

## 609232-2026 - Competition

Denmark – Restaurant and food-serving services – Food & Beverage - 1 location

OJ S 170/2026 03/09/2026

Contract or concession notice – standard regime

Services

### 1. Buyer

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#### 1.1. Buyer

Official name: Københavns Lufthavne A/S

Email: [ea.plaugmann@cph.dk](mailto:ea.plaugmann@cph.dk)

Legal type of the buyer: Public undertaking

The buyer is a contracting entity

Activity of the contracting entity: Airport-related activities

### 2. Procedure

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#### 2.1. Procedure

Title: Food & Beverage - 1 location

Description: These tender conditions apply to Københavns Lufthavne A/S' (hereinafter "CPH") invitation to tender for 1 Lease agreement within the F&B segment under the Concession Directive (2014/23/EU) according to the concession notice published in Tenders Electronic Daily (TED).

Procedure identifier: 9a9a110b-ec83-43fc-8145-e8d46482f8f9

Internal identifier: 1100-08002

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

Main features of the procedure: The tender procedure will be conducted as a negotiated procedure without prequalification. CPH reserves the right, during the course of the negotiations, to reduce the number of tenderers participating in the negotiations. The number may already be reduced on the basis of the first tenders. CPH reserves the possibility to award the lease agreements on the basis of the initial and all subsequent tenders received. If so, the tenders will be evaluated in accordance with the tender conditions. CPH is therefore entitled, but not obliged, to negotiate.

##### 2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 55300000 Restaurant and food-serving services

##### 2.1.2. Place of performance

Postal address: Lufthavnsboulevarden 6

Town: Kastrup

Postcode: 2770

Country subdivision (NUTS): Københavns omegn (DK012)

Country: Denmark

##### 2.1.3. Value

Estimated value excluding VAT: 360 000 000,00 DKK

#### **2.1.4. General information**

##### **Legal basis:**

Directive 2014/23/EU

#### **2.1.6. Grounds for exclusion**

Sources of grounds for exclusion: Notice

**Corruption:** Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for corruption, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 3 of the Convention on the fight against corruption involving officials of the European Communities or officials of Member States of the European Union, OJ C 195, 25.6.1997, p. 1, and in Article 2(1) of Council Framework Decision 2003/568/JHA of 22 July 2003 on combating corruption in the private sector (OJ L 192, 31.7.2003, p. 54). This exclusion ground also includes corruption as defined in the national law of the contracting authority (contracting entity) or the economic operator

**Fraud:** Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for fraud, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? Within the meaning of Article 1 of the Convention on the protection of the European Communities' financial interests (OJ C 316, 27.11.1995, p. 48).

**Money laundering or terrorist financing:** Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for money laundering or terrorist financing, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 1 of Directive 2005/60/EC of the European Parliament and of the Council of 26 October 2005 on the prevention of the use of the financial system for the purpose of money laundering and terrorist financing (OJ L 309, 25.11.2005, p. 15).

**Participation in a criminal organisation:** Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for participation in a criminal organisation, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 2 of Council Framework Decision 2008/841/JHA of 24 October 2008 on the fight against organised crime (OJ L 300, 11.11.2008, p. 42).

**Terrorist offences or offences linked to terrorist activities:** Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for terrorist offences or offences linked to terrorist activities, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Articles 1 and 3 of Council Framework Decision of 13 June 2002 on combating terrorism (OJ L 164, 22.6.2002, p. 3). This exclusion ground also includes inciting or aiding or abetting or attempting to commit an offence, as referred to in Article 4 of that Framework Decision.

**Child labour and including other forms of trafficking in human beings:** Has the economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for child labour and other forms of trafficking in human

beings, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable? As defined in Article 2 of Directive 2011/36/EU of the European Parliament and of the Council of 5 April 2011 on preventing and combating trafficking in human beings and protecting its victims, and replacing Council Framework Decision 2002/629/JHA (OJ L 101, 15.4.2011, p. 1).

Grave professional misconduct: Is the economic operator guilty of grave professional misconduct? Where applicable, see definitions in national law, the relevant notice or the procurement documents.

Misrepresentation, withheld information, unable to provide required documents or obtained confidential information of this procedure: Can the economic operator confirm that: a) It has been guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria, b) It has withheld such information, c) It has not been able, without delay, to submit the supporting documents required by a contracting authority or contracting entity, and d) It has undertaken to unduly influence the decision making process of the contracting authority or contracting entity, to obtain confidential information that may confer upon it undue advantages in the procurement procedure or to negligently provide misleading information that may have a material influence on decisions concerning exclusion, selection or award?

Conflict of interest due to its participation in the procurement procedure: Is the economic operator aware of any conflict of interest, as indicated in national law, the relevant notice or the procurement documents due to its participation in the procurement procedure?

