

632133-2026 - Competition

Finland – IT services: consulting, software development, Internet and support – ROMI (Return on marketing Investment) tool

OJ S 177/2026 14/09/2026

Contract or concession notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: Veikkaus Oy

Email: hankinnat@veikkaus.fi

Legal type of the buyer: Entity with special or exclusive rights

Activity of the contracting authority: Recreation, culture and religion

2. Procedure

2.1. Procedure

Title: ROMI (Return on marketing Investment) tool

Description: The object of the procurement is Return On Marketing Investments (ROMI) tool and Marketing Performance Measurement as a SaaS solution. Purpose of the tool is to analyze and optimize marketing strategies and actions. Veikkaus is looking for a ROMI modelling software, which can model, how the marketing investments on offline and online marketing channels affects gaming revenue, and based on the modelling can forecast the optimal allocation to different marketing channels. Additionally, Veikkaus is looking for tool for marketing performance measurement. This means short term marketing campaign analysis and ability to react and optimize campaigns on short term (weekly – monthly level). The modelling software should be offered as SaaS. The procurement also covers support and expert services associated with the solution.

Procedure identifier: ade5d09f-da77-4ffb