

Denmark-Viborg: Air transport services
OJ S 239/2020 08/12/2020
Contract notice
Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1. Name and addresses

Official name: Central Denmark Region

National registration number: 29190925

Postal address: Skottenborg 26

Town: Viborg

NUTS code: DK04 Midtjylland

Postal code: 8800

Country: Denmark

Contact person: Johannes Traberg Christensen

E-mail: johannes.traberg@ph.rm.dk

Telephone: +45 78414806

Internet address(es):

Main address: <http://www.udbud.rm.dk>

Address of the buyer profile: <https://eu.eu-supply.com/ctm/Company/CompanyInformation/Index/253854>

I.1. Name and addresses

Official name: The North Denmark Region

National registration number: 29190941

Postal address: Niels Bohrs Vej 30

Town: Aalborg Ø

NUTS code: DK050 Nordjylland

Postal code: 9200

Country: Denmark

Contact person: Johannes Traberg Christensen

E-mail: johannes.traberg@ph.rm.dk

Telephone: +45 78414806

Internet address(es):

Main address: <http://www.udbud.rm.dk>

I.1. Name and addresses

Official name: The Region of Southern Denmark

National registration number: 29190909

Postal address: Damhaven 12

Town: Vejle

NUTS code: DK03 Syddanmark

Postal code: 7100

Country: Denmark

Contact person: Johannes Traberg Christensen

E-mail: johannes.traberg@ph.rm.dk

Telephone: +45 78414806

Internet address(es):

Main address: <http://www.udbud.rm.dk>

I.1. Name and addresses

Official name: Region Zealand

National registration number: 29190658

Postal address: Alléen 15

Town: Sorø

NUTS code: DK02 Sjælland

Postal code: 4180

Country: Denmark

Contact person: Johannes Traberg Christensen

E-mail: johannes.traberg@ph.rm.dk

Telephone: +45 78414806

Internet address(es):

Main address: <http://www.udbud.rm.dk>

I.1. Name and addresses

Official name: The Capital Region of Denmark

National registration number: 29190623

Postal address: Kongens Vænge 2

Town: H

NUTS code: DK01 Hovedstaden

Postal code: 3400

Country: Denmark

Contact person: Johannes Traberg Christensen

E-mail: johannes.traberg@ph.rm.dk

Telephone: +45 78414806

Internet address(es):

Main address: <http://www.udbud.rm.dk>

I.2. Information about joint procurement

The contract involves joint procurement

I.3. Communication

The procurement documents are available for unrestricted and full direct access, free of charge, at: http://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=287988&B=REGIONMIDT

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted electronically via: http://eu.eu-supply.com/app/rfq/rwlenrance_s.asp?PID=287988&B=REGIONMIDT

Tenders or requests to participate must be submitted to the abovementioned address

I.4. Type of the contracting authority

Regional or local authority

I.5. Main activity

Health

Section II: Object

II.1. Scope of the procurement

II.1.1. Title

The Danish HEMS Service — 4 Helicopters, Pilots and HEMS Crew Members
Reference number: The Danish HEMS service

II.1.2. Main CPV code

60400000 Air transport services

II.1.3. Type of contract

Services

II.1.4. Short description

The tender will include four helicopters, pilots and HEMS crew members for the operation of helicopter emergency medical services in Denmark. The contracting authorities will provide the doctors. The detailed terms of the operation of the services appear from draft 'Contract on the operation of helicopter emergency medical services', which is included as part of the tender documents. The draft contract is subject to negotiation.

The national Danish HEMS service was established by the five regions of Denmark and provides nationwide coverage using four EC-135 helicopters. The helicopters are staffed with a pilot, a HEMS Crew Member (HCM) and a doctor. The service is primarily dispatched to patients with acute life-threatening illnesses or traumatic injury but is also used for inter-hospital patient transfers in minor scale. The HEMS service is a 24/7 single pilot operation with a HEMS Crew Member.