Direct or indirect involvement in the preparation of this procurement procedure: Has the economic operator or an undertaking related to it advised the contracting authority or contracting entity or otherwise been involved in the preparation of the procurement procedure?

Breaching obligation relating to payment of social security contributions: Has the economic operator breached its obligations relating to the payment social security contributions, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment?

Breaching obligation relating to payment of taxes: Has the economic operator breached its obligations relating to the payment of taxes, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment?

## 5. Lot

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### 5.1. Lot: LOT-0000

Title: Food & Beverage - 1 location

Description: These tender conditions apply to Københavns Lufthavne A/S' (hereinafter "CPH") invitation to tender for 1 Lease agreement within the F&B segment under the Concession Directive (2014/23/EU) according to the concession notice published in Tenders Electronic Daily (TED).

Internal identifier: 1100-08002

#### 5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 55300000 Restaurant and food-serving services

#### 5.1.2. Place of performance

Postal address: Lufthavnsboulevarden 6

Town: Kastrup

Postcode: 2770

Country subdivision (NUTS): Københavns omegn (DK012)

Country: Denmark

**5.1.3. Estimated duration**

Start date: 21/01/2027

Duration end date: 31/05/2032

**5.1.4. Renewal**

Maximum renewals: 1

Other information about renewals: CPH can prolong the lease agreements with up to 12 months

**5.1.5. Value**

Estimated value excluding VAT: 360 000 000,00 DKK

**5.1.6. General information**

**Reserved participation:**

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

**5.1.9. Selection criteria**

Sources of selection criteria: Notice

Criterion: References on specified services

Description of selection criterion: In order to submit a tender for the lease agreement, it is a minimum requirement that the tenderer has at least three (3) comparable references to food & beverage operations in airport(s). The references can relate to the same airport but from different units. The references must concern direct responsibility for day-to-day F&B operations. Units in Copenhagen Airport are allowed as reference. The references must have a contract length of at least two (2) years. For a reference to be valid it must have been in force within the last three (3) years before the date of the initial tender deadline. The date of provision is calculated from the date of expiry of the reference. Ongoing references are accepted if the reference has been ongoing for a minimum of 2 years. The reference requirement can be fulfilled through references where the tenderer has been a supplier or subcontractor. The decisive factor is that the tenderer has performed the work covered by the reference. Please note that a tenderer may in its ESPD state only its own references, i.e. for the specific legal entity (e.g. company) in question. This means for example that group companies' references may be considered only if the tenderer relies on the group companies in question in relation to suitability and if separate ESPDs and letters of commitment are submitted for these group companies, see below. As for consortia, the consortium members combined must meet the minimum requirement. As for tenderers relying on the technical and professional suitability of other economic operators, the tenderer and the committed entity combined must meet the minimum requirement.

**5.1.10. Award criteria**

**Criterion:**

Type: Price

Name: Financial

Description: 15.2.1. Evaluation of "Financial" (50 %) The tenderer must complete and submit Annex A (Financial offer). All blanks marked yellow in Annex A must be filled out by the tenderer. The overall assessment of "Financial" is based on the following two (2) sub-sub-

criteria and is calculated with two significant decimal places. The sub-sub-criteria are evaluated separately. No indexation is applied for evaluation purposes. All prices must be quoted in Danish kroner (DKK) excluding VAT (but including any other indirect taxes).

15.2.1.1. Sub-sub-criterion “Concession fee (%)” (60 %) The tenderer must state the offered concession fee percentage in Annex A (Financial offer), the offered concession fee (%) for both sales and purchase of currencies. When assessing “Concession fee (%)”, emphasis will be placed on as high a value as possible. The minimum acceptable concession fee is 24 %. Tenders offering an effective concession fee below 24 % will not be eligible for contract award. CPH will use a scoring system in which the concession fee is translated into scores ranging from a minimum of 0 points to a maximum of 10 points: • The tenderer offering the highest concession fee will achieve the maximum score of 10 points. • A concession fee of 24 % or below will receive 0 points. Tenders offering a concession fee below 24 % will not be eligible for contract award. • All other tenderers will be scored based on a linear interpolation between these two values. 15.2.1.2. Sub-sub-criterion “Minimum annual rent (per IDP)” (40 %) The tenderer must state the offered minimum annual rent per international departing passenger (“IDP”) in Annex A (Financial offer), which is fixed in the duration of the full contract period. The minimum annual rent (per IDP) will serve as the minimum guaranteed payment to CPH. The estimated IDP in the Financial offer (Annex A) for the lease period, provided by CPH, is not binding. When assessing “Minimum annual rent (per IDP)”, emphasis will be placed on as high a minimum annual rent per IDP as possible. The minimum acceptable minimum annual rent (per IDP) is 0.52 DKK. The minimum annual rent per IDP must be quoted in Danish kroner (DKK) excl. VAT (but including any other indirect taxes, duties etc.) CPH will use a scoring system in which the minimum annual rent (per IDP) is translated into scores ranging from a minimum of 0 points to a maximum of 10 points: • The tenderer offering the highest minimum annual rent (per IDP) will achieve the maximum score of 10 points. • An offered minimum annual rent of 0.52 DKK per IDP or below will receive 0 points. Tenders offering a minimum annual rent (per IDP) below 0.52 DKK (per IDP) will not be eligible for contract award. • All other tenderers will be scored based on a linear interpolation between these two values.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 50

