

455739-2026 - Competition

Germany – Seminar organisation services – 10010332-Integrated Technical Assistance to the Ministry of Labour under Labour Market Access Project II (LMAP II)

OJ S 125/2026 02/07/2026

**Contract or concession notice – standard regime - Change notice
Services**

1. Buyer

1.1. Buyer

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Email: zuhal.uysal@giz.de

Legal type of the buyer: Public undertaking, controlled by a central government authority

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: 10010332-Integrated Technical Assistance to the Ministry of Labour under Labour Market Access Project II (LMAP II)

Description: The Labour Market Access Project (LMAP II) aims to improve young Egyptians' access to decent employment. The project is implemented through five key outputs: Output 1 strengthens the strategic and technical capacity of the Ministry of Labour's Employment Unit to design and implement a future-oriented employment policy. In cooperation with the ILO, the project supports the development and implementation of the National Employment Strategy (NES). It enhances the skills of specialists and managers to promote decent employment, including increasing women's participation, while addressing labour market changes. It also strengthens cooperation with relevant ministries, private sector actors, and civil society, and promotes dialogue platforms to support evidence-based policy development. Output 2 focuses on strengthening the capacity of the Gender Equality Committee (GEC) to improve women's access to the labour market. This includes supporting the implementation of the national gender equality action plan, enhancing gender-responsive services, and developing an evidence-based database on women's employment. It also promotes coordination within the Ministry and with external stakeholders. Output 3 introduces user-oriented digital solutions within the Employment Department to improve services and administrative processes supporting youth employment. It strengthens staff capacities in digital transformation and builds on lessons learned from previous digital governance initiatives. Output 4 expands vocational preparation services for young Egyptians in a gender-responsive and target-group-oriented manner. This includes adapting existing tools, developing new materials, and strengthening the capacities of trainers and training institutions to deliver relevant and effective programmes. Output 5 focuses on expanding services offered by selected providers to support companies in promoting decent employment. This includes strengthening providers' capacity to develop and scale services, particularly coaching for managers and supervisors. The project also promotes awareness of the economic benefits of decent employment and supports innovative approaches to improve job quality, especially for women. Lessons learned are fed into policy development and institutional strengthening efforts.

Procedure identifier: 9824c63c-8dea-49b4-a570-013ebdc15b57

Internal identifier: 10010332

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79951000 Seminar organisation services

2.1.2. Place of performance

Postal address: 4d, El Gezira Street, 2nd Floor, 11211 El-Zamalek, Cairo, Egypt

Town: Cairo

Postcode: 11211

Country: Egypt

2.1.4. General information

Additional information: #Bekanntmachungs-ID: CXTRY6YTPV3RJ21# All communication takes place in English via communication tool in the project area of the procurement portal.

Legal basis:

Directive 2014/24/EU

vgv -

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Notice

Breaching of obligations set under purely national exclusion grounds:

Participation in a criminal organisation:

Terrorist offences or offences linked to terrorist activities:

Money laundering or terrorist financing:

Fraud:

Corruption:

Child labour and including other forms of trafficking in human beings:

Breaching obligation relating to payment of taxes:

Breaching obligation relating to payment of social security contributions:

Breaching of obligations in the fields of environmental law:

Breaching of obligations in the fields of social law:

Breaching of obligations in the fields of labour law:

Insolvency:

Assets being administered by liquidator:

Business activities are suspended:

Analogous situation like bankruptcy, insolvency or arrangement with creditors under national law:

Grave professional misconduct:

Agreements with other economic operators aimed at distorting competition:

Conflict of interest due to its participation in the procurement procedure:

Direct or indirect involvement in the preparation of this procurement procedure:

Early termination, damages, or other comparable sanctions:

Misrepresentation, withheld information, unable to provide required documents or obtained confidential information of this procedure:

5. Lot

5.1. Lot: LOT-0001

Title: 10010332-Integrated Technical Assistance to the Ministry of Labour under Labour Market Access Project II (LMAP II)

