

**United Kingdom-Glasgow: Development consultancy services**  
**OJ S 225/2019 21/11/2019**  
**Contract notice**  
**Services**

**Legal Basis:**

Directive 2014/24/EU

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**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: Scottish Enterprise

Postal address: Atrium Court, 50 Waterloo Street

Town: Glasgow

NUTS code: UKM82 Glasgow City

Postal code: G2 6HQ

Country: United Kingdom

E-mail: [natalie.dalgoutte@scotent.co.uk](mailto:natalie.dalgoutte@scotent.co.uk)

Telephone: +44 1412482700

Fax: +44 1412481600

**Internet address(es):**

Main address: <http://www.scottish-enterprise.com/>

Address of the buyer profile: [https://www.publiccontractsscotland.gov.uk/search/Search\\_AuthProfile.aspx?ID=AA00398](https://www.publiccontractsscotland.gov.uk/search/Search_AuthProfile.aspx?ID=AA00398)

**I.2. Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3. Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at: [www.publiccontractsscotland.gov.uk](http://www.publiccontractsscotland.gov.uk)

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted electronically via: [www.publiccontractsscotland.gov.uk](http://www.publiccontractsscotland.gov.uk)

**I.4. Type of the contracting authority**

Regional or local agency/office

**I.5. Main activity**

Economic and financial affairs

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**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

Quantum Technology Cluster Builder

Reference number: P20-0085

**II.1.2. Main CPV code**

73220000 Development consultancy services

### **II.1.3. Type of contract**

Services

### **II.1.4. Short description**

Scottish Enterprise (SE) is looking to appoint a supplier to deliver on the strategic objective of the quantum technologies cluster builder project to foster the development of a fast growing and innovative quantum technologies cluster in Scotland which will sustain beyond the life of this project. The cluster builder will, often in partnership with other relevant organisations, raise awareness of the quantum technologies sector opportunities, signpost SMEs to support and strengthen and develop supply chains.

### **II.1.5. Estimated total value**

Value excluding VAT: 266 666,00 GBP

### **II.1.6. Information about lots**

This contract is divided into lots: no

## **II.2. Description**

### **II.2.2. Additional CPV code(s)**

73000000 Research and development services and related consultancy services, 73220000 Development consultancy services

### **II.2.3. Place of performance**

NUTS code: UK United Kingdom

### **II.2.4. Description of the procurement**

Scottish Enterprise (SE) is looking to appoint a supplier to deliver on the strategic objective of the quantum technologies cluster builder project to foster the development of a fast growing and innovative quantum technologies cluster in Scotland which will sustain beyond the life of this project. The cluster builder will, often in partnership with other relevant organisations, raise awareness of the quantum technologies sector opportunities, signpost SMEs to support and strengthen and develop supply chains.

### **II.2.5. Award criteria**

Criteria below

Quality criterion - Name: Project team structure / Weighting: 25

Quality criterion - Name: Demonstrate how you will raise awareness of quantum technology opportunities, including methodology and innovative approaches / Weighting: 20

Quality criterion - Name: Demonstrate how you will signpost support, including methodology and innovative approaches / Weighting: 15

Quality criterion - Name: Demonstrate how you will strengthen and develop quantum technology supply chains, including methodology and innovative approaches through the delivery of this contract / Weighting: 20

Quality criterion - Name: Demonstrate how you will raise awareness of the benefits of diversity in the workplace and opportunities for women in this emerging sector / Weighting: 5

Quality criterion - Name: Communication and engagement skills (to be assessed via presentation) / Weighting: 10

Quality criterion - Name: Fair work practices / Weighting: 5

Price - Weighting: 40

### **II.2.6. Estimated value**

### **II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 36

This contract is subject to renewal: no

### **II.2.10. Information about variants**

Variants will be accepted: no

### **II.2.11. Information about options**

Options: no

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
yes

Identification of the project: SPRITE

### **II.2.14. Additional information**

## **Section III: Legal, economic, financial and technical information**

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### **III.1. Conditions for participation**

#### **III.1.2. Economic and financial standing**

List and brief description of selection criteria:

Q4B.1.2: Bidders will be required to have an average yearly turnover of a minimum of 88 900 GBP for the last 2 years.

Q4B.3: Where turnover information is not available for the time period requested, the bidder will be required to state the date which they were set up or started trading.

Q4B.4: Bidders will be required to state the value for the liquidity ratio. The liquidity ratio should be equal to or greater than 0,8.

Q4B.5.1: Please confirm whether you already have or can commit to obtain, prior to the commencement of the contract, appropriate levels of insurance for this contract. Bidders that do not already have, or cannot commit to obtain insurances may be excluded from further participation in this procurement exercise.

Employer's (compulsory) liability insurance – 5 000 000 GBP

Public liability insurance – bidders should state the value that they consider to be appropriate for the contract.

