

497798-2026 - Competition

Germany – Technical assistance services – 10019362-Appui à l'adaptation de la chaîne d'approvisionnement de cacao en Côte d'Ivoire aux défis de durabilité

OJ S 137/2026 20/07/2026

Contract or concession notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Email: katharina.cheimanoff@giz.de

Legal type of the buyer: Public undertaking, controlled by a central government authority

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: 10019362-Appui à l'adaptation de la chaîne d'approvisionnement de cacao en Côte d'Ivoire aux défis de durabilité

Description: PRO PLANTEURS III builds on two previous five year phases (2015-2020, 2020-2025) that professionalized cocoa cooperatives and improved production systems in Côte d'Ivoire. To date, 47 cooperatives have strengthened management and services, helping raise average yields and farm incomes by about 30% among some 15,000 farms. Jointly with companies from the German Initiative on Sustainable Cocoa (GISCO) the project created seven village forest protection committees and 58 savings-groups and established 40 child-labor monitoring committees. Since 2024, 80 women have been implementing child labor prevention measures. Launched in 2025, the third phase is part of the Program entitled "Protection, Restoration and Sustainable Management of Forests and Biodiversity as Natural Life Support Systems in Côte d'Ivoire." The project is integrated into the program's landscape approach, balancing economic and ecological objectives. By promoting sustainable production practices, it helps curb the continued destruction of forest landscapes caused by cocoa cultivation and contributes to the program's overall aim of conserving biodiversity and forest landscapes. The project's objective is to adapt the cocoa supply chain in regions around the Bossématié reserve to economic, regulatory, environmental and social challenges. It emphasizes sustainable production aligned with the ARS 1000 standard and the EU Deforestation Regulation (EUDR), and control of the cocoa swollen shoot virus. Interventions aim to curb deforestation and increase farm resilience through diversification and yield improvements. Financing is provided by BMZ with co-financing from GISCO; parallel funding from the German Ministry of Agriculture (BMLEH) supports knowledge exchange. The national partner, the Conseil Café Cacao (CCC), contributes in kind and financially. The target group comprises 8,000 smallholder cocoa farms and their families and 12 cooperatives. Many farms face ageing orchards, high swollen shoot prevalence, inefficient practices and low productivity (~350 kg/ha), resulting in incomes far below a living income-particularly for women due to limited access to land, inputs, labor and decision making. Less than 20% of cooperatives are effective and transparent; services are narrow, networks are weak and bargaining power with buyers is limited. The project is organized in four components: 1. Good agricultural practices and agroforestry to raise yields/incomes and expand agroforestry areas in line with ARS 1000.

2. Demand oriented cooperative services to enable ARS 1000/EUDR compliance, prevent and control swollen shoot, and improve women's productivity. 3. Sustainable supply chain models that strengthen cooperative-buyer relationships (fair remuneration, timely payments, longer terms) and use incentives for environmental services and agroforestry. 4. Evidence based dialogue and knowledge exchange among supply chain actors, including an independent PRO PLANTEURS digital platform to disseminate lessons and support integration into policies, training and strategies. Geographic focus: Indénié Djuablin, La Mé and Sud Comoé regions.

Procedure identifier: 5414ecfc-3172-41fe-971e-993daa2422fb

Internal identifier: 10019362

Type of procedure: Open

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 71356200 Technical assistance services

Additional classification (cpv): 77110000 Services incidental to agricultural production,

79411100 Business development consultancy services

2.1.2. Place of performance

Country: Côte d'Ivoire

Additional information: Cf. tender documents.

2.1.4. General information

Additional information: #Bekanntmachungs-ID: CXTRY6YT11S1MN9# All communication takes place in English via communication tool in the project area of the procurement portal.

Legal basis:

Directive 2014/24/EU

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2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Notice

Breaching of obligations set under purely national exclusion grounds: In accordance with §§ 123,124 GWB, § 22 LkSG.

Participation in a criminal organisation: In accordance with §§ 123,124 GWB, § 22 LkSG.

Terrorist offences or offences linked to terrorist activities: In accordance with §§ 123,124 GWB, § 22 LkSG.

Money laundering or terrorist financing: In accordance with §§ 123,124 GWB, § 22 LkSG.

Fraud: In accordance with §§ 123,124 GWB, § 22 LkSG.

Corruption: In accordance with §§ 123,124 GWB, § 22 LkSG.

Child labour and including other forms of trafficking in human beings: In accordance with §§ 123,124 GWB, § 22 LkSG.

Breaching obligation relating to payment of taxes: In accordance with §§ 123,124 GWB, § 22 LkSG.

Breaching obligation relating to payment of social security contributions: In accordance with §§ 123,124 GWB, § 22 LkSG.

Breaching of obligations in the fields of environmental law: In accordance with §§ 123,124 GWB, § 22 LkSG.

Breaching of obligations in the fields of social law: In accordance with §§ 123,124 GWB, § 22 LkSG.

