

United Kingdom-London: School catering services
OJ S 202/2020 16/10/2020
Contract award notice
Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: Academies Enterprise Trust
Postal address: 183 Eversholt Street
Town: London
NUTS code: UKI London
Postal code: NW1 1UB
Country: United Kingdom
Contact person: Clive Hammond
E-mail: chammond@academiesenterprisetrust.org
Telephone: +44 7900827152

Internet address(es):

Main address: <http://www.academiesenterprisetrust.org>
Address of the buyer profile: https://www.mytenders.co.uk/search/Search_AuthProfile.aspx?ID=AA28989

I.4. Type of the contracting authority

Body governed by public law

I.5. Main activity

Education

Section II: Object

II.1. Scope of the procurement

II.1.1. Title

Tender for the Provision of Catering Services
Reference number: T143/2019

II.1.2. Main CPV code

55524000 School catering services

II.1.3. Type of contract

Services

II.1.4. Short description

This tender is for the provision of catering services for fifty five (55) academies. These are currently provided through a range of providers including own academy in-house provision, local authorities, other schools or outsourced third party suppliers.

The contract will be split into three lots and bidding suppliers may bid for any combination of lots including the option of a single supplier award for all three regions.

II.1.6. Information about lots

This contract is divided into lots: yes

II.1.7. Total value of the procurement

Value excluding VAT: 65 000 000,00 GBP

II.2. Description

II.2.1. Title

Academies in Essex, Kent and London
Lot No: 2

II.2.2. Additional CPV code(s)

55524000 School catering services

II.2.3. Place of performance

NUTS code: UKH East of England

NUTS code: UKI London

NUTS code: UKI6 Outer London - South

NUTS code: UKJ4 Kent

Main site or place of performance: Academies in the geographical regions of Essex, Kent and London.

II.2.4. Description of the procurement

There are 18 AET academies covered within lot 2 of this contract covering the geographical areas of Essex, Kent and London.

These academies are currently serviced by a combination of academy in-house staff, local authorities, other schools and outsourced third party suppliers.

This lot consists of the following academies:

- Pioneer School,
- Maltings Academy,
- New Rickstones Academy,
- Plumberow Primary Academy,
- Westerings Primary Academy,
- Greensward Academy,
- Ashingdon Primary Academy,
- Hamford Primary Academy,
- Tendring Technology College,
- Hockley Primary Academy,
- Bexleyheath Academy,
- Richmond Park Academy,
- Aylward Academy,
- Kingsley Academy,
- Trinity Primary,
- Noel Park Primary,
- Newlands Academy,

St James The Great Primary Academy.

The trust reserves the right to award all, part or non of the lot as is deemed appropriate during the process.

It is anticipated that the Trust will increase in its number of academies during the course of this contract, beyond the academies listed above. The provision of catering services to these schools when they have joined the Trust may at the Trust's discretion fall under the scope of this contract.

The successful supplier will be expected to provide costings and operational proposals for the catering services within these additional academies using the same costing model that was applied to the successful bid to the Trust at the point of tender submission.

The duration of the contract for these academies will not be increased and they will join the contract for the remaining contract period that exists at the point of entry into this contract.

The Trust is seeking to appoint a supplier who will provide a high quality service, using locally sourced produce (wherever possible) that is cooked and prepared in the academy kitchen and will focus on exciting new food concepts that will increase take up and satisfy a wide range of pupil tastes and dietary requirements and well as catering for users cultural beliefs. The Trust will wish the successful supplier to review the current range of services offered and make recommendations accordingly.

The contract will be for an initial period of 5 years from 1 September 2020 to 31 August 2025 with the option to extend for up to a further 24 months. The contract will be subject to an annual review in April to determine ongoing value for money and supplier performance.

