

600901-2026 - Competition

Croatia – Downhole services – Usluga izvođenja rudarskih radova i bušotinskih servisa na području Republike Hrvatske/ Drilling, Workover and Well Services Operations on the territory of the Republic of Croatia

OJ S 168/2026 01/09/2026

**Contract or concession notice – standard regime
Services**

1. Buyer

1.1. Buyer

Official name: INA - Industrija nafte d.d., Zagreb

Email: martina.rasicprimozic@ina.hr

Legal type of the buyer: Public undertaking

Activity of the contracting entity: Extraction of gas or oil

2. Procedure

2.1. Procedure

Title: Usluga izvođenja rudarskih radova i bušotinskih servisa na području Republike Hrvatske/ Drilling, Workover and Well Services Operations on the territory of the Republic of Croatia

Description: Usluga izvođenja rudarskih radova i bušotinskih servisa na bušotinama na području Republike Hrvatske, uključujući bušenje, remont i bušotinske servise, predstavljaju tehnički i operativno kompleksne aktivnosti koje izravno utječu na sigurnost, kontinuitet i učinkovitost proizvodnje nafte i plina. Stoga je ključno da odabrani ponuditelj bude integrirani izvođač, sposoban osigurati sve tražene usluge. Detalji u priloženoj tehničkoj specifikaciji. /Drilling, Workover and Well Services Operations on the Wells on the territory of the Republic of Croatia, including drilling, workover, and well services, are technically and operationally complex activities that directly impact the safety, continuity and efficiency of oil and gas production. Therefore, it is crucial that the selected contractor is an integrated service provider, capable of delivering all required services. Details in attached technical specification.

Procedure identifier: c7772bef-3069-4b30-a112-a75f539c5e79

Internal identifier: EP-112/2026

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

Main features of the procedure: Pregovarački postupak s prethodnim pozivom na nadmetanje

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 76530000 Downhole services

2.1.2. Place of performance

Country subdivision (NUTS): Zagrebačka županija (HR065)

Country: Croatia

Additional information: Područje Republike Hrvatske /territory of the Republic of Croatia

2.1.3. Value

Estimated value excluding VAT: 105 000 000,00 EUR

2.1.4. General information

Legal basis:

Directive 2014/25/EU

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Procurement Document, Notice

Bankruptcy: Stečaj

Insolvency: Nesolventnost

Assets being administered by liquidator: Imovinom subjekta upravlja stečajni upravitelj

Arrangement with creditors: Nagodba s vjerovnicima

Business activities are suspended: Suspendirane poslovne aktivnosti

Analogous situation like bankruptcy, insolvency or arrangement with creditors under national law: Situacije istovrsne stečaju prema nacionalnim zakonima

Grave professional misconduct: Teški profesionalni propust

Early termination, damages, or other comparable sanctions: Prijevremeni raskid, naknada štete ili druge usporedive sankcije

Misrepresentation, withheld information, unable to provide required documents or obtained confidential information of this procedure: Lažno prikazivanje, prikrivanje informacija, nemogućnost podnošenja traženih dokumenata i prikupljanje povjerljivih informacija o ovom postupku

5. Lot

5.1. Lot: LOT-0000

Title: Usluga izvođenja rudarskih radova i bušotinskih servisa na području Republike Hrvatske/ Drilling, Workover and Well Services Operations on the territory of the Republic of Croatia

Description: Usluga izvođenja rudarskih radova i bušotinskih servisa na bušotinama na području Republike Hrvatske, uključujući bušenje, remont i bušotinske servise, predstavljaju tehnički i operativno kompleksne aktivnosti koje izravno utječu na sigurnost, kontinuitet i učinkovitost proizvodnje nafte i plina. Stoga je ključno da odabrani ponuditelj bude integrirani izvođač, sposoban osigurati sve tražene usluge. Detalji u priloženoj tehničkoj specifikaciji. /Drilling, Workover and Well Services Operations on the Wells on the territory of the Republic of Croatia, including drilling, workover, and well services, are technically and operationally complex activities that directly impact the safety, continuity and efficiency of oil and gas production. Therefore, it is crucial that the selected contractor is an integrated service provider, capable of delivering all required services. Details in attached technical specification.
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5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 76530000 Downhole services

5.1.2. Place of performance

Country subdivision (NUTS): Zagrebačka županija (HR065)

Country: Croatia

Additional information: Područje Republike Hrvatske /territory of the Republic of Croatia

