

**United Kingdom-London: Software package and information systems**  
**OJ S 242/2017 16/12/2017**  
**Contract award notice**  
**Services**

**Legal Basis:**

Directive 2014/24/EU

**Section I: Contracting authority**

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**I.1. Name and addresses**

Official name: The Secretary of State for Health (acting through The Department of Health)  
(the "Authority") c/o Ambulance Radio Programme  
Postal address: Stephenson House, 75 Hampstead Road  
Town: London  
NUTS code: UK United Kingdom  
Postal code: NW1 2PL  
Country: United Kingdom  
Contact person: Ambulance Radio Programme Commercial Manager  
E-mail: [arp.pmo@nhs.net](mailto:arp.pmo@nhs.net)  
**Internet address(es):**  
Main address: <http://www.delta-sourcing.com>  
Address of the buyer profile: [www.gov.uk/government/organisations/department-of-health](http://www.gov.uk/government/organisations/department-of-health)

**I.1. Name and addresses**

Official name: South Western Ambulance Service NHS Foundation Trust  
Postal address: Abbey Court, Eagle Way  
Town: Exeter  
NUTS code: UK United Kingdom  
Postal code: EX2 7HY  
Country: United Kingdom  
E-mail: [arp.pmo@nhs.net](mailto:arp.pmo@nhs.net)  
**Internet address(es):**  
Main address: <http://www.swast.nhs.uk>

**I.1. Name and addresses**

Official name: East Midlands Ambulance Service NHS Trust  
Postal address: 1 Horizon Place, Nottingham Business Park  
Town: Nottingham  
NUTS code: UK United Kingdom  
Postal code: NG8 6PY  
Country: United Kingdom  
E-mail: [arp.pmo@nhs.net](mailto:arp.pmo@nhs.net)  
**Internet address(es):**  
Main address: <http://www.emas.nhs.uk>

**I.1. Name and addresses**

Official name: London Ambulance Service NHS Trust  
Postal address: 220 Waterloo Road  
Town: London

NUTS code: UK United Kingdom  
Postal code: SE1 8SD  
Country: United Kingdom  
E-mail: [arp.pmo@nhs.net](mailto:arp.pmo@nhs.net)  
**Internet address(es):**  
Main address: <http://www.londonambulance.nhs.uk/>

**I.1. Name and addresses**

Official name: North West Ambulance Service NHS Trust  
Postal address: Ladybridge Hall Headquarters, Chorley New Road  
Town: Bolton  
NUTS code: UK United Kingdom  
Postal code: BL1 5DD  
Country: United Kingdom  
E-mail: [arp.pmo@nhs.net](mailto:arp.pmo@nhs.net)  
**Internet address(es):**  
Main address: <https://www.nwas.nhs.uk/>

**I.1. Name and addresses**

Official name: Isle of Wight NHS Trust  
Postal address: South Block, St. Mary's Hospital, Parkhurst Road  
Town: Newport  
NUTS code: UK United Kingdom  
Postal code: PO30 5TG  
Country: United Kingdom  
E-mail: [arp.pmo@nhs.net](mailto:arp.pmo@nhs.net)  
**Internet address(es):**  
Main address: <http://www.iow.nhs.uk/>

**I.1. Name and addresses**

Official name: South Central Ambulance Service NHS Foundation Trust  
Postal address: North Wing, Southern House, Sparrowgrove  
Town: Otterbourne  
NUTS code: UK United Kingdom  
Postal code: SO21 2RU  
Country: United Kingdom  
E-mail: [arp.pmo@nhs.net](mailto:arp.pmo@nhs.net)  
**Internet address(es):**  
Main address: <http://www.scas.nhs.uk/>

**I.1. Name and addresses**

Official name: West Midlands Ambulance Service NHS Foundation Trust  
Postal address: Millennium Point, Waterfront Business Park, Waterfront Way  
Town: Brierley Hill  
NUTS code: UK United Kingdom  
Postal code: DY5 1LX  
Country: United Kingdom  
E-mail: [arp.pmo@nhs.net](mailto:arp.pmo@nhs.net)  
**Internet address(es):**  
Main address: <http://www.wmas.nhs.uk/>

