

## 569869-2026 - Competition

Denmark – Ferry boats – Negotiated procedure of Contract regarding the construction of electric ferries

OJ S 158/2026 18/08/2026

Contract or concession notice – standard regime

Supplies - Works

### 1. Buyer

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#### 1.1. Buyer

Official name: Aalborg Kommune

Email: [kontakt@tohv.dk](mailto:kontakt@tohv.dk)

Legal type of the buyer: Local authority

Activity of the contracting authority: General public services

#### 1.1. Buyer

Official name: Svendborg Kommune

Email: [kontakt@tohv.dk](mailto:kontakt@tohv.dk)

Legal type of the buyer: Local authority

Activity of the contracting authority: General public services

#### 1.1. Buyer

Official name: Slagelse Kommune

Email: [kontakt@tohv.dk](mailto:kontakt@tohv.dk)

Legal type of the buyer: Local authority

Activity of the contracting authority: General public services

#### 1.1. Buyer

Official name: Odder Kommune

Email: [kontakt@tohv.dk](mailto:kontakt@tohv.dk)

Legal type of the buyer: Local authority

Activity of the contracting authority: General public services

#### 1.1. Buyer

Official name: Faaborg-Midtfyn Kommune

Email: [kontakt@tohv.dk](mailto:kontakt@tohv.dk)

Legal type of the buyer: Local authority

Activity of the contracting authority: General public services

### 2. Procedure

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#### 2.1. Procedure

Title: Negotiated procedure of Contract regarding the construction of electric ferries

Description: This tender concerns the acquisition of up to five (5) ferries, as further specified in the contract Appendix 1.1 – General Technical Requirements (“GTR”) and sub-appendices procurement documents. The ferries will operate in the following Municipalities and be of the following types: Aalborg Municipality (type: 40/12) for the ferry crossing Hals to Egense. Svendborg Municipality (type: 37/10) for the ferry crossing Svendborg to Skarø and Drejøl. Slagelse Municipality (type: 37/10) for the ferry crossing Stigsnæs to Omø. Odder

Municipality (type: 37/10) for the ferry crossing Hou to Tunø. Faaborg-Midtfyn Municipality (type: 37/10) for the ferry crossing Faaborg to Lyø and Avernakø. The type designations 40/12 and 37/10 indicate the respective length and width of the ferry in question. The winning Tenderer shall deliver the constructed ferries at the Mainland Port as described in article VIII of the Shipbuilding Contract. Acceptance of the ferries will take place after approved sea trial, as described in article VII.4 of the Shipbuilding Contract. The winning Tenderer will, as part of the awarded Shipbuilding Contracts, be tasked to produce the necessary specification and drawings, as described in the Shipbuilding Contract art. V.

Procedure identifier: f4749785-26f8-484b-963c-e0c0a67d83c4

Previous notice: 683450-2024

Internal identifier: a837bd1d-fe1d-40e6-9ce7-2f3c1353eaae

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

Main features of the procedure: The tender procedure will be conducted as a negotiated procedure and will consist of three phases: a pre-qualification phase, during which suitable economic operators will be selected to participate in the tender procedure; an initial tender phase; and a negotiation phase, followed by the submission of final tenders.

#### **2.1.1. Purpose**

Main nature of the contract: Supplies

Additional nature of the contract: Works

Main classification (cpv): 34512100 Ferry boats

Additional classification (cpv): 34512000 Ships and similar vessels for the transport of persons or goods

#### **2.1.2. Place of performance**

Country subdivision (NUTS): Nordjylland (DK050)

Country: Denmark

Additional information: The ferry crossing Hals to Egense

#### **2.1.2. Place of performance**

Country subdivision (NUTS): Fyn (DK031)

Country: Denmark

Additional information: The ferry crossing Svendborg to Skarø and Drejø.

#### **2.1.2. Place of performance**

Country subdivision (NUTS): Vest- og Sydsjælland (DK022)

Country: Denmark

Additional information: The ferry crossing Stignæs to Omø

#### **2.1.2. Place of performance**

Country subdivision (NUTS): Østjylland (DK042)

Country: Denmark

Additional information: The ferry crossing Hou to Tunø

#### **2.1.2. Place of performance**

Country subdivision (NUTS): Fyn (DK031)

Country: Denmark

Additional information: The ferry crossing Faaborg to Lyø and Avernakø

#### **2.1.4. General information**

Additional information: Regarding successive reductions: No shortlisting or reduction in the number of tenders will take place during the negotiation phase, notwithstanding that the option "Yes" has been selected under the section "Second Phase" – "Successive Reductions". The selection of "Yes" is solely due to a technical requirement in the contract notice.

