

United Kingdom-Walsall: Construction materials
OJ S 212/2019 04/11/2019
Contract notice
Supplies

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: whg
Postal address: 100 Hatherton Street
Town: Walsall
NUTS code: UKG3 West Midlands
Postal code: WS1 1AB
Country: United Kingdom
Contact person: Mrs Louise Green
E-mail: procurement@whgrp.co.uk
Telephone: +44 3005556666
Internet address(es):
Main address: <http://www.whg.uk.com>
Address of the buyer profile: <http://www.whg.uk.com>

I.3. Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at: <https://procontract.due-north.com>
Additional information can be obtained from the abovementioned address
Tenders or requests to participate must be submitted electronically via: <https://procontract.due-north.com>

I.4. Type of the contracting authority

Body governed by public law

I.5. Main activity

Housing and community amenities

Section II: Object

II.1. Scope of the procurement

II.1.1. Title

Managed Stores Service
Reference number: DN435182

II.1.2. Main CPV code

44110000 Construction materials

II.1.3. Type of contract

Supplies

II.1.4. Short description

Managed stores service: to include:

— delivery and counter service, Van Stock management service, purchase and supply of products including materials, power tools and equipment, hire and supply of power tools, plant and equipment, management, inspection, testing and repair services for power tools, ladders and equipment.

Types of products are given below (this list is not exhaustive):

- gas parts and boilers,
- building materials, drainage, aggregates, bricks, blocks, slabs, floor and wall tiles,
- plumbing materials,
- electrical materials,
- glass,
- timber,
- doors and fencing,
- radiators,
- kitchen units,
- fireplaces and surrounds,
- roofing materials,
- PPE,
- ironmongery,
- paint, wallpaper, decorating products,
- hand tools,
- tool consumables,
- cleaning materials,
- power tools and small plant,
- ladders, working platforms and equipment,
- uniform/clothing, safety footwear,
- fixings and adhesives,
- composite door sets,
- timber fire rated timber door sets,
- tool hire.

II.1.5. Estimated total value

Value excluding VAT: 50 000 000,00 GBP

II.1.6. Information about lots

This contract is divided into lots: no

II.2. Description

II.2.2. Additional CPV code(s)

03419000 Timber, 14820000 Glass, 18100000 Occupational clothing, special workwear and accessories, 31680000 Electrical supplies and accessories, 44111000 Building materials, 44112200 Floor coverings, 44112500 Roofing materials, 44115200 Plumbing and heating materials, 44410000 Articles for the bathroom and kitchen, 44511000 Hand tools, 44520000 Locks, keys and hinges, 44620000 Central-heating radiators and boilers and parts, 44800000 Paints, varnishes and mastics, 45500000 Hire of construction and civil engineering machinery and equipment with operator

II.2.3. Place of performance

NUTS code: UKG3 West Midlands

II.2.4. Description of the procurement

The managed stores service should include but will not be limited to the following:

- provide a managed stores service at 1 main stores site and 2 satellite stores sites,
- provide a delivery service and counter service,
- provide a Van Stock management service from contract commencement which ideally should include consignment stock,
- purchase and supply of products, materials, power tools and equipment,
- hire and supply of power tools, plant and equipment,
- management, inspection, testing and repair services for whg owned power tools, ladders and equipment,
- integration with whg existing mobile working solutions for Van Stock management system and voids,
- supply chain management and logistics service for efficient supply of materials to whg,
- the service model to focus on improving and increasing deliveries to whg colleagues working at sites,
- the service model to focus on improving the reduction of counter service collections by whg colleagues,
- the service model to focus on implementing and management of Van Stock deliveries to whg colleagues working at sites and/or to nominated muster points,
- performance targets with service credits,
- provision of product forums for innovation enabling product and/or cost saving initiatives,
- online ordering facilities,
- electronic messages for notification of orders, deliveries, available collections of products and services,
- provision of an electronic product catalogue with images, units of measure, weights, categories, manufacturers and manufacturers codes (SKU's),
- online access to management information and reporting,
- ability to view the service provider's current stock levels and availability,
- provision of daily consolidated invoicing,
- management fee reviewed annually and all increases capped at a maximum of CPI,
- management fee reviewed annually with a 50/50 gain share between whg and the service provider for agreed management fee cost savings to whg,
- provision of a product catalogue price file with fixed prices, reviewed annually, with all agreed price increases capped at a maximum of CPI,
- provision of a product catalogue price file with fixed prices, reviewed annually, with all price decreases agreed throughout the year refunded retrospectively,
- provision of a Van Stock management service from contract commencement which ideally should include consignment stock,
- regular benchmarking of product costs,
- enhanced rebate systems, best prices available in the market and volume discounts,
- key performance indicator targets,
- service credits payable to whg,
- the provision of daily consolidated invoicing,
- COSHH data available electronically via a management information portal,
- social value agreement and adoption,
- discount scheme for whg customers.