**Criterion:**

Type: Quality

Name: Quality

Description: 15.2.2. Evaluation of “Quality” (50 %) The overall assessment of “Quality” is based on the following sub-sub-criteria. The sub-sub criteria will be evaluated separately and only whole points will be awarded for each sub-sub-criteria. The sub-sub-criteria are further described below as well as on slide 25-26 in CPH introduction and tender brief. 15.2.2.1. Sub-sub-criterion “Concept” (50 %) The assessment of “Concept” will be based on the tenderer’s description of the offered concept and will focus on: 1. Brand Experience The concept will be evaluated on the overall strength and coherence of the proposed Brand Experience as set out in the CPH introduction and tender brief — including its alignment with the unique airport F&B environment, and how convincingly the brand delivers a distinct and memorable experience that contributes to bringing CPH’s F&B vision to life. 2. F&B Menu The concept will be evaluated on the overall strength and coherence of the proposed F&B menu as set out in the CPH introduction and tender brief — including how convincingly the menu composition, menu quality and commercial logic creates a relevant and commercially strong offer. 3. Layout The concept will be evaluated on the overall strength and coherence of the proposed layout as set out in the CPH introduction and tender brief — including how convincingly the layout ensures enjoyable guest experiences and an operationally efficient and commercially strong

configuration suited to the airport environment. 4. Design & Ambience The concept will be evaluated on the overall strength and coherence of the proposed design and ambience as set out in the CPH introduction and tender brief — including how convincingly the concept design and use of sensory elements bring the brand experience to life, create an inviting atmosphere, and feel like a natural extension of the CPH terminal architecture and design. 5. Service Experience The concept will be evaluated on the overall strength and coherence of the proposed service experience as set out in the CPH introduction and tender brief — including how convincingly the service philosophy, staff engagement and guest facing digital solutions elevate the guest experience. Please note the recommended length of the description as specified under section 12.1. 15.2.2.2. Sub-sub-criterion “Business plan” (50 %) The assessment of “Business plan” will be based on the tenderer’s description of the offered business plan and will focus on: 1. Operational Set up The business plan will be evaluated on the overall strength and coherence of the proposed operational setup as set out in the CPH introduction and tender brief — including how convincingly the operational capabilities, use of technology and data driven approaches ensure a reliable and commercially strong performance. 2. Brand Quality The business plan will be evaluated on how convincingly the quality governance, commitment to innovation and approach to sustainability ensure a consistent and future#oriented foundation that supports strong performance over time. 3. Viability of business plan The viability of the business plan will be evaluated on how the submitted description demonstrates an ability to operate a sustainable and commercially sound unit at CPH, and on how convincingly intended investments and key operational and cost drivers support the brand experience and commercial performance. Tenderers shall submit financial key figures in Annex J (P&L) to substantiate the underlying assumptions of the business plan. Such figures will not be evaluated as standalone quantitative parameters but will be considered solely insofar as they support the assessment of the viability of the business plan. Please note the recommended length of the description as specified under section 12.1. Category of award weight criterion: Weight (percentage, exact)  
Award criterion number: 50

#### **5.1.11. Procurement documents**

Languages in which the procurement documents are officially available: English

Address of the procurement documents: [https://eu.eu-supply.com/app/rfq/rwlentrance\\_s.asp?PID=460417&TID=200420838&B=](https://eu.eu-supply.com/app/rfq/rwlentrance_s.asp?PID=460417&TID=200420838&B=)

#### **5.1.12. Terms of procurement**

##### **Terms of submission:**

Electronic submission: Required

Address for submission: [https://eu.eu-supply.com/app/rfq/rwlentrance\\_s.asp?PID=460417&TID=200420838&B=](https://eu.eu-supply.com/app/rfq/rwlentrance_s.asp?PID=460417&TID=200420838&B=)

Languages in which tenders or requests to participate may be submitted: English

Variants: Not allowed

Tenderers may submit more than one tender: Allowed

Description of the financial guarantee: No later than two months before the date of commencement, the lessee must provide security in form of a cash deposit or a demand guarantee from a reputable bank in accordance with appendix 5.9.

