

Norway-Bergen: Collection agency services

OJ S 187/2022 28/09/2022

Contract notice

Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: FERDE AS

National registration number: 918012745

Postal address: Fjøsangerveien 68

Town: BERGEN

NUTS code: NO Norge

Postal code: 5068

Country: Norway

Contact person: Christine Lyngsgård Larsen

E-mail: christine.lyngsgard.larsen@ferde.no

Telephone: +47 55559494

Internet address(es):

Main address: <https://permalink.mercell.com/180491015.aspx>

Address of the buyer profile: <http://www.ferde.no/>

I.3. Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at: <https://permalink.mercell.com/180491015.aspx>

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted electronically via: <https://permalink.mercell.com/180491015.aspx>

I.4. Type of the contracting authority

Regional or local agency/office

I.5. Main activity

Other activity: Collection of toll money

Section II: Object

II.1. Scope of the procurement

II.1.1. Title

Debt collection services through the sale of Demand AS

II.1.2. Main CPV code

79940000 Collection agency services

II.1.3. Type of contract

Services

II.1.4. Short description

Ferde AS (Ferde) is a regional toll money company that, with a mandate from the government, finances new toll money projects and collects toll money in the South and West regions. Ferde is established on the basis of the Storting's processing of Meld. 25 (2014-2015). The company is organised as a joint-stock company and is owned one-third each by Vestland county municipality, Rogaland county municipality and Agder county municipality. Ferde's overall goal is to provide toll financing for transport infrastructure through efficient toll collection and good financing terms.

This competition is for the sale of shares in Demand. The delivery of debt collection services from Demand to Ferde continues after commencement of the contract. By selling Demand as an ongoing business, arrangements must also be made to achieve the market price for Demand. At the same time, arrangements are made to ensure that the employees of Demand are looked after, and that Ferde's need for debt collection services is met.

Click here: <https://permalink.mercell.com/180491015.aspx>

II.1.5. Estimated total value

II.1.6. Information about lots

This contract is divided into lots: no

II.2. Description

II.2.3. Place of performance

NUTS code: NO0A2 Vestland

II.2.4. Description of the procurement

Demand Norge AS (Demand) is a wholly owned subsidiary of Ferde AS. Demand performs collection services for Ferde AS. Demand is located in Bergen.

As a subsidiary of Ferde, Demand's activities are limited by the toll agreement of 24 November 2017 between Ferde and the Norwegian government at the Ministry of Transport. It follows from this that the company can only collect debt collection cases from the parent company (own debt collection), and cannot take on other customers. As long as Ferde had integrated issuing operations, this meant that the company had debt collection for full price customers (operators) and for customers with an AutoPASS agreements (issuers). After Ferde's divestment of the issuing business on 29.10.2021, Demand has debt collection against motorists with Norwegian-registered vehicles without an AutoPASS agreement. Ferde considers that it is not within the company's framework conditions to further develop internal debt collection services in line with the rest of the market. Based on an internal evaluation, the administration has therefore decided that Demand should be disposed of.

Demand currently uses services such as premises, accounting, payroll, IT etc. through a market-based group agreement with the parent company. As part of the preparations for the disposal of Demand, new agreements are being established for all services that are currently linked to the group agreement with the parent company. Demand has entered into a new tenancy agreement and is moving to new premises in Kronstadparken/Bergen on 01.10.2022. Demand is establishing new short-term agreements for all services linked to the daily operation and production of the debt collection service (internet provider, print, franking, etc.). For services related to support services such as accounting, payroll, IT etc., Demand is establishing new agreements (options) which the new owner of the company can choose to enter into, or choose to deliver these services from its own organisation and/or through its own agreements.

Demand uses standard case management systems (Predator) which are operated by the system supplier and otherwise Microsoft cloud services such as Office 365, Azure etc.

At the time of disposal, Demand will no longer be dependent on service deliveries from Ferde, and the only point of contact will be the agreement on collection services between Ferde and Demand. Demand has the necessary permission (licence) as a debt collection agency from Finanstilsynet [the Norwegian Financial Supervisory Authority].

II.2.5. Award criteria

Price is not the only award criterion and all criteria are stated only in the procurement documents

II.2.6. Estimated value

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Duration in months: 72

This contract is subject to renewal: no

II.2.9. Information about the limits on the number of candidates to be invited

Envisaged minimum number: 3 Maximum number: 7 Objective criteria for choosing the limited number of candidates:

1. Good experience with the operation and/or development of debt collection companies.

The contracting authority will put emphasis on experience from companies that have run debt collection companies themselves, and experience from companies that own debt collection companies. The contracting authority will make a qualitative assessment of the debt collection company described, and its development during the period it is run or owned by the provider. The tenderers are asked to arrange their answer so that it provides a basis for such an assessment.

The answer should not exceed 5 A-4 pages.

2 Economic and financial position.

The assessment of the selection criterion on economic and financial position will be based on the information the tenderer has provided as documentation for the fulfilment of the qualification requirement on economic and financial position, and obtained credit assessment. During the assessment, the contracting authority will rank the tenderers based on an overall assessment with a particular focus on credit rating, turnover, profit margin, solvency and liquidity.

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: no

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14. Additional information

Section III: Legal, economic, financial and technical information

III.1. Conditions for participation

III.1.1. Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions:

Requirement: The tenderer (business/company seeking qualification) must be registered in a company register, professional register or a trade register in the country where the tenderer is established.

Documentation Requirements: Norwegian companies: Company Registration Certificate.
Foreign companies: Verification that the tenderer is registered in a company register, professional register or a trade register in the country where the tenderer is established.

III.1.2. Economic and financial standing

List and brief description of selection criteria:

Requirement: Economic and financial strength is assessed based on an overall evaluation, with particular focus on revenue, operating margin, solidity and liquidity.

Documentation requirement: The tenderer's annual accounts including notes with the Board's and the auditor's reports from the last two years (2020 and 2021). The contracting authority will obtain a credit rating from a credit rating company.

If a tenderer has valid reasons for not being able to provide the documentation requested by the contracting authority, the tenderer can prove his economic and financial capacity with any other document that the contracting authority deems suitable. (If applicable, such alternative documentation can also be submitted as relevant documentation for assessment by the contracting authority of the selection criterion for economic and financial position)

Minimum level(s) of standards possibly required:

It is required that the tenderer have an acceptable economic and financial position.

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Competitive procedure with negotiation

IV.1.3. Information about a framework agreement or a dynamic purchasing system

IV.1.5. Information about negotiation

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: no

IV.2. Administrative information

IV.2.2. Time limit for receipt of tenders or requests to participate

Date: 21/10/2022 Local time: 12:00

IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates

Date: 28/10/2022

IV.2.4. Languages in which tenders or requests to participate may be submitted

Norwegian

IV.2.6. Minimum time frame during which the tenderer must maintain the tender

Duration in months: 3 (from the date stated for receipt of tender)

Section VI: Complementary information

VI.1. Information about recurrence

This is a recurrent procurement: no

VI.2. Information about electronic workflows

Electronic payment will be used

VI.3. Additional information

VI.4. Procedures for review

VI.4.1. Review body

Official name: Hordaland Tingrett

Town: Bergen

Country: Norway

VI.5. Date of dispatch of this notice

23/09/2022