

595676-2026 - Competition

Germany – Energy and related services – 10021886-Provision of standardised consultancy services for On- & Off-Grid Regulation and Market Development

OJ S 166/2026 28/08/2026

Contract or concession notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Email: marieluise.azizoglu@twobirds.com

Legal type of the buyer: Public undertaking, controlled by a central government authority

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: 10021886-Provision of standardised consultancy services for On- & Off-Grid Regulation and Market Development

Description: GET.transform, is a technical assistance program supporting national and regional partners and institutions in advancing their energy transitions. GET.transform is a component of the GET.pro (Global Energy Transformation Programme), which is a global multi-donor platform and implemented by Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH. The three instruments of GET.pro are: - GET.invest mobilises private investments in clean energy by building a pipeline of bankable investment projects. - GET.transform supports partner governments by developing bankable frameworks for clean energy investment. - The Secretariat for Africa-EU Energy Program promotes strategic political dialogue between Africa and Europe on energy. Thematic and geographic scope: The implementation structure of GET.transform is organised along the Thematic and Geographic Approach. GET.transform offers structured advisory services on four key transformational topics: 1) Long-Term Energy Planning 2) Renewable Energy Grid Integration 3) On-Grid Regulation and Market Development 4) Off-Grid Regulation and Market Development On-Grid Regulation and Market Development measures enable power sector market reform allowing for renewable energy participation, increased investment, and promotion of private markets. Power system transformation processes should be supported by a background of technically sound energy planning, a well-functioning governance structure, policy and regulatory framework. The goal is to ensure that electricity resources, including generation, transmission, and distribution systems, are allocated efficiently. In addition, market model mechanisms can be designed and implemented to facilitate a sustainable, secure, competitive and affordable electricity system. To meet the Sustainable Development Goal (SDG) 7 target of universal access to affordable, reliable, and modern energy services by 2030, decentralised renewable energy solutions such as off-grid solutions have been proven to be efficient at providing energy access to rural communities. Off-grid solutions can power over 400 million people across Africa and LAC. Off- Grid Regulation and Market Development establishes a framework for public partners to strengthen institutional capacities to accomplish their rural development mandates, as well as market incentives that promote private sector participation and finance for scaling projects. ? In addition to its core activities, GET.transform has

implemented TA services to other GIZ- programs in Africa, Latin America and the Caribbean, as well as Asia and Europe. GET.transform is therefore offering activities potentially in all countries where GIZ energy portfolio is active by efficiently offering standardised solutions and scaling activities and contributing towards the concept of Vision 100 of GIZ, which serves as a guiding principle for the realignment of the GIZ portfolio for the global energy transition.

Procedure identifier: 1aaf5339-2769-403e-903c-02c4fbd6c0f0

Internal identifier: 10021886

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 71314000 Energy and related services

Additional classification (cpv): 73220000 Development consultancy services

2.1.2. Place of performance

Anywhere

Additional information: For details, please see the terms of reference.

2.1.4. General information

Additional information: #Bekanntmachungs-ID: CXTRY6DYYSZ1RXS# All communication takes place in English via communication tool in the project area of the procurement portal.

Legal basis:

Directive 2014/24/EU

vgv -

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Notice

Breaching of obligations set under purely national exclusion grounds: In accordance with §§ 123,124 GWB, § 22 LkSG

Participation in a criminal organisation: In accordance with §§ 123,124 GWB, § 22 LkSG

Terrorist offences or offences linked to terrorist activities: In accordance with §§ 123,124 GWB, § 22 LkSG

Money laundering or terrorist financing: In accordance with §§ 123,124 GWB, § 22 LkSG

Fraud: In accordance with §§ 123,124 GWB, § 22 LkSG

Corruption: In accordance with §§ 123,124 GWB, § 22 LkSG

Child labour and including other forms of trafficking in human beings: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching obligation relating to payment of taxes: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching obligation relating to payment of social security contributions: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching of obligations in the fields of environmental law: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching of obligations in the fields of social law: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching of obligations in the fields of labour law: In accordance with §§ 123,124 GWB, § 22 LkSG

