

**Denmark-Fredericia: Engineering services**  
**OJ S 235/2019 05/12/2019**  
**Contract notice – utilities**  
**Services**

**Legal Basis:**

Directive 2014/25/EU

**Section I: Contracting entity**

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**I.1. Name and addresses**

Official name: Ørsted Services A/S  
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Town: Fredericia  
NUTS code: DK Danmark  
Country: Denmark  
Contact person: Nicolai Holm Jensen  
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National registration number: GB06730824  
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NUTS code: DK Danmark

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Official name: Ørsted Horns Rev 2 A/S

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Country: United Kingdom

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**I.1. Name and addresses**

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Town: Fredericia

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**I.2. Information about joint procurement**

The contract involves joint procurement

**I.3. Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at: <https://dongenergy.scanmarket.com/SupplierRegistration/NewSupplier?eventId=345035&ccsum=286d6a5d02d8dddeb88d349abdbec58e>  
Additional information can be obtained from the abovementioned address  
Tenders or requests to participate must be submitted electronically via: <https://dongenergy.scanmarket.com/SupplierRegistration/NewSupplier?eventId=345035&ccsum=286d6a5d02d8dddeb88d349abdbec58e>

**I.6. Main activity**

Electricity

**Section II: Object**

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**II.1. Scope of the procurement**

**II.1.1. Title**

Tender for Resource Sourcing (Managed Service Provider) Framework Agreement

**II.1.2. Main CPV code**

71300000 Engineering services

**II.1.3. Type of contract**

Services

**II.1.4. Short description**

Ørsted seeks a managed service provider (MSP) as a collaboration partner to ensure that Ørsted in a seamless process source workers that provide high quality labour services.

**II.1.5. Estimated total value**

Value excluding VAT: 600 000 000,00 EUR

**II.1.6. Information about lots**

This contract is divided into lots: no

**II.2. Description****II.2.2. Additional CPV code(s)**

71210000 Advisory architectural services, 71230000 Organisation of architectural design contests, 71240000 Architectural, engineering and planning services, 71250000 Architectural, engineering and surveying services, 76100000 Professional services for the gas industry, 76200000 Professional services for the oil industry, 76500000 Onshore and offshore services, 76600000 Pipeline-inspection services, 79996100 Records management, 79994000 Contract administration services, 79340000 Advertising and marketing services, 79620000 Supply services of personnel including temporary staff

**II.2.3. Place of performance**

NUTS code: DE Deutschland

NUTS code: DK Danmark

NUTS code: PL Polska

NUTS code: UK United Kingdom

NUTS code: NL Nederland

**II.2.4. Description of the procurement**

This tender concerns sourcing services and has the scope of sourcing labour services and of implementing initiatives aimed at optimising the end-to-end sourcing process and allowing for structured management reporting.

The objective of the tender is to introduce a new structure for sourcing of labour services which supports the shift from a multi-service provider framework agreement based sourcing structure in Ørsted, to a service based agreement structure with one MSP.

The cornerstones in the new sourcing structure is the introduction of a new process for sourcing of labour services and this agreement.

**II.2.5. Award criteria**

Price is not the only award criterion and all criteria are stated only in the procurement documents

**II.2.6. Estimated value**

Value excluding VAT: 1 300 000 000,00 EUR

### **II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 36

This contract is subject to renewal: yes

Description of renewals:

Contracting entity has the option to extend the framework agreement with 5 x 12 months with 12 months each time.

### **II.2.9. Information about the limits on the number of candidates to be invited**

Envisaged number of candidates: 5 Objective criteria for choosing the limited number of candidates:

Envisaged number of candidates: 5

Objective criteria for choosing the limited number of candidates:

If the number of applicants applying for pre-qualification exceeds 5, the contracting entity will perform the pre-qualification on the basis of an evaluation of the following criteria:

— experience.

### **II.2.10. Information about variants**

Variants will be accepted: no

### **II.2.11. Information about options**

Options: no

### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

### **II.2.14. Additional information**

## **Section III: Legal, economic, financial and technical information**

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### **III.1. Conditions for participation**

#### **III.1.3. Technical and professional ability**

List and brief description of selection criteria:

Please submit information about your experience with automated sourcing of non-IT workers through a vendor management system from 2016 to pre-qualification Deadline in the eESPD Section V.

Information about references in part V of the eESPD will be considered final documentation.

The number of references provided shall be no more than two (2). If more than 2 references are submitted, only the 2 newest references (delivery start) will be considered.

