

**United Kingdom-Newcastle upon Tyne: Rock salt**  
**OJ S 248/2019 24/12/2019**  
**Contract notice**  
**Supplies**

**Legal Basis:**

Directive 2014/24/EU

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**Section I: Contracting authority**

**I.1. Name and addresses**

Official name: Association of North East Councils Ltd trading as NEPO (Central Purchasing Body)

Postal address: Guildhall, Quayside

Town: Newcastle upon Tyne

NUTS code: UKC North East (England)

Postal code: NE1 3AF

Country: United Kingdom

Contact person: Keith Lamb

E-mail: [keith.lamb@nepo.org](mailto:keith.lamb@nepo.org)

Telephone: +44 7789224513

**Internet address(es):**

Main address: [www.nepo.org](http://www.nepo.org)

Address of the buyer profile: [www.nepo.org](http://www.nepo.org)

**I.2. Information about joint procurement**

The contract is awarded by a central purchasing body

**I.3. Communication**

The procurement documents are available for unrestricted and full direct access, free of charge, at: [www.nepo.org](http://www.nepo.org)

Additional information can be obtained from the abovementioned address

Tenders or requests to participate must be submitted electronically via: [www.nepo.org](http://www.nepo.org)

Tenders or requests to participate must be submitted to the abovementioned address

**I.4. Type of the contracting authority**

Regional or local authority

**I.5. Main activity**

General public services

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**Section II: Object**

**II.1. Scope of the procurement**

**II.1.1. Title**

NEPO203 Supply and Delivery of Rock Salt

Reference number: NEPO203

**II.1.2. Main CPV code**

14410000 Rock salt

### **II.1.3. Type of contract**

Supplies

### **II.1.4. Short description**

The Association of North East Councils trading as The North East Procurement Organisation (NEPO) is seeking to establish a framework agreement for the supply and delivery of rock salt in bagged and bulked form to enable contracting authorities to meet their winter maintenance service obligations. The future framework contract will replace the existing NEPO203 supply of rock salt framework contract which expires on 31.3.2020.

### **II.1.5. Estimated total value**

Value excluding VAT: 100 000 000,00 GBP

### **II.1.6. Information about lots**

This contract is divided into lots: yes  
Tenders may be submitted for all lots

## **II.2. Description**

### **II.2.1. Title**

Bulk Salt North East  
Lot No: 1

### **II.2.2. Additional CPV code(s)**

14410000 Rock salt

### **II.2.3. Place of performance**

NUTS code: UKC North East (England)  
Main site or place of performance: Various delivery sites identified in ITT.

### **II.2.4. Description of the procurement**

NEPO are using an open procedure for the procurement of this framework agreement. The framework contract will be awarded to multiple suppliers across the 4 Lots up to a maximum of four for each of Lots 1 and 2 and a maximum of 6 for for each sub-national area under Lots 3 and 4. Suppliers will be evaluated in accordance with the award criteria contained within the invitation to tender documents. The most economically advantageous tenderer will be awarded the framework contract. NEPO does not give any guarantee and/or warrant the actual value of the services (if any) which will be placed with the successful supplier by any contracting authority using the framework agreement pursuant to this process and accepts non liability thereof. In accordance with the framework agreement, each contracting authority will enter into a call-off contract. The call-off contract is to be entered into by both the contracting authority and successful supplier and will be based on the terms and conditions of the framework agreement. The opportunity can be accessed via the NEPO eTender system. Suppliers wishing to be considered for this framework agreement must register their expression of interest and submit the tender response through the NEPO eTender system. If not already registered, suppliers should register on the NEPO eTender system at <https://procontract.due-north.com/Register> Tender responses must be submitted using the link above. Tender responses submitted via postal or email methods will not be accepted. If you require time-critical assistance on submitting your selection questionnaire and/or tender response please contact the system support team on 0330 0050352. For not time-critical issues, such as passwords, general account queries and location of information, etc., please contact Proactis Supplier Support Helpdesk Ticketing System (<http://proactis.kayako.com/>) and select

ProContract V3 support. You will then need to login or submit a ticket to register your issue. Alternatively, you can email [ProContractSuppliers@proactics.com](mailto:ProContractSuppliers@proactics.com) This will automatically log a support ticket on the Proactis Supplier Support Helpdesk.

