

550960-2026 - Competition

Germany – Business and management consultancy and related services – 10024964-Sustainable Economic Opportunities for Youth in Turkana West and Lokichoggio

OJ S 152/2026 10/08/2026

Contract or concession notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Email: giz-vergabe@bho-legal.com

Legal type of the buyer: Public undertaking, controlled by a central government authority

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: 10024964-Sustainable Economic Opportunities for Youth in Turkana West and Lokichoggio

Description: Kenya hosts over 830,000 refugees and asylum seekers (UNHCR, December 2025), with 36% living in Kakuma camp and Kalobeyei settlements of Turkana West sub-county. Poverty affects 72% of the sub-county's hosting community of around 240,000 people and 58% of the refugee population (KNBS, 2022) The youth, especially young women and refugees in protracted displacement situation, face significant barriers to acquiring skills, income, and economic self-reliance, resulting in strong dependency on humanitarian aid and other support services. The project Promoting Employability and Entrepreneurship in Turkana West and Lokichoggio (ProSEET) pursues the objective to strengthen the socio-economic self-reliance of youth in the refugee and host communities. On behalf of the Federal Ministry for Economic Cooperation and Development (BMZ), the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) follows an integrated approach to sustainable employment in Turkana West. ProSEET project cooperates with local training institutions, business skills training providers, business associations, and local authorities at a structural level. In its three fields of action, ProSEET takes a holistic approach to employment promotion and simultaneously addresses multiple barriers to employment and economic participation affecting both the refugee and hosting communities: Action Area 1 improves the conditions for socio-economic self-reliance of youth in the refugee and host communities, by sharing labor market information through listening groups, game shows, mobile counselling services and digital campaigns. These activities also cover remote areas of the sub-county providing access to information. Action Area 2 addresses access to employment-oriented skills training for youth by strengthening the capacities of local trainers and institutions, introducing new qualifications, and offering technical and entrepreneurial courses. Action Area 3 focuses on building the capacities of local government and private-sector stakeholders to expand their business-related services and provide target-group-specific support for microentrepreneurs, aiming to boost MSME competitiveness, incomes, and create jobs. Activities include public-private dialogues, financial literacy and entrepreneurial skills trainings for micro and small enterprises, promotion of loan and saving groups (especially among women-headed households) and supporting start-ups through business incubation, mentorship, and grants.

Procedure identifier: 6fcf0edb-5766-460f-9e83-227059a264b4

Internal identifier: 10024964

Type of procedure: Open

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79400000 Business and management consultancy and related services

Additional classification (cpv): 79411100 Business development consultancy services

2.1.2. Place of performance

Country: Kenya

Anywhere in the given country

2.1.4. General information

Additional information: #Bekanntmachungs-ID: CXTRY6YTT90SS24# All communication takes place in English via communication tool in the project area of the procurement portal.

Legal basis:

Directive 2014/24/EU

vgl. -

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Notice

Breaching of obligations set under purely national exclusion grounds: In accordance with §§ 123,124 GWB, § 22 LkSG

Participation in a criminal organisation: In accordance with §§ 123,124 GWB, § 22 LkSG

Terrorist offences or offences linked to terrorist activities: In accordance with §§ 123,124 GWB, § 22 LkSG

Money laundering or terrorist financing: In accordance with §§ 123,124 GWB, § 22 LkSG

Fraud: In accordance with §§ 123,124 GWB, § 22 LkSG

Corruption: In accordance with §§ 123,124 GWB, § 22 LkSG

Child labour and including other forms of trafficking in human beings: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching obligation relating to payment of taxes: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching obligation relating to payment of social security contributions: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching of obligations in the fields of environmental law: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching of obligations in the fields of social law: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching of obligations in the fields of labour law: In accordance with §§ 123,124 GWB, § 22 LkSG

Insolvency: In accordance with §§ 123,124 GWB, § 22 LkSG

Assets being administered by liquidator: In accordance with §§ 123,124 GWB, § 22 LkSG

Business activities are suspended: In accordance with §§ 123,124 GWB, § 22 LkSG

Analogous situation like bankruptcy, insolvency or arrangement with creditors under national law: In accordance with §§ 123,124 GWB, § 22 LkSG

Grave professional misconduct: In accordance with §§ 123,124 GWB, § 22 LkSG

Agreements with other economic operators aimed at distorting competition: In accordance with §§ 123,124 GWB, § 22 LkSG

Conflict of interest due to its participation in the procurement procedure: In accordance with §§ 123,124 GWB, § 22 LkSG

