

631999-2026 - Competition

Finland – Flying-school services – EASA CATEGORY 2 ROTARY WING FLIGHT TEST COURSE
OJ S 177/2026 14/09/2026
Contract notice – light regime
Services

1. Buyer

1.1. Buyer

Official name: Rajavartiolaitos

Email: kaupallinen_yksikko.rvle@raja.fi

Legal type of the buyer: Central government authority

Activity of the contracting authority: Public order and safety

2. Procedure

2.1. Procedure

Title: EASA CATEGORY 2 ROTARY WING FLIGHT TEST COURSE

Description: Tendered Training Shall include: a) EASA CAT 2 Rotary Wing flight test pilot course satisfying the requirements of Part-FCL FCL.820. and Should include: b) Optional modules, such as - system test - digital AFCS - EO / NVIS. Tendered Training Shall be in compliance with EASA Part FCL FCL.820 requirements. A Tenderer offering the requested Training Shall have the required Training programme accepted by the competent Civil Aviation Authority under an ATO approval appropriate to the intended aircraft and category of flight tests before commencement of the tendered Training. Any additional requirements for the issue of the rating by Traficom Shall be stated in the Tender. Training Shall be delivered and completed during the calendar year 2027. Language used during tendered Training Shall be English or Finnish.

Procedure identifier: e9735f3c-ca4e-414b-920a-3fda98d8b590

Type of procedure: Open

Main features of the procedure: The Finnish Border Guard (later the FBG) invites Tenderers to submit a Tender regarding EASA CAT 2 Rotary Wing flight test pilot Training for one (1) helicopter pilot. In this Contract Notice "Shall" means a requirement, which is obligatory. "Should" means a requirement, which is desirable. Tender shall fulfil the compulsory requirements (Shall) set out in this Contract Notice and Invitation to Tender. In the event that the Tenderer or Tender does not meet the above mentioned "Shall" requirements, it may be excluded from the competition and will not be admitted to the evaluation of Tenders. Tenderer, which will be estimated to have no technical, financial or other qualifications to conduct required training or does not meet the suitability requirements mentioned above, can be excluded from competitive bidding.

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 80412000 Flying-school services

2.1.2. Place of performance

Anywhere

2.1.4. General information

Additional information: The student holds a Bachelor of Military Sciences degree (2010), CPL (H) (2010) and ATPL(H) (2022), with type ratings on R22, AB206, AW119, B412, AS332L1 and H215. He has approximately 3,000 total flight hours, including over 1,000 PIC hours on helicopters, over 1,300 hours on AS332/H215, approximately 400 PIC hours on H215 and approximately 150 fixed-wing hours. Before contract award, the Tenderer Shall confirm the student's eligibility for the offered Training based on the information and documents supplied by FBG.

Legal basis:

Directive 2014/24/EU

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Notice, Procurement Document, European Single Procurement Document (ESPD)

Participation in a criminal organisation: The tenderer itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for participation in a criminal organisation, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Corruption: The tenderer itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Fraud: The tenderer itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein been the subject of a conviction by final judgment for fraud, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Terrorist offences or offences linked to terrorist activities: The tenderer itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for terrorist offences or offences linked to terrorist activities, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Money laundering or terrorist financing: The tenderer itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for money laundering or terrorist financing, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Child labour and including other forms of trafficking in human beings: The tenderer itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for child labour and other forms of trafficking in human beings, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable

Breaching obligation relating to payment of taxes: The tenderer has breached its obligations to pay taxes in the country of its establishment or in the country of the buyer.

Breaching obligation relating to payment of social security contributions: The tenderer has breached its obligations to pay social security contributions in the country of its establishment or in the country of the buyer.

Breaching of obligations set under purely national exclusion grounds: The tenderer has itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein breached the following obligations defined in the Finnish criminal code: aggravated accounting offence, work safety offence, work hour offence, work discrimination, extortionate work discrimination, violation of the right to organise, the use of unauthorised foreign labour, aggravated degradation of the environment or aggravated nature conservation offence.

Breaching of obligations in the fields of environmental law: The tenderer has breached its obligations in the field of environmental law.

Breaching of obligations in the fields of social law: The tenderer has breached its obligations in the field of social law.

Breaching of obligations in the fields of labour law: The tenderer has breached its obligations in the field of labour law.

Conflict of interest due to its participation in the procurement procedure: The participation of the tenderer in the procurement procedure gives rise to conflicts of interest.

Direct or indirect involvement in the preparation of this procurement procedure: The tenderer, or any undertaking related to it, has advised the buyer or otherwise been involved in the preparation of the procurement procedure.

Early termination, damages, or other comparable sanctions: The tenderer's previous contracts or concessions have been terminated prematurely or damages or other similar penalties have been claimed in connection with the contracts in question.

Misrepresentation, withheld information, unable to provide required documents or obtained confidential information of this procedure: The tenderer is in one of the following situations. a) It has misrepresented information in relation to the exclusion or selection criteria, b) It has withheld such information, c) It has delayed to submit the supporting information required by a buyer, or d) It has tried to influence the decision making process of the buyer, to obtain confidential information that may confer upon it undue advantages in the procurement procedure or to negligently provide misleading information that may have a material influence on decisions concerning exclusion, selection or award.

Bankruptcy: The tenderer is bankrupt.

Insolvency: The tenderer is subject of insolvency or winding-up.

Arrangement with creditors: The tenderer is in arrangement with creditors.

Analogous situation like bankruptcy, insolvency or arrangement with creditors under national law: The tenderer is in any analogous situation like bankruptcy arising from a similar procedure under national laws and regulations.

Assets being administered by liquidator: The assets of the tenderer are being administered by a liquidator or by the court.

Business activities are suspended: The business activities of the tenderer are suspended.