5.1.3. Estimated duration

Start date: 01/04/2027

Duration: 24 Months

5.1.4. Renewal

Maximum renewals: 0

5.1.5. Value

Estimated value excluding VAT: 105 000 000,00 EUR

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not required

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

5.1.8. Accessibility criteria

Accessibility criteria for persons with disabilities are not included because the procurement is not intended for use by natural persons

5.1.9. Selection criteria

Sources of selection criteria: Notice, Procurement Document

Criterion: Enrolment in a trade register

Description of selection criterion: Detalji opisani u dokumentaciji o nabavi

Criterion: Authorisation or membership of a particular organisation needed for service contracts

Description of selection criterion: Detalji opisani u dokumentaciji o nabavi

Criterion: Tools, plant, or technical equipment

Description of selection criterion: Detalji opisani u dokumentaciji o nabavi

Criterion: Technicians or technical bodies for quality control

Description of selection criterion: Detalji opisani u dokumentaciji o nabavi

Criterion: Certificates by independent bodies about quality assurance standards

Description of selection criterion: Detalji opisani u dokumentaciji o nabavi

Information about the second stage of a two-stage procedure:

Minimum number of candidates to be invited for the second stage of the procedure: 1

5.1.10. Award criteria

Criterion:

Type: Price

Name: Cijena ponude

Description: Cijena ponude

Category of award weight criterion: Weight (points, exact)

Award criterion number: 85

Criterion:

Type: Quality

Name: Rok hitne mobilizacije/Time of urgent mobilisation

Description: Detaljan opis se nalazi u dokumentu "Kriteriji za odabir ponude"/ Detailed description is in the attached document "Tender selection criteria"

Category of award weight criterion: Weight (points, exact)

Award criterion number: 15

5.1.11. Procurement documents

Address of the procurement documents: <https://eojn.hr/tender-eo/94940>

Ad hoc communication channel:

Name: <https://eojn.hr/>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://eojn.hr/tender-eo/94940>

Languages in which tenders or requests to participate may be submitted: Croatian, English

Electronic catalogue: Not allowed

Variants: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of requests to participate: 28/09/2026 13:00:00 (UTC+02:00) Eastern European Time, Central European Summer Time

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: nije primjenjivo/not applicable

Electronic invoicing: Required

Electronic ordering will be used: no

Electronic payment will be used: no

Financial arrangement: Ponuditelj će ponuditi plaćanje u roku ne kraćem od 60 dana od dana izvršenja Usluge. /The Tenderer shall offer payment within no less than 60 days upon service execution day.

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Državna komisija za kontrolu postupaka javne nabave

Organisation providing additional information about the procurement procedure: INA - Industrija nafte d.d., Zagreb

Organisation providing more information on the review procedures: INA - Industrija nafte d.d., Zagreb

8. Organisations

8.1. ORG-0001

Official name: INA - Industrija nafte d.d., Zagreb

Registration number: 27759560625

Postal address: Avenija Većeslava Holjevca 10

Town: Grad Zagreb

Postcode: 10002

Country subdivision (NUTS): Grad Zagreb (HR050)

Country: Croatia

Contact point: Martina Rašić Primožić

Email: martina.rasicprimozic@ina.hr

Telephone: +385 914972805

Internet address: <https://ina.hr>

Buyer profile: <https://ina.hr>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Organisation providing more information on the review procedures

8.1. ORG-0002

Official name: Državna komisija za kontrolu postupaka javne nabave

Registration number: 95857869241

Postal address: Ulica grada Vukovara 23/V

Town: Zagreb

Postcode: 10000

Country subdivision (NUTS): Grad Zagreb (HR050)

Country: Croatia

Contact point: Kontakt

Email: dkom@dkom.hr

Telephone: +385 14559 930

Internet address: <https://www.dkom.hr/>

Roles of this organisation:

Review organisation

8.1. ORG-0003

Official name: Narodne novine d.d.

Registration number: TED94

Registration number: HR64546066176

Postal address: Savski gaj XIII. 6

Town: Zagreb

Postcode: 10020

Country subdivision (NUTS): Grad Zagreb (HR050)

Country: Croatia

Contact point: EOJN Helpdesk

Email: ejn@nn.hr

Telephone: +385 16652889

Internet address: <https://www.nn.hr/>

Roles of this organisation:

TED eSender

Notice information

Notice identifier/version: 1884f7ae-6280-4632-858f-adbf98417016 - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice subtype: 17

Notice dispatch date: 28/08/2026 18:00:00 (UTC+02:00) Eastern European Time, Central European Summer Time

Languages in which this notice is officially available: Croatian

Notice publication number: 600901-2026

