

622493-2026 - Competition

Germany – Business services: law, marketing, consulting, recruitment, printing and security – 10020615-Framework agreement for expertise on green hydrogen and battery value chains in South Africa

OJ S 174/2026 09/09/2026

**Contract or concession notice – standard regime
Services**

1. Buyer

1.1. Buyer

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Email: giz.ausschreibungen@fgvw.de

Legal type of the buyer: Public undertaking, controlled by a central government authority

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: 10020615-Framework agreement for expertise on green hydrogen and battery value chains in South Africa

Description: The project "PtX & Battery Value Chains in South Africa - Expert Pool (H2.SA II / BVC)" supports the development of a sustainable green hydrogen, Power-to-X (PtX) and battery economy in South Africa. Implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH, the project is part of H2.SA II / BVC, which is co-funded by the European Union and runs until 2030. South Africa has significant potential to develop competitive green hydrogen and PtX industries due to its renewable energy resources, existing infrastructure, industrial base and potential domestic and international markets. At the same time, the country has significant potential to develop sustainable battery value chains, building on its established automotive industry and access to critical raw materials. The project provides support to public and private stakeholders to create an enabling policy and regulatory environment, strengthen capacities, improve the bankability of projects and develop sustainable and inclusive value chains. Its areas of work include strategy, policy and regulatory frameworks; private sector cooperation and finance; capacity strengthening, research and development; sustainability and just transition; and battery value chains. To respond flexibly and efficiently to the diverse and evolving demand for specialised expertise, GIZ intends to establish a framework agreement with an expert pool. The framework will enable the rapid mobilisation of qualified international and local experts for individual assignments addressing specific technical, economic, financial, environmental, social, regulatory, certification and battery value-chain related needs.

Procedure identifier: 0b726fa1-3caa-4adb-9a41-0c62f13b811d

Internal identifier: 10020615

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79000000 Business services: law, marketing, consulting, recruitment, printing and security

2.1.2. Place of performance

Country: South Africa

Additional information: Services are to provided in South Africa.

2.1.3. Value

Maximum value of the framework agreement: 3 762,00 EUR

2.1.4. General information

Additional information: #Bekanntmachungs-ID: CXTRY6DYDQA8N6A# All communication takes place in English via communication tool in the project area of the procurement portal.

Legal basis:

Directive 2014/24/EU

vgv -

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Notice, Procurement Document

Breaching of obligations set under purely national exclusion grounds: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Lot

5.1. Lot: LOT-0001

Title: 10020615-Framework agreement for expertise on green hydrogen and battery value chains in South Africa

Description: The contractor shall provide technical expertise and consulting services on green hydrogen, Power-to-X (PtX) and battery value chains in South Africa. Individual assignments will be called off under the framework agreement according to the specific needs of GIZ and its partners. Expert teams may combine different areas of expertise and levels of seniority, and assignments may be implemented remotely or in South Africa. All advisory services and written deliverables will be provided in English. The services will cover five main thematic focus areas: 1. Engineering & Strategy - Technical and engineering assessments related to PtX, including grid integration, infrastructure and techno-economic assessments; - technical assessment of PtX projects and financial models; - support to the development and implementation of green hydrogen and industrial decarbonisation strategies; - assessment of value-chain competitiveness, localisation opportunities and infrastructure requirements. 2. Economics & Finance - Market analyses, supply and demand forecasts and assessment of trade and offtake opportunities; - cost and cost-benefit analyses of PtX technologies, infrastructure and related investments; - economic modelling and scenario analysis; - assessment of project proposals and financial models; - support for investment promotion, financing and project bankability. 3. Environmental & People - Environmental and social assessments and strategic environmental assessments; - water-use and water-supply assessments; - support for sustainable land use and responsible development of PtX projects; - approaches to community participation, benefit sharing, transparency, accountability and Free, Prior and Informed Consent (FPIC); - support for an equitable and just transition. 4. Regulatory Framework & Certification - Analysis of South African and international regulatory and certification requirements relevant to PtX; - assessment of the compatibility of South African systems with international and EU requirements; - identification of regulatory, technical and institutional gaps; - support for the development and implementation of certification,

verification and tracking systems; - capacity building for relevant public institutions and verification bodies. 5. Battery Value Chains - Mapping and analysis of South African battery and critical raw material value chains; - assessment of competitiveness, localisation potential and market opportunities; - analysis of policy, regulatory and institutional frameworks; - assessment of business and financial models and preliminary feasibility studies; - support to improve project bankability and financial viability; - support related to the EU Battery Passport and relevant certification systems. Depending on the individual service request, the contractor shall mobilise and coordinate suitable experts from the established expert pools, prepare and deliver studies, assessments, analyses, policy briefs and other technical outputs, and, where required, present findings at workshops, conferences or other events. The contractor shall also provide the necessary project and contract management, quality assurance, monitoring, reporting and administrative backstopping for the assignments. The framework is intended to provide flexible access to specialised expertise as needs evolve during the implementation period. Individual requests may therefore combine several thematic areas and different types of expertise.

Internal identifier: 10020615

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79000000 Business services: law, marketing, consulting, recruitment, printing and security

Options:

Description of the options: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Place of performance

Country: South Africa

Additional information: Services are to be provided in South Africa.