Grave professional misconduct: The tenderer is guilty of grave professional misconduct.

Agreements with other economic operators aimed at distorting competition: The tenderer has entered into agreements aimed at distorting competition.

5. Lot

5.1. Lot: LOT-0000

Title: EASA CATEGORY 2 ROTARY WING FLIGHT TEST COURSE

Description: Tendered Training Shall include: a) EASA CAT 2 Rotary Wing flight test pilot course satisfying the requirements of Part-FCL FCL.820. and Should include: b) Optional modules, such as - system test - digital AFCS - EO / NVIS. Tendered Training Shall be in compliance with EASA Part FCL FCL.820 requirements. A Tenderer offering the requested

Training Shall have the required Training programme accepted by the competent Civil Aviation Authority under an ATO approval appropriate to the intended aircraft and category of flight tests before commencement of the tendered Training. Any additional requirements for the issue of the rating by Traficom Shall be stated in the Tender. Training Shall be delivered and completed during the calendar year 2027. Language used during tendered Training Shall be English or Finnish.

Internal identifier: 2026-056699-LOT-0001

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 80412000 Flying-school services

5.1.2. Place of performance

Anywhere

5.1.3. Estimated duration

Start date: 14/10/2026

Duration end date: 31/12/2027

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

Additional information: Before contract award, the Tenderer Shall confirm the student's

eligibility for the offered Training based on the information and documents supplied by theFBG.

5.1.7. Strategic procurement

Social objective promoted: Fair working conditions

5.1.8. Accessibility criteria

Accessibility criteria for persons with disabilities are not included with the following justification

Justification: Kyseessä on lentäjälle tarkoitettu koulutus.

5.1.9. Selection criteria

Sources of selection criteria: European Single Procurement Document (ESPD), Procurement Document, Notice

Criterion: Relevant educational and professional qualifications

Description of selection criterion: A Tenderer offering the requested Training Shall have the required Training programme accepted by the competent Civil Aviation Authority under an ATO approval appropriate to the intended aircraft and category of flight tests before commencement of the tendered Training.

Criterion: Tools, plant, or technical equipment

Description of selection criterion: Tenderer Shall commit to have the required personnel and material resources to conduct tendered Training according to agreed schedule and proposed duration of the Training.

Criterion: Professional risk indemnity insurance

Description of selection criterion: Tenderer Shall commit to have or obtain all required insurances to conduct the Training.

Criterion: Enrolment in a trade register

Description of selection criterion: Tenderer Shall be registered with the appropriate trade or professional register, register of employers and register for payers for value added tax in the state where it is established under the conditions laid down by that state.

5.1.10. Award criteria

Criterion:

Type: Price

Name: Total cost of the Training and other costs related to the Training

Description: Total cost of the Training including but not limited to; travel, daily allowances and accommodation costs. Tenderer Should tender and reserve a dedicated student accommodation for the FBG student, if the Tenderer has such accommodation available. If requested accommodation is not available, the FBG will evaluate the accommodation costs based on general hotel pricing. In addition, the local travel costs (rental car or public transport prices) will be added to total price. The price of rental car will be used in evaluation, if a distance between Training place, airport and accommodation requires the use of rental car due to lack of public transportation. If the student is able to use his own accommodation during the Training, no accommodation costs will be added to the total price.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 100

5.1.11. Procurement documents

Languages in which the procurement documents are officially available: English

Deadline for requesting additional information: 20/09/2026 23:45:00 (UTC+03:00) Eastern European Summer Time, İstanbul, Mayotte

Address of the procurement documents: <https://www.hankintailmoitukset.fi/en/public/procedure/36969/enotice/56699>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://www.hankintailmoitukset.fi/en/tendering/procedure/36969/call-for-tenders>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Deadline for receipt of tenders: 30/09/2026 15:00:00 (UTC+03:00) Eastern European Summer Time, İstanbul, Mayotte

Duration during which the tender must remain valid: 6 Months

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

This procedure falls under the Foreign Subsidy Regulation (FSR)

Electronic invoicing: Required

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

8. Organisations

8.1. ORG-0001

Official name: Rajavartiolaitos

Registration number: 0246003-5

Department: Vartiolutolaivue

Postal address: PL 48

Town: Vantaa

Postcode: 01531

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

Email: kaupallinen_yksikko.rvle@raja.fi

Telephone: +358295 420 000

Internet address: <https://www.raja.fi>

Roles of this organisation:

Buyer

Organisation providing more information on the review procedures

8.1. ORG-0002

Official name: Hansel Oy (Hilma)

Registration number: FI09880841

Postal address: Mannerheiminaukio 1 A

Town: Helsinki

Postcode: 00100

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

Email: tekninen@hankintailmoitukset.fi

Telephone: +358 295563630

Internet address: <https://www.hankintailmoitukset.fi>

Roles of this organisation:

TED eSender

8.1. ORG-0003

Official name: The Market Court

Registration number: FI30061576

Postal address: Radanrakentajantie 5

Town: Helsinki

Postcode: 00520

Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)

Country: Finland

Email: markkinaoikeus@oikeus.fi

Telephone: +358 295643300

Internet address: <http://www.oikeus.fi/markkinaoikeus>

Roles of this organisation:

Review organisation

Notice information

Notice identifier/version: 1a711c84-3f1d-4812-8e5e-75bf5cba6eed - 01

Form type: Competition

Notice type: Contract notice – light regime

Notice subtype: 20

Notice dispatch date: 10/09/2026 16:09:48 (UTC+03:00) Eastern European Summer Time, Istanbul, Mayotte

Languages in which this notice is officially available: English

Notice publication number: 631999-2026

OJ S issue number: 177/2026

Publication date: 14/09/2026