Deadline for receipt of requests to participate: 29/10/2026 09:00:00 (UTC+00:00) Western European Time, GMT

##### **Terms of contract:**

The execution of the contract must be performed within the framework of sheltered employment programmes: No

A non-disclosure agreement is required: yes

Additional information about the non-disclosure agreement: To obtain access to CPH passenger forecast, the tenderer must sign a non-disclosure agreement (Annex H) because the information is confidential. The following documents contain CPH passenger forecast and are therefore subject to signing of the NDA: Financial offer (Annex A) and Viability of Business plan (Annex J). Tenderers must fill out and submit Financial offer (Annex A) and Viability of Business plan (Annex J) as part of the tender. This means that a tenderer must sign the NDA in order to submit a tender. The tenderer shall fill out Annex H (NDA) and forward it to CPH via EU-Supply. When CPH has received the signed NDA, CPH will forward Financial offer (Annex A) and Viability of Business plan (Annex J) to the tenderer through EU-Supply at the latest four days after CPH has received the signed Annex H (NDA).

Electronic invoicing: Required

Electronic ordering will be used: yes

Electronic payment will be used: yes

#### **5.1.16. Further information, mediation and review**

Review organisation: Klagenævnet for Udbud

Information about review deadlines: Under the Danish Act on the Complaints Board for Public Procurement (in Danish, Lov om: Klagenævnet for Udbud), which is applicable to tender procedures conducted in accordance with the Concession Directive, cf. § 10 of the Danish announcement no. 1080 of 29 June 2022 regarding the award of concession contracts, the following deadlines apply to the lodging of complaints: 45 calendar days after the contracting entity has published a notice in the Official Journal of the European Union that the contracting entity has entered into a contract (see section 7(2)(1) of the Act). The deadline is calculated from the day after the day when the notice was published. Not later than at the time of lodging a complaint with the Danish Complaints Board for Public Procurement, the complainant must notify the contracting entity in writing that a complaint has been lodged with the Danish Complaints Board for Public Procurement and whether the appeal was lodged during the standstill period, see section 6(4) of the Act. In cases where the complaint was not lodged within the standstill period, the complainant must furthermore indicate whether a suspensory effect of the complaint has been requested, see section 12(1) of the Act.

Organisation providing additional information about the procurement procedure: Københavns Lufthavne A/S

Organisation providing more information on the review procedures: Konkurrence- og Forbrugerstyrelsen

## **8. Organisations**

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### **8.1. ORG-0001**

Official name: Københavns Lufthavne A/S

Registration number: 14707204

Postal address: Lufthavnsboulevarden 6

Town: Kastrup

Postcode: 2770

Country subdivision (NUTS): Københavns omegn (DK012)

Country: Denmark

Contact point: Ea Meyer

Email: [ea.plaugmann@cph.dk](mailto:ea.plaugmann@cph.dk)

Telephone: +45 28707014

Buyer profile: <https://eu.eu-supply.com/ctm/company/companyinformation/index/564760>

**Roles of this organisation:**

Buyer

Organisation providing additional information about the procurement procedure

**8.1. ORG-0002**

Official name: Klagenævnet for Udbud

Registration number: 37795526

Postal address: Nævnenes Hus, Toldboden 2

Town: Viborg

Postcode: 8800

Country subdivision (NUTS): Vestjylland (DK041)

Country: Denmark

Email: [klfu@naevneneshus.dk](mailto:klfu@naevneneshus.dk)

Telephone: +45 72405600

Internet address: <https://naevneneshus.dk/start-din-klage/klagenaevnet-for-udbud/>

**Roles of this organisation:**

Review organisation

**8.1. ORG-0003**

Official name: Konkurrence- og Forbrugerstyrelsen

Registration number: 10294819

Postal address: Carl Jacobsens Vej 35

Town: Valby

Postcode: 2500

Country subdivision (NUTS): Byen København (DK011)

Country: Denmark

Email: [kfst@kfst.dk](mailto:kfst@kfst.dk)

Telephone: +45 41715000

Internet address: <https://kfst.dk/>

**Roles of this organisation:**

Organisation providing more information on the review procedures

**8.1. ORG-0004**

Official name: Merzell Holding ASA

Registration number: 980921565

Postal address: Askekroken 11

Town: Oslo

Postcode: 0277

Country subdivision (NUTS): Oslo (NO081)

Country: Norway

Contact point: eSender

Email: [publication@merzell.com](mailto:publication@merzell.com)

Telephone: +47 21018800

Fax: +47 21018801

Internet address: <http://merzell.com/>

**Roles of this organisation:**

TED eSender

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**Notice information**

Notice identifier/version: f9fc865d-3d90-432e-8287-117415bff1d9 - 01



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