----- Each Contracting Entity reserves the right not to enter a Contract due to, e.g., political decisions within the municipality. Thus, after submitting the final tenderer each of the Contracting Entities will make a political decision, whether they can approve the procurement. Afterwards, the evaluation of the tender will be completed, based on specific combinations of ferries to be delivered to the Contracting Entities. Thus, the evaluation for the sub-criterion 'Price' and 'Time of delivery' will be evaluated based on the submitted prices and descriptions respectively, for the Contracting Entities choosing to place an order for a new ferry

----- Grounds for exclusion pursuant to Section 134a of the Danish Public Procurement Act Is the economic operator established in a country included on the EU list of non-cooperative jurisdictions for tax purposes and which has not acceded to the WTO Government Procurement Agreement or other trade agreements obliging Denmark to open its public procurement market to tenderers established in the country in question? The Contracting Entities shall furthermore exclude economic operators covered by the EU sanctions pursuant to Article 5k of Council Regulation (EU) No 833/2014, as amended, concerning restrictive measures in view of Russia's actions destabilising the situation in Ukraine. The Contracting Entities have chosen not to divide the procurement into separate lots. Based on economic considerations, the Contracting Entities have assessed that more advantageous prices can be achieved by awarding a single contract. In order to ensure the quality and coherence of the procurement as a whole, it is considered appropriate to award a single contract. Furthermore, from a market perspective, dividing the contract into lots is not considered likely to provide additional economic operators, including SMEs, with an increased opportunity to submit tenders. Applicants/tenderers are encouraged to seek clarification of any ambiguities or uncertainties by submitting questions concerning the procurement. All questions must be submitted via ETHICS by clicking "Send Question" under the "Communication" tab. The dialogue box must then be completed by stating the relevant reference and the question. By clicking "Send", the question will be submitted to the Contracting Entities. The Contracting Entities will answer questions by uploading a question-and-answer document, cf. Contract Appendix 15 – Questions & Answers. In accordance with the timetable, questions received before the deadline for questions will be answered by the Contracting Entities. Questions received after the expiry of the deadline for questions will only be answered if, having regard to the nature of the question, it would not be disproportionately burdensome for the Contracting Entities to answer the question before the deadline for answers. Questions received later than six (6) full days before the respective deadlines for submission of applications and tenders will, as a general rule, not be answered. Technical questions concerning the use of the ETHICS procurement system must be addressed to the support service by telephone on +45 70 22 70 07 or by clicking the "Customer Service" icon. At the earliest following notification of the pre-qualification and at the request of the Contracting Entities, the Tenderer and, where applicable, other entities or participants in a consortium shall provide documentation substantiating the information provided in the ESPD in connection with the pre-qualification, pursuant to Sections 144 and 152 of the Danish Public Procurement Act. The Contracting Entities are entitled, but not obliged, to request the Tenderer and, where applicable, other entities or participants in a consortium to supplement or clarify the documentation received, cf. Section 151(4) of the Danish Public Procurement Act. Documentation confirming that the economic operator is not subject to any grounds for exclusion If the Tenderer and, where applicable, other entities or participants in a consortium

are established in Denmark, documentation shall be provided in the form of a service certificate (serviceattest) issued by the Danish Business Authority. The service certificate shall contain information from: The Bankruptcy Court under the Danish Court Administration The Danish Tax Agency ATP The Danish Police (Criminal Register) Please note that a “consent declaration” must be completed and signed and uploaded when ordering the service certificate. The service certificate must be ordered via Virk.dk. The service certificate may not be more than six (6) months old, calculated from the date specified by the Contracting Entities as the deadline when requesting the documentation. For information, the processing time at the Danish Business Authority is approximately two (2) weeks from receipt of the order. If the Tenderer and, where applicable, other entities or participants in a consortium are not established in Denmark, the Tenderer shall, as a general rule, provide the types of documentation specified in e-Certis. e-Certis is an online information system used to identify the relevant documentation to be submitted by economic operators in connection with public procurement procedures in the EU Member States. If the countries concerned do not issue the relevant certificates or documents, or if the certificates or documents issued do not cover all relevant cases, they may be replaced by a declaration made on oath. If declarations made on oath are not provided for under the law of the country concerned, they may instead be replaced by a solemn declaration made by the economic operator. Verification of information provided in ESPD Part IV – Selection criteria Verification of the information provided in ESPD Part IV – Selection criteria shall be carried out as follows: Information concerning financial key figures may be verified on the basis of annual accounts or by submitting a declaration concerning the Tenderer’s overall liquidity ratio and solvency ratio for the three (3) most recently completed financial years, unless the Contracting Entities can obtain the relevant information directly through access to a national database, or the Contracting Entities already possess the necessary documentation from previously conducted procurement procedures. No additional documentation concerning references is required.

