

Ireland-Dublin: Training services
OJ S 155/2023 14/08/2023
Contract award notice
Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: Fáilte Ireland-National Tourism Development Authority

National registration number: N/A

Postal address: 88-95 Amiens Street

Town: Dublin 1

NUTS code: IE Éire / Ireland

Postal code: Dublin 1

Country: Ireland

Contact person: Procurement Unit

E-mail: Procurement@failteireland.ie

Telephone: +353 18847852

Internet address(es):

Main address: <https://www.failteireland.ie>

Address of the buyer profile: <https://irl.eu-supply.com/ctm/Company/CompanyInformation/Index/1169>

I.4. Type of the contracting authority

Body governed by public law

I.5. Main activity

General public services

Section II: Object

II.1. Scope of the procurement

II.1.1. Title

Fáilte Way of Management Training

Reference number: HR202305, HR202306 & HR202307

II.1.2. Main CPV code

80500000 Training services

II.1.3. Type of contract

Services

II.1.4. Short description

Fáilte Ireland runs a series of training programmes for all managers which together comprise the Fáilte Way of Management. This tender is for the delivery of 3 of those programmes in the following lots.

Lot 1: Fáilte Way of Talent Acquisition

Lot 2: Fáilte Way of People Management

Lot 3: Fáilte Way of Financial Management

Tenderers can apply for one or more lot.

Fáilte Ireland intends to introduce a Learning Management System within the next 12 months.

Tenderers will be required to translate the training material developed into a blended model, with elements such as pre course work, assessments, surveys, e learning modules, and live webinars.

II.1.6. Information about lots

This contract is divided into lots: yes

II.1.7. Total value of the procurement

Value excluding VAT: 300 000,00 EUR

II.2. Description

II.2.1. Title

Lot 1 - Fáilte Way of Talent Acquisition

Lot No: 1

II.2.2. Additional CPV code(s)

80511000 Staff training services, 80521000 Training programme services, 80532000 Management training services, 80570000 Personal development training services

II.2.3. Place of performance

NUTS code: IE Éire / Ireland

II.2.4. Description of the procurement

Fáilte Ireland requests proposals for the provision of a new bespoke Talent Acquisition Programme to be delivered over a period of 6 – 9 months to approximately 200 people, commencing in Q2 2023.

II.2.5. Award criteria

Quality criterion - Name: Methodology & Innovation / Weighting: 30

Quality criterion - Name: Competency and Expertise / Weighting: 30

Cost criterion - Name: Ultimate Cost / Weighting: 40

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

II.2. Description

II.2.1. Title

Lot 2 - Fáilte Way of People Management

Lot No: 2

II.2.2. Additional CPV code(s)

80511000 Staff training services, 80521000 Training programme services, 80532000 Management training services, 80570000 Personal development training services

II.2.3. Place of performance

NUTS code: IE Éire / Ireland

II.2.4. Description of the procurement

The Fáilte Way of People Management was originally designed and run in 2019/2020. We now wish to run the programme in two phases.

- Phase 1 will take place in 2023 and will be for approximately 50 people who have joined us since the training was last run.
- Phase 2 we will require potentially one to three annual sessions from 2024 to the end of this contract for new starters. We would anticipate 15 to 20 participants per session.

II.2.5. Award criteria

Quality criterion - Name: Methodology & Innovation / Weighting: 30

Quality criterion - Name: Competency and Expertise / Weighting: 30

Cost criterion - Name: Ultimate Cost / Weighting: 40

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

II.2. Description

II.2.1. Title

Lot 3 - Fáilte Way of Financial Management

Lot No: 3

II.2.2. Additional CPV code(s)

80511000 Staff training services, 80521000 Training programme services, 80532000 Management training services, 80570000 Personal development training services

II.2.3. Place of performance

NUTS code: IE Éire / Ireland

II.2.4. Description of the procurement

The Fáilte Way of Financial Management was originally designed and run in 2020. Fáilte Ireland now wish to run the programme in two phases.

- Phase 1 will take place in 2023 and will be for approximately 50 people who have joined us since the training was last run.
- Phase 2 we will require potentially one to three annual sessions from 2024 to the end of this contract for new starters. We would anticipate 15 to 20 participants per session.

II.2.5. Award criteria

Quality criterion - Name: Methodology & Innovation / Weighting: 30

Quality criterion - Name: Competency and Expertise / Weighting: 30

Cost criterion - Name: Ultimate Cost / Weighting: 40

II.2.11. Information about options

Options: no

II.2.13.

Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Open procedure

IV.1.3. Information about a framework agreement or a dynamic purchasing system

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

IV.2. Administrative information

IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2023/S 070-207314](#)

IV.2.8. Information about termination of dynamic purchasing system

IV.2.9. Information about termination of call for competition in the form of a prior information notice

Section V: Award of contract

Contract No: 1

Title:

Lot 1 - Fáilte Way of Talent Acquisition

A contract/lot is awarded: no

V.1. Information on non-award

The contract/lot is not awarded

Other reasons (discontinuation of procedure)

Section V: Award of contract

Contract No: 2

Title:

Lot 2 - Fáilte Way of People Management

A contract/lot is awarded: yes

V.2. Award of contract

V.2.1. Date of conclusion of the contract

09/08/2023

V.2.2.

Information about tenders

Number of tenders received: 8

Number of tenders received by electronic means: 8

The contract has been awarded to a group of economic operators: no

V.2.3. Name and address of the contractor

Official name: Harvest

National registration number: IE 8222 511J

Postal address: c/o E6 Calmount Business Park, Calmount Avenue

Town: D12 C9C2

NUTS code: IE Éire / Ireland

Postal code: Dublin 12

Country: Ireland

E-mail: brenda.sheridan@harvest.ie

Telephone: +353 14974622

Internet address: <http://www.harvest.ie>

The contractor is an SME: yes

V.2.4. Information on value of the contract/lot

Total value of the contract/lot: 200 000,00 EUR

V.2.5. Information about subcontracting**Section V: Award of contract**

Contract No: 3

Title:

Lot 3 - Fáilte Way of Financial Management

A contract/lot is awarded: yes

V.2. Award of contract**V.2.1. Date of conclusion of the contract**

09/08/2023

V.2.2. Information about tenders

Number of tenders received: 8

Number of tenders received by electronic means: 8

The contract has been awarded to a group of economic operators: no

V.2.3. Name and address of the contractor

Official name: Irish Times Training

National registration number: 97432

Postal address: The Irish Times Building

Town: Dublin

NUTS code: IE Éire / Ireland

Postal code: 24-28 Tara Street

Country: Ireland

E-mail: david.magee@irishtimes.com

Telephone: +353 014727101

Fax: +353 0104727111

Internet address: <http://www.irishtimestraining.com>

The contractor is an SME: yes

V.2.4. Information on value of the contract/lot

Total value of the contract/lot: 100 000,00 EUR

V.2.5. Information about subcontracting

Section VI: Complementary information

VI.3. Additional information

- 1) Interested parties must register their interest on the eTenders web site (www.etenders.gov.ie) in order to be included on the mailing list for clarifications. All information relating to attachments, including clarifications and changes, will be published on the Irish Government Procurement Opportunities Portal (www.etenders.gov.ie) only. Registration is free of charge. The contracting authority will not accept responsibility for information relayed (or not relayed) via third parties
- 2) This is the sole call for competition for this service.
- 3) The contracting authority will not be responsible for any costs, charges or expenses incurred by candidates, participants or tenderers.
- 4) Establishment of the framework will be subject to the approval of the competent authorities.
- 5) If for any reason it is not possible to conclude the framework agreement with the designated successful tenderer emerging from this competitive process; or if having concluded the framework agreement the contracting authority considers that the successful tenderer has not met, or cannot meet its obligations; the contracting authority reserves the right to admit the next highest scoring tenderer to the framework on the basis of the same terms at any time during the tender validity period. This shall be without prejudice to the right of the contracting authority to cancel this competitive process and/or initiate a new contract award procedure at its sole discretion.
- 6) At its absolute discretion, the contracting authority may elect to terminate this procurement process, the framework agreement or any contract awarded under the framework agreement at any time.
- 7) Without prejudice to the principle of equal treatment, the contracting authority is not obliged to engage in a clarification process in respect of tender responses/questionnaires with missing or incomplete information. Therefore, tenderers/candidates are advised to ensure that they return FULLY COMPLETED tenders/questionnaires in order to avoid the risk of elimination from the competition at the evaluation/application stage.

VI.4. Procedures for review

VI.4.1. Review body

Official name: High Court

Postal address: Chief Registrar, The Four Courts

Town: Dublin 7

Postal code: Dublin 7

Country: Ireland

Telephone: +353 18886000

VI.4.3. Review procedure

Precise information on deadline(s) for review procedures:

The contracting authority will not conclude this framework agreement to which a standstill period applies in accordance with Irish Statutory Instrument S.I. No. 284 of 2016, until after the

expiry of the standstill period which commences on the day following the date of notification of concerned candidates and tenderers. The duration of the standstill period will be 14 calendar days where notifications are sent electronically or by fax and 16 calendar days where these are sent by any other means. The Statutory Instrument mentioned above provides that review procedures are available in the High Court to a person who has or has had an interest in obtaining the framework agreement and alleges that he or she has been harmed or is at risk of being harmed by an infringement of the law in relation to that framework agreement.

VI.5. Date of dispatch of this notice

09/08/2023