

511606-2026 - Competition

Belgium – Business development consultancy services – Provision of business coaching and consultancy services.

OJ S 140/2026 23/07/2026

Contract or concession notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: European Commission, DG DEFIS - Defence Industry and Space

Email: defis-gp2-call-for-tenders@ec.europa.eu

Legal type of the buyer: EU institution, body or agency

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: Provision of business coaching and consultancy services.

Description: This call for tenders aims at setting up a Framework Contract ("FwC") to Support the Commission in implementing Space, Aerospace and Defence related actions. This call for tenders is divided into 2 lots: Lot 1 called "Sourcing and management of coaching services" focuses on support to start-ups and SMEs in the European Defence Fund; Lot 2 called "Research, evaluation and analysis related services" focuses on the provision of research, evaluation and analysis-related services in the area of space Aerospace and Defence (SASD) Ecosystem.

Procedure identifier: a038ae38-a4f7-4dc0-a097-ecdc6e80aac1

Internal identifier: EC-DEFIS/2026/OP/0004

Type of procedure: Open

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79411100 Business development consultancy services

2.1.2. Place of performance

Anywhere

Additional information: Please consult the procurement documents.

2.1.3. Value

Estimated value excluding VAT: 10 000 000,00 EUR

2.1.4. General information

Additional information: In case of unavailability or disruptions in the functioning of the electronic means of communication provided in Section 5.1.11 in the last 5 calendar days before the time limit for receipt indicated in Section 5.1.12, the contracting authority reserves the right to extend this time limit and publish the extension at the Internet address provided in Section 5.1.11, without a preceding publication of a corrigendum to this notice. Economic operators interested in this procurement are invited to subscribe to the call for tenders at the

address in Section 5.1.11 in order to get notified when new information or documents are published.

Legal basis:

Regulation (EU, Euratom) 2024/2509

2.1.5. Terms of procurement

Terms of submission:

Maximum number of lots for which one tenderer can submit tenders: 2

Terms of contract:

Maximum number of lots for which contracts can be awarded to one tenderer: 2

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Procurement Document

5. Lot

5.1. Lot: LOT-0001

Title: Provision of business coaching services to SMEs involved in the defence industry.

Description: This call for tenders aims at setting up a Framework Contract ("FwC") to Support the Commission in implementing Space, Aerospace and Defence related actions This call for tenders is divided into 2 lots. Lot 1 called "Sourcing and management of coaching services" focuses on support to start-ups and SMEs in the European Defence Fund

Internal identifier: EC-DEFIS/2026/OP/0004-LOT-1

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79411100 Business development consultancy services

Additional classification (cpv): 72224000 Project management consultancy services, 80510000

Specialist training services, 73410000 Military research and technology

5.1.2. Place of performance

Anywhere

Additional information: Please consult the procurement documents.

5.1.3. Estimated duration

Duration: 48 Months

5.1.5. Value

Estimated value excluding VAT: 4 000 000,00 EUR

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project fully or partially financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document

5.1.10. Award criteria

Criterion:

Type: Quality

Description: Please consult the procurement documents.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 70

Criterion:

Type: Price

Description: Please consult the procurement documents.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 30

5.1.11. Procurement documents

Deadline for requesting additional information: 01/09/2026 23:59:59 (UTC+02:00) Eastern European Time, Central European Summer Time

Address of the procurement documents: <https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/opportunities/tender-details/a038ae38-a4f7-4dc0-a097-ecdc6e80aac1-CN?#anchorDocuments>

Ad hoc communication channel:

Name: Funding and Tenders Portal

URL: <https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/opportunities/tender-details/a038ae38-a4f7-4dc0-a097-ecdc6e80aac1-CN?#anchorDocuments>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://webgate.ec.europa.eu/digit/opsys/esubmission?cftUuid=a038ae38-a4f7-4dc0-a097-ecdc6e80aac1>

Languages in which tenders or requests to participate may be submitted: Bulgarian, Czech, Danish, German, Greek, English, Spanish, Estonian, Finnish, French, Irish, Croatian, Hungarian, Italian, Lithuanian, Latvian, Maltese, Dutch, Polish, Portuguese, Romanian, Slovak, Slovenian, Swedish

Electronic catalogue: Not allowed

Deadline for receipt of tenders: 09/09/2026 16:00:59 (UTC+02:00) Eastern European Time, Central European Summer Time

Duration during which the tender must remain valid: 6 Months

Information about public opening:

Opening date: 10/09/2026 14:00:00 (UTC+02:00) Eastern European Time, Central European Summer Time

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Allowed

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 2

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Court of Justice of the European Union