#### **II.2.5. Award criteria**

Criteria below

Quality criterion - Name: Quality / Weighting: 30 %

Price - Weighting: 70 %

#### **II.2.6. Estimated value**

Value excluding VAT: 5 000 000,00 GBP

#### **II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 48

This contract is subject to renewal: yes

Description of renewals:

This Framework Agreement is a direct replacement for the current NEPO203 Supply of Rock Salt Framework Agreement.

#### **II.2.10. Information about variants**

Variants will be accepted: no

#### **II.2.11. Information about options**

Options: no

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

##### **II.2. Description**

##### **II.2.1. Title**

Bagged Salt North East

Lot No: 2

##### **II.2.2. Additional CPV code(s)**

14410000 Rock salt

##### **II.2.3. Place of performance**

NUTS code: UKC North East (England)

Main site or place of performance: Various delivery sites identified in ITT.

##### **II.2.4. Description of the procurement**

NEPO are using an open procedure for the procurement of this framework agreement. The framework agreement will be awarded to multiple suppliers across the four Lots up to a maximum of 4 for each of Lots 1 and 2 and a maximum of 6 for for each sub-national area under Lots 3 and 4. Suppliers will be evaluated in accordance with the award criteria contained within the invitation to tender documents. The most economically advantageous tenderer will be awarded the framework agreement. NEPO does not give any guarantee and/or warrant the actual value of the services (if any) which will be placed with the successful supplier by any contracting authority using the framework contract pursuant to this process and accepts no liability thereof. In accordance with the framework contract, each contracting authority will

enter into a call-off contract. The call-off contract is to be entered into by both the contracting authority and successful supplier and will be based on the terms and conditions of the framework agreement. The opportunity can be accessed via the NEPO eTender system. Suppliers wishing to be considered for this framework agreement must register their expression of interest and submit the tender response through the NEPO eTender System. If not already registered, suppliers should register on the NEPO eTender system at <https://procontract.due-north.com/Register> Tender responses must be submitted using the link above. Tender responses submitted via postal or email methods will not be accepted. If you require time-critical assistance on submitting your selection questionnaire and/or tender response please contact the system support team on 0330 0050352. For not time-critical issues, such as passwords, general account queries and location of information, etc., please contact Proactics Supplier Support Helpdesk Ticketing System (<http://proactis.kayako.com/>) and select ProContract V3 support. You will then need to login or submit a ticket to register your issue. Alternatively, you can email [ProContractSuppliers@proactics.com](mailto:ProContractSuppliers@proactics.com) This will automatically log a support ticket on the Proactics Supplier Support Helpdesk.

#### **II.2.5. Award criteria**

Criteria below

Quality criterion - Name: Quality / Weighting: 30 %

Price - Weighting: 70 %

#### **II.2.6. Estimated value**

Value excluding VAT: 1 000 000,00 GBP

#### **II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 48

This contract is subject to renewal: yes

Description of renewals:

This framework agreement is a direct replacement for the current NEPO203 supply of rock salt framework agreement.

#### **II.2.10. Information about variants**

Variants will be accepted: no

#### **II.2.11. Information about options**

Options: no

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

#### **II.2.14. Additional information**

##### **II.2. Description**

##### **II.2.1. Title**

Bulk Rock Salt — UK Delivery

Lot No: 3

##### **II.2.2. Additional CPV code(s)**

14410000 Rock salt

##### **II.2.3. Place of performance**

NUTS code: UKC North East (England)

Main site or place of performance: Various delivery sites identified in ITT.