II.1.5. Estimated total value

Value excluding VAT: 170 000 000,00 EUR

II.1.6. Information about lots

This contract is divided into lots: no

II.2. Description

II.2.2. Additional CPV code(s)

60400000 Air transport services, 60424120 Hire of helicopters with crew, 85141000 Services provided by medical personnel

II.2.3. Place of performance

NUTS code: DK Danmark

Main site or place of performance: Denmark.

II.2.4. Description of the procurement

The four helicopters complete around 4 230 operations/3 341 flight hours a year. The crew utilises NVIS in order to land close to the accident scene at night-time and they use point in space procedures when landing at hospitals in difficult weather-conditions. Roughly 20 percent of the operations are executed using NVIS and around 10 percent include the use of the onboard instruments (IFR).

The four helicopters that constitute the HEMS-service are situated in Saltum on landside, Billund Airport, Ringsted Airfield and Skive on landside. On each location the regions have established a base with accommodation facilities for the crew and a hanger for the helicopter which allows for minor maintenance facilities. The bases are owned by the regions and are

made available for the provider free of charge. The bases are designed to ensure rapid response to emergency calls, and therefore — during daytime — the crew can be airborne 4½ minutes after the sound of the alarm.

The contracting authorities have provided basis for submission of parallel bids. Consequently, the tenderers must submit tenders for four small helicopters as well as a parallel tender for two larger helicopters and two small helicopters. In addition, the tenderers must submit tenders for a contract of indefinite duration as well as a fixed-term contract for 10 years.

II.2.5. Award criteria

Criteria below

Quality criterion - Name: Quality / Weighting: 40

Quality criterion - Name: Reliability of operation / Weighting: 30

Price - Weighting: 30

II.2.6. Estimated value

Value excluding VAT: 170 000 000,00 EUR

II.2.7. Duration of the contract, framework agreement or dynamic purchasing system

Start: 15/10/2021 End: 01/10/2033

This contract is subject to renewal: no

II.2.9. Information about the limits on the number of candidates to be invited

Envisaged minimum number: 3 Maximum number: 4 Objective criteria for choosing the limited number of candidates:

In the event of more than 3 applicants not excluded from participating in the tender procedure and otherwise compliant, the contracting authorities will select the 3-4 tenderers on the basis of the references provided by the applicants as well as the financial capacity in respect of the financial ratios stated for annual revenue, equity, profit/loss before tax and solvency ratio. In this process the contracting authorities will primarily select the tenderers on the basis of the listed relevant references and secondly on the basis of the financial capacity in respect of the financial ratios.

When evaluating the applicants' references, importance will be attached to the quality and the relevance of the references, including that the references are comparable with the contract tendered for in relation to size and complexity. Great importance will be attached to the applicant having stated references in respect of the applicant's experience with HEMS with regard to:

- experience with single pilot solution,
- ability to perform HEMS day and night,
- ability to perform IFR, GPS-PinS, ARA.

In a similar climate/in weather conditions similar to Danish conditions, including in relation to low cloud ceiling, poor visibility and risk of ice formation.

Consequently, the contracting authorities will make an overall evaluation of the applicants who have the best technical and economic capacity and select the tenderers on the basis thereof.

II.2.10. Information about variants

Variants will be accepted: no

II.2.11. Information about options

Options: yes

Description of options:

The contracting authorities have an option of extending the number of emergency medical helicopters by two helicopters, from four emergency medical helicopters to six emergency medical helicopters.

The said option may be exercised for one helicopter (one emergency medical helicopter) at a time.

The contracting authorities must exercise the option in writing at a notice of no less than 2 years, unless otherwise agreed.

II.2.13. Information about European Union funds

The procurement is related to a project and/or programme financed by European Union funds:
no

II.2.14. Additional information

The tender comprise parallel solutions for a contract of indefinite duration including a 10-year period of non-terminability and a fixed-term 10-year contract, respectively. Accordingly, the term of the contract, cf. clause II.2.7) must be read against this background. In addition, the estimated total value stated is expressive of the expected value over a contract term of 10 years.