We encourage you to include the following information for each of the references:

- applicant's role,
- the types of workers sourced,
- period of execution,
- name of customer,
- contract value,
- number of workers sourced per year,
- countries where the sourced workers carried out the service.

Each reference should preferably not exceed five (5) pages (A4 format).

You are encouraged to include other relevant information about the reference, as detailed as possible considering the different types of services included.

The evaluation of the references will be based on the information in Section III.1.2) and will be an overall assessment of the references taking into account the relevance of services provided, to the scope of services of this tender. It is considered positive, the more similar the industry, the type of workers sourced, and the geographical areas being similar to this tender. In addition to this, it will be considered positive, the more different types of sourced worker types represented in the references and the more international experience is shown.

#### **III.1.4. Objective rules and criteria for participation**

List and brief description of rules and criteria:

List and brief description of rules and criteria:

Applicant shall together with the pre-qualification application submit an eESPD filled out in accordance with the guidance provided in the pre-qualification notice and guideline to applicants regarding ESPD published as part of the tender material.

### **Section IV: Procedure**

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#### **IV.1. Description**

##### **IV.1.1. Type of procedure**

Negotiated procedure with prior call for competition

##### **IV.1.3. Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement

Framework agreement with a single operator

##### **IV.1.4. Information about reduction of the number of solutions or tenders during negotiation or dialogue**

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

##### **IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

#### **IV.2. Administrative information**

##### **IV.2.2. Time limit for receipt of tenders or requests to participate**

Date: 18/12/2019 Local time: 23:59

##### **IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates**

Date: 20/12/2019

##### **IV.2.4. Languages in which tenders or requests to participate may be submitted**

English

##### **IV.2.6. Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 6 (from the date stated for receipt of tender)

### **Section VI: Complementary information**

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#### **VI.1. Information about recurrence**

This is a recurrent procurement: yes

Estimated timing for further notices to be published:

Contracting entity expects to tender the Agreement 6 to 12 months before the termination of the agreement.

## **VI.2. Information about electronic workflows**

Electronic invoicing will be accepted

Electronic payment will be used

## **VI.3. Additional information**

The contracting entity reserves the right during negotiations to nominate a short list of tenderers for additional negotiations. The short list will be comprised of the tenderers whose tenders (BAFOs) at the time are considered the most economically advantageous pursuant to the award criteria.

With reference to 'II.1.5) Estimated total value' and 'II.2.6) Estimated value': The estimated total amount under the agreement is 600 000 000 EUR. The estimated total amount is among other things based on historical data and our expectations to the future. The estimated total amount is indicative, and the aggregated purchases made under the Agreement may vary from the estimated total amount. Unforeseen circumstances might occur if for instance new projects, strategic changes or new needs arise, including structural changes such as future divestments which may impact the volumes under the agreement. Therefore, the contracting entity has decided to also include an envisaged total maximum amount. The envisaged total maximum amount under the agreement is 1 300 000 000 EUR.

Applicants in a consortium will be jointly and severally liable to the contracting entity for the fulfilment of the contract.

## **VI.4. Procedures for review**

### **VI.4.1. Review body**

Official name: Klagenævnet for Udbud

Postal address: Toldboden 2

Town: Viborg

Postal code: 8800

Country: Denmark

E-mail: [klfu@naevneneshus.dk](mailto:klfu@naevneneshus.dk)

Telephone: +45 72405600

### **VI.4.3. Review procedure**

Precise information on deadline(s) for review procedures:

Precise information on deadline(s) for review procedures:

Complaints about not having been pre-qualified must be filed with the Complainants Board for Public Procurement (Klagenævnet for Udbud) within 20 (twenty) calendar days from the day after the day when the contracting entity has notified the applicants in question about the result of the pre-qualification, provided that the notification contains a short statement of relevant reasoning behind the decision. The complainant must notify the contracting entity in writing of the filing at the latest when complaint is filed.

### **VI.4.4. Service from which information about the review procedure may be obtained**

Official name: Konkurrence- og Forbrugerstyrelsen

Postal address: Carl Jacobsens Vej 35

Town: Valby

Postal code: 2500

Country: Denmark

E-mail: [kfst@kfs.dk](mailto:kfst@kfs.dk)

Telephone: +45 41715000

Internet address: <http://www.kfst.dk/>

**VI.5. Date of dispatch of this notice**

02/12/2019