----- No remuneration will be paid to the Applicant/Tenderer for the participation in this procurement procedure.

**Legal basis:**

Directive 2014/24/EU

**2.1.6. Grounds for exclusion**

Sources of grounds for exclusion: Notice

Corruption: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for corruption, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 3 of the Convention on the fight against corruption involving officials of the European Communities or officials of Member States of the European Union, OJ C 195, 25.6.1997, p. 1, and in Article 2(1) of Council Framework Decision 2003/568/JHA of 22 July 2003 on combating corruption in the private sector (OJ L 192, 31.7.2003, p. 54). This exclusion ground also includes corruption as defined in the national law of the contracting authority (contracting entity) or the economic operator. Fraud: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for fraud, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? Within the meaning of Article 1 of the Convention on the protection of the European Communities' financial interests (OJ C 316, 27.11.1995, p. 48).

Money laundering or terrorist financing: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for money laundering or terrorist financing, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 1 of Directive 2005/60/EC of the European Parliament and of the Council of 26 October 2005 on the prevention of the use of the financial system for the purpose of money laundering and terrorist financing (OJ L 309, 25.11.2005, p. 15).

Participation in a criminal organisation: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for participation in a criminal organisation, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 2 of Council Framework Decision 2008/841/JHA of 24 October 2008 on the fight against organised crime (OJ L 300, 11.11.2008, p. 42).

Terrorist offences or offences linked to terrorist activities: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for terrorist offences or offences linked to terrorist activities, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Articles 1 and 3 of Council Framework Decision of 13 June 2002 on combating terrorism (OJ L 164, 22.6.2002, p. 3). This exclusion ground also includes inciting or aiding or abetting or attempting to commit an offence, as referred to in Article 4 of that Framework Decision.

Child labour and including other forms of trafficking in human beings: Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for child labour and other forms of trafficking in human beings, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 2 of Directive 2011/36/EU of the European Parliament and of the Council of 5 April 2011 on preventing and combating trafficking in human beings and protecting its victims, and replacing Council Framework Decision 2002/629/JHA (OJ L 101, 15.4.2011, p. 1).

Breaching of obligations in the fields of environmental law: Has the economic operator, to its knowledge, breached its obligations in the field of environmental law? As referred to for the purposes of this procurement in national law, in the relevant notice or the procurement documents or in Article 18(2) of Directive 2014/24/EU.

Breaching of obligations in the fields of labour law: Has the economic operator, to its knowledge, breached its obligations in the field of labour law? As referred to for the purposes of this procurement in national law, in the relevant notice or the procurement documents or in Article 18(2) of Directive 2014/24/EU.

Breaching of obligations in the fields of social law: Has the economic operator, to its knowledge, breached its obligations in the field of social law? As referred to for the purposes of this procurement in national law, in the relevant notice or the procurement documents or in Article 18(2) of Directive 2014/24/EU.

Agreements with other economic operators aimed at distorting competition: Has the economic operator entered into agreements with other economic operators aimed at distorting competition?

Grave professional misconduct: Is the economic operator guilty of grave professional misconduct? Where applicable, see definitions in national law, the relevant notice or the procurement documents.

Misrepresentation, withheld information, unable to provide required documents or obtained confidential information of this procedure: Can the economic operator confirm that: a) It has been guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria, b) It has withheld such information, c) It has not been able, without delay, to submit the supporting documents required by a contracting authority or contracting entity, and d) It has undertaken to unduly influence the decision making process of the contracting authority or contracting entity, to obtain confidential information that may confer upon it undue advantages in the procurement procedure or to negligently provide misleading information that may have a material influence on decisions concerning exclusion, selection or award?

Conflict of interest due to its participation in the procurement procedure: Is the economic operator aware of any conflict of interest, as indicated in national law, the relevant notice or the procurement documents due to its participation in the procurement procedure?

Direct or indirect involvement in the preparation of this procurement procedure: Has the economic operator or an undertaking related to it advised the contracting authority or contracting entity or otherwise been involved in the preparation of the procurement procedure?

Early termination, damages, or other comparable sanctions: Has the economic operator experienced that a prior public contract, a prior contract with a contracting entity or a prior concession contract was terminated early, or that damages or other comparable sanctions were imposed in connection with that prior contract?