Section III: Legal, economic, financial and technical information

III.1. Conditions for participation

III.1.1. Suitability to pursue the professional activity, including requirements relating to enrolment on professional or trade registers

List and brief description of conditions:

Applicants are excluded from participating in the tender procedure if they are subject to the grounds for exclusion laid down in ss 135-137 of the Danish Public Procurement Act (udbudsløven).

Applicants must possess a valid AOC (Air Operator Certificate) and be certified in an EASA member state or an associated state. The contracting authorities reserve their right to demand documentation thereof prior to pre-qualification, and the applicants are therefore urged to enclose this documentation with the application.

III.1.2. Economic and financial standing

List and brief description of selection criteria:

Applicants are requested to provide the following information which must be provided for each of the three most recent financial years available and having ended:

- annual revenue
- equity
- profit/loss before tax
- solvency ratio.

The said information must be provided by completing part IV, Clause B, of the ESPD.

Minimum level(s) of standards possibly required:

The contracting authorities impose the following minimum requirements as to applicants' economic and financial capacity:

- the applicant must have an equity of a minimum of EUR 7 million in the preceding financial year;
- the applicant must have had a pre-tax profit in two of the past 3 financial years;
- the applicant must have a solvency ratio of 20 % in the preceding financial year.

Calculation of the applicant's equity and solvency ratio may include subordinate loan capital, provided that the subordinate loan capital is available to the applicant for a period of no less than 10 years as from the time of conclusion of the contract.

Since it is of quite decisive importance to the contracting authorities that the operator to perform the core task of the contract for which tenders are invited, i.e. the HEMS operations, has financial resilience to handle the task throughout the entire contract period, it is a requirement that the said operator, seen in isolation, fulfils the aforesaid minimum requirements of the applicant's economic and financial capacity.

Consequently, to the extent that the applicant relies on the economic and financial capacities of other entities, it is a requirement that the entity, on which the applicant bases its economic and financial capacity, undertakes to provide the applicant with a capital contribution if the applicant is awarded the contract or, alternatively, to make subordinate loan capital available to the applicant during the ordinary ten-year term of the contract to the effect that the equity and the solvency ratio satisfy the above minimum requirements at the time of conclusion of the contract.

If the applicant relies upon capital contributions and/or subordinate loan capital made available no later than at the time of conclusion of the contract, the application must be accompanied by a declaration from the supporting entity which will be legally binding on the supporting entity for it to make the capital contribution/subordinate loan capital available for a period of no less than 10 years, provided that the applicant is awarded the contract.

III.1.3. Technical and professional ability

List and brief description of selection criteria:

Applicants must provide information in the ESPD as to applicants' most important references in respect of operation of helicopter emergency medical services.

Applicants are urged to state as follows in respect of each reference both in the ESPD and in the separate document – reference list of the tender documents:

- (I) period within which the services were rendered;
- (II) name of the customer and contact information;
- (III) brief description of the contract, including:
 - (a) the applicant's role in performing the contract;
 - (b) the HEMS provided in regards to:
 - (i) experience with single pilot solution;
 - (ii) ability to perform HEMS day and night;
 - (iii) ability to perform IFR, GPS-PinS, ARA; etc.
 - (iv) experience with flight operational development projects initiated and executed on behalf of the customer;
- (IV) the applicant's management of work environment under the contract;
- (V) pending cases regarding the contract/reference;
- (VI) the applicant's yearly fee and total fee for the service.
 - a. If the tenderer is not allowed to specify the exact fee, please enter the approximate fee per Million (Euro).
 - (i) fee below EUR 5 million
 - (ii) fee above EUR 5 million
 - (iii) fee above EUR 8 million.
- (VII) number of bases involved in the services by the applicant.

Such information is provided by completing part IV, Clause C, of the ESPD and the contracting authorities also urge the applicants to fill in the information in the separate reference list of the

tender documents. If the applicant so wishes, the applicant may instead enclose a list of references in a separate appendix. If so, the ESPD must include a reference to such appendix only.

The contracting authorities reserve the right to contact the references stated for an elaboration thereof.