#### **II.2.4. Description of the procurement**

NEPO are using an open procedure for the procurement of this framework agreement. The framework agreement will be awarded to multiple suppliers across the 4 Lots up to a maximum of 4 for each of Lots 1 and 2 and a maximum of 6 for for each sub-national area under Lots 3 and 4. Suppliers will be evaluated in accordance with the award criteria contained within the invitation to tender documents. The most economically advantageous tenderer will be awarded the framework agreement. NEPO does not give any guarantee and/or warrant the actual value of the services (if any) which will be placed with the successful supplier by any contracting authority using the framework contract pursuant to this process and accepts no liability thereof. In accordance with the framework contract, each contracting authority will enter into a call-off contract. The call-off contract is to be entered into by both the contracting authority and successful supplier and will be based on the terms and conditions of the framework agreement. The opportunity can be accessed via the NEPO eTender system. Suppliers wishing to be considered for this framework agreement must register their expression of interest and submit the tender response through the NEPO eTender System. If not already registered, suppliers should register on the NEPO eTender system at <https://procontract.due-north.com/Register> Tender responses must be submitted using the link above. Tender responses submitted via postal or email methods will not be accepted. If you require time-critical assistance on submitting your selection questionnaire and/or tender response please contact the system support team on 0330 0050352. For not time-critical issues, such as passwords, general account queries and location of information, etc., please contact Proactics Supplier Support Helpdesk Ticketing System (<http://proactis.kayako.com/>) and select ProContract V3 support. You will then need to login or submit a ticket to register your issue. Alternatively, you can email [ProContractSuppliers@proactics.com](mailto:ProContractSuppliers@proactics.com) This will automatically log a support ticket on the Proactics Supplier Support Helpdesk.

#### **II.2.5. Award criteria**

Criteria below

Quality criterion - Name: Quality / Weighting: 30 %

Price - Weighting: 70 %

#### **II.2.6. Estimated value**

Value excluding VAT: 93 000 000,00 GBP

#### **II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 48

This contract is subject to renewal: yes

Description of renewals:

This framework agreement is a direct replacement for the current NEPO203 supply of rock salt framework agreement.

#### **II.2.10. Information about variants**

Variants will be accepted: no

#### **II.2.11. Information about options**

Options: no

#### **II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

## **II.2.14. Additional information**

### **II.2. Description**

#### **II.2.1. Title**

Bagged Rock Salt — UK Delivery  
Lot No: 4

#### **II.2.2. Additional CPV code(s)**

14410000 Rock salt

#### **II.2.3. Place of performance**

NUTS code: UKC North East (England)

Main site or place of performance: Various delivery sites identified in ITT.

#### **II.2.4. Description of the procurement**

NEPO are using an open procedure for the procurement of this framework agreement. The framework agreement will be awarded to multiple suppliers across the 4 Lots up to a maximum of 4 for each of Lots 1 and 2 and a maximum of 6 for for each sub-national area under Lots 3 and 4. Suppliers will be evaluated in accordance with the award criteria contained within the invitation to tender documents. The most economically advantageous tenderer will be awarded the framework agreement. NEPO does not give any guarantee and/or warrant the actual value of the services (if any) which will be placed with the successful supplier by any contracting authority using the framework contract pursuant to this process and accepts no liability thereof. In accordance with the framework contract, each contracting authority will enter into a call-off contract. The call-off contract is to be entered into by both the contracting authority and successful supplier and will be based on the terms and conditions of the framework agreement. The opportunity can be accessed via the NEPO eTender system. Suppliers wishing to be considered for this framework agreement must register their expression of interest and submit the tender response through the NEPO eTender System. If not already registered, suppliers should register on the NEPO eTender system at <https://procontract.due-north.com/Register> Tender responses must be submitted using the link above. Tender responses submitted via postal or email methods will not be accepted. If you require time-critical assistance on submitting your selection questionnaire and/or tender response please contact the system support team on 0330 0050352. For not time-critical issues, such as passwords, general account queries and location of information, etc., please contact Proactics Supplier Support Helpdesk Ticketing System (<http://proactis.kayako.com/>) and select ProContract V3 support. You will then need to login or submit a ticket to register your issue. Alternatively, you can email [ProContractSuppliers@proactics.com](mailto:ProContractSuppliers@proactics.com) This will automatically log a support ticket on the Proactics Supplier Support Helpdesk.