5.1.3. Estimated duration

Duration: 24 Months

5.1.4. Renewal

Maximum renewals: 1

Other information about renewals: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Request to participate requirement

Procurement Project fully or partially financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

Additional information: #Besonders auch geeignet für:selbst# The figure for the maximum value refers to expert days.

5.1.7. Strategic procurement

Aim of strategic procurement: Reduction of environmental impacts

Description: Reference is made to the Terms of reference (ToRs).

Aim of strategic procurement: Fulfilment of social objectives

Description: Reference is made to the Terms of reference (ToRs).

Approach to reducing environmental impacts: Climate change mitigation

Social objective promoted: Ethnic equality, Gender equality, Fair working conditions, Other

5.1.9. Selection criteria

Sources of selection criteria: Notice, Procurement Document

Criterion: Other economic or financial requirements

Description of selection criterion: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions and Federal Collective Agreements Act. 3. Declaration of bidding consortium and/or declaration of Eligibility through reliance upon the capacities of other entities and or sub-contractors (if applicable)

Criterion: Other economic or financial requirements

Description of selection criterion: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 5 requests to participate, we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 5 candidates with the highest scores. We reserve the right to cancel the procurement procedure if we receive fewer than 3 requests to participate. If it is not possible to make a clear selection of up to 5 candidates for the tendering phase on the basis of the criteria listed in the procurement documents (e.g. if a number of candidates achieve the same overall eligibility score), we reserve the right to increase the maximum number of 5.

Weighted criteria for the selection of candidates: 1. Technical experience (65%): a. PtX: Technical assessments, feasibility studies, strategies: 10 % b. PtX: Economic assessments, financial modelling: 10 % c. PtX: Environmental assessments, sustainability topics, community engagement: 10 % d. PtX: Regulatory frameworks and certification: 10 % e. Battery Value Chains: Technical assessments, value chains, financial modelling, regulations: 25 % 2. Regional experience in South Africa (30%) 3. Experience of development projects (at least 50% ODA-financed) (5%)

Criterion: References on specified services

Description of selection criterion: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 250,000 EUR (net). 2. At least 5 reference projects in the technical fields "Power-to-X (3 projects) and battery value chains (2 projects) and thereof at least 2 reference projects in the region in South Africa in the above-mentioned technical fields (Power-to-X and/or battery value chains) in the last 36 months (deadline: date of publication of invitation to tender).

Criterion: Average yearly turnover

Description of selection criterion: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 4,000,000 EUR (net).

Criterion: Average yearly manpower

Description of selection criterion: EN-B2: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 20 persons.

Information about the second stage of a two-stage procedure:

Minimum number of candidates to be invited for the second stage of the procedure: 3

The procedure will take place in successive stages. At each stage, some participants may be eliminated

The buyer reserves the right to award the contract on the basis of the initial tenders without any further negotiations

5.1.11. Procurement documents

Languages in which the procurement documents are officially available: English

Deadline for requesting additional information: 29/09/2026 23:59:59 (UTC+02:00) Eastern European Time, Central European Summer Time

Address of the procurement documents: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6DYDQA8N6A/documents>

Ad hoc communication channel:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6DYDQA8N6A>

5.1.12. Terms of procurement

Terms of the procedure:

Estimated date of dispatch of the invitations to submit tenders: 30/10/2026

Terms of submission:

Electronic submission: Required

Address for submission: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6DYDQA8N6A>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Variants: Not allowed

Tenderers may submit more than one tender: Not allowed

Description of the financial guarantee: An advance payment guarantee may be required

Deadline for receipt of requests to participate: 09/10/2026 12:00:00 (UTC+02:00) Eastern European Time, Central European Summer Time

Information that can be supplemented after the submission deadline:

At the discretion of the buyer, all missing tenderer-related documents may be submitted later.

Additional information: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: The execution conditions result from the information given in the contract notice and the tender documents.

Electronic invoicing: Required

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 1

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Vergabekammern des Bundes

Information about review deadlines: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisation providing additional information about the procurement procedure: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisation receiving requests to participate: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisations

8.1. ORG-0001

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registration number: 993-80072-52

Postal address: Dag-Hammarskjöld-Weg 1 - 5

Town: Eschborn

Postcode: 65760

Country subdivision (NUTS): Main-Taunus-Kreis (DE71A)

Country: Germany

Contact point: Friedrich Graf von Westphalen & Partner mbB Rechtsanwälte

Email: giz.ausschreibungen@fgvw.de

Telephone: +49 69719189012

Internet address: <https://www.giz.de>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Organisation receiving requests to participate

8.1. ORG-0002

Official name: Vergabekammern des Bundes

Registration number: 022894990

Postal address: Kaiser-Friedrich-Straße 16

Town: Bonn

Postcode: 53113

Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Country: Germany

Email: vk@bundeskartellamt.bund.de

Telephone: +49 2289499-0

Fax: +49 2289499-163

Internet address: <https://www.bundeskartellamt.de>

Roles of this organisation:

Review organisation

8.1. ORG-0003

Official name: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registration number: 0204:994-DOEVD-83

Town: Bonn

Postcode: 53119

Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Country: Germany

Email: noreply.esender_hub@bescha.bund.de

Telephone: +49228996100

Roles of this organisation:

TED eSender

Notice information

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