Breaching obligation relating to payment of social security contributions: Has the economic operator breached its obligations relating to the payment social security contributions, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment?

Breaching obligation relating to payment of taxes: Has the economic operator breached its obligations relating to the payment of taxes, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment?

Business activities are suspended: Are the business activities of the economic operator suspended? This information needs not be given if exclusion of economic operators in this case has been made mandatory under the applicable national law without any possibility of derogation where the economic operator is nevertheless able to perform the contract.

Bankruptcy: Is the economic operator bankrupt? This information needs not be given if exclusion of economic operators in this case has been made mandatory under the applicable national law without any possibility of derogation where the economic operator is nevertheless able to perform the contract.

Arrangement with creditors: Is the economic operator in arrangement with creditors? This information needs not be given if exclusion of economic operators in this case has been made mandatory under the applicable national law without any possibility of derogation where the economic operator is nevertheless able to perform the contract.

Insolvency: Is the economic operator the subject of insolvency or winding-up? This information needs not be given if exclusion of economic operators in this case has been made mandatory under the applicable national law without any possibility of derogation where the economic operator is nevertheless able to perform the contract.

Assets being administered by liquidator: Are the assets of the economic operator being administered by a liquidator or by the court? This information needs not be given if exclusion of economic operators in this case has been made mandatory under the applicable national

law without any possibility of derogation where the economic operator is nevertheless able to perform the contract.

Analogous situation like bankruptcy, insolvency or arrangement with creditors under national law: Is the economic operator in in any analogous situation like bankruptcy arising from a similar procedure under national laws and regulations? This information needs not be given if exclusion of economic operators in this case has been made mandatory under the applicable national law without any possibility of derogation where the economic operator is nevertheless able to perform the contract.

## 5. Lot

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### 5.1. Lot: LOT-0000

Title: Negotiated procedure of Contract regarding the construction of electric ferries

Description: This tender concerns the acquisition of up to five (5) ferries, as further specified in the contract Appendix 1.1 – General Technical Requirements (“GTR”) and sub-appendices procurement documents. The ferries will operate in the following Municipalities and be of the following types: Aalborg Municipality (type: 40/12) for the ferry crossing Hals to Egense. Svendborg Municipality (type: 37/10) for the ferry crossing Svendborg to Skarø and Drejø. Slagelse Municipality (type: 37/10) for the ferry crossing Stignæs to Omø. Odder Municipality (type: 37/10) for the ferry crossing Hou to Tunø. Faaborg-Midtfyn Municipality (type: 37/10) for the ferry crossing Faaborg to Lyø and Avernakø. The type designations 40/12 and 37/10 indicate the respective length and width of the ferry in question. The winning Tenderer shall deliver the constructed ferries at the Mainland Port as described in article VIII of the Shipbuilding Contract. Acceptance of the ferries will take place after approved sea trial, as described in article VII.4 of the Shipbuilding Contract. The winning Tenderer will, as part of the awarded Shipbuilding Contracts, be tasked to produce the necessary specification and drawings, as described in the Shipbuilding Contract art. V.

Internal identifier: 4e79e392-d241-4608-8253-95cd97d52487

#### 5.1.1. Purpose

Main nature of the contract: Supplies

Additional nature of the contract: Works

Main classification (cpv): 34512100 Ferry boats

Additional classification (cpv): 34512000 Ships and similar vessels for the transport of persons or goods

Quantity: 5 pieces

#### 5.1.2. Place of performance

Country subdivision (NUTS): Nordjylland (DK050)

Country: Denmark

Additional information: The ferry crossing Hals to Egense

#### 5.1.2. Place of performance

Country subdivision (NUTS): Fyn (DK031)

Country: Denmark

Additional information: The ferry crossing Svendborg to Skarø and Drejø.

#### 5.1.2. Place of performance

Country subdivision (NUTS): Vest- og Sydsjælland (DK022)

Country: Denmark

Additional information: The ferry crossing Stignæs to Omø

### 5.1.2. Place of performance

Country subdivision (NUTS): Østjylland (DK042)

Country: Denmark

Additional information: The ferry crossing Hou to Tunø

### 5.1.2. Place of performance

Country subdivision (NUTS): Fyn (DK031)

Country: Denmark

Additional information: The ferry crossing Faaborg to Lyø and Avernakø

### 5.1.3. Estimated duration

Other duration: Unknown

### 5.1.6. General information

#### Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

Additional information: Regarding successive reductions: No shortlisting or reduction in the number of tenders will take place during the negotiation phase, notwithstanding that the option "Yes" has been selected under the section "Second Phase" – "Successive Reductions". The selection of "Yes" is solely due to a technical requirement in the contract notice.