#### **II.2.5. Award criteria**

Criteria below

Quality criterion - Name: Quality / Weighting: 30 %

Price - Weighting: 70 %

#### **II.2.6. Estimated value**

Value excluding VAT: 1 000 000,00 GBP

#### **II.2.7. Duration of the contract, framework agreement or dynamic purchasing system**

Duration in months: 48

This contract is subject to renewal: yes

Description of renewals:

This framework agreement is a direct replacement for the current NEPO203 supply of rock salt framework agreement.

**II.2.10. Information about variants**

Variants will be accepted: no

**II.2.11. Information about options**

Options: no

**II.2.13. Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds:  
no

**II.2.14. Additional information**

**Section III: Legal, economic, financial and technical information**

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**III.1. Conditions for participation**

**III.1.2. Economic and financial standing**

Selection criteria as stated in the procurement documents

**III.1.3. Technical and professional ability**

Selection criteria as stated in the procurement documents

**III.2. Conditions related to the contract**

**III.2.2. Contract performance conditions**

As stated in the ITT documents.

**Section IV: Procedure**

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**IV.1. Description**

**IV.1.1. Type of procedure**

Open procedure

**IV.1.3. Information about a framework agreement or a dynamic purchasing system**

The procurement involves the establishment of a framework agreement  
Framework agreement with several operators  
Envisaged maximum number of participants to the framework agreement: 12

**IV.1.8. Information about the Government Procurement Agreement (GPA)**

The procurement is covered by the Government Procurement Agreement: yes

**IV.2. Administrative information**

**IV.2.1. Previous publication concerning this procedure**

Notice number in the OJ S: [2019/S 172-419088](#)

**IV.2.2. Time limit for receipt of tenders or requests to participate**

Date: 31/01/2020 Local time: 12:00

**IV.2.3. Estimated date of dispatch of invitations to tender or to participate to selected candidates**

#### **IV.2.4. Languages in which tenders or requests to participate may be submitted**

English

#### **IV.2.6. Minimum time frame during which the tenderer must maintain the tender**

Duration in months: 3 (from the date stated for receipt of tender)

#### **IV.2.7. Conditions for opening of tenders**

Date: 31/01/2020 Local time: 12:00

### **Section VI: Complementary information**

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#### **VI.1. Information about recurrence**

This is a recurrent procurement: yes

Estimated timing for further notices to be published:

18 months prior to the framework contract expiry date.

#### **VI.3. Additional information**

NEPO is a central purchasing body as defined in the Public Contract Regulations 2015 (PCR15). This means that NEPO may provide central purchasing activity on behalf of contracting authorities.

The agreement will be available for use by all NEPO members. A list of member organisations is available in the about section of the NEPO website at: [www.nepo.org](http://www.nepo.org)

This agreement will also be made available to all current and future NEPO associate members. Current associate members are listed in the associate member section of the NEPO website at: [www.nepo.org/associate-membership/list](http://www.nepo.org/associate-membership/list)

NEPO intends to make the resulting agreement available for use by all contracting authorities throughout all administrative regions of the UK (as defined by the Public Contracts Regulations 2015) including but not limited to government departments and their agencies, non-departmental public bodies, central government, NHS Bodies, local authorities, airport groups, emergency services, coastguard emergency services, educational establishments, registered social landlords and registered charities who have a need to purchase services.

Please see the following websites for further details:

<http://www.direct.gov.uk/en/DI1/Directories/Localcouncils/index.htm>

<https://www.gov.uk/government/organisations/department-for-education>

<https://www.gov.uk/check-a-university-is-officially-recognised/recognised-bodies>

<http://www.schoolswbdirectory.co.uk/localauthorities.php>

<http://www.ukschoolsdirectory.net>

<https://www.gov.uk/find-school-in-england>

<https://education.gov.scot/ParentZone>

<http://hwb.wales.gov.uk/>

<https://www.education-ni.gov.uk/>

<https://www.gov.uk/government/publications/open-academies-and-academy-projects-in-development>

