

469582-2026 - Competition

Germany – Management training services – EPO Management Development Programme

OJ S 129/2026 08/07/2026

Contract or concession notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: European Patent Organisation

Email: etender@epo.org

Legal type of the buyer: International organisation

Activity of the contracting authority: Economic affairs

2. Procedure

2.1. Procedure

Title: EPO Management Development Programme

Description: The EPO is seeking an external provider to design and deliver modules within its new Management Development Programme, aimed at strengthening leadership behaviours aligned with the EPO managerial principles of Clarity, Courage, Care, Contribution, and Curiosity. The scope includes: Design and delivery of leadership development modules covering topics such as coaching, influence, storytelling, empathy, and decision-making. Development of each module consisting of: one live online training session, one application task, one peer circle, one practice lab. Creation of all participant and facilitator materials. Delivery of all online sessions for cohorts of up to 15 participants. Provision of evaluation and learning assessment tools. Ongoing coordination with the EPO project team and continuous improvement of materials and delivery.

Procedure identifier: d454be85-85d1-4c7c-b8a3-3fff7d6bc38b

Internal identifier: EPO-2026-0013

Type of procedure: Open

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 80532000 Management training services

2.1.2. Place of performance

Postal address: Bob-van-Bentham-Platz 1

Town: Munich

Postcode: 80469

Country subdivision (NUTS): München, Kreisfreie Stadt (DE212)

Country: Germany

2.1.4. General information

Additional information: Only electronic bids may be submitted. Please note that a qualified electronic signature is required as specified on EPO's website: <https://www.epo.org/about-us>

</tenders/signatures.html> Final date to download the Procurement Documents: 21.07.2026 23:30 Final date for receipt by the EPO of requests for clarification: 20.07.2026 12:00 Questions must be submitted via the Bidding Cockpit.

Legal basis:

Directive 2014/24/EU

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Procurement Document

5. Lot

5.1. Lot: LOT-0000

Title: EPO Management Development Programme

Description: See procurement documents

Internal identifier: LOT-0000

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 80532000 Management training services

Options:

Description of the options: Four possible extensions of one year each

5.1.3. Estimated duration

Duration: 12 Months

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not required

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

Additional information: Proposals for variants, the effect of which would be to reduce significantly the rights and safeguards of the EPO, are not allowed. Questions submitted after the deadline for receipt of requests for clarification will not be answered. After expiry of the deadline, the questions submitted by others and the corresponding clarifications will be available in the BIDDING COCKPIT.

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document

5.1.10. Award criteria

Criterion:

Type: Quality

Description: Technical

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 60

Criterion:

Type: Price

Name: Price

Description: Price

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 40

5.1.11. Procurement documents

Access to certain procurement documents is restricted

Information about restricted documents is available at: <https://www.epo.org/NetServer/>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Allowed

Address for submission: <https://www.epo.org/NetServer/>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Variants: Allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of tenders: 10/08/2026 12:00:00 (UTC+02:00) Eastern European Time, Central European Summer Time

Duration during which the tender must remain valid: 6 Months

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: If several bidders submit a joint bid, they must be jointly and severally liable for the performance of the obligations under the contract. A declaration to this effect, duly signed by all members of the grouping and appointing a representative authorised to act on behalf of all members, must be submitted with the bid.

Electronic invoicing: Allowed

Electronic ordering will be used: yes

Electronic payment will be used: no

5.1.15. Techniques

Framework agreement:

Framework agreement, partly without reopening and partly with reopening of competition

Maximum number of participants: 99

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: See General Conditions of Tender

Information about review deadlines: Please note that EPO's procurement procedures are governed solely by EPO's own procurement rules. The relevant rules are described in the EPO's General Conditions of Tender, which are available at the EPO's website <https://www.epo.org/about-us/tenders/general-conditions.html>.

Organisation providing additional information about the procurement procedure: European Patent Organisation

Organisation providing more information on the review procedures: Procurement and Vendor Management

8. Organisations

8.1. ORG-7001

Official name: European Patent Organisation

Registration number: -
Postal address: Bob-van-Benthem-Platz 1
Town: Munich
Postcode: 80469
Country subdivision (NUTS): München, Kreisfreie Stadt (DE212)
Country: Germany
Contact point: Procurement and Vendor Management
Email: etender@epo.org
Telephone: +49 892399-0
Buyer profile: <http://www.epo.org/tenders>

Roles of this organisation:

Buyer
Organisation providing additional information about the procurement procedure

8.1. ORG-7004

Official name: See General Conditions of Tender
Registration number: --
Postal address: not applicable
Town: not applicable
Postcode: --
Country subdivision (NUTS): München, Kreisfreie Stadt (DE212)
Country: Germany
Email: tenderteam@epo.org
Telephone: +49 892399-0
Internet address: <http://www.epo.org/about-us/tenders/general-conditions.html>

Roles of this organisation:

Review organisation

8.1. ORG-7005

Official name: Procurement and Vendor Management
Registration number: ---
Postal address: European Patent Office
Town: Munich
Postcode: 80298
Country subdivision (NUTS): München, Kreisfreie Stadt (DE212)
Country: Germany
Email: tenderteam@epo.org
Telephone: +49 892399-0

Roles of this organisation:

Organisation providing more information on the review procedures

Notice information

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