

604181-2026 - Competition

Germany – Research and development consultancy services – 10030774-Providing Technical Assistance on Industrial Decarbonisation, CBAM Readiness, Gender Inclusion, Pilot and Upscaling

OJ S 169/2026 02/09/2026

Contract or concession notice – standard regime
Services

1. Buyer

1.1. Buyer

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Email: giuliafrancesca.kearney@twobirds.com

Legal type of the buyer: Public undertaking, controlled by a central government authority

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: 10030774-Providing Technical Assistance on Industrial Decarbonisation, CBAM Readiness, Gender Inclusion, Pilot and Upscaling

Description: India's industrial sector plays a central role in the country's economic growth, while also contributing significantly to energy consumption and greenhouse gas emissions. As India advances its climate ambitions, including the target of achieving net-zero emissions by 2070, industrial decarbonisation and energy efficiency have become key priorities for enabling a sustainable and inclusive transition. In this context, the Indo-German bilateral cooperation between the German Federal Ministry for Economic Cooperation and Development (BMZ) and the Bureau of Energy Efficiency (BEE), implemented by GIZ, supports industrial decarbonisation through energy efficiency measures. Acting as a service provider and implementing agency for German international cooperation for sustainable development, GIZ works with Indian and German partners on project implementation and delivering effective solutions that contribute to sustainable transformation. The cooperation between the German side and BEE builds on a long-standing partnership in the field of energy efficiency and industrial transformation. Over the years, the collaboration has continuously supported the implementation of the Energy Conservation Act and contributed to a range of initiatives targeting both large industries and Micro, Small and Medium Enterprises (MSMEs). While significant progress has been achieved, considerable untapped potential for industrial energy efficiency and decarbonisation remains, underlining the need for strengthened policy frameworks, innovative market instruments, and scaled implementation approaches. Against this background, the project "Energy Efficiency" supports industrial decarbonisation through four key intervention areas: (a) developing strategies for industrial decarbonisation, including in the context of the Indian Carbon Market; (b) supporting the design and implementation of incentive schemes such as ADEETIE; (c) promoting industrial energy efficiency measures through demonstration projects and awareness campaigns; and (d) advancing gender equality and social inclusion in the industrial transition. Through these interventions, the project aims to strengthen policy frameworks, market mechanisms, institutional capacities, and inclusive approaches for a sustainable industrial transformation.

Procedure identifier: 6cf4791b-bb16-46dd-9fa7-e57fd204057e

Internal identifier: 10030774

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 73200000 Research and development consultancy services

Additional classification (cpv): 71241000 Feasibility study, advisory service, analysis

2.1.2. Place of performance

Country: India

Additional information: Please see tender documents.

2.1.4. General information

Additional information: #Bekanntmachungs-ID: CXTRYY6DYYSF5N0V# All communication takes place in English via communication tool in the project area of the procurement portal.

Legal basis:

Directive 2014/24/EU

vgv -

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Notice

Breaching of obligations set under purely national exclusion grounds: In accordance with §§ 123,124 GWB, § 22 LkSG

Participation in a criminal organisation: In accordance with §§ 123,124 GWB, § 22 LkSG

Terrorist offences or offences linked to terrorist activities: In accordance with §§ 123,124 GWB, § 22 LkSG

Money laundering or terrorist financing: In accordance with §§ 123,124 GWB, § 22 LkSG

Fraud: In accordance with §§ 123,124 GWB, § 22 LkSG

Corruption: In accordance with §§ 123,124 GWB, § 22 LkSG

Child labour and including other forms of trafficking in human beings: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching obligation relating to payment of taxes: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching obligation relating to payment of social security contributions: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching of obligations in the fields of environmental law: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching of obligations in the fields of social law: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching of obligations in the fields of labour law: In accordance with §§ 123,124 GWB, § 22 LkSG

Insolvency: In accordance with §§ 123,124 GWB, § 22 LkSG

Assets being administered by liquidator: In accordance with §§ 123,124 GWB, § 22 LkSG

Business activities are suspended: In accordance with §§ 123,124 GWB, § 22 LkSG

Analogous situation like bankruptcy, insolvency or arrangement with creditors under national law: In accordance with §§ 123,124 GWB, § 22 LkSG

Grave professional misconduct: In accordance with §§ 123,124 GWB, § 22 LkSG

Agreements with other economic operators aimed at distorting competition: In accordance with §§ 123,124 GWB, § 22 LkSG

Conflict of interest due to its participation in the procurement procedure: In accordance with §§ 123,124 GWB, § 22 LkSG

Direct or indirect involvement in the preparation of this procurement procedure: In accordance with §§ 123,124 GWB, § 22 LkSG

Early termination, damages, or other comparable sanctions: In accordance with §§ 123,124 GWB, § 22 LkSG