----- Each Contracting Entity reserves the right not to enter a Contract due to, e.g., political decisions within the municipality. Thus, after submitting the final tenderer each of the Contracting Entities will make a political decision, whether they can approve the procurement. Afterwards, the evaluation of the tender will be completed, based on specific combinations of ferries to be delivered to the Contracting Entities. Thus, the evaluation for the sub-criterion 'Price' and 'Time of delivery' will be evaluated based on the submitted prices and descriptions respectively, for the Contracting Entities choosing to place an order for a new ferry

----- Grounds for exclusion pursuant to Section 134a of the Danish Public Procurement Act Is the economic operator established in a country included on the EU list of non-cooperative jurisdictions for tax purposes and which has not acceded to the WTO Government Procurement Agreement or other trade agreements obliging Denmark to open its public procurement market to tenderers established in the country in question? The Contracting Entities shall furthermore exclude economic operators covered by the EU sanctions pursuant to Article 5k of Council Regulation (EU) No 833/2014, as amended, concerning restrictive measures in view of Russia's actions destabilising the situation in Ukraine. The Contracting Entities have chosen not to divide the procurement into separate lots. Based on economic considerations, the Contracting Entities have assessed that more advantageous prices can be achieved by awarding a single contract. In order to ensure the quality and coherence of the procurement as a whole, it is considered appropriate to award a single contract. Furthermore, from a market perspective, dividing the contract into lots is not considered likely to provide additional economic operators, including SMEs, with an increased opportunity to submit tenders. Applicants/tenderers are encouraged to seek clarification of any ambiguities or uncertainties by submitting questions concerning the procurement. All questions must be submitted via ETHICS by clicking "Send Question" under the "Communication" tab. The dialogue box must then be completed by stating the relevant reference and the question. By clicking "Send", the question will be submitted to the Contracting Entities. The Contracting Entities will answer questions by uploading a question-

and-answer document, cf. Contract Appendix 15 – Questions & Answers. In accordance with the timetable, questions received before the deadline for questions will be answered by the Contracting Entities. Questions received after the expiry of the deadline for questions will only be answered if, having regard to the nature of the question, it would not be disproportionately burdensome for the Contracting Entities to answer the question before the deadline for answers. Questions received later than six (6) full days before the respective deadlines for submission of applications and tenders will, as a general rule, not be answered. Technical questions concerning the use of the ETHICS procurement system must be addressed to the support service by telephone on +45 70 22 70 07 or by clicking the “Customer Service” icon. At the earliest following notification of the pre-qualification and at the request of the Contracting Entities, the Tenderer and, where applicable, other entities or participants in a consortium shall provide documentation substantiating the information provided in the ESPD in connection with the pre-qualification, pursuant to Sections 144 and 152 of the Danish Public Procurement Act. The Contracting Entities are entitled, but not obliged, to request the Tenderer and, where applicable, other entities or participants in a consortium to supplement or clarify the documentation received, cf. Section 151(4) of the Danish Public Procurement Act. Documentation confirming that the economic operator is not subject to any grounds for exclusion If the Tenderer and, where applicable, other entities or participants in a consortium are established in Denmark, documentation shall be provided in the form of a service certificate (serviceattest) issued by the Danish Business Authority. The service certificate shall contain information from: The Bankruptcy Court under the Danish Court Administration The Danish Tax Agency ATP The Danish Police (Criminal Register) Please note that a “consent declaration” must be completed and signed and uploaded when ordering the service certificate. The service certificate must be ordered via Virk.dk. The service certificate may not be more than six (6) months old, calculated from the date specified by the Contracting Entities as the deadline when requesting the documentation. For information, the processing time at the Danish Business Authority is approximately two (2) weeks from receipt of the order. If the Tenderer and, where applicable, other entities or participants in a consortium are not established in Denmark, the Tenderer shall, as a general rule, provide the types of documentation specified in e-Certis. e-Certis is an online information system used to identify the relevant documentation to be submitted by economic operators in connection with public procurement procedures in the EU Member States. If the countries concerned do not issue the relevant certificates or documents, or if the certificates or documents issued do not cover all relevant cases, they may be replaced by a declaration made on oath. If declarations made on oath are not provided for under the law of the country concerned, they may instead be replaced by a solemn declaration made by the economic operator. Verification of information provided in ESPD Part IV – Selection criteria Verification of the information provided in ESPD Part IV – Selection criteria shall be carried out as follows: Information concerning financial key figures may be verified on the basis of annual accounts or by submitting a declaration concerning the Tenderer’s overall liquidity ratio and solvency ratio for the three (3) most recently completed financial years, unless the Contracting Entities can obtain the relevant information directly through access to a national database, or the Contracting Entities already possess the necessary documentation from previously conducted procurement procedures. No additional documentation concerning references is required.

