

463505-2026 - Competition

Netherlands – Business and management consultancy services – Framework Contract for Technical Assistance Services under the Nasira+ Programme

OJ S 127/2026 06/07/2026

Contract or concession notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: Nederlandse Financierings-Maatschappij voor Ontwikkelingslanden N.V.

Email: impact.procurement@fmo.nl

Legal type of the buyer: Organisation awarding a contract subsidised by a contracting authority

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: Framework Contract for Technical Assistance Services under the Nasira+ Programme

Description: Nasira+ is a programme implemented by FMO that aims to increase financial inclusion by supporting financial institutions to expand lending to underserved MSMEs through a combination of risk-sharing guarantees and technical assistance. This contract concerns the establishment of a framework service contract for the provision of Technical Assistance (TA) under the Nasira+ Technical Assistance Facility (TAF). Selected contractors will deliver tailored advisory and capacity-building services to financial institutions (FIs) through specific assignments. TA projects will be identified, designed, and overseen by the Nasira+ Programme Management Unit (PMU) in close coordination with the Nasira+ Risk Sharing Facility (RSF) team and participating FIs. Each TA project, with its own defined scope, deliverables, and budget, will be implemented by one of the contractors selected under this framework contract, following a competitive selection process based on the specific requirements of the assignment. The scope of services is structured around two components. The first component focuses on client support and organisational strengthening, including improvements in risk management, data management, digitalisation, governance, compliance, and financial product development. The second component focuses on Nasira+ readiness and ecosystem strengthening, aimed at preparing FIs to participate in the RSF portfolio and enhancing their capacity to serve underserved MSME segments. Services will be delivered across Sub-Saharan Africa, the European South Neighbourhood, the European East Neighbourhood and Turkey, the Americas and the Caribbean, and Asia and the Pacific. Contractors are expected to demonstrate strong technical expertise and delivery capacity across the covered regions and thematic areas.

Procedure identifier: 879be543-7b71-41f5-816b-8e884420cf1f

Internal identifier: NDCE-XX-1

Type of procedure: Restricted

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79410000 Business and management consultancy services

2.1.2. Place of performance

Town: Den Hague

Country subdivision (NUTS): Agglomeratie 's-Gravenhage (NL361)

Country: Netherlands

Additional information: Country/Geographical zones where tasks will be implemented:

Americas and Caribbean; Asia and Pacific; European South Neighborhood, European East Neighborhood, and Turkey; Sub-Saharan Africa.

2.1.3. Value

Estimated value excluding VAT: 6 300 000,00 EUR

2.1.4. General information

Legal basis:

Other

The legal basis of this procedure is Regulation (EU) N° 2021/947 establishing the Neighborhood, Development and International Cooperation Instrument – Global Europe (NDICI)

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Procurement Document

5. Lot

5.1. Lot: LOT-0001

Title: Framework Contract for Technical Assistance Services under the Nasira+ Programme

Description: Since 1970, the Dutch entrepreneurial development bank FMO has supported job creation and income generation activities in order to improve people's lives in the parts of the world where it can make the biggest difference. FMO's role extends beyond financing, helping businesses to operate and grow in an environmentally and socially responsible manner. FMO contributes to the technical/institutional strengthening of its existing and prospective clients through the provision of Technical Assistance (TA). Since 2018, FMO is implementing a dedicated programme called NASIRA, to increase the financial inclusion of underserved groups, including women, youth and migrants. The Program achieves this through the provision of i) a risk sharing facility providing portfolio guarantees and ii) technical assistance. The Nasira+ Programme builds on the original Nasira initiative by expanding its geographic reach and sector coverage, while continuing to improve access to finance for underserved MSMEs. The objective of the Nasira+ Technical Assistance Facility (TAF), funded by the European Commission, is to enhance both financial institution (FI) capacity and development impact. This assignment concerns the establishment of a framework service contract for the Nasira+ TAF, under which selected Contractors will deliver tailored TA projects. Individual TA projects will be awarded through targeted requests among the up to 3 selected Contractors, each with its own defined scope, deliverables, and budget, aligned with the needs of partner FIs and linked to the pipeline/portfolio under the Nasira+ Risk Sharing Facility (RSF) managed by FMO. TA projects are identified and developed by the Nasira+ TAF team, working closely with the Nasira+ RSF team and the client FIs to assess needs, design interventions, and oversee implementation. The scope of the assignment focuses on two main components: 1. Client support and organisational strengthening. This component aims to enhance the operational, technical, and strategic capacities of FIs to better serve underserved segments. Activities under this component include: -Financial risk management improvements, -Data management and digital transformation, -Non-financial risk management and institutional

strengthening, -Product development and market positioning, 2. Nasira+ readiness and ecosystem strengthening This component aims to strengthen the enabling environment and institutional readiness required to scale inclusive financing and innovative financial instruments. Activities include: -Enhancing readiness of FIs, aimed at preparing FIs to take the Nasira + RSF, -Ecosystem strengthening and inclusion-focused initiatives. The geographic scope covers the European South Neighbourhood, East Neighbourhood & Turkey, Americas and Caribbean, Asia and Pacific, and Sub-Saharan Africa. Sectorial focus areas include energy and agriculture. The provision of services to specific TA projects may include remote or in-country delivery. Contractors are expected to demonstrate strong technical expertise and delivery capacity across targeted geographies and assignment components to support the full range of above outlined Nasira+ TAF objectives. The expectation is that consortia will need to be formed to cover all regions and focus areas with the required depth of expertise.
Internal identifier: NDCE-XX-1