Direct or indirect involvement in the preparation of this procurement procedure: In accordance with §§ 123,124 GWB, § 22 LkSG

Early termination, damages, or other comparable sanctions: In accordance with §§ 123,124 GWB, § 22 LkSG

Misrepresentation, withheld information, unable to provide required documents or obtained confidential information of this procedure: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Lot

5.1. Lot: LOT-0001

Title: 10024964-Sustainable Economic Opportunities for Youth in Turkana West and Lokichoggio

Description: The service to be delivered is divided into four interlinked work packages. Work package 1 focuses on career guidance and counselling for youth in Kakuma, Kalobeyei and Lokichoggio against the backdrop of Kenya's policy shift from a camp model to integrated settlements (Refugees Act 2021, Shirika Plan). In a context of high poverty, informal livelihoods and recurrent climate shocks, many young people (especially women) face a "dependency syndrome" fuelled by limited formal job opportunities and insufficient soft skills, qualifications and psychosocial resilience. Lecture-style guidance proved inadequate in 2023-2024. The package therefore adopts a holistic, human-centred approach that aligns with KNCCI, DRS and the NEA to prepare youth for participation in the emerging local economy. The intervention combines three tracks. First, Personal Discovery and Career Orientation establishes career clubs in secondary schools or community youth clubs, guiding learners through self-assessment (interests, strengths, values), exposing them to local economic opportunities via KNCCI/NEA, and using role-model talks from both refugee and host communities to build aspiration. Second, the "Bounce-Back" psychosocial resilience track provides ongoing support through trauma- and culturally informed group sessions and individual counselling, with practical exercises in stress management, self-awareness, goal-setting and adaptive thinking; peer support circles normalise setbacks and foster persistence, with particular emphasis on young women's needs. Third, Employability Skills and Labour-Market Linkages deliver hands-on training in CV writing, job applications, interview techniques, workplace communication, teamwork, time management and professional conduct, followed by short attachments with local firms and service providers to translate skills into practice and build networks. Delivery leverages existing facilities (schools, youth clubs, NEA at the Huduma-Biashara Centre) and mobile outreach for outlying areas; cohorts can run in parallel across Kakuma and Lokichoggio. Key deliverables are an inception report, training measures reaching 2,000 youths, viable psychosocial support activities, formal linkages to NEA/KNCCI, and a final report. Work package 2 strengthens MSME performance through Business Development Services. Many entrepreneurs in Kakuma/Lokichoggio operate informally and lack budgeting, record-keeping, pricing and investment planning skills. Targeted training-using a GIZ 10 day entrepreneurship/financial literacy curriculum-and follow-on mentorship are designed to improve cash-flow management, responsible credit use, decision-making, innovation, value addition and market linkages, thereby enhancing profitability, resilience and job creation. The contractor delivers training to 800 current and aspiring entrepreneurs and VSLA members from wards including Kakuma, Kalobeyei, Lopur, Song"ot and Lokichoggio, with courses offered in Kakuma and Lokichoggio to reduce travel burden. Methods combine

interactive sessions, case studies, practical exercises and group work. Content covers ideation, business planning, marketing, pricing, business canvas models, advertising, and financial management (budgeting, saving, record-keeping, goal setting), complemented by life skills (communication, empathy, stress management, confidence, decision-making). Each participant receives six one-to-one mentoring sessions over three months (two per month) to embed learning and address firm-specific challenges. The contractor supports participant selection, verifies business activity and documents success stories, drawing on a pool of local coaches trained by GIZ since 2024. Deliverables include an inception report with methodology /work plan, verification records, up to 27 trainings reaching 800 participants, 4,800 mentoring sessions and a final report. Work package 3 conducts outcome harvesting on ten public-private agreements concluded in August 2024 after 84 Public-Private Dialogues (PPDs) held across seven wards (Kakuma, Kalobeyei, Lopur, Letea, Songot, Nanam, Lokichogio). Signatories include the Deputy County Commissioner, County Ministry of Trade, Public Health, Boda-Boda associations, TWECA (contractors/suppliers/service providers), Livestock & Agriculture, DRS, Kakuma Biashara Centre, the National Police Service and traders"/refugee representatives. The contractor designs and implements a participatory, evidence-based process to identify actual changes attributable to the agreements-intended/unintended, positive /negative-such as reduced administrative barriers, improved service delivery, increased formalisation/expansion and stronger public-private coordination. All outcome statements must be verified by a third party. Deliverables include an inception report (methodology, tools, work plan), an outcome database, a validated outcome set, a final report (findings, contribution analysis, lessons, recommendations) and a facilitated learning workshop for government and private stakeholders. Outputs feed directly into the LED planning in WP4. Work package 4 develops a Local Economic Development plan and Youth Engagement Strategy for Kakuma Municipality, established in November 2024. While the Turkana County IDEP 2024-2028 recognises LED needs, it lacks a coherent pathway. The contractor runs a structured, participatory process: engage municipal leadership and constitute an LED steering committee; conduct stakeholder consultations to ensure inclusion (businesses, community organisations, women, youth) and set communication mechanisms; perform a rapid local economy assessment (value chains, infrastructure, labour market, business climate, natural resources, institutional capacity), building on recent partner studies collated by the project; facilitate a shared vision and strategic priorities; formulate an actionable strategy aligned with municipal /national policies; and validate through public consultations leading to formal ad