**I.1.**

**Name and addresses**

Official name: North East Ambulance Service NHS Foundation Trust

Postal address: Bernicia House, Goldcrest Way, Newburn

Town: Newcastle-upon-Tyne

NUTS code: UK United Kingdom

Postal code: NE15 8NY

Country: United Kingdom

E-mail: [arp.pmo@nhs.net](mailto:arp.pmo@nhs.net)

**Internet address(es):**

Main address: <https://www.neas.nhs.uk/>

**I.1. Name and addresses**

Official name: Yorkshire Ambulance Service NHS Trust

Postal address: Springhill 2, Brindley Way, Wakefield 41 Business Park

Town: Wakefield

NUTS code: UK United Kingdom

Postal code: WF2 0XQ

Country: United Kingdom

E-mail: [arp.pmo@nhs.net](mailto:arp.pmo@nhs.net)

**Internet address(es):**

Main address: <http://www.yas.nhs.uk/>

**I.1. Name and addresses**

Official name: Welsh Ambulance Service NHS Trust

Postal address: H.M. Stanley Hospital

Town: St Asaph

NUTS code: UK United Kingdom

Postal code: LL17 0RS

Country: United Kingdom

E-mail: [arp.pmo@nhs.net](mailto:arp.pmo@nhs.net)

**Internet address(es):**

Main address: <http://www.ambulance.wales.nhs.uk>

**I.1. Name and addresses**

Official name: Scottish Ambulance Service Board

Postal address: Gyle Square, 1 South Gyle Crescent

Town: Edinburgh

NUTS code: UK United Kingdom

Postal code: EH12 9EB

Country: United Kingdom

E-mail: [arp.pmo@nhs.net](mailto:arp.pmo@nhs.net)

**Internet address(es):**

Main address: <http://www.scottishambulance.com/>

**I.1. Name and addresses**

Official name: East of England Ambulance Service NHS Trust

Postal address: Whiting Way

Town: Melbourn

NUTS code: UK United Kingdom

Postal code: SG8 6EN

Country: United Kingdom

E-mail: [arp.pmo@nhs.net](mailto:arp.pmo@nhs.net)

**Internet address(es):**

Main address: <http://www.eastamb.nhs.uk/>

#### **I.1. Name and addresses**

Official name: South East Coast Ambulance Service NHS Foundation Trust

Postal address: 40-42 Friars Walk

Town: Lewes

NUTS code: UK United Kingdom

Postal code: BN7 2XW

Country: United Kingdom

E-mail: [arp.pmo@nhs.net](mailto:arp.pmo@nhs.net)

**Internet address(es):**

Main address: <http://www.secamb.nhs.uk/>

#### **I.2. Information about joint procurement**

The contract involves joint procurement

In the case of joint procurement involving different countries, state applicable national procurement law:

English Law.

The contract is awarded by a central purchasing body

#### **I.4. Type of the contracting authority**

Ministry or any other national or federal authority, including their regional or local subdivisions

#### **I.5. Main activity**

Health

## **Section II: Object**

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### **II.1. Scope of the procurement**

#### **II.1.1. Title**

Ambulance Mobilisation Application and Associated Services ("MP1")

#### **II.1.2. Main CPV code**

48000000 Software package and information systems

#### **II.1.3. Type of contract**

Services

#### **II.1.4. Short description**

The Mobile Data and Vehicle Solution Programme (MDVS) will deliver the next generation of mobile data application and communication devices into the Ambulance Service. The Ambulance Radio Programme ("ARP") will roll out and deliver an integrated control room and mobile data vehicle solution for the NHS Ambulance service nationally in England, and potentially in the Welsh Ambulance Service NHS Trust ("WAST") and the Scottish Ambulance Service Board ("SAS").