Breaching of obligations in the fields of labour law: In accordance with §§ 123,124 GWB, § 22 LkSG.

Insolvency: In accordance with §§ 123,124 GWB, § 22 LkSG.

Assets being administered by liquidator: In accordance with §§ 123,124 GWB, § 22 LkSG.

Business activities are suspended: In accordance with §§ 123,124 GWB, § 22 LkSG.

Analogous situation like bankruptcy, insolvency or arrangement with creditors under national law: In accordance with §§ 123,124 GWB, § 22 LkSG.

Grave professional misconduct: In accordance with §§ 123,124 GWB, § 22 LkSG.

Agreements with other economic operators aimed at distorting competition: In accordance with §§ 123,124 GWB, § 22 LkSG.

Conflict of interest due to its participation in the procurement procedure: In accordance with §§ 123,124 GWB, § 22 LkSG.

Direct or indirect involvement in the preparation of this procurement procedure: In accordance with §§ 123,124 GWB, § 22 LkSG.

Early termination, damages, or other comparable sanctions: In accordance with §§ 123,124 GWB, § 22 LkSG.

Misrepresentation, withheld information, unable to provide required documents or obtained confidential information of this procedure: In accordance with §§ 123,124 GWB, § 22 LkSG.

5. Lot

5.1. Lot: LOT-0001

Title: 10019362-Appui à l'adaptation de la chaîne d'approvisionnement de cacao en Côte d'Ivoire aux défis de durabilité

Description: Under this assignment, the contractor will deliver technical assistance to the PRO-PLANTEURS project to adapt Côte d'Ivoire's cocoa supply chain to economic, regulatory, environmental and social sustainability challenges, assuming responsibility for defined outputs, indicators and milestones. The contractor will establish and manage an expert team, ensure quality assurance and backstopping, administer finances and reporting, contribute inputs for BMZ/MINADER reports as required, and comply with data protection obligations when processing personal data. Under Output 1, the contractor will enable cocoa producers to implement good agricultural practices (GAP) and agroforestry in line with ARS 1000. This includes designing ten agroforestry models for cocoa based on nationally compatible species lists and research, complemented by socio economic and financial analyses; sensitizing 6,000 producers (at least 30% women) on agroforestry; and advising farms to reach at least 5,000 ARS 1000 compliant agroforestry plots. The contractor will train 6,000 producers (?30% women) through Farmer Field Schools on GAP aligned with ARS 1000 and support implementation of individual Cocoa Farm Development Plans (PDCs). In cooperation with cooperatives, the contractor will assist internal inspections and corrective actions to bring 6,000 farms into ARS 1000 compliance. Milestones include submission of ten model packages with analyses within nine months, agroforestry sensitization within 12 months, completion of producer trainings by month nine, PDC support by month 12, and internal inspection support by month 15. The contractor contributes to targets such as 5,000 farms maintaining trees per ARS 1000 and at least 500 women managed farms applying GAP. Under Output 2, the contractor will strengthen cooperative service provision for sustainable, economically viable production. It will test, together with CNRA, harmonized Côte d'Ivoire-Ghana protocols for early detection, monitoring and prevention of cocoa swollen shoot virus via demonstration plots, train staff from 12 cooperatives, CCC delegations and ANADER on these protocols, and support member sensitization. The contractor will establish and professionalize cooperative service units by training teams in agricultural operations (e.g. pruning, weeding), phytosanitary and fertilizer application, tree planting for agroforestry, and eradication of infected trees; and train and coach managers in financial management and governance. It will support

digitalization of cooperative operations and accompany internal audits and corrective actions towards ARS 1000 certification in 12 cooperatives. Milestones include completion of protocol testing within nine months, completed trainings by month 12 and continuous sensitization; service team training by month six, business models by month nine, management training by month 12 and coaching by month 15. The contractor contributes to each cooperative implementing two swollen shoot measures and four priority ARS 1000/EUDR measures. Under Output 3, the contractor will reinforce sustainable procurement between cooperatives and buyers by training 12 cooperatives on legal aspects of buyer contracts linked to new sustainable models and providing advisory and coaching for implementation. Support will cover fair remuneration, timely payments, longer contract terms, and incentives for environmental services and agroforestry, including facilitation to prevent or resolve disputes. Milestones include completing training within six months and providing ongoing advisory through contract end. The contractor contributes to four sustainable procurement models being implemented and evaluated by March 2027. Under Output 4, the contractor will strengthen evidence based dialogue among supply chain actors by establishing an independent, project agnostic PRO PLANTEURS digital platform anchored in a selected partner institution. It will provide organizational support for platform management, train dedicated staff, and help develop a strategic plan (including visual identity and communication plan) and a 2028-2030 action plan. Organizational support is due within 12 months, with strategic support continuing to contract end; one independent platform is to be operational by February 2028. Across all outputs, the contractor must mainstream gender equality (ensuring women's participation and targeted support to women managed farms), environment and climate action (deforestation free cocoa, agroforestry expansion, climate smart practices, biodiversity monitoring, water saving technologies, livelihood diversification), conflict/context sensitivity and human rights ("do no harm", grievance mechanisms, inclusive participation). Knowledge management and scaling will be ensured through systematic documentation, contributions to technical exchanges and GIZ networks, and dissemination via the digital platform and dialogue events. Implementation will adhere to predefined expert deployment, travel with CO2 minimising choices and compensation, fixed budgets for materials and workshops, and use of provided offices and logistics, with full cost control and compliance with GIZ rules.