Description: Egypt continues to face significant labour-market challenges driven by slow economic growth, high inflation, currency devaluations between 2016 and 2024, and structural pressures on job creation. Although the official unemployment rate stood at 7.4% in 2021, these figures mask deep labour-market vulnerabilities: an estimated 60-70% of economic activity occurs in the informal sector, decent work standards are inconsistently applied, and vocational and university graduates remain disproportionately unemployed. Young people aged 15-29 are particularly affected, with an unemployment rate of 17.2% and only 17% holding formal jobs. Gender disparities remain a central challenge. The female employment rate is only 15%, compared to 67% for men, and young women face unemployment rates above 42%. Despite ongoing reforms-including the National Employment Strategy (NES), the National Strategy for the Empowerment of Egyptian Women 2030, and the Digital Egypt agenda-youth employability, quality of employment, and women's labour-market participation remain limited. Addressing these gaps requires strengthened institutions, improved employment services, and closer alignment between state structures and labour-market needs. The Labour Market Access Project II (LMAP II), commissioned by the German Federal Ministry for Economic Cooperation and Development (BMZ), aims to improve young Egyptians' access to decent employment through a multi-level approach targeting employment policy, gender equality, digital solutions, job preparation, and decent employment services. The project cooperates closely with the Ministry of Labour (MoL) as the political partner and engages a broad set of intermediaries including MoL departments at central and governorate levels, instructors at MoL training centres, public and private service providers, the Federation of Egyptian Industries (FEI), companies, and civil-society organisations. The module objective, "Young Egyptians' access to decent employment has improved," is measured through indicators on employability outcomes, improvements in decent work standards, and gender-responsive interventions. The contractor will directly contribute to several indicators, including improving the quality of employment for approximately 800 workers, implementing four gender-equality measures under MoL's Gender Action Plan, strengthening employment-policy capacities, and supporting the delivery of job-preparation and decent-employment services.

Description of the Procurement The contractor will support the Ministry of Labour in developing employment policies, enhancing gender-responsive institutional capacities, creating job-preparation tools, strengthening communication systems, and expanding decent-employment services delivered to companies. The assignment consists of five main work packages that collectively contribute to Outputs 1, 2, 4, and 5 of LMAP II.

Work Package 1 - Strategic Communication and Visibility Support This work package strengthens MoL's public image, stakeholder engagement, and visibility of employment-related reforms. It includes designing a results-driven communication strategy, modernising MoL's visual identity, conducting perception assessments, managing media relations, producing multi-channel communication content, and building MoL's internal communication capacities.

Work Package 2 - Policy Support, Future-Oriented Employment Planning, and NES Implementation The contractor will support MoL in developing evidence-based employment policies, strengthening its internal policymaking functions, and operationalising the NES once launched. Tasks include institutional assessments, strengthening policy-formulation processes, developing operational manuals, facilitating stakeholder consultations, and improving coordination mechanisms.

Work Package 3 - Capacity Development and Implementation of the National Plan for Gender Equality This work package strengthens the capacities of MoL staff and private-sector HR professionals on gender-responsive employment practices. It includes capacity-building programmes, advisory support to the GEC, and implementation of six priority activities from MoL's Gender Action Plan.

Work Package 4 - Development of Innovative Instruments for Job

Preparation The contractor will develop inclusive, gender-responsive job-preparation tools aligned with labour-market needs, pilot the programme, deliver Training-of-Trainers packages, strengthen MoL's Training Unit, and produce immersive 360° workplace videos. Work Package 5 - Expansion of Service Offerings to Promote Decent Employment This work package strengthens service providers and MoL's inspectorate, supports SST and LST delivery, certifies trainers, develops new decent-employment services, pilots them in SMEs, and develops scalable models and M&E systems. Target Group and Expected Impact The intervention targets young jobseekers and newly employed Egyptians aged 18-35, with particular emphasis on women. Indirect target groups include MoL staff, private-sector HR professionals, service providers, and SMEs. Through strengthening institutional capacities, developing high-quality training and advisory services, and expanding decent-employment offerings, the contractor contributes to more inclusive, equitable, and sustainable labour-market outcomes in Egypt.

Internal identifier: 10010332

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79951000 Seminar organisation services

Options:

Description of the options: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Place of performance

Postal address: 4d, El Gezira Street, 2nd Floor, 11211 El-Zamalek, Cairo, Egypt

Town: Cairo

Postcode: 11211

Country: Egypt

5.1.3. Estimated duration

Start date: 25/12/2026

Duration end date: 31/07/2027

5.1.4. Renewal

Maximum renewals: 2

Other information about renewals: GIZ may optionally commission contract amendments and /or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not required

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

Additional information: #Besonders auch geeignet für:other-sme#

5.1.7. Strategic procurement

Aim of strategic procurement: Reduction of environmental impacts

Description: See the tender documents.

Aim of strategic procurement: Fulfilment of social objectives

Description: See the tender documents.