----- No remuneration will be paid to the Applicant/Tenderer for the participation in this procurement procedure.

#### **5.1.9. Selection criteria**

Sources of selection criteria: Notice

Criterion: Other economic or financial requirements

Description of selection criterion: The Applicant must have an average positive net profit margin over the last two (2) concluded financial years. Calculated as: Net profit/revenue.

Criterion: Other economic or financial requirements

Description of selection criterion: The Applicant's Debt-Equity Ratio is maximum 1.10 in the last concluded financial year and an average of maximum 1.10 in the last two (2) concluded financial years. Calculated as: Book value of debt/book value of equity.

Criterion: Other economic or financial requirements

Description of selection criterion: The Applicant's Current Ratio is minimum 1.00 in the last concluded financial year and a minimum average of 1.00 in the last two (2) concluded financial years. Calculated as: Current Assets/Current Liabilities.

Criterion: Other economic or financial requirements

Description of selection criterion: The Applicant's total equity is a total of minimum 25,000,000 DKK in the latest concluded financial year. Total equity in the company according to financial statements for the latest financial year.

Criterion: References on specified deliveries

Description of selection criterion: A list of up to five (5) references of new-build construction of open or closed double-ended passenger ferries of a length of minimum 24 meters. Each reference should clarify whether it is a part of a series of ferries within the same design-line, and if so, how many. If more references are provided, the Contracting Entities will only assess the five (5) latest references. Latest references mean completed references or references with termination closest to the application deadline. If more references are completed, the Contracting Entities will assess the references with the latest commencement date. The references must have been concluded within the last ten (10) years calculated from the date of expiry of the application deadline. The Contracting Entities will disregard references concluded more than ten (10) years before the application deadline. For references with an older commencement date, but where assignments (part assignments) have been concluded within the past ten (10) years, the Contracting Entities will only assess the assignments (part assignments) performed within the last ten (10) years calculated from expiry of the application deadline. The Applicant is responsible for specifying the contents of the reference, so that the assignments (part assignments) in question are clearly stated. The Contracting Entities accept references that are up to ten (10) years old, as the Contracting Entities have assessed that this – due to the nature of the Contract – is necessary in order to ensure sufficient competition, cf. section 155(1)(2) of the Danish Public Procurement Act. The references must contain the following: Description: Description of assignment with focus on the minimum requirements. The description may also contain information about the period(s) in which assignment has been performed (start and conclusion dates). Date: Date for start-up (commencement date) and date for completion (conclusion date) of the most recent assignments listed under 'Description'. Recipients: Customer name incl. contact person and contact person's telephone number. A description of the Applicant's capacity and competences available to produce a high-quality detailed design. A description of the Applicant's building facilities regarding the build of ferries similar to the Contract. Minimum requirements: It is a minimum requirement that the Applicant, from within the past ten (10) years, can provide at least: One (1) reference on an on-time delivery of a newbuild passenger ferry of a length of minimum 24 meters. The ferry must be built for approval by one of the classification societies authorised by The Danish Maritime Authority. By submitting the references, the Applicant accepts that the Contracting Entities may contact the customers' contact persons regarding the Applicant's performance of

the contract. ----- Choice between several qualified applicants  
----- Among the compliant Applicants which meet the above suitability and documentation requirements, up to five (5) Applicants are selected on an objective, impartial and factual basis which are requested to submit initial tenders, if five (5) compliant and suitable applications are received. The number of prequalified Applicants is set to five (5) to ensure sufficient competition. If the above number of compliant and suitable applications are not received, the Contracting Entities will prequalify the Applicants which are compliant and suitable, as long as the Contracting Entities find that the number of selected Applicants can ensure adequate competition. The Contracting Entities will regard the following as positive: (1) That the Applicant has experience with building ferries of a type, model and size similar to the Contract. The more similar to the tendered ferries, the better. (2) That the Applicant demonstrates experience with building electric and/or hybrid powered ferry/ferries. The more, the better. (3) Most recent references provided by the Applicant will be regarded more positively. (4) That the Applicant has the necessary capacity and competences available to produce a high-quality detailed design. The more reassuring the promised capacity and competences are assessed by the Contracting Entities, the better. (5) That the Applicant has optimal building facilities for the build of ferries similar to the tendered Contract. The more optimal and reassuring the promised building facilities are assessed by the Contracting Entities, the better. (6) The amount of ferries build, which falls within the above mentioned types. The more, the better. (7) If the ferries are built in series within the same design-line, it will be evaluated positively. The Applicant is encouraged to describe its references in detail and to point out any factors that make the individual references particularly comparable to the Contract.

