

Official name: North Manchester Clinical Commissioning Group  
Postal address: Newton Silk Mill, Holyoak Street  
Town: Manchester  
Postal code: M40 1HA  
Country: United Kingdom  
Official name: South Manchester Clinical Commissioning Group  
Postal address: Parkway Business Centre, Princess Road  
Town: Manchester  
Postal code: M14 7LU  
Country: United Kingdom

**Section II: Object of the contract**

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**II.1. Description**

**II.1.1. Title attributed to the contract by the contracting authority**

Community Macular Service.

**II.1.2. Type of contract and place of performance or delivery**

Services

Service category No 25: Health and social services

NUTS code UKD3 Greater Manchester

**II.1.3. Information about a framework agreement or a dynamic purchasing system**

The notice involves a public contract

**II.1.4. Information about framework agreement**

**II.1.5. Short description of the contract or purchase(s)**

Health services:

North and South Manchester and Trafford CCG commissioners wish to commission a high-quality, comprehensive and efficient community based macular service to commence in August 2016. The service will treat Wet Age-related Macular degeneration (Wet AMD), and similar conditions such as Diabetic Macular Oedema (DMO) and Retinal Vein Occlusion (RVO).

Timely local access to the service will enable GPs and optometrists to refer patients quickly for expert opinion and diagnostic investigation without the need for the patient going into hospital. This will improve clinical outcomes for patients.

The overarching objectives of the service are to:

- Ensure patients are seen and treated in the right place at the right time and by the most appropriate person;
- Ensure that all patients have their initial treatment quickly and all subsequent treatments to plan;
- Deliver more care in the community with at least 1 site in each CCG area with more sites opening as demand requires;
- Operate under a substantially lower than existing but sustainable tariff offering Value For Money (VFM);
- Offer new technology and treatments as they become available, for example Oraya Therapy, for all those who are eligible for it;
- Ensure pro-active shared decision making (SDM) for patients and carers;
- Ensure that clinical practice/treatments are in-line with the current research/evidence-based care, ensure adherence to NICE guidelines and/or any relevant locally developed guidance and evolve as the evidence evolves;
- Ensure that patients have a positive experience of care resulting in improvements in patient satisfaction;
  - The service will ensure that all treatments are compliant with the CCG's Effective Use of Resources (EUR) policies <http://www.northmanchesterccg.nhs.uk/funding-treatment>
- A fully inclusive service will be available to all communities and, where necessary, make reasonable adjustment for individuals with cognitive, emotional and physical impairments.

**II.1.6. CPV code(s)**

85100000 Health services

**II.1.7. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

**II.1.8. Lots**

This contract is divided into lots: no

#### **II.1.9. Information about variants**

Variants will be accepted: no

### **II.2. Scope of the procurement**

#### **II.2.1. Total quantity or scope**

The estimated total value of the contract is 22 703 846 GBP across the maximum five (5) year (60 month) term (comprising an initial three (3) year period with the option of an additional two (2) year extension).

Estimated value excluding VAT: 22 703 846 GBP

#### **II.2.2. Information about options**

#### **II.2.3. Information about renewals**

### **II.3. Duration of the contract or time limit for completion**

Duration in months: 60 (from the award of the contract)

## **Section III: Legal, economic, financial and technical information**

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### **III.1. Conditions related to the contract**

#### **III.1.1. Deposits and guarantees required**

#### **III.1.2. Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them**

#### **III.1.3. Legal form to be taken by the group of economic operators to whom the contract is to be awarded**

It is the Authority's intention to award a single contract to a legal lead contracting organisation; consortium, partnership, and sub-contracting arrangements are acceptable but it will be for the lead contracting organisation to demonstrate that internal governance arrangements are sufficiently robust to ensure service delivery to the satisfaction of the Authority.

#### **III.1.4. Contract performance conditions**

The performance of the contract is subject to particular conditions: no

### **III.2. Conditions for participation**

#### **III.2.1. Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers**

List and brief description of conditions: The service (s) to which this procurement relates fall within Part B of Schedule 3 to the Public Contracts Regulations 2006 and Annex II B to Council Directive 2004/18/EC. The Authority will apply eligibility criteria as detailed in Regulation 23 of the Public Contracts Regulations 2006.

#### **III.2.2. Economic and financial ability**

Minimum level(s) of standards possibly required: The Authority will require bidders to provide financial information, submit copies of most recent audited accounts (for the last 3 years if this applies), and provide income/debt ratios in order to assess the economic and financial standing of the Bidders, as detailed within the tender documentation.