II.2.5. Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6. Estimated value

Value excluding VAT: 50 000 000,00 GBP

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Duration in months: 120

This contract is subject to renewal: yes

Description of renewals:

The managed stores service contract will commence on 1.4.2020 on an initial 4 year term, expiring 31.3.2024.

There is provision for 3 optional 2 year extensions to the initial term:

— from 1.4.2024 to 31.3.2026,

— from 1.4.2026 to 31.3.2028,

— from 1.4.2028 to 31.3.2030.

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Open procedure

IV.1.3. Information about a framework agreement or a dynamic purchasing system

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: no

IV.2. Administrative information

IV.2.2. Time limit for receipt of tenders or requests to participate

Date: 05/12/2019 Local time: 13:00

IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates

IV.2.4. Languages in which tenders or requests to participate may be submitted

English

IV.2.6. Minimum time frame during which the tenderer must maintain the tender

Duration in months: 6 (from the date stated for receipt of tender)

IV.2.7. Conditions for opening of tenders

Date: 05/12/2019 Local time: 13:00

Section VI: Complementary information

VI.1. Information about recurrence

This is a recurrent procurement: no

VI.3. Additional information

Transfer of Undertakings (Protection of Employment) Regulations 2006 (TUPE) may have the effect of transferring the existing workforce employed by the previous service provider in relation to the services to be performed to the service provider.

Any tenderer that is a subsidiary of a holding company or parent company will be required to submit a parent company guarantee as part of their tender submission.

Tenderers must have an annual turnover of at least 100 000 000 GBP.

Tenderers must be accredited to the following internationally recognised standards:

- ISO9001 (or equivalent) — Quality Management System,
- ISO14001 (or equivalent) — Environmental Management System.

All tenderers are required to deliver a presentation (maximum 45 minutes) to be held at Beechwood House, 22 New Road, Willenhall, WV13 2BG, in support of their tender submission, following which there will be a question and answer session (maximum 30 minutes). Scheduled dates for the presentations are stated in the procurement timetable and individual time slots will be confirmed in due course via the Portal. whg expects all tenderers to ensure that their proposed stores operational manager, contract manager and all other key personnel directly involved in the management and delivery of the managed stores service, will attend the presentation. The presentation should cover the following areas:

1) Mobilisation:

How the service provider will mobilise the contract in relation to IT, service delivery and contract management to ensure the contract commences on 1.4.2020.

2) IT and product catalogue management:

How the service provider stock control, inventory management system will ensure that the correct stock levels are available and maintained at the managed stores service sites.

How the service provider management information portal will provide product catalogue management, contract management information, KPI's, service credits and reports.

3) Supply chain management:

How the service provider will manage their supply chain to ensure that the correct stock levels are available and maintained at the managed stores service sites.

4) Delivery service:

How the service provider will operate and manage the delivery service to whg colleagues, properties and sites including delivery of products outside of the Walsall area.

How the service provider will drive whg colleague behaviours towards the delivered service model.

5) Van Stock management:

How the service provider will operationally manage the Van Stocks for whg and how the Van Stocks will be managed on the service providers IT system.

VI.4. Procedures for review

VI.4.1. Review body

Official name: whg

Postal address: 100 Hatherton Street

Town: Walsall

Postal code: WS1 1AB

Country: United Kingdom

E-mail: procurement@whgrp.co.uk

Telephone: +44 3005556666

VI.5. Date of dispatch of this notice

30/10/2019