The criteria will be used to select the candidates to be invited for the second stage of the procedure

**Information about the second stage of a two-stage procedure:**

Minimum number of candidates to be invited for the second stage of the procedure: 3

Maximum number of candidates to be invited for the second stage of the procedure: 5

The procedure will take place in successive stages. At each stage, some participants may be eliminated

**5.1.10. Award criteria**

**Criterion:**

Type: Price

Name: Price

Description: Price, with the following part criteria: • Total Ferry price (90%) • Man hours (10%)

The final weightings of the sub-criterion "Price" will be between 35 % - 45 %. The sub-criterion is further described in the Tender Conditions section 5.3.

**Criterion:**

Type: Quality

Name: Time of delivery

Description: The final weightings of the sub-criterion "Time of delivery" will be between 25 % - 35 %. The sub-criterion is further described in the Tender Conditions section 5.3.

**Criterion:**

Type: Quality

Name: Quality

Description: The final weightings of the sub-criterion "Quality" will be between 15 % - 25 %.

The sub-criterion is further described in the Tender Conditions section 5.3.

**Criterion:**

Type: Quality

Name: Cooperation

Description: The final weightings of the sub-criterion "Cooperation" will be between 10 % - 15 %. The sub-criterion is further described in the Tender Conditions section 5.3.

#### **5.1.11. Procurement documents**

Deadline for requesting additional information: 14/09/2026 21:55:00 (UTC+00:00) Western European Time, GMT

Address of the procurement documents: <https://www.ethics.dk/ethics/eo#/db3dae21-5bd0-46d9-9385-bc6dff6cba61/publicMaterial>

#### **5.1.12. Terms of procurement**

##### **Terms of submission:**

Electronic submission: Required

Address for submission: <https://www.ethics.dk/ethics/eo#/db3dae21-5bd0-46d9-9385-bc6dff6cba61/homepage>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Variants: Not allowed

Tenderers may submit more than one tender: Not allowed

Description of the financial guarantee: The winning tenderer is required to perform a Refund Guarantee.

Deadline for receipt of requests to participate: 28/09/2026 10:00:00 (UTC+00:00) Western European Time, GMT

##### **Information that can be supplemented after the submission deadline:**

At the discretion of the buyer, some missing tenderer-related documents may be submitted later.

Additional information: The Contracting Entities are entitled, but not obliged, to request the Applicant to supplement, specify or complete the application by submitting relevant information or documentation within a reasonable deadline if this can be done in accordance with section 159(5) of the Danish Public Procurement Act.

##### **Terms of contract:**

The execution of the contract must be performed within the framework of sheltered employment programmes: No

A non-disclosure agreement is required: no

Electronic invoicing: Required

Electronic ordering will be used: no

Electronic payment will be used: yes

#### **5.1.15. Techniques**

##### **Framework agreement:**

No framework agreement

##### **Information about the dynamic purchasing system:**

No dynamic purchase system

#### **5.1.16. Further information, mediation and review**

Review organisation: Klagenævnet for udbud

Information about review deadlines: Complaints must be filed with The Complaints Board for Public Procurement within: 1) Complaints regarding a candidate not being pre-qualified must be filed with The Complaints Board for Public Procurement within 20 calendar days starting the day after the contracting authority has sent notification to the candidates involved, provided that the notification includes a short account of the relevant reasons for the decision. 2) 45

calendar days after the contracting authority has published a contract award notice in the Official Journal of the European Union (with effect from the day following the publication date); 3) 30 calendar days starting the day after the contracting authority has informed the tenderers in question, that the contracting authority has entered into a contract based on a framework agreement through reopening of competition or a dynamic purchasing system, provided that the notification includes a short account of the relevant reasons for the decision; 4) 6 months starting the day after the contracting authority has sent notification to the candidates/tenderers involved that the contracting authority has entered into the framework agreement, provided that the notification included a short account of the relevant reasons for the decision 5) 20 calendar days starting the day after the contracting authority has notified about its decision, cf. the Public Procurement Act, section 185, subsection 2, 2nd sentence. The Complaints Board for Public Procurement's own complaints guide can be found at [www.naevneneshus.dk](http://www.naevneneshus.dk). Organisation providing more information on the review procedures: Konkurrence- og Forbrugerstyrelsen