Insolvency: In accordance with §§ 123,124 GWB, § 22 LkSG

Assets being administered by liquidator: In accordance with §§ 123,124 GWB, § 22 LkSG

Business activities are suspended: In accordance with §§ 123,124 GWB, § 22 LkSG
Analogous situation like bankruptcy, insolvency or arrangement with creditors under national law: In accordance with §§ 123,124 GWB, § 22 LkSG
Grave professional misconduct: In accordance with §§ 123,124 GWB, § 22 LkSG
Agreements with other economic operators aimed at distorting competition: In accordance with §§ 123,124 GWB, § 22 LkSG
Conflict of interest due to its participation in the procurement procedure: In accordance with §§ 123,124 GWB, § 22 LkSG
Direct or indirect involvement in the preparation of this procurement procedure: In accordance with §§ 123,124 GWB, § 22 LkSG
Early termination, damages, or other comparable sanctions: In accordance with §§ 123,124 GWB, § 22 LkSG
Misrepresentation, withheld information, unable to provide required documents or obtained confidential information of this procedure: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Lot

5.1. Lot: LOT-0001

Title: 10021886-Provision of standardised consultancy services for On- & Off-Grid Regulation and Market Development

Description: Under the GIZ initiative GET.transform, the contractor will support partner countries and regions in advancing the global energy transition through technical assistance and advisory services. The focus areas are On-Grid Regulation and Market Development and Off- Grid Regulation and Market Development. The contractor will provide expert services, ensure flexibility to adapt to evolving needs, and contribute to achieving the overall programme objectives. GIZ will manage implementation jointly with local partners (worldwide), with English as the main working language, although other languages may be required depending on the project context. Regular coordination formats-such as weekly meetings and interim reports-will be established at the start of the assignment. Specific activities and expert assignments will be defined progressively based on partner requests. Objectives and Expected Results The contractor will strengthen the technical and institutional capacities of partner countries on On- and Off-Grid Regulation and Market Development. These areas represent the essentials to create the regulatory base and needed market mechanisms to transform towards a well-established and framework-based energy transition. 1. On-Grid Regulation and Market Development Objective and Scope The goal is to enable renewable energy participation and investment by developing and re-designing power markets and the reconsideration of traditional business models and power sector regulatory frameworks. Approach Partner countries face diverse challenges on regulatory frameworks and power markets- Support activities may include: - Renewable Energy Procurement and Transaction Advisory: Support governments and public institutions in designing and implementing renewable energy procurement programmes by strengthening policy, regulatory, financial, and governance frameworks. Services include auction and tender design, IPP procurement and transaction advisory, PPA negotiations, risk mitigation strategies, and stakeholder capacity building - Renewable Energy Distributed Generation: Provide advisory services for the development and implementation of market-driven distributed generation frameworks, including the assessment and design of regulatory models. Support policy development, regulatory reforms, programme implementation, and capacity building to accelerate DG deployment. - Power Market Reform: Advise on the design and implementation of power market reforms that improve market efficiency, transparency, and investment attractiveness. Services include tariff and market mechanism design, regional market integration, cross-border trade facilitation, and the