The contract will be based on fixed elements for the cash sales gross profit margin(%), the food cost charge per pupil free school meals and universal infants free school meals and adults duty meals, sundry cost, labour costs, management fee and fully inclusive meal charges for delivered meals. Hospitality catering will be charged at a pre-agreed cost price. The contract will operate as a guaranteed performance contract with the successful supplier offering the Trust a guaranteed return/cost per annum for the provision of catering services.

II.2.5. Award criteria

Quality criterion - Name: Method statement / Weighting: 20 %

Quality criterion - Name: Requirements / Weighting: 35 %

Quality criterion - Name: Quality / Weighting: 15 %

Quality criterion - Name: Presentation / Weighting: 30 %

Price - Weighting: 65 %

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

II.2. Description

II.2.1. Title

Academies in Birmingham, Milton Keynes, Bristol, Gloucester, Hampshire, Devon, Isle of Wight and South and South West England

Lot No: 3

II.2.2. Additional CPV code(s)

55524000 School catering services

II.2.3. Place of performance

NUTS code: UKJ South East (England)

NUTS code: UKJ2 Surrey, East and West Sussex

NUTS code: UKJ3 Hampshire and Isle of Wight

NUTS code: UKK South West (England)

NUTS code: UKG3 West Midlands

Main site or place of performance: Academies based in the geographical regions of South and South West England.

II.2.4. Description of the procurement

There are 19 AET academies covered within lot 3 of this contract covering the geographical areas of South and South West England

These academies are currently serviced by a combination of academy in-house staff, local authorities, other schools and outsourced third party suppliers.

This lot consists of the following academies:

- Ryde Academy,
- Winton Community Academy,
- New Forest Academy,
- Hazelwood Primary,
- Barton Hill Primary Academy,
- Broadlands Academy,
- Brockworth Primary Academy,
- Offas Mead Primary Academy,
- Severn View Primary Academy,
- The Ridge Academy,
- Sir Herbert Leon Academy,
- Charles Warren Academy,
- Wishmore Cross Academy,
- Lea Forest Primary Academy,
- Four Dwellings Primary Academy,
- Montgomery Primary Academy,
- Percy Shurmer Primary Academy,
- Four Dwellings Academy,
- Greenwood Academy.

The trust reserves the right to award all, part or non of the lot as is deemed appropriate during the process.

It is anticipated that the Trust will increase in its number of academies during the course of this contract, beyond the academies listed above. The provision of catering services to these schools when they have joined the Trust may at the Trust's discretion fall under the scope of this contract.

The successful supplier will be expected to provide costings and operational proposals for the catering services within these additional academies using the same costing model that was applied to the successful bid to the Trust at the point of tender submission.

The duration of the contract for these academies will not be increased and they will join the contract for the remaining contract period that exists at the point of entry into this contract.

The Trust is seeking to appoint a supplier who will provide a high quality service, using locally sourced produce (wherever possible) that is cooked and prepared in the academy kitchen and will focus on exciting new food concepts that will increase take up and satisfy a wide range of pupil tastes and dietary requirements and well as catering for users cultural beliefs. The Trust will wish the successful supplier to review the current range of services offered and make recommendations accordingly.

The contract will be for an initial period of 5 years from 1 September 2020 to 31 August 2025 with the option to extend for up to a further 24 months. The contract will be subject to an annual review in April to determine ongoing value for money and supplier performance. The contract will be based on fixed elements for the cash sales gross profit margin(%), the food cost charge per pupil free school meals and universal infants free school meals and adults duty meals, sundry cost, labour costs, management fee and fully inclusive meal charges for delivered meals. Hospitality catering will be charged at a pre-agreed cost price. The contract will operate as a guaranteed performance contract with the successful supplier offering the Trust a guaranteed return/cost per annum for the provision of catering services.

