

**United Kingdom-Liverpool: Business transaction and personal business software package**  
**OJ S 248/2018 26/12/2018**  
**Contract award notice**  
**Services**

**Legal Basis:**

Directive 2014/24/EU

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**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: Peel Ports Investments Limited

Postal address: Maritime Centre

Town: Liverpool

NUTS code: UK United Kingdom

Postal code: L21 1LA

Country: United Kingdom

Contact person: Andrew Deakin

E-mail: [andrew.deakin@peelports.com](mailto:andrew.deakin@peelports.com)

**Internet address(es):**

Main address: [www.peelports.com](http://www.peelports.com)

**I.4. Type of the contracting authority**

Other type: Body governed by Utilities Contracts Regulations

**I.5. Main activity**

Other activity: Port-related activities

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**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

PPIL/0028/ERP System Selection

Reference number: PPIL/0028/ERP System Selection

**II.1.2. Main CPV code**

48400000 Business transaction and personal business software package

**II.1.3. Type of contract**

Services

**II.1.4. Short description**

The generic bidder log-in to download the tender documentation ([portal.peelports.co.uk](http://portal.peelports.co.uk)) is:

Username: Tenderers

Password: Tenderers!

For access to the submission portal "Smartsource", suppliers should request access by emailing: [peelportstender@lumeniaconsulting.com](mailto:peelportstender@lumeniaconsulting.com) with their name and bid email address.

This opportunity is for procurement of a new ERP system to replace legacy systems currently in use by Peel Ports, to help modernise its business systems landscape and support the streamlining and transformation of business processes in the organisation. Scope is focused on supporting Peel Ports' ports and marine operations in the UK, Ireland and Netherlands. The contract value will vary dependent on the results of the competitive dialogue process (e.g. finalising scope, hosting method etc.) but is estimated for the initial term as follows: between 8 000 000 GBP and 10 500 000 GBP spend over 10 years, including services and upfront and ongoing software costs (maintenance or subscription).

#### **II.1.6. Information about lots**

This contract is divided into lots: no

#### **II.1.7. Total value of the procurement**

Value excluding VAT: 13 626 898,89 GBP

### **II.2. Description**

#### **II.2.2. Additional CPV code(s)**

72260000 Software-related services

#### **II.2.3. Place of performance**

NUTS code: UK United Kingdom

Main site or place of performance: The company is headquartered at the Maritime Centre, Port of Liverpool, Liverpool L21 1LA. It has sites across the UK, Ireland and the Netherlands that are affected by this procurement.

#### **II.2.4. Description of the procurement**

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For access to the submission portal "Smartsource", suppliers should request access by emailing: [peelportstender@lumeniaconsulting.com](mailto:peelportstender@lumeniaconsulting.com) with their name and bid email address.

This opportunity is for procurement of a new ERP system to replace legacy systems currently in use by Peel Ports, to help modernise its business systems landscape and support the streamlining and transformation of business processes in the organisation. Scope is focused on supporting Peel Ports' ports and marine operations in the UK, Ireland and Netherlands. Project scope is focused on supporting Peel Ports' ports and marine operations in the UK, Ireland and Netherlands. Functional scope includes the following areas:

- core financials:
- treasury management;
- budgeting and forecasting;
- customer pricing and contract management;
- integration of service management and billing;
- sales invoicing and credit control;
- purchasing;
- expense management;
- project management (including capex approval);
- enterprise asset management (EAM);
- inventory management and stock requisitioning;
- estate management (i.e. property and lease management for real estate);
- HR;
- payroll processing;

- document management;
- data warehousing, reporting and business intelligence (BI).

The contract value will vary dependent on the results of the competitive dialogue process (e.g. finalising scope, hosting method etc.) but is estimated for the initial term as follows: between 8 000 000 GBP and 10 500 000 GBP spend over 10 years, including services and upfront and ongoing software costs (maintenance or subscription).

For further information please refer to the tender documentation, available at the address shown in this notice.

#### **II.2.5. Award criteria**

- Quality criterion - Name: Solution Fit / Weighting: 40 %
- Quality criterion - Name: Suitability of the Partner / Weighting: 15 %
- Quality criterion - Name: Suitability of Software Author / Weighting: 5 %
- Quality criterion - Name: Bid Integrity / Weighting: 5 %
- Quality criterion - Name: Elegance of Proposed Solution / Weighting: 5 %
- Quality criterion - Name: Contractual Evaluation / Weighting: 10 %
- Price - Weighting: 20 %

#### **II.2.11. Information about options**

Options: yes

Description of options:

The Competitive Dialogue procedure will engage with participants to inform the technical specifications and implementation approach, and potentially to refine scope for the end solution. This includes:

- refinements of the functional scope and feasibility of delivering this within a single system;
- the technical complexity of integrating with various other Peel Ports systems;
- the most practical and cost-effective phasing options; and
- the most suitable hosting option (e.g. SaaS, hosted, on premises, etc.) to optimally balance Peel Port's technical preferences, business risk and cost-of-ownership.

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

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Username: Tenderers

Password: Tenderers!

For access to the submission portal "Smartsource", suppliers should request access by emailing: [peelportstender@lumeniaconsulting.com](mailto:peelportstender@lumeniaconsulting.com) with their name and bid email address.

### **Section IV: Procedure**

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#### **IV.1. Description**

##### **IV.1.1. Type of procedure**

Competitive dialogue

##### **IV.1.3. Information about a framework agreement or a dynamic purchasing system**

##### **IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: no

## **IV.2. Administrative information**

### **IV.2.1. Previous publication concerning this procedure**

Notice number in the OJ S: [2018/S 090-203532](#)

### **IV.2.8. Information about termination of dynamic purchasing system**

### **IV.2.9. Information about termination of call for competition in the form of a prior information notice**

## **Section V: Award of contract**

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### **Title:**

PPIL/0028/ERP System Selection

A contract/lot is awarded: yes

## **V.2. Award of contract**

### **V.2.1. Date of conclusion of the contract**

19/12/2018

### **V.2.2. Information about tenders**

Number of tenders received: 7

Number of tenders received by electronic means: 7

The contract has been awarded to a group of economic operators: no

### **V.2.3. Name and address of the contractor**

Official name: Keytree Limited

Town: London

NUTS code: UK United Kingdom

Country: United Kingdom

The contractor is an SME: no

### **V.2.4. Information on value of the contract/lot**

Initial estimated total value of the contract/lot: 15 500 000,00 GBP

Total value of the contract/lot: 13 626 898,89 GBP

### **V.2.5. Information about subcontracting**

## **Section VI: Complementary information**

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## **VI.3. Additional information**

## **VI.4. Procedures for review**

### **VI.4.1. Review body**

Official name: Farook Khan - Peel Ports General Legal Counsel

Postal address: Maritime Centre, Port of Liverpool

Town: Liverpool

Postal code: L21 1LA

Country: United Kingdom

### **VI.4.3. Review procedure**

Precise information on deadline(s) for review procedures:

Peel Ports will incorporate a standstill period at the point information on the award of the contract is communicated to tenderers. That notification will provide full information on the award decision. The standstill period, which will be for a minimum of 10 calendar days, provides time for unsuccessful tenderers to challenge the award decision before the contract is entered into.

The Utilities Contracts Regulations 2016 (SI 2016 No 274) provide for aggrieved parties who have been harmed or are at risk of harm by a breach of the rules to take action in the High Court (England, Wales and Northern Ireland) within 30 days of knowledge or constructive knowledge of breach.

**VI.5. Date of dispatch of this notice**

21/12/2018