#### **III.2.3. Technical and professional ability**

Minimum level(s) of standards possibly required:  
As stated within tender documentation.

#### **III.2.4. Information about reserved contracts**

#### **III.3. Conditions specific to services contracts**

##### **III.3.1. Information about a particular profession**

Execution of the service is reserved to a particular profession: no

##### **III.3.2. Information about staff responsible for the performance of the contract**

### **Section IV: Procedure**

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#### **IV.1. Type of procedure**

##### **IV.1.1. Type of procedure**

Restricted

##### **IV.1.2. Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 5

##### **IV.1.3. Information about reduction of the number of solutions or tenders during negotiation or dialogue**

#### **IV.2. Award criteria**

##### **IV.2.1. Award criteria**

The most economically advantageous tender in terms of Price is not the only award criterion and all criteria are stated only in the procurement documents

##### **IV.2.2. Information about electronic auction**

An electronic auction will be used: no

#### **IV.3. Administrative information**

##### **IV.3.1. File reference number attributed by the contracting authority**

##### **IV.3.2. Previous publication concerning this procedure**

**Prior information notice**

Notice number in the OJ S: [2015/S 227-413407](#) of 24.11.2015

##### **IV.3.3. Conditions for obtaining specifications and additional documents or descriptive document**

##### **IV.3.4. Time limit for receipt of tenders or requests to participate**

20.1.2016 - 15:00

##### **IV.3.5. Estimated date of dispatch of invitations to tender or to participate to selected candidates**

##### **IV.3.6. Languages in which tenders or requests to participate may be submitted**

English.

##### **IV.3.7. Minimum time frame during which the tenderer must maintain the tender**

##### **IV.3.8. Conditions for opening of tenders**

## Section VI: Complementary information

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### VI.1. Information about recurrence

This is a recurrent procurement: no

### VI.2. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: no

### VI.3. Additional information

The contracting authority considers that this contract may be suitable for economic operators that are small or medium enterprises (SMEs). However, any selection of tenderers will be based solely on the criteria set out for the procurement.

The service will be for adults (registered with a North, South Manchester or Trafford CCG GP) that meet the referral criteria, who are newly diagnosed from the start of the service. However, it is anticipated that some existing macular patients may elect to receive treatment in the new service at some point in the future and the CCGs will work with existing providers to facilitate this choice offer.

This is a restricted tender process.

The estimated total value of the contract is 22 703 846 GBP across a maximum five (5) year (60 month) term (comprising an initial three (3) year period with the option of an additional two (2) year extension).

The CCGs considered including within this service specification a requirement for the provider to offer Avastin (Bevacizumab) by choice, given there is a significant body of evidence which shows no material difference between this and the licensed drugs in terms of efficacy and safety and the cost differential between this and the licensed drugs. It has been decided by all 3 CCGs that offering Avastin by choice is not part of the service specification.

However, the CCGs wish to include the use of Avastin in scenarios where it can be legally offered in the patients best interests. The provider will agree these scenarios with the commissioner.

NICE will publish a new AMD diagnosis and management guideline in August 2017. The CCGs understand that routine use of Avastin is covered in the guideline scope and the CCGs position will be reviewed at this point.

The service (s) to which this procurement relates fall within Part B of Schedule 3 to the Public Contracts Regulations 2006 ('the Regulations') and Annex II B to Council Directive 2004/18 /EC. Neither the inclusion of a Bidder selection stage nor the use of the term 'Pre-Qualification Questionnaire' nor any other indication shall be taken to mean that the Authority intends to hold itself bound by any of the Regulations save those applicable to Part B services.

The contract entered into will be the 2016/2017 NHS Standard Contract. The 2016/2017 version of the contract has not yet been published, however further information can be found at the following address:

<https://www.england.nhs.uk/nhs-standard-contract/16-17/>

Details of the 2015/2016 NHS Standard Contract can be found at the following address:

<https://www.england.nhs.uk/nhs-standard-contract/15-16/>

The final contract value will include CQUIN and KPIs. Further details will be provided at the ITT stage.

For more information about this opportunity, please visit the Delta eSourcing portal at:

<https://www.delta-esourcing.com/tenders/UK-UK-Sale:-Health-services./8E252SG8NZ>

To respond to this opportunity, please click here:

<https://www.delta-esourcing.com/respond/8E252SG8NZ>

**VI.4. Procedures for review**

**VI.4.1. Review body**

**VI.4.2. Review procedure**

**VI.4.3. Service from which information about the review procedure may be obtained**

**VI.5. Date of dispatch of this notice**

14.12.2015