#### **II.1.6. Information about lots**

This contract is divided into lots: no

#### **II.1.7.**

## **Total value of the procurement**

Value excluding VAT: 8 154 650,00 GBP

### **II.2. Description**

#### **II.2.2. Additional CPV code(s)**

32000000 Radio, television, communication, telecommunication and related equipment, 64200000 Telecommunications services, 72000000 IT services: consulting, software development, Internet and support, 72200000 Software programming and consultancy services , 72210000 Programming services of packaged software products, 72212000 Programming services of application software, 72260000 Software-related services, 72261000 Software support services, 72262000 Software development services, 72263000 Software implementation services, 72265000 Software configuration services, 72266000 Software consultancy services, 72268000 Software supply services, 72254000 Software testing, 72222300 Information technology services, 72228000 Hardware integration consultancy services, 30210000 Data-processing machines (hardware), 30211200 Mainframe hardware, 30212000 Minicomputer hardware, 30215000 Microcomputer hardware, 44316400 Hardware, 51611100 Hardware installation services, 50312610 Maintenance of information technology equipment, 98391000 Decommissioning services

#### **II.2.3. Place of performance**

NUTS code: UK United Kingdom

Main site or place of performance: United Kingdom.

#### **II.2.4. Description of the procurement**

The Mobilisation Application will enable mission critical communications between responding resources and control rooms. The scope of the procurement includes delivery of a highly available and resilient Ambulance Mobilisation Application solution to enable dispatchers and other control room staff to rapidly communicate timely and accurate information as efficiently as possible to responders such as Paramedics, Nurses, GP's and community responders. The solution will need to be capable of meeting the needs of a 24/7 and 365 days ambulance service, and will provide enhancements to existing commercial offerings readily available in the market to include: specific ambulance service functionality and system interfaces; other mission critical public safety functionality and services, including appropriate security, additional resilience and enhanced availability.

#### **II.2.5. Award criteria**

Quality criterion - Name: Technical Solution / Weighting: 700

Cost criterion - Name: Price / Weighting: 300

#### **II.2.11. Information about options**

Options: yes

Description of options:

The Authority reserves the option to extend the contract for an additional 2 years at the end of the initial Term.

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

## **Section IV: Procedure**

## **IV.1. Description**

### **IV.1.1. Type of procedure**

Competitive dialogue

### **IV.1.3. Information about a framework agreement or a dynamic purchasing system**

### **IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

## **IV.2. Administrative information**

### **IV.2.1. Previous publication concerning this procedure**

Notice number in the OJ S: [2016/S 234-426579](#)

### **IV.2.8. Information about termination of dynamic purchasing system**

### **IV.2.9. Information about termination of call for competition in the form of a prior information notice**

## **Section V: Award of contract**

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A contract/lot is awarded: yes

### **V.2. Award of contract**

#### **V.2.1. Date of conclusion of the contract**

24/11/2017

#### **V.2.2. Information about tenders**

Number of tenders received: 2

The contract has been awarded to a group of economic operators: no

#### **V.2.3. Name and address of the contractor**

Official name: Terrafix Limited

Postal address: Unit 23C, Newfields Industrial Estate High Street

Town: Stoke-on-Trent

NUTS code: UK United Kingdom

Postal code: ST6 5PD

Country: United Kingdom

The contractor is an SME: yes

#### **V.2.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot: 14 420 000,00 GBP

Total value of the contract/lot: 8 154 650,00 GBP

#### **V.2.5. Information about subcontracting**

## **Section VI: Complementary information**

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### **VI.3. Additional information**

To view this notice, please click here:

<https://www.delta-esourcing.com/delta/viewNotice.html?noticeId=288544490>

GO Reference: GO-20171213-PRO-11565603

#### **VI.4. Procedures for review**

##### **VI.4.1. Review body**

Official name: The Secretary of State for Health (acting through The Department of Health)  
(the "Authority") c/o Ambulance Radio Programme

Postal address: Stephenson House, 75 Hampstead Road

Town: London

Postal code: NW1 2PL

Country: United Kingdom

##### **VI.5. Date of dispatch of this notice**

13/12/2017