5.1. Lot: LOT-0002

Title: Research, Analysis and evaluation services

Description: This call for tenders aims at setting up a Framework Contract ("FwC") to Support the Commission in implementing Space, Aerospace and Defence related actions This call for tenders is divided into 2 lots. Lot 2 called "Research, evaluation and analysis related services" focuses on the provision of research, evaluation and analysis-related services in the area of Aerospace and Defence (ASD) Ecosystem

Internal identifier: EC-DEFIS/2026/OP/0004-LOT-2

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 73200000 Research and development consultancy services

Additional classification (cpv): 34710000 Helicopters, aeroplanes, spacecraft and other powered aircraft, 34712000 Spacecraft, satellites and launch vehicles, 79411100 Business development consultancy services, 72224000 Project management consultancy services, 73410000 Military research and technology

5.1.2. Place of performance

Anywhere

Additional information: Please consult the procurement documents.

5.1.3. Estimated duration

Duration: 48 Months

5.1.5. Value

Estimated value excluding VAT: 6 000 000,00 EUR

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project fully or partially financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document

5.1.10. Award criteria

Criterion:

Type: Quality

Description: Please consult the procurement documents.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 80

Criterion:

Type: Price

Description: Please consult the procurement documents.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 20

5.1.11. Procurement documents

Deadline for requesting additional information: 01/09/2026 23:59:59 (UTC+02:00) Eastern European Time, Central European Summer Time

Address of the procurement documents: <https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/opportunities/tender-details/a038ae38-a4f7-4dc0-a097-ecdc6e80aac1-CN?#anchorDocuments>

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5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://webgate.ec.europa.eu/digit/opsys/esubmission?cftUuid=a038ae38-a4f7-4dc0-a097-ecdc6e80aac1>

Languages in which tenders or requests to participate may be submitted: Bulgarian, Czech, Danish, German, Greek, English, Spanish, Estonian, Finnish, French, Irish, Croatian, Hungarian, Italian, Lithuanian, Latvian, Maltese, Dutch, Polish, Portuguese, Romanian, Slovak, Slovenian, Swedish

Electronic catalogue: Not allowed

Deadline for receipt of tenders: 09/09/2026 16:00:59 (UTC+02:00) Eastern European Time, Central European Summer Time

Duration during which the tender must remain valid: 6 Months

Information about public opening:

Opening date: 10/09/2026 14:00:00 (UTC+02:00) Eastern European Time, Central European Summer Time

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Allowed

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, with reopening of competition

Maximum number of participants: 4

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Court of Justice of the European Union

Organisation providing more information on the review procedures: European Commission, DG DEFIS - Defence Industry and Space

8. Organisations

8.1. ORG-0001

Official name: European Commission, DG DEFIS - Defence Industry and Space

Registration number: COM

Department: DEFIS.B - Defence Industrial Programmes

Postal address: Avenue d'Auderghem 45
Town: Brussels
Postcode: B-1049
Country subdivision (NUTS): Arr. de Bruxelles-Capitale/Arr. Brussel-Hoofdstad (BE100)
Country: Belgium
Email: defis-gp2-call-for-tenders@ec.europa.eu
Telephone: +32 2 299 11 11
Internet address: https://ec.europa.eu/info/departments/defence-industry-and-space_en

Roles of this organisation:

Buyer

Organisation providing more information on the review procedures

8.1. ORG-0002

Official name: Court of Justice of the European Union
Registration number: CURIA
Postal address: Rue du Fort Niedergrünwald
Town: Luxembourg
Postcode: L-2925
Country subdivision (NUTS): Luxembourg (LU000)
Country: Luxembourg
Email: GC.Registry@curia.europa.eu
Telephone: +352 4303-1
Internet address: <http://curia.europa.eu>

Roles of this organisation:

Review organisation

8.1. ORG-0003

Official name: European Commission
Registration number: EUCOM
Postal address: Mondrian (CDMA), Rue du Champ de Mars 21
Town: Brussels
Postcode: B-1050
Country subdivision (NUTS): Arr. de Bruxelles-Capitale/Arr. Brussel-Hoofdstad (BE100)
Country: Belgium
Email: defis-gp2-call-for-tenders@ec.europa.eu
Telephone: +32 2 299 11 11
Internet address: <https://commission.europa.eu/>

Roles of this organisation:

TED eSender

Notice information

Notice identifier/version: c8a7110a-812b-494d-aca0-21975e6f4825 - 01
Form type: Competition
Notice type: Contract or concession notice – standard regime
Notice subtype: 16
Notice dispatch date: 22/07/2026 11:28:47 (UTC+02:00) Eastern European Time, Central European Summer Time
Languages in which this notice is officially available: English
Notice publication number: 511606-2026

