

446214-2026 - Competition

Norway – Business and management consultancy and related services – Framework agreement for Management Development.

OJ S 123/2026 30/06/2026

Contract or concession notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: Mattilsynet

Email: gitte.osthus@mattilsynet.no

Legal type of the buyer: Public undertaking

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: Framework agreement for Management Development.

Description: The aim of the procurement is to cover the Norwegian Food Safety Authority's need for management development. A framework agreement shall be signed with one (1) to two (2) tenderer(s). In order to ensure sufficient capacity, the Contracting Authority will consider parallel framework agreements with up to 2 tenderers, who shall assist the Norwegian Food Safety Authority with management development.

Procedure identifier: 58691fae-3267-40b2-8dc5-a69b09ce1cd9

Internal identifier: 2026/170991

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

Main features of the procedure: A year ago, the Norwegian Food Safety Authority changed the organisation from regions and traditional line to national divisions and empowered teams. We recruited over 40 new leaders, which equates to well over half of all the food safety authority leaders. The new leaders came in with different management experience and with a background from both the public and private sectors. In the process, we reduced the total number of managers, and for some managers this has resulted in a larger management span. The way we are organised and how we work should ensure good effect and value of the work we carry out. The Norwegian Food Safety Authority has chosen legal-empowered teams and tight-loose-tight as their preferred form of work. In this way we focus on direction, speed and flow and the ability to quickly adapt to the environment. A complete description of the delivery is in Annex 1 - the Customer's description of the assignment.

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79400000 Business and management consultancy and related services

Additional classification (cpv): 79000000 Business services: law, marketing, consulting, recruitment, printing and security

2.1.2. Place of performance

Country: Norway
Anywhere in the given country

2.1.3. Value

Estimated value excluding VAT: 6 000 000,00 NOK

2.1.4. General information

Legal basis:

Directive 2014/24/EU

Anskaffelsesforskriften - The procurement will be made in accordance with the Public Procurement Act (LOA) dated 17 June 2016 no. 73 and the Public Procurement Regulations (the Procurement Regulation) dated 12 August 2016 no. 974, part I and III (above the EEA threshold value). the procedure is a competition with negotiations, cf. the Public Procurement Regulations § 13-1 (2).

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Procurement Document

5. Lot

5.1. Lot: LOT-0000

Title: Framework agreement for Management Development.

Description: The aim of the procurement is to cover the Norwegian Food Safety Authority's need for management development. A framework agreement shall be signed with one (1) to two (2) tenderer(s). In order to ensure sufficient capacity, the Contracting Authority will consider parallel framework agreements with up to 2 tenderers, who shall assist the Norwegian Food Safety Authority with management development.

Internal identifier: 2026/170991

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79400000 Business and management consultancy and related services

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5.1.2. Place of performance

Country: Norway

Anywhere in the given country

5.1.3. Estimated duration

Duration: 48 Months

5.1.5. Value

Estimated value excluding VAT: 6 000 000,00 NOK

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document

Information about the second stage of a two-stage procedure:

Minimum number of candidates to be invited for the second stage of the procedure: 3

Maximum number of candidates to be invited for the second stage of the procedure: 3

The procedure will take place in successive stages. At each stage, some participants may be eliminated

The buyer reserves the right to award the contract on the basis of the initial tenders without any further negotiations

5.1.11. Procurement documents

Languages in which the procurement documents are officially available: Norwegian

Address of the procurement documents: <https://permalink.mercell.com/286902816.aspx>

Ad hoc communication channel:

Name: Mercell

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://permalink.mercell.com/286902816.aspx>

Languages in which tenders or requests to participate may be submitted: Norwegian

Electronic catalogue: Not allowed

Advanced or qualified electronic signature or seal (as defined in Regulation (EU) No 910/2014) is required

Variants: Not allowed

Deadline for receipt of requests to participate: 17/08/2026 10:00:00 (UTC+00:00) Western European Time, GMT

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Required

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 2

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: KOFA

Information about review deadlines: See the tender documentation

Organisation providing more information on the review procedures: KOFA

8. Organisations

8.1. ORG-0001

Official name: Mattilsynet

Registration number: 985399077

Postal address: Postboks 454
Town: SORTLAND
Postcode: 8401
Country subdivision (NUTS): Nordland/Nordlândia (NO071)
Country: Norway
Contact point: Gitte Østhus
Email: gitte.osthus@mattilsynet.no
Telephone: +47 23216800
Fax: +47 23217001
Internet address: <http://www.mattilsynet.no/>

Roles of this organisation:

Buyer

8.1. ORG-0002

Official name: KOFA
Registration number: KOFA
Town: Bergen
Postcode: 5805
Country subdivision (NUTS): Extra-Regio NUTS 3 (NOZZZ)
Country: Norway

Roles of this organisation:

Review organisation
Organisation providing more information on the review procedures

Notice information

Notice identifier/version: 780dcceb-97ae-4855-8de8-99f5e4f26abb - 01
Form type: Competition
Notice type: Contract or concession notice – standard regime
Notice subtype: 16
Notice dispatch date: 26/06/2026 12:00:32 (UTC+00:00) Western European Time, GMT
Notice dispatch date (eSender): 26/06/2026 13:14:09 (UTC+00:00) Western European Time, GMT
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