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79400000 Business and management consultancy and related services

5.1.2. Place of performance

Country subdivision (NUTS): Agglomeratie 's-Gravenhage (NL361)

Country: Netherlands

Additional information: Country/Geographical zones where tasks will be implemented: Americas and Caribbean; Asia and Pacific; European South Neighborhood, European East Neighborhood, and Turkey; Sub-Saharan Africa.

5.1.3. Estimated duration

Start date: 01/03/2027

Duration end date: 30/04/2031

5.1.5. Value

Maximum value of the framework agreement: 6 300 000,00 EUR

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project fully or partially financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document

Information about the second stage of a two-stage procedure:

Minimum number of candidates to be invited for the second stage of the procedure: 5

Maximum number of candidates to be invited for the second stage of the procedure: 8

The procedure will take place in successive stages. At each stage, some participants may be eliminated

5.1.11. Procurement documents

Languages in which the procurement documents are officially available: English

Deadline for requesting additional information: 23/07/2026 17:00:00 (UTC+02:00) Eastern European Time, Central European Summer Time

Address of the procurement documents: <https://www.fmo.nl/open-tenders>

5.1.12. Terms of procurement

Terms of the procedure:

Estimated date of dispatch of the invitations to submit tenders: 02/09/2026

Terms of submission:

Electronic submission: Not allowed

Justification for why electronic submission is not possible: Tools, devices, or file formats not generally available

Description: Submission via e-mail: impact.procurement@fmo.nl

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Deadline for receipt of requests to participate: 13/08/2026 17:00:00 (UTC+02:00) Eastern European Time, Central European Summer Time

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Allowed

Electronic ordering will be used: no

Electronic payment will be used: no

5.1.15. Techniques

Framework agreement:

Framework agreement, with reopening of competition

Justification for the duration of the framework agreement: The tenderer will be appointed under a contract with a maximum duration of up to 50 months, ensuring that all services, Task Orders, and final invoicing are completed before the end of the Implementation Period of the EC Contribution Agreement (currently 30 June 2031).

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Nederlandse Financierings-Maatschappij voor Ontwikkelingslanden N.V.

Information about review deadlines: The provisional deadline for shortlisting is 31.08.2026

Organisation providing additional information about the procurement procedure: Nederlandse Financierings-Maatschappij voor Ontwikkelingslanden N.V.

Organisation receiving requests to participate: Nederlandse Financierings-Maatschappij voor Ontwikkelingslanden N.V.

Organisation processing tenders: Nederlandse Financierings-Maatschappij voor Ontwikkelingslanden N.V.

8. Organisations

8.1. ORG-0001

Official name: Nederlandse Financierings-Maatschappij voor Ontwikkelingslanden N.V.

Registration number: 27078545

Department: FMO is the Dutch development bank, EC pillar assessed for procurement. FMO main activity is Financial Services. FMO does not qualify as Contracting Authority. Official name: Nederlandse Financierings-Maatschappij voor Ontwikkelingslanden N.V. (FMO is a trade name).

Postal address: Anna van Saksenlaan 71

Town: Den Hague
Postcode: 2509 AB
Country subdivision (NUTS): Agglomeratie 's-Gravenhage (NL361)
Country: Netherlands
Contact point: Andrijana Velevska
Email: impact.procurement@fmo.nl
Telephone: 0703149814
Internet address: www.fmo.nl
Information exchange endpoint (URL): www.fmo.nl
Buyer profile: www.fmo.nl

Roles of this organisation:

Buyer

Central purchasing body awarding public contracts or concluding framework agreements for works, supplies or services intended for other buyers

Procurement service provider

Organisation providing additional information about the procurement procedure

Organisation receiving requests to participate

Organisation processing tenders

Review organisation

8.1. ORG-0000

Official name: Publications Office of the European Union

Registration number: PUBL

Town: Luxembourg

Postcode: 2417

Country subdivision (NUTS): Luxembourg (LU000)

Country: Luxembourg

Email: ted@publications.europa.eu

Telephone: +352 29291

Internet address: <https://op.europa.eu>

Roles of this organisation:

TED eSender

Notice information

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Form type: Competition

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