

Norway-Kristiansand: Business and management consultancy and related services

OJ S 202/2020 16/10/2020

Contract notice

Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: Kilden teater og konserthus IKS

National registration number: 986471839

Postal address: Sjølystveien 2

Town: Kristiansand S

NUTS code: NO Norge

Postal code: 4610

Country: Norway

Contact person: Marianne Melby

E-mail: marianne.melby@kilden.com

Telephone: +47 46664460

Internet address(es):Main address: <https://permalink.mercell.com/139087926.aspx>Address of the buyer profile: <http://www.kilden.com/>**I.3. Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at: <https://permalink.mercell.com/139087926.aspx>

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted electronically via: <https://permalink.mercell.com/139087926.aspx>**I.4. Type of the contracting authority**

Regional or local agency/office

I.5. Main activity

Recreation, culture and religion

Section II: Object

II.1. Scope of the procurement**II.1.1. Title**

20KFA1-K Consultancy Services for Ongoing Improvement Work, Kilden — Pre-qualification

II.1.2. Main CPV code

79400000 Business and management consultancy and related services

II.1.3. Type of contract

Services

II.1.4. Short description

Kilden teater og konserthus [Kilden Theatre and Concert Hall] in Kristiansand is Norway's largest performing arts institution and one of Scandinavia's most exciting environments for professional performing arts and music. The Arts Centre houses Kristiansand Symphony Orchestra, Kilden Theatre, Kilden Opera, Kilden Culture and an innovative execution of the social side of the social assignment through Kilden Dialogue. In interaction with each other we represent a cultural offer without equal. In 2019, 176 000 spectators experienced 848 concerts, performances and events in Kilden, carried out by a diverse team representing 252 man-labour years divided across 64 occupations, consisting of 23 nationalities.

<https://www.kilden.com/>

Click here <https://permalink.mercell.com/139087926.aspx>

II.1.5. Estimated total value

Value excluding VAT: 3 000 000,00 NOK

II.1.6. Information about lots

This contract is divided into lots: no

II.2. Description

II.2.2. Additional CPV code(s)

79000000 Business services: law, marketing, consulting, recruitment, printing and security

II.2.3. Place of performance

NUTS code: NO042 Vest-Agder

II.2.4. Description of the procurement

Kilden needs assistance in connection with implementing continual improvement works across the business. We seek help to initiate this over a period of 3 years, with the main part of the delivery taking place in the first 12 months. Ongoing improvement often operates based on 'pure' LEAN thinking, but in this process we are also open to other structured methods, possibly in combination with LEAN.

Kilden is in the start-phase in relation to changing operational strategy and had no previous experience with systematic ongoing improvement work (LEAN or equivalent). Therefore we need assistance with training of employees, implementation of the pilot project and implementation of methodology and tools throughout the entire organisation.

The procurement procedure is a contest with negotiation with a prior announcement (part 3). All relevant suppliers must submit an application for qualification (pre-qualification). Suppliers who fulfil the requirements will thereafter be invited to submit tender offers (phase). In this phase, the contracting authority plans to invite up to four tenderers to presentations and dialogue/negotiations about the offered solution. The selection will be based on the award criteria 'quality' (more information under the tab evaluation and criteria in the contest). The dialogue /the negotiations will take place at the contracting authority or via video conference. The dialogue will primarily concern presentation and elaboration of the offer, as well as provide opportunities for the contracting authority to ask questions about all aspects of the tender offers. The tender who after dialogue/negotiations has the best relationship between price and quality, will be the winner of the contest.

In addition to mandatory requirements of the tenderer in accordance with regulations, relevant tenderers must document experience from relevant assignments during the last 3 years.

Fulfilment of the requirement must be documented through a description of the assignments and must include provision of the assignment value, dates and the contracting authority (with name, telephone and email for the reference). It is the tenderer's responsibility to confirm

relevance through the description. The contracting authority reserves the right to determine if the experience is deemed relevant or not.

Tenderer's invited to submit tenders must clearly and informatively (maximum of two pages) present proposals for implementation.

The plan must as a minimum cover the following:

- proposal for implementation of a common platform for ongoing improvement in the business,
- proposal for skills upgrading of managers and employees,
- proposal for how to measure value-creation for the contracting authority,
- progress plan,
- estimation of anticipated time usage and total cost of the proposed model.

It is important for Kilden that the supplier who is engaged in the interaction contract can document competence in the area. The tenderer, with their offered team, must be able to quickly build trust and create good relationships. Operative experience from implementation in other businesses is a prerequisite, along with documented value creation for the client.

The basis for further interaction with the selected tenderer is a framework agreement with a duration of 3 years with an option to extend for 1 year. We want to start the work in the beginning of February 2021, so tenderers must have the capacity to supply offered personnel from that time. All documents, including questions about participation and offers must be delivered in Norwegian, and the assignment will be implemented in Norwegian.

We reserve the right to not sign a contract equivalent to the anticipate value of the procurement in the publication, or if the budget limit is exceeded. Furthermore, we reserve the right to cancel the contract if under way in the contract relation we exceed the agreed amount for the service. In addition we reserve the right to cancel the contract/tender process if conditions due to the corona pandemic indicate that the resources must redistributed.

II.2.5. Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6. Estimated value

Value excluding VAT: 3 000 000,00 NOK

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Start: 01/02/2021 End: 31/12/2023

This contract is subject to renewal: yes

Description of renewals:

1 year.

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: yes

Description of options:

1 year.

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

Section III: Legal, economic, financial and technical information

III.1. Conditions for participation

III.1.1. Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions:
As stated in the tender documents.

III.1.2. Economic and financial standing

List and brief description of selection criteria:
As stated in the tender documents.

III.1.3. Technical and professional ability

List and brief description of selection criteria:
As stated in the tender documents.

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Competitive procedure with negotiation

IV.1.3. Information about a framework agreement or a dynamic purchasing system

IV.1.5. Information about negotiation

The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: no

IV.2. Administrative information

IV.2.2. Time limit for receipt of tenders or requests to participate

Date: 13/11/2020 Local time: 12:00

IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates

Date: 17/11/2020

IV.2.4. Languages in which tenders or requests to participate may be submitted

Norwegian

IV.2.6. Minimum time frame during which the tenderer must maintain the tender

Duration in months: 3 (from the date stated for receipt of tender)

Section VI: Complementary information

VI.1. Information about recurrence

This is a recurrent procurement: no

VI.2. Information about electronic workflows

Electronic invoicing will be accepted

VI.3. Additional information

VI.4. Procedures for review

VI.4.1. Review body

Official name: Kristiansand Tingrett

Town: Kristiansand S

Postal code: 4610

Country: Norway

VI.5. Date of dispatch of this notice

12/10/2020