Minimum level(s) of standards possibly required:

The applicant must document

- references covering operation of a helicopter emergency medical service with total annual revenues of a minimum of EUR 6 million within one (1) of the past three (3) calendar years (i.e. 2018, 2019, 2020). Contract(s) used as reference must have a contract term of three years or more.
- the references must be pending or have been concluded within the past three years (i.e. 2018, 2019, 2020). With respect to pending references, it is furthermore a requirement that the helicopter emergency medical service must have been in operation for a minimum of two years.

It is noted that it is a requirement under the contract that the HEMS operations are performed by the applicant/that part of the applicant team fulfilling the aforesaid minimum requirements of the applicant's technical and professional capacity, see s. 144(8) of the Public Procurement Act. The HEMS operations are consequently deemed to be a key task under the Contract for which tenders are invited.

Section IV: Procedure

IV.1. Description

IV.1.1. Type of procedure

Competitive procedure with negotiation

IV.1.3. Information about a framework agreement or a dynamic purchasing system

IV.1.4. Information about reduction of the number of solutions or tenders during negotiation or dialogue

Recourse to staged procedure to gradually reduce the number of solutions to be discussed or tenders to be negotiated

IV.1.5. Information about negotiation

The contracting authority reserves the right to award the contract on the basis of the initial tenders without conducting negotiations

IV.1.8. Information about the Government Procurement Agreement (GPA)

The procurement is covered by the Government Procurement Agreement: yes

IV.2. Administrative information

IV.2.1. Previous publication concerning this procedure

Notice number in the OJ S: [2020/S 198-480172](#)

IV.2.2. Time limit for receipt of tenders or requests to participate

Date: 12/01/2021 Local time: 12:00

IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates

Date: 26/01/2021

IV.2.4. Languages in which tenders or requests to participate may be submitted

Danish, English

IV.2.6. Minimum time frame during which the tenderer must maintain the tender

Tender must be valid until: 17/11/2021

Section VI: Complementary information

VI.1. Information about recurrence

This is a recurrent procurement: no

VI.2. Information about electronic workflows

Electronic invoicing will be accepted

VI.3. Additional information

VI.4. Procedures for review

VI.4.1. Review body

Official name: Complaints Board for Public Procurement

Postal address: Nævnenes Hus, Tolboden 2

Town: Viborg

Postal code: 8800

Country: Denmark

E-mail: klfu@naevneshus.dk

Telephone: +45 72405708

Internet address: <https://erhvervsstyrelsen.dk/klagenaevnet-for-udbud>

VI.4.3. Review procedure

Precise information on deadline(s) for review procedures:

Complaints about the tender procedure must be submitted to the Complaints Board for Public Procurement according to s. 7 of Act No 593 of 2 June 2016 on the Complaints Board for Public Procurement. Complaints about not obtaining pre-qualification must be received by the Complaints Board no later than 20 calendar days after the day on which the contracting authority has announced who has obtained pre-qualification. A complaints fee of DKK 20 000 must be paid at the same time. Other complaints must be received by the Complaints Board for Public Procurement no later than 45 days after the day on which the contracting authority has published an announcement in the Official Journal of the European Union stating that the contracting authority has entered into a contract. Concurrently with the submission of a complaint to the Complaints Board at the latest, the claimant must notify the contracting authority about the submission of the complaint to the Complaints Board and about whether the complaint has been submitted during the standstill period. Where the complaint has not been submitted during the standstill period, the claimant must also indicate whether a stay of execution is requested on the complaint. Furthermore, reference is made to the website of the Complaints Board for Public Procurement <http://klfu.dk>

VI.4.4. Service from which information about the review procedure may be obtained

Official name: Competition and Consumer Authority

Postal address: Carl Jacobsensvej 35

Town: Valby

Postal code: 2500

Country: Denmark

E-mail: kfst@kfst.dk

Telephone: +45 41715000

Internet address: <https://erhvervsstyrelsen.dk/klagevejledning-0>

VI.5. Date of dispatch of this notice

03/12/2020