

629523-2026 - Competition

Norway – Business and management consultancy and related services – Framework agreement for strategic management development.

OJ S 177/2026 14/09/2026

Contract or concession notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: Mattilsynet

Email: gitte.osthus@mattilsynet.no

Legal type of the buyer: Body governed by public law

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: Framework agreement for strategic management development.

Description: The aim of the procurement is to cover the Norwegian Food Safety Authority's need for strategic management development. A year ago, the Norwegian Food Safety Authority changed the organisation from regions and traditional line to national divisions and empowered teams. We recruited over 40 new leaders, which equates to well over half of all the food safety authority leaders. The new leaders came in with different management experience and with a background from both the public and private sectors. In the process, we reduced the total number of managers, and for some managers this has resulted in a larger management span.

Procedure identifier: 5ef2a8c5-b2cf-49e0-bdce-cee94e987c17

Internal identifier: 2026/238596

Type of procedure: Open

The procedure is accelerated: no

Main features of the procedure: See Annex 1 for further needs description. A framework agreement shall also be signed for the development of the Toppledagergruppa, see a separate notice.

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79400000 Business and management consultancy and related services

Additional classification (cpv): 79996000 Business organisation services, 79998000 Coaching services

2.1.2. Place of performance

Country: Norway

Anywhere in the given country

2.1.3. Value

Estimated value excluding VAT: 7 000 000,00 NOK

2.1.4. General information

Legal basis:

Directive 2014/24/EU

Anskaffelsesforskriften - The procurement will be made in accordance with the Public Procurement Act of 17 June 2016 no. 73 and the Public Procurement Regulations (procurement regulation) dated 12 August 2016 no. 974, part I and III (above the EEA threshold value). The procurement procedure is an open tender contest, cf. the procurement regulations § 13-1 (1).

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Notice, Procurement Document, European Single Procurement Document Request

Corruption: Is the tenderer himself or a person, who is a member of the tenderer's administration, management or supervisory body or has the competence to represent or control or make decisions in such bodies, by enforceable judgement been convicted of corruption by a verdict handed down not more than five years ago, or a rejection period determined directly in the judgement that still applies? Corruption as defined in Article 3 of the Convention on Combating Corruption, involving European Communities or European Union member states (EUT C 195 of 25.6.1997, s. 1), and in Article 2, point 1, in the Council's framework decision 2003/568/RIA of 22 July 2003 on combating corruption in the private sector (EUT L 192 of 31.7.2003, p. 54). This rejection reason also includes corruption as defined in national law for the contracting authority or supplier.

Fraud: Is the tenderer himself or a person, who is a member of the tenderer's administration, management or supervisory body or has the competence to represent or control or make decisions in such bodies, at the time a legally convicted of fraud has been convicted of fraud by a verdict handed down not more than five years ago, or a rejection period determined directly in the judgement that still applies? Fraud included in Article 1 of the Convention on protection of the Financial Interests of the European Communities (EFT C 316 of 27.11.1995, p. 48).

Money laundering or terrorist financing: Is the tenderer himself or a person, who is a member of the tenderer's administration, management or supervisory body or has the competence to represent or control or make decisions in such bodies, in the event a legal verdict has been convicted of money laundering or financing terrorism by a verdict handed down no more than five years ago, or a rejection period set out directly in the judgement that still applies? Money laundering or financing terrorism As defined in Article 1 of the European Parliament and Council Directive 2005/60/EF of 26 October 2005 on preventive measures against the use of the financial system for money laundering and financing terrorism (EUT L 309 of 25.11.2005, p. 15).

Participation in a criminal organisation: Is the tenderer himself or a person, who is a member of the tenderer's administration, management or supervisory body or has the competence to represent or control or make decisions in such bodies, at the time a legally convicted verdict of participation in a criminal organisation by a verdict handed down no more than five years ago, or a rejection period set out directly in the judgement that still applies? Participation in a criminal organisation as defined in Article 2 of the Council's framework decision 2008/841/RIA of 24 October 2008 on control of organised crime (EUT L 300 of 11.11.2008, p. 42)

Terrorist offences or offences linked to terrorist activities: Is the tenderer himself or a person, who is a member of the tenderer's administration, management or supervisory body, or has the competence to represent or control or make decisions in such bodies, in the event a legal verdict has been convicted of acts of terrorism or criminal acts connected to terrorist activities by a verdict handed down no more than five years ago, or a rejection period set directly in the

judgement that still applies? Acts of terrorism or criminal acts relating to terrorist activity as defined in Article 1 and 3 of the Council's framework decision 2002/475/RIA of 13 June 2002 on combating terrorism (EFT L 164, af 22.6.2002, p. 3). This rejection reason also includes incitement to, participation or attempts to commit such actions as included in Article 4 in the mentioned framework decision.