II.2.5. Award criteria

Quality criterion - Name: Method statement / Weighting: 20 %

Quality criterion - Name: Requirements / Weighting: 35 %

Quality criterion - Name: Quality / Weighting: 15 %

Quality criterion - Name: Presentation / Weighting: 30 %

Price - Weighting: 65 %

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

II.2. Description

II.2.1. Title

Academies in Middlesbrough, Yorkshire, Humberside, and Staffordshire
Lot No: 1

II.2.2. Additional CPV code(s)

55524000 School catering services

II.2.3. Place of performance

NUTS code: UKC North East (England)

NUTS code: UKE Yorkshire and the Humber

NUTS code: UKF East Midlands (England)

Main site or place of performance: Academies within the geographical regions of Middlesbrough, Yorkshire, Humberside and Staffordshire.

II.2.4. Description of the procurement

There are 18 AET academies covered within lot 1 of this contract covering the geographical areas of Middlesbrough, Yorkshire, Humbersid and Staffordshire.

These academies area currently serviced by a combination of academy in-house staff, local authorities, other schools and outsourced third party suppliers.

This lot consists of the following academies:

- Anglesey Primary Academy,
- Beacon Primary Academy,
- The Rawlett School,
- Tamworth Enterprise College,
- Cottingley Primary Academy,

- Feversham Primary Academy,
- Meadstead Primary Academy,
- Shafton Primary Academy,
- St Helens Primary Academy,
- Firth Park Academy,
- Utterby Primary Academy,
- North Thoresby Primary Academy,
- Hall Road Primary Academy,
- Newington Primary Academy,
- The Green Way Primary Academy,
- Caldicotes Primary Academy,
- North Ormesby Primary Academy,
- Unity City Academy.

The trust reserves the right to award all, part or non of the lot as is deemed appropriate during the process.

It is anticipated that the Trust will increase in its number of academies during the course of this contract, beyond the academies listed above. The provision of catering services to these schools when they have joined the Trust may at the Trust's discretion fall under the scope of this contract.

The successful supplier will be expected to provide costings and operational proposals for the catering services within these additional academies using the same costing model that was applied to the successful bid to the Trust at the point of tender submission.

The duration of the contract for these academies will not be increased and they will join the contract for the remaining contract period that exists at the point of entry into this contract.

The Trust is seeking to appoint a supplier who will provide a high quality service, using locally sourced produce (wherever possible) that is cooked and prepared in the academy kitchen and will focus on exciting new food concepts that will increase take up and satisfy a wide range of pupil tastes and dietary requirements and well as catering for users cultural beliefs. The Trust will wish the successful supplier to review the current range of services offered and make recommendations accordingly.

The contract will be for an initial period of 5 years from 1 September 2020 to 31 August 2025 with the option to extend for up to a further 24 months. The contract will be subject to an annual review in April to determine ongoing value for money and supplier performance.

The contract will be based on fixed elements for the cash sales gross profit margin(%), the food cost charge per pupil free school meals and universal infants free school meals and adults duty meals, sundry cost, labour costs, management fee and fully inclusive meal charges for delivered meals. Hospitality catering will be charged at a pre-agreed cost price. The contract will operate as a guaranteed performance contract with the successful supplier offering the Trust a guaranteed return/cost per annum for the provision of catering services.

II.2.5. Award criteria

Quality criterion - Name: Method statement / Weighting: 20 %

Quality criterion - Name: Requirements / Weighting: 35 %

Quality criterion - Name: Quality / Weighting: 15 %

Quality criterion - Name: Presentation / Weighting: 30 %

Price - Weighting: 65 %

II.2.11. Information about options

Options: no

II.2.13.

Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Open procedure

IV.1.3. Information about a framework agreement or a dynamic purchasing system

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

IV.2. Administrative information

IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2020/S 023-052432](#)

IV.2.8. Information about termination of dynamic purchasing system

IV.2.9. Information about termination of call for competition in the form of a prior information notice

Section V: Award of contract

Lot No: 1

Title:

Academies in Middlesborough, Yorkshire, Humberside, and Staffordshire

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

25/09/2020

V.2.2. Information about tenders

Number of tenders received: 4

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 4

The contract has been awarded to a group of economic operators: no

V.2.3. Name and address of the contractor

Official name: Hutchison Catering

Postal address: Yours Business Network, Metro Riverside Park

Town: Tyne and Wear

NUTS code: UKD North West (England)

Postal code: NE11 9DJ
Country: United Kingdom
Telephone: +44 7799369432
The contractor is an SME: no

V.2.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot: 21 000 000,00 GBP

Total value of the contract/lot: 15 653 069,00 GBP

V.2.5. Information about subcontracting

Section V: Award of contract

Lot No: 2

Title:

Academies in Essex, Kent and London

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

17/09/2020

V.2.2. Information about tenders

Number of tenders received: 3

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 3

The contract has been awarded to a group of economic operators: no

V.2.3. Name and address of the contractor

Official name: Aspens Services Ltd

Postal address: Suite 5, Offerton Barns Business Centre, Offerton Lane

Town: Hindlip

NUTS code: UK United Kingdom

Postal code: WR3 8SX

Country: United Kingdom

Telephone: +44 1905759613

The contractor is an SME: no

V.2.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot: 26 000 000,00 GBP

Total value of the contract/lot: 21 681 000,00 GBP

V.2.5. Information about subcontracting

Section V: Award of contract

Lot No: 3

Title:

Academies in Birmingham, Milton Keynes, Bristol, Gloucester, Hampshire, Devon, Isle of Wight and South and South West England

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

17/09/2019

V.2.2. Information about tenders

Number of tenders received: 2

Number of tenders received from SMEs: 0

Number of tenders received from tenderers from other EU Member States: 0

Number of tenders received from tenderers from non-EU Member States: 0

Number of tenders received by electronic means: 2

The contract has been awarded to a group of economic operators: no

V.2.3. Name and address of the contractor

Official name: Aspens Services Ltd

Postal address: Suite 5, Offerton Barns Business Centre, Offerton Lane

Town: Hindlip

NUTS code: UK United Kingdom

Postal code: WR3 8SX

Country: United Kingdom

Telephone: +44 1905759613

The contractor is an SME: no

V.2.4. Information on value of the contract/lot

Initial estimated total value of the contract/lot: 18 000 000,00 GBP

Total value of the contract/lot: 13 808 894,00 GBP

V.2.5. Information about subcontracting

Section VI: Complementary information

VI.3. Additional information

It will be the suppliers responsibility to obtain all necessary documentation and information in order to submit a response by the closing date and time.

The contracting authority reserves the right to award each lot individually, or two or more lots to a single supplier. The contracting authority also reserves the right not to award any or part of the contract and to terminate the procurement process at any time and for any reason.

The contracting authority will not be liable for any costs incurred by any supplier expressing an interest in this tender.

The contracting authority will consider variant bids, evaluating them (so far as the variant or the evaluation of the variant is in the opinion of the contracting authority practicable) on the same basis as a conforming bid, but shall not be obliged to accept any such bid in preference to a conforming bid even if the variant bid scores more highly. No variant bid will be considered unless the bidder submits a confirming bid.

Suppliers are advised that whilst the Trust, as part of the tender will be seeking their professional recommendations on proposed investment in the catering facilities it is not seeking from the suppliers any bids that include investment funding.

The successful supplier(s) will be required in their year one prices to include costs in relation to the running of this tender. These costs are:

Lot 1: GBP 19 000,

Lot 2: GBP 29 500; and

Lot 3: GBP 26 500.

(MT Ref:220870)

VI.4. Procedures for review

VI.4.1. Review body

Official name: Public Procurement Review Service

Postal address: Cabinet Office

Town: London

Postal code: NW1 1BU

Country: United Kingdom

E-mail: publicprocurementreview@cabinetoffice.gov.uk

Telephone: +44 3450103503

Internet address: <https://www.gov.uk/government/publications/public-procurement-review-service-scope-and-remit>

VI.5. Date of dispatch of this notice

12/10/2020