## 8. Organisations

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### 8.1. ORG-0001

Official name: Klagenævnet for udbud  
Registration number: Company No.: 37795526  
Postal address: Toldboden 2  
Town: Viborg  
Postcode: 8800  
Country subdivision (NUTS): Vestjylland (DK041)  
Country: Denmark  
Contact point: Klagenævnet for udbud  
Email: [klfu@naevneneshus.dk](mailto:klfu@naevneneshus.dk)  
Telephone: +45 72405708  
Internet address: <https://erhvervsstyrelsen.dk/klagenaeonet-for-udbud>

#### **Roles of this organisation:**

Review organisation

### 8.1. ORG-0002

Official name: Konkurrence- og Forbrugerstyrelsen  
Registration number: Company No.: 10294819  
Postal address: Carl Jacobsens Vej 35  
Town: Valby  
Postcode: 2500  
Country subdivision (NUTS): Byen København (DK011)  
Country: Denmark  
Contact point: Konkurrence- og Forbrugerstyrelsen  
Email: [kfst@kfst.dk](mailto:kfst@kfst.dk)  
Telephone: +45 41715000  
Internet address: <https://www.kfst.dk>

#### **Roles of this organisation:**

Organisation providing more information on the review procedures

### 8.1. ORG-0003

Official name: Aalborg Kommune  
Registration number: Company No.: 29189420

Postal address: Boulevarden 13  
Town: Aalborg  
Postcode: 9000  
Country subdivision (NUTS): Nordjylland (DK050)  
Country: Denmark  
Contact point: Martin Buus Poulsen  
Email: [kontakt@tohv.dk](mailto:kontakt@tohv.dk)  
Telephone: 53360036

**Roles of this organisation:**

Buyer  
Group leader

**8.1. ORG-0004**

Official name: Svendborg Kommune  
Registration number: Company No.: 29189730  
Postal address: Ramsherred 5  
Town: Svendborg  
Postcode: 5700  
Country subdivision (NUTS): Fyn (DK031)  
Country: Denmark  
Email: [kontakt@tohv.dk](mailto:kontakt@tohv.dk)  
Telephone: 53360036

**Roles of this organisation:**

Buyer

**8.1. ORG-0005**

Official name: Slagelse Kommune  
Registration number: Company No.: 29188505  
Postal address: Rådhuspladsen 11  
Town: Slagelse  
Postcode: 4200  
Country subdivision (NUTS): Vest- og Sydsjælland (DK022)  
Country: Denmark  
Email: [kontakt@tohv.dk](mailto:kontakt@tohv.dk)  
Telephone: 53360036

**Roles of this organisation:**

Buyer

**8.1. ORG-0006**

Official name: Odder Kommune  
Registration number: Company No.: 32264328  
Postal address: Rådhusgade 3  
Town: Odder  
Postcode: 8300  
Country subdivision (NUTS): Østjylland (DK042)  
Country: Denmark  
Email: [kontakt@tohv.dk](mailto:kontakt@tohv.dk)  
Telephone: 53360036

**Roles of this organisation:**

Buyer

#### 8.1. ORG-0007

Official name: Faaborg-Midtfyn Kommune  
Registration number: Company No.: 29188645  
Postal address: Tingshøj Allé 2  
Town: Ringe  
Postcode: 5750  
Country subdivision (NUTS): Fyn (DK031)  
Country: Denmark  
Email: [kontakt@tohv.dk](mailto:kontakt@tohv.dk)  
Telephone: 53360036

**Roles of this organisation:**

Buyer

#### 8.1. ORG-0008

Official name: Merzell Holding ASA  
Registration number: 980921565  
Postal address: Askekroken 11  
Town: Oslo  
Postcode: 0277  
Country subdivision (NUTS): Oslo (NO081)  
Country: Norway  
Contact point: eSender  
Email: [publication@merzell.com](mailto:publication@merzell.com)  
Telephone: +47 21018800  
Fax: +47 21018801  
Internet address: <http://merzell.com/>

**Roles of this organisation:**

TED eSender

## Notice information

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Notice identifier/version: 5d27af13-4ec9-41a9-a97c-326571c5e991 - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice subtype: 16

Notice dispatch date: 17/08/2026 10:29:22 (UTC+00:00) Western European Time, GMT

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