<http://unistats.direct.gov.uk/institutions/>

<http://www.hefce.ac.uk/workprovide/unicoll/heis/>

<http://www.hefce.ac.uk/workprovide/unicoll/fecs/>

<http://www.nhs.uk/ServiceDirectories/Pages/AcuteTrustListing.aspx>

<http://www.wales.nhs.uk/nhswalesaboutus/structure>

<http://www.scottishambulance.com/TheService/organised.aspx>

<http://www.hscni.net/index.php?link=trusts>

<http://www.scottishambulance.com/AboutUs/HowWeOrganised.aspx>

<http://www.direct.gov.uk/en/DI1/Directories/A-ZOfCentralGovernment/index.htm>  
<https://www.gov.uk/government/organisations>  
<http://www.northernireland.gov.uk/gov.htm>  
<http://www.nidirect.gov.uk/local-councils-in-northern-ireland>  
<http://www.scotland.gov.uk/Publications/2012/02/2421/1>  
<https://www.communities-ni.gov.uk/contact>  
<https://www.finance-ni.gov.uk/articles/list-public-bodies-which-ni-public-procurement-policy-applies>  
<https://www.ons.gov.uk/>  
<https://www.police.uk/forces/>  
<http://www.police-information.co.uk/index.html>  
<http://www.psnipolice.uk/index.htm>  
<http://www.scotland.police.uk/>  
<https://www.gov.uk/government/organisations/maritime-and-coastguard-agency>  
<http://www.fireservice.co.uk/information/ukfrs>  
<http://www.gov.scot/Topics/archive/law-order/Police/PoliceServiceofScotland>  
<http://www.fire.org.uk/fire-brigades.html>  
<http://www.nifrs.org/areas-districts/>  
<http://www.firescotland.gov.uk/your-area.aspx>  
<https://www.gov.uk/government/publications/current-registered-providers-of-social-housing>  
<http://directory.scottishhousingregulator.gov.uk/pages/default.aspx>  
<https://gov.wales/topics/housing-and-regeneration/publications/registered-social-landlords-in-wales/?lang=en>  
<https://www.nidirect.gov.uk/contacts/housing-associations>  
[http://www.charity-commission.gov.uk/About\\_us/Regulation/Registering\\_charities\\_index.aspx](http://www.charity-commission.gov.uk/About_us/Regulation/Registering_charities_index.aspx)  
<http://www.oscr.org.uk/>  
<https://idea.org.uk/> <http://apps.charitycommission.gov.uk/Showcharity/RegisterOfCharities/registerhomepage.aspx>  
[http://www.sell2wales.gov.uk/Search/search\\_Auth.aspx](http://www.sell2wales.gov.uk/Search/search_Auth.aspx)  
<http://www.communities.gov.uk/newsroom/factsandfigures/housingplanning1/facts/socialhousing/?id=1822644>

A complete list of permissible users is shown on the NEPO website below:

<https://www.nepo.org/associate-membership/permissible-users>

Further information can be found at: [www.nepo.org](http://www.nepo.org)

#### **VI.4. Procedures for review**

##### **VI.4.1. Review body**

Official name: NEPO

Postal address: Guildhall, Quayside

Town: Newcastle upon Tyne

Postal code: NE1 3AF

Country: United Kingdom

E-mail: [fleet@nepo.org](mailto:fleet@nepo.org)

Telephone: +44 1916380040

Internet address: [www.nepo.org](http://www.nepo.org)

##### **VI.4.2. Body responsible for mediation procedures**

Official name: NEPO

Postal address: Guildhall, Quayside

Town: Newcastle upon Tyne

Postal code: NE1 3AF  
Country: United Kingdom  
E-mail: [fleet@nepo.org](mailto:fleet@nepo.org)  
Telephone: +44 1916380040  
Internet address: [www.nepo.org](http://www.nepo.org)

**VI.4.4. Service from which information about the review procedure may be obtained**

Official name: NEPO  
Postal address: Guildhall, Quayside  
Town: Newcastle upon Tyne  
Postal code: NE1 3AF  
Country: United Kingdom  
E-mail: [fleet@nepo.org](mailto:fleet@nepo.org)  
Telephone: +44 1916380040  
Internet address: [www.nepo.org](http://www.nepo.org)

**VI.5. Date of dispatch of this notice**

19/12/2019