development of regulatory frameworks that enable renewable energy integration and private sector participation. 2. Off-Grid Regulation and Market Development Objective and Scope The aim is the development of pathways and plans to extend interconnected distribution grids and isolated mini-grids by addressing implementation issues from a policy and infrastructure perspective. Approach Partner countries face diverse challenges on regulatory frameworks that enable opportunities for electricity access, mini-grid and productive-use projects. Support activities may include: - Electrification Planning and Siting: Support governments in developing integrated electrification plans that identify least-cost electrification pathways through grid extension, mini-grids, and standalone systems. Services include geospatial planning, mini-grid site identification, productive use of energy (PUE) integration, and technical assistance to improve project viability and long-term electrification strategies. - Mini-Grid Frameworks: Develop and implement regulatory, tariff, procurement, and financing frameworks that create an enabling environment for private sector investment in mini-grids. Services include competitive procurement and incentive mechanism design, coordination with financing partners, capacity building, and technical assistance to support sustainable mini-grid market development. - Standalone System Frameworks: Support the development of regulatory and technical frameworks for standalone energy systems that promote market growth while ensuring quality, consumer protection, and regulatory oversight. Services include the design of market rules, technical standards, operational guidelines, and implementation support to enable sustainable standalone energy markets. All interventions will be tailored to each country's stage in (on- & off-grid) regulation and market development and its broader development objectives. Collaboration and Adaptability The contractor must maintain a flexible and responsive working approach, adapting activities and work plans to changing needs and partner requests. A collaborative management system with GIZ will ensure regular communication, alignment of priorities, and continuous quality assurance. Deliverables Deliverables may include analytical studies, policy and technical recommendations, capacity-building sessions, and communication materials. All outputs will be reviewed and approved by GIZ and its partners before completion. In summary, the contractor will act as a technical partner to GIZ, providing adaptable and high-quality support in on- and off-grid regulation and market development. Through collaborative and capacity-oriented implementation, the work will help partner countries design integrated, sustainable, and low-carbon market reforms and on- and off-grid regulatory frameworks while fostering transparency, knowledge sharing, and long-term national ownership.

Internal identifier: 10021886

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 71314000 Energy and related services

Additional classification (cpv): 73220000 Development consultancy services

Options:

Description of the options: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Place of performance

Anywhere

Additional information: For details, please see the terms of reference.

5.1.3. Estimated duration

Start date: 01/03/2027

Duration end date: 30/06/2028

5.1.4. Renewal

Maximum renewals: 2

Other information about renewals: GIZ may optionally commission contract amendments and /or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not required

Procurement Project fully or partially financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

Additional information: #Besonders auch geeignet für:selbst#

5.1.7. Strategic procurement

Aim of strategic procurement: Fulfilment of social objectives

Description: For details, please see the terms of reference.

Social objective promoted: Gender equality, Other

5.1.9. Selection criteria

Sources of selection criteria: Notice

Criterion: Other economic or financial requirements

Description of selection criterion: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Criterion: Other economic or financial requirements

Description of selection criterion: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 5 requests to participate, we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 5 candidates with the highest scores. We reserve the right to cancel the procurement procedure if we receive fewer than 3 requests to participate. If it is not possible to make a clear selection of up to 5 candidates for the tendering phase on the basis of the criteria listed in the procurement documents (e.g. if a number of candidates achieve the same overall eligibility score), we reserve the right to increase the maximum number of 5.

Weighted criteria for the selection of candidates: 1. Technical experience (80%) thereof: vRE On-Grid activities from activities (1) - (5) (listed under EN-B1) conducted in 10 different countries (minimum value of each activity per country 100.000 EUR, needs to be clearly stated in the documents) (45%); Off-Grid activities of activity (7) - (10) (listed under EN-B1) conducted in 10 different countries (minimum value of each activity per country 100.000 EUR, needs to be clearly stated in the documents) (35%) 2. Regional experience (10%) thereof: - Latin America and the Caribbean, excluding the Andean Community and Central America: 1

reference project; - countries of the Andean Community in South America: 2 reference projects; - countries in Central America: 2 reference projects; and - Sub-Saharan Africa: 5 reference projects. 3. Experience of development projects (at least 50% ODA-financed) (10%)