Misrepresentation, withheld information, unable to provide required documents or obtained confidential information of this procedure: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Lot

5.1. Lot: LOT-0001

Title: 10030774-Providing Technical Assistance on Industrial Decarbonisation, CBAM Readiness, Gender Inclusion, Pilot and Upscaling

Description: The contractor shall provide technical, advisory and implementation support to strengthen industrial decarbonisation and carbon market preparedness in selected industrial sectors and MSME clusters in India. The assignment shall support the identification, demonstration and scale-up of innovative energy-efficient and low-carbon technologies, strengthen institutional and industrial capacities, improve product-level carbon accounting and monitoring systems, and promote gender-responsive and inclusive approaches within industrial transformation. The services shall be delivered in close coordination with GIZ, the Bureau of Energy Efficiency (BEE) and relevant public and private stakeholders. The assignment is structured into two work packages. The two work packages are combined under a single contract to ensure the integrated implementation of technical decarbonisation measures and gender-responsive approaches. Gender equality and social inclusion are embedded as cross-cutting elements of the project's industrial decarbonisation activities rather than stand-alone interventions. The effective implementation of Work Package B is therefore closely linked to the technical activities under Work Package A, as access to participating industries and MSMEs, stakeholder engagement, and pilot implementation provide the necessary entry points for gender assessments and the development of workplace policies etc. Integrating both work packages under one contract ensures close coordination, coherent implementation, and the systematic incorporation of gender-responsive measures into industrial decarbonisation activities, thereby strengthening both the technical and social sustainability of the interventions. Work Package A: Technical Decarbonisation, Pilots, Upscaling and Knowledge Systems This work package focuses on accelerating industrial decarbonisation and strengthening carbon market and CBAM preparedness across selected sectors and clusters. The contractor shall identify and assess innovative, commercially proven energy efficiency and decarbonisation technologies through technical, economic and commercial analyses. Based on these assessments, the contractor shall develop sector-specific technology deployment roadmaps, outlining implementation pathways, investment requirements, scalability potential and associated risks. The contractor shall support the design and implementation of pilot demonstration projects, including the management of technology subsidy mechanisms, technical assistance during implementation, and evaluation of pilot performance. Based on the lessons learned, the contractor shall develop recommendations and approaches for the replication and scale-up of successful technologies within relevant BEE programmes, including ADEETIE. Furthermore, the contractor shall develop and implement a product-level carbon accounting tool aligned with CBAM requirements and establish an appropriate Monitoring, Reporting and Verification (MRV) framework to support transparent emissions accounting and monitoring. The contractor shall also design and deliver capacity-building measures and knowledge products on industrial

decarbonisation, ESG, CBAM, carbon markets and related topics for government institutions, industries and other stakeholders. Work Package B: Gender-Disaggregated Data Study and Strengthening of Workplace Policies in MSME Clusters This work package aims to strengthen gender equality and social inclusion within industrial decarbonisation by generating an evidence base on women's participation and supporting the development of gender-responsive workplace policies and institutional practices. The contractor shall conduct a gender-disaggregated baseline assessment across the selected ADEETIE sectors and MSME clusters, collecting and analysing quantitative and qualitative data on workforce participation, occupational roles, working conditions, career progression and barriers faced by women and other underrepresented groups. Based on the assessment findings, the contractor shall develop practical recommendations and support participating industries in strengthening or developing gender-responsive workplace policies, institutional mechanisms and inclusive human resource practices. The contractor shall facilitate stakeholder consultations, awareness-raising and capacity-building activities to promote gender-responsive industrial transformation and increase organisational capacity to implement inclusive measures. The contractor shall further establish mechanisms to monitor progress and document outcomes related to gender equality and diversity, ensuring that gender-disaggregated data and lessons learned contribute to project monitoring, policy dialogue and the future scaling of inclusive industrial decarbonisation approaches.

Internal identifier: 10030774

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 73200000 Research and development consultancy services

Additional classification (cpv): 71241000 Feasibility study, advisory service, analysis

Options:

Description of the options: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Place of performance

Country: India

Additional information: Please see tender documents.

5.1.3. Estimated duration

Duration: 26 Months

5.1.4. Renewal

Maximum renewals: 3

Other information about renewals: GIZ may optionally commission contract amendments and /or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not required

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

Additional information: #Besonders auch geeignet für:other-sme#

5.1.7. Strategic procurement

Aim of strategic procurement: Reduction of environmental impacts

Description: Please see tender documents.

Aim of strategic procurement: Innovative purchase

Description: Please see tender documents.

Aim of strategic procurement: Fulfilment of social objectives

Description: Please see tender documents.