Internal identifier: 10024964

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79400000 Business and management consultancy and related services

Additional classification (cpv): 79411100 Business development consultancy services

Options:

Description of the options: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Place of performance

Country: Kenya

Anywhere in the given country

5.1.3. Estimated duration

Duration: 17 Months

5.1.4. Renewal

Maximum renewals: 1

Other information about renewals: GIZ may optionally commission contract amendments and /or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Tender requirement

Procurement Project fully or partially financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

Additional information: #Besonders auch geeignet für:other-sme#

5.1.7. Strategic procurement

Aim of strategic procurement: No strategic procurement

5.1.9. Selection criteria

Sources of selection criteria: Notice

Criterion: Other economic or financial requirements

Description of selection criterion: EN-A1: Principles for the execution of orders (Mit dem Angebot; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Criterion: References on specified services

Description of selection criterion: EN-B1: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 100000 EUR (net). 2. At least 3 reference projects in the technical field Private Sector Development & Employment Promotion and at least 2 reference projects in the region Eastern Africa in the last 36 months

Criterion: Average yearly turnover

Description of selection criterion: EN-C1: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 1000000 EUR (net).

Criterion: Other economic or financial requirements

Description of selection criterion: EN-C2: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 10 persons.

Criterion: References on specified services

Description of selection criterion: Eligibility criterias

5.1.11. Procurement documents

Languages in which the procurement documents are officially available: English

Deadline for requesting additional information: 21/08/2026 23:59:59 (UTC+02:00) Eastern European Time, Central European Summer Time

Address of the procurement documents: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTT90SS24/documents>

Ad hoc communication channel:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTT90SS24>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTT90SS24>

Languages in which tenders or requests to participate may be submitted: German

Electronic catalogue: Not allowed

Variants: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of tenders: 08/09/2026 12:00:00 (UTC+02:00) Eastern European Time, Central European Summer Time

Duration during which the tender must remain valid: 114 Days

Information that can be supplemented after the submission deadline:

At the discretion of the buyer, some missing tenderer-related documents may be submitted later.

Additional information: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: The execution conditions result from the information given in the contract notice and the tender documents.

Electronic invoicing: Required

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Vergabekammern des Bundes

Information about review deadlines: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids,

specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisation providing additional information about the procurement procedure: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisation receiving requests to participate: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisations

8.1. ORG-0001

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registration number: 993-80072-52

Postal address: Dag-Hammarskjöld-Weg 1 - 5

Town: Eschborn

Postcode: 65760

Country subdivision (NUTS): Main-Taunus-Kreis (DE71A)

Country: Germany

Email: giz-vergabe@bho-legal.com

Telephone: +49 619679

Fax: +49 6196791115

Internet address: <https://www.giz.de>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Organisation receiving requests to participate

8.1. ORG-0002

Official name: Vergabekammern des Bundes

Registration number: 022894990

Postal address: Kaiser-Friedrich-Straße 16

Town: Bonn

Postcode: 53113

Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Country: Germany

Email: vk@bundeskartellamt.bund.de

Telephone: +49 2289499-0

Fax: +49 2289499-163

Internet address: <https://www.bundeskartellamt.de>

Roles of this organisation:

Review organisation

8.1. ORG-0003

Official name: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registration number: 0204:994-DOEVD-83

Town: Bonn
Postcode: 53119
Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)
Country: Germany
Email: noreply.esender_hub@bescha.bund.de
Telephone: +49228996100
Roles of this organisation:
TED eSender

Notice information

Notice identifier/version: 5509b112-e0a1-4b6b-b384-88e52d25c189 - 01
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Notice type: Contract or concession notice – standard regime
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