Criterion: References on specified services

Description of selection criterion: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 100.000 EUR (net). 2. At least 1 reference project in the technical field covering variable Renewable Energy On-Grid Regulation and Market Development activities on: (1.) vRE generation grid connection and procurement framework design (2.) Transaction advisory, PPA (Power Purchase Agreement) structuring, and negotiation, (3.) Enabling regional and cross-border electricity trading, (4.) Designing regulatory frameworks for vRE grid integration, (5.) Tariff design for vRE grid-related tariffs and pricing mechanisms in the last 36 months (deadline: date of publication of invitation to tender). - Activities can be demonstrated across one or more reference projects. - Each relevant activity must have a contractual value of at least EUR 100,000. - Bidders must specify which activities from points (1) to (5) each project covers. and at least 1 reference project in the technical field covering variable Renewable Energy Off-Grid Regulation and Market Development activities on: (6.) Design of mini-grid regulations, (7.) Mini-grid licensing and concessioning, (8.) Mini-grid tariff setting and financial models, (9.) Mini-grid and standalone systems competitive procurement frameworks (e.g., public tendering for electrification via mini-grids), (10.) Contractual and operational frameworks for standalone systems in the last 36 months (deadline: date of publication of invitation to tender). - Activities can be demonstrated across one or more reference projects. - Each relevant activity must have a contractual value of at least EUR 100,000. - Bidders must specify which activities from points (6) to (10) each project covers.

Criterion: Average yearly turnover

Description of selection criterion: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 4.000.000 EUR (net).

Criterion: Other economic or financial requirements

Description of selection criterion: EN-C2: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 20 persons.

Information about the second stage of a two-stage procedure:

Minimum number of candidates to be invited for the second stage of the procedure: 3

The procedure will take place in successive stages. At each stage, some participants may be eliminated

The buyer reserves the right to award the contract on the basis of the initial tenders without any further negotiations

5.1.11. Procurement documents

Languages in which the procurement documents are officially available: English

Deadline for requesting additional information: 21/09/2026 23:59:59 (UTC+02:00) Eastern European Time, Central European Summer Time

Address of the procurement documents: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6DYYSZ1RXS/documents>

Ad hoc communication channel:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6DYYSZ1RXS>

5.1.12. Terms of procurement

Terms of the procedure:

Estimated date of dispatch of the invitations to submit tenders: 19/10/2026

Terms of submission:

Electronic submission: Required

Address for submission: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6DYYSZ1RXS>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Variants: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of requests to participate: 29/09/2026 12:00:00 (UTC+02:00) Eastern European Time, Central European Summer Time

Information that can be supplemented after the submission deadline:

At the discretion of the buyer, some missing tenderer-related documents may be submitted later.

Additional information: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: The execution conditions result from the information given in the contract notice and the tender documents.

Electronic invoicing: Required

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Vergabekammern des Bundes

Information about review deadlines: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting

authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisation providing additional information about the procurement procedure: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisation receiving requests to participate: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisations

8.1. ORG-0001

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registration number: 993-80072-52

Postal address: Dag-Hammarskjöld-Weg 1 - 5

Town: Eschborn

Postcode: 65760

Country subdivision (NUTS): Main-Taunus-Kreis (DE71A)

Country: Germany

Email: marieluise.azizoglu@twobirds.com

Telephone: +49 40 460 63 6411

Internet address: <https://www.giz.de>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Organisation receiving requests to participate

8.1. ORG-0002

Official name: Vergabekammern des Bundes

Registration number: 022894990

Postal address: Kaiser-Friedrich-Straße 16

Town: Bonn

Postcode: 53113

Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Country: Germany

Email: vk@bundeskartellamt.bund.de

Telephone: +49 2289499-0

Fax: +49 2289499-163

Internet address: <https://www.bundeskartellamt.de>

Roles of this organisation:

Review organisation

8.1. ORG-0003

Official name: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registration number: 0204:994-DOEVD-83

Town: Bonn

Postcode: 53119

Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Country: Germany

Email: noreply.esender_hub@bescha.bund.de

Telephone: +49228996100
Roles of this organisation:
TED eSender

Notice information

Notice identifier/version: f8a8cb0e-9599-4346-889c-1e3a3aa4d593 - 01
Form type: Competition
Notice type: Contract or concession notice – standard regime
Notice subtype: 16
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