Internal identifier: 10019362

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 71356200 Technical assistance services

Additional classification (cpv): 77110000 Services incidental to agricultural production, 79411100 Business development consultancy services

Options:

Description of the options: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Place of performance

Country: Côte d'Ivoire

Additional information: Cf. tender documents.

5.1.3. Estimated duration

Duration: 18 Months

5.1.4. Renewal

Maximum renewals: 2

Other information about renewals: GIZ may optionally commission contract amendments and /or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not required

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

Additional information: #Besonders auch geeignet für:selbst#, #Besonders auch geeignet für: other-sme#

5.1.7. Strategic procurement

Aim of strategic procurement: Reduction of environmental impacts

Description: Cf. tender documents.

Aim of strategic procurement: Fulfilment of social objectives

Description: Cf. tender documents.

Approach to reducing environmental impacts: The protection and restoration of biodiversity and ecosystems, The transition to a circular economy, Climate change adaptation, Climate change mitigation, Pollution prevention and control

Social objective promoted: Ethnic equality, Gender equality, Human rights due diligence in global supply chains, Employment opportunities for the long-term unemployed, disadvantaged and/or for persons with disabilities, Fair working conditions, Other

5.1.9. Selection criteria

Sources of selection criteria: Notice

Criterion: Other economic or financial requirements

Description of selection criterion: EN-A1: Principles for the execution of orders (Mit dem Angebot; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Criterion: References on specified services

Description of selection criterion: EN-B1: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 350,000.00 EUR and within the last 36 months. 2. At least two (02) reference projects in the technical field of "sustainable cocoa/coffee production and the adaptation of value chains to African/European standards" and at least two (02) reference projects in the technical field of "geosurveillance" and out of these references at least one (01) reference project in Côte d'Ivoire.

Criterion: Average yearly turnover

Description of selection criterion: EN-C1: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial

year can be included in case of tenders held within 6 months of end of last financial year), at least: 800,000.00 EUR.

Criterion: Other economic or financial requirements

Description of selection criterion: EN-C2: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 10 persons.

5.1.11. Procurement documents

Languages in which the procurement documents are officially available: English

Deadline for requesting additional information: 10/08/2026 23:59:59 (UTC+02:00) Eastern European Time, Central European Summer Time

Address of the procurement documents: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YT11S1MN9/documents>

Ad hoc communication channel:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YT11S1MN9>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YT11S1MN9>

Languages in which tenders or requests to participate may be submitted: English, French

Electronic catalogue: Not allowed

Variants: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of tenders: 18/08/2026 12:00:00 (UTC+02:00) Eastern European Time, Central European Summer Time

Duration during which the tender must remain valid: 135 Days

Information that can be supplemented after the submission deadline:

At the discretion of the buyer, some missing tenderer-related documents may be submitted later.

Additional information: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: The execution conditions result from the information given in the contract notice and the tender documents.

Electronic invoicing: Required

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Vergabekammern des Bundes

Information about review deadlines: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisation providing additional information about the procurement procedure: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisation receiving requests to participate: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisations

8.1. ORG-0001

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registration number: 993-80072-52

Postal address: Dag-Hammarskjöld-Weg 1 - 5

Town: Eschborn

Postcode: 65760

Country subdivision (NUTS): Main-Taunus-Kreis (DE71A)

Country: Germany

Email: katharina.cheimanoff@giz.de

Telephone: +49 6196792510

Fax: +49 6196791115

Internet address: <https://www.giz.de>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Organisation receiving requests to participate

8.1. ORG-0002

Official name: Vergabekammern des Bundes

Registration number: 022894990

Postal address: Kaiser-Friedrich-Straße 16

Town: Bonn

Postcode: 53113

Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Country: Germany

Email: vk@bundeskartellamt.bund.de

Telephone: +49 2289499-0

Fax: +49 2289499-163

Internet address: <https://www.bundeskartellamt.de>

Roles of this organisation:

Review organisation

8.1. ORG-0003

Official name: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registration number: 0204:994-DOEVD-83

Town: Bonn

Postcode: 53119

Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Country: Germany

Email: noreply.esender_hub@bescha.bund.de

Telephone: +49228996100

Roles of this organisation:

TED eSender

Notice information

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