Approach to reducing environmental impacts: The protection and restoration of biodiversity and ecosystems, The transition to a circular economy, Climate change adaptation, Climate change mitigation

Social objective promoted: Ethnic equality, Gender equality, Human rights due diligence in global supply chains, Employment opportunities for the long-term unemployed, disadvantaged and/or for persons with disabilities, Fair working conditions, Other

5.1.9. Selection criteria

Sources of selection criteria: Notice

Criterion: Other economic or financial requirements

Description of selection criterion: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Criterion: Other economic or financial requirements

Description of selection criterion: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 5 requests to participate, we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 5 candidates with the highest scores. We reserve the right to cancel the procurement procedure if we receive fewer than 2 requests to participate. Weighted criteria for the selection of candidates: 1. Technical experience (75%) 1. Strategic Communication in the field of labour market policies 20% 2. Capacity Development for government and private entities in the field of labour market policies 15% 3. Job Preparation 10% 4. Labour Market Measures 20% 5. Monitoring, Evaluation and Learning in the field of labour market 10% 2. Regional experience (15%) Regional experience in Northern Africa or MENA 15% 3. Experience of development projects (at least 50% ODA-financed) (10%)

Criterion: References on specified services

Description of selection criterion: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 500000 EUR (net). 2. At least 4 reference projects in the technical field Labour Market of which at least 4 reference projects in Northern Africa or MENA in the last 36 months (deadline: date of publication of invitation to tender).

Criterion: Average yearly turnover

Description of selection criterion: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 2 Million EUR (net).

Criterion: Other economic or financial requirements

Description of selection criterion: EN-C2: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 20 persons.

Criterion: References on specified services

Description of selection criterion: Assessment of technical eligibility / weighted criteria for the selection of candidates - Weighted criteria for the selection of candidates: 1. Technical experience (XX%) 2. Regional experience (XX%) 3. Experience of development projects (at least 50% ODA-financed) (XX%)

The criteria will be used to select the candidates to be invited for the second stage of the procedure

Weight (percentage, exact): 100,00

Information about the second stage of a two-stage procedure:

Minimum number of candidates to be invited for the second stage of the procedure: 5

Maximum number of candidates to be invited for the second stage of the procedure: 6

The procedure will take place in successive stages. At each stage, some participants may be eliminated

The buyer reserves the right to award the contract on the basis of the initial tenders without any further negotiations

5.1.11. Procurement documents

Languages in which the procurement documents are officially available: English

Deadline for requesting additional information: 27/07/2026 23:59:59 (UTC+02:00) Eastern European Time, Central European Summer Time

Address of the procurement documents: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTPV3RJ21/documents>

Ad hoc communication channel:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTPV3RJ21>

5.1.12. Terms of procurement

Terms of the procedure:

Estimated date of dispatch of the invitations to submit tenders: 10/08/2026

Terms of submission:

Electronic submission: Required

Address for submission: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTPV3RJ21>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Variants: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of requests to participate: 03/08/2026 12:00:00 (UTC+02:00) Eastern European Time, Central European Summer Time

Information that can be supplemented after the submission deadline:

At the discretion of the buyer, some missing tenderer-related documents may be submitted later.

Additional information: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: The execution conditions result from the information given in the contract notice and the tender documents.

Electronic invoicing: Required

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Vergabekammern des Bundes

Information about review deadlines: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisation providing additional information about the procurement procedure: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisation receiving requests to participate: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisations

8.1. ORG-0001

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registration number: 993-80072-52

Postal address: Dag-Hammarskjöld-Weg 1 - 5

Town: Eschborn

Postcode: 65760

Country subdivision (NUTS): Main-Taunus-Kreis (DE71A)

Country: Germany

Email: zuhal.uysal@giz.de

Telephone: +49 6196791481

Fax: +49 6196791115

Internet address: <https://www.giz.de>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure
Organisation receiving requests to participate

8.1. ORG-0002

Official name: Vergabekammern des Bundes
Registration number: 022894990
Postal address: Kaiser-Friedrich-Straße 16
Town: Bonn
Postcode: 53113
Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)
Country: Germany
Email: vk@bundeskartellamt.bund.de
Telephone: +49 2289499-0

Roles of this organisation:

Review organisation

8.1. ORG-0003

Official name: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)
Registration number: 0204:994-DOEVD-83
Town: Bonn
Postcode: 53119
Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)
Country: Germany
Email: noreply.esender_hub@bescha.bund.de
Telephone: +49228996100

Roles of this organisation:

TED eSender

10. Change

Version of the previous notice to be changed

:

f4e78dda-9c31-44cb-83dd-8371056ab2e4-01

Main reason for change

:

Information updated

Description

:

Due to a bidder question, the eligibility criterion for the region of the reference projects has been changed. Additionally the deadline for submission of requests for participation has been extended by 1 week.

10.1. Change

Section identifier: PROCEDURE

Description of changes: Due to a bidder question, the eligibility criterion for the region of the reference projects has been changed. Additionally the deadline for submission of requests for participation has been extended by 1 week.

The procurement documents were changed on: 01/07/2026

Notice information

Notice identifier/version: ba1ae725-7686-4f9c-9b85-7941b0965327 - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice subtype: 16

Notice dispatch date: 01/07/2026 12:09:24 (UTC+02:00) Eastern European Time, Central European Summer Time

Languages in which this notice is officially available: English

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