Professional indemnity insurance – bidders should state the value that they consider to be appropriate for the contract.

#### **III.1.3. Technical and professional ability**

List and brief description of selection criteria:

Q4C.1.2: Bidders will be required to provide 2 examples that demonstrate that they have the relevant experience and capabilities to deliver the services as described in Part II.2.4) of the OJEU contract notice.

Q4C.10: Bidders will be required to confirm whether they intend to subcontract and, if so, for what proportion of the contract.

### **III.2. Conditions related to the contract**

#### **III.2.2. Contract performance conditions**

Please see invitation to tender document for full details.

#### **III.2.3.**

## Information about staff responsible for the performance of the contract

Obligation to indicate the names and professional qualifications of the staff assigned to performing the contract

### Section IV: Procedure

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#### IV.1. Description

##### IV.1.1. Type of procedure

Open procedure

##### IV.1.3. Information about a framework agreement or a dynamic purchasing system

##### IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

#### IV.2. Administrative information

##### IV.2.2. Time limit for receipt of tenders or requests to participate

Date: 06/01/2020 Local time: 11:00

##### IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates

##### IV.2.4. Languages in which tenders or requests to participate may be submitted

English

##### IV.2.7. Conditions for opening of tenders

Date: 06/01/2020 Local time: 11:00

### Section VI: Complementary information

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#### VI.1. Information about recurrence

This is a recurrent procurement: no

#### VI.3. Additional information

Note: to register your interest in this notice and obtain any additional information please visit the Public Contracts Scotland Web Site at [https://www.publiccontractsscotland.gov.uk/Search/Search\\_Switch.aspx?ID=605118](https://www.publiccontractsscotland.gov.uk/Search/Search_Switch.aspx?ID=605118).

The buyer has indicated that it will accept electronic responses to this notice via the postbox facility. A user guide is available at [https://www.publiccontractsscotland.gov.uk/sitehelp/help\\_guides.aspx](https://www.publiccontractsscotland.gov.uk/sitehelp/help_guides.aspx).

Suppliers are advised to allow adequate time for uploading documents and to dispatch the electronic response well in advance of the closing time to avoid any last minute problems.

Community benefits are included in this requirement. For more information see: <http://www.publiccontractsscotland.gov.uk/info/InfoCentre.aspx?ID=2361>

A summary of the expected community benefits has been provided as follows:

Scottish Enterprise is committed to contributing to the social, economic and environmental well-being of the people of Scotland, in order to create a more successful country, with opportunities for all of Scotland to flourish, through increasing sustainable economic growth. Accordingly, while the community benefit objectives will not be evaluated as part of the tender

process, the successful service provider will be expected to present a community benefit proposal with their tender detailing how, in the event that they should be successful in winning the contract, they will address community benefits.  
(SC Ref:605118)

#### **VI.4. Procedures for review**

##### **VI.4.1. Review body**

Official name: Scottish Government  
Postal address: Scottish Procurement, 5 Atlantic Quay, 150 Broomielaw  
Town: Glasgow  
Postal code: G2 8LU  
Country: United Kingdom  
E-mail: [SPOEprocurement@scotland.gsi.gov.uk](mailto:SPOEprocurement@scotland.gsi.gov.uk)  
Telephone: +44 1412425466

##### **VI.4.2. Body responsible for mediation procedures**

Official name: Scottish Government  
Postal address: Scottish Procurement, 5 Atlantic Quay, 150 Broomielaw  
Town: Glasgow  
Postal code: G2 8LU  
Country: United Kingdom  
E-mail: [SPOEprocurement@scotland.gsi.gov.uk](mailto:SPOEprocurement@scotland.gsi.gov.uk)  
Telephone: +44 1412425466  
Internet address: <http://www.gov.scot/Topics/Government/Procurement/Selling/supplier-enquiries>

##### **VI.4.3. Review procedure**

Precise information on deadline(s) for review procedures:  
In the first instance, contact the senior director of facilities management and procurement at Scottish Enterprise, with any concerns or enquiries. Email: <https://www.scottish-enterprise.com/help/contact-us>

##### **VI.4.4. Service from which information about the review procedure may be obtained**

Official name: Scottish Government  
Postal address: Scottish Procurement, 5 Atlantic Quay, 150 Broomielaw  
Town: Glasgow  
Postal code: G2 8LU  
Country: United Kingdom  
E-mail: [SPOEprocurement@scotland.gsi.gov.uk](mailto:SPOEprocurement@scotland.gsi.gov.uk)  
Telephone: +44 1412425466  
Internet address: <http://www.gov.scot/Topics/Government/Procurement/Selling/supplier-enquiries>

##### **VI.5. Date of dispatch of this notice**

20/11/2019