Approach to reducing environmental impacts: Climate change adaptation, Climate change mitigation, Pollution prevention and control

Social objective promoted: Ethnic equality, Gender equality

Innovation procurement: The procured works, supplies, or services entail product innovation

5.1.9. Selection criteria

Sources of selection criteria: Notice

Criterion: Other economic or financial requirements

Description of selection criterion: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Criterion: Other economic or financial requirements

Description of selection criterion: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 5 requests to participate, we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 5 candidates with the highest scores. We reserve the right to cancel the procurement procedure if we receive fewer than 3 requests to participate. Weighted criteria for the selection of candidates: 1. Technical experience (80%) thereof: Implementation of energy efficiency technologies in the industry including MRV (Measurement, Reporting & Verification) (20%); Elaboration of sector studies to upscale energy efficiency interventions in industry (20%); Design, organization and implementation of training programmes and capacity-development initiatives on energy efficiency and global compliances (15%); Collection of Gender-Disaggregated data (10%); Development of gender policy recommendations (15%) 2. Regional experience in Europe (10%) 3. Experience of development projects (at least 50% ODA-financed) (10%)

Criterion: References on specified services

Description of selection criterion: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 200,000.00 EUR (net). 2. At least 3 reference projects in the technical field Energy Efficiency/decarbonisation of Industries and at least 2 reference projects in India in the above mentioned technical field in the last 36 months

Criterion: Average yearly turnover

Description of selection criterion: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 3,500,000.00 EUR (net).

Criterion: Other economic or financial requirements

Description of selection criterion: EN-C2: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 30 persons.

Criterion: References on specified services

Description of selection criterion: Assessment of technical eligibility / weighted criteria for the selection of candidates - Weighted criteria for the selection of candidates: 1. Technical experience (XX%) 2. Regional experience (XX%) 3. Experience of development projects (at least 50% ODA-financed) (XX%)

The criteria will be used to select the candidates to be invited for the second stage of the procedure

Weight (percentage, exact): 100,00

Information about the second stage of a two-stage procedure:

Minimum number of candidates to be invited for the second stage of the procedure: 3

Maximum number of candidates to be invited for the second stage of the procedure: 5

The procedure will take place in successive stages. At each stage, some participants may be eliminated

The buyer reserves the right to award the contract on the basis of the initial tenders without any further negotiations

5.1.11. Procurement documents

Languages in which the procurement documents are officially available: English

Deadline for requesting additional information: 25/09/2026 23:59:59 (UTC+02:00) Eastern European Time, Central European Summer Time

Address of the procurement documents: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6DYYSF5N0V/documents>

Ad hoc communication channel:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6DYYSF5N0V>

5.1.12. Terms of procurement

Terms of the procedure:

Estimated date of dispatch of the invitations to submit tenders: 22/10/2026

Terms of submission:

Electronic submission: Required

Address for submission: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6DYYSF5N0V>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Variants: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of requests to participate: 02/10/2026 12:00:00 (UTC+02:00) Eastern European Time, Central European Summer Time

Information that can be supplemented after the submission deadline:

At the discretion of the buyer, some missing tenderer-related documents may be submitted later.

Additional information: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: The execution conditions result from the information given in the contract notice and the tender documents.

Electronic invoicing: Required

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Vergabekammern des Bundes

Information about review deadlines: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisation providing additional information about the procurement procedure: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisation receiving requests to participate: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisations

8.1. ORG-0001

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registration number: 993-80072-52

Postal address: Dag-Hammarskjöld-Weg 1 - 5

Town: Eschborn

Postcode: 65760

Country subdivision (NUTS): Main-Taunus-Kreis (DE71A)

Country: Germany

Email: giuliafrancesca.kearney@twobirds.com

Telephone: +49 40 460 63 6175
Internet address: <https://www.giz.de>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Organisation receiving requests to participate

8.1. ORG-0002

Official name: Vergabekammern des Bundes

Registration number: 022894990

Postal address: Kaiser-Friedrich-Straße 16

Town: Bonn

Postcode: 53113

Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Country: Germany

Email: vk@bundeskartellamt.bund.de

Telephone: +49 2289499-0

Fax: +49 2289499-163

Internet address: <https://www.bundeskartellamt.de>

Roles of this organisation:

Review organisation

8.1. ORG-0003

Official name: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registration number: 0204:994-DOEVD-83

Town: Bonn

Postcode: 53119

Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Country: Germany

Email: noreply.esender_hub@bescha.bund.de

Telephone: +49228996100

Roles of this organisation:

TED eSender

Notice information

Notice identifier/version: 015535fe-605e-4806-b541-b1a98d872dc3 - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice subtype: 16

Notice dispatch date: 01/09/2026 09:58:58 (UTC+02:00) Eastern European Time, Central European Summer Time

Languages in which this notice is officially available: English

Notice publication number: 604181-2026

OJ S issue number: 169/2026

Publication date: 02/09/2026