Child labour and including other forms of trafficking in human beings: Is the tenderer himself or a person, who is a member of the tenderer's administration, management or supervisory body or has the competence to represent or control or make decisions in such bodies, in the event a legal verdict has been convicted of child labour and other forms of human trafficking by a verdict handed down no more than five years ago, or a rejection period determined directly in the judgement that still applies? Child labour and other forms of human trafficking as defined in Article 2 of the European Parliament and council directive 2011/36/EU of 5. 1 April 2011 on the prevention and control of human trafficking and the protection of its victims and for compensation of the Council's framework decision 2002/629/RIA (EUT L 101 of 15.4.2011, p. 1).

Breaching obligation relating to payment of social security contributions: Have tenderers failed to fulfil all their social security obligations in the country where they are established and in their member state, if this is a different country than what he is established in?

Breaching obligation relating to payment of taxes: Has the tenderer not fulfilled his tax and duty obligations in the country in which he is established, and in the contracting authority's member state, if this is a different country than what he is established in?

5. Lot

5.1. Lot: LOT-0000

Title: Framework agreement for strategic management development.

Description: The aim of the procurement is to cover the Norwegian Food Safety Authority's need for strategic management development. A year ago, the Norwegian Food Safety Authority changed the organisation from regions and traditional line to national divisions and empowered teams. We recruited over 40 new leaders, which equates to well over half of all the food safety authority leaders. The new leaders came in with different management experience and with a background from both the public and private sectors. In the process, we reduced the total number of managers, and for some managers this has resulted in a larger management span.

Internal identifier: 2026/238596

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79400000 Business and management consultancy and related services

Additional classification (cpv): 79996000 Business organisation services, 79998000 Coaching services

5.1.2. Place of performance

Country: Norway

Anywhere in the given country

5.1.3. Estimated duration

Duration: 48 Months

5.1.5. Value

Estimated value excluding VAT: 7 000 000,00 NOK

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): no

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document

5.1.11. Procurement documents

Languages in which the procurement documents are officially available: Norwegian

Deadline for requesting additional information: 02/10/2026 10:00:00 (UTC+00:00) Western European Time, GMT

Address of the procurement documents: <https://permalink.mercell.com/290654554.aspx>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://permalink.mercell.com/290654554.aspx>

Languages in which tenders or requests to participate may be submitted: Norwegian

Electronic catalogue: Not allowed

Advanced or qualified electronic signature or seal (as defined in Regulation (EU) No 910/2014) is required

Variants: Not allowed

Deadline for receipt of tenders: 12/10/2026 10:00:00 (UTC+00:00) Western European Time, GMT

Duration during which the tender must remain valid: 81 Days

Information about public opening:

Opening date: 12/10/2026 10:00:00 (UTC+00:00) Western European Time, GMT

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Required

Electronic ordering will be used: no

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 1

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Mediation organisation: KOFA

Review organisation: KOFA

Information about review deadlines: Ten Days

Organisation providing more information on the review procedures: Mattilsynet

8. Organisations

8.1. ORG-0001

Official name: Mattilsynet

Registration number: 985399077

Postal address: Postboks 454

Town: SORTLAND

Postcode: 8401

Country subdivision (NUTS): Nordland/Nordlândia (NO071)

Country: Norway

Contact point: Gitte Østhus

Email: gitte.osthus@mattilsynet.no

Telephone: +47 23216800

Fax: +47 23217001

Internet address: <http://www.mattilsynet.no/>

Roles of this organisation:

Buyer

Organisation providing more information on the review procedures

8.1. ORG-0002

Official name: KOFA

Registration number: 918195548

Town: Bergen

Postcode: 5805

Country subdivision (NUTS): Extra-Regio NUTS 3 (NOZZZ)

Country: Norway

Roles of this organisation:

Review organisation

Mediation organisation

Notice information

Notice identifier/version: e7645f31-ea17-4ec2-88e4-cd481af719ef - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice subtype: 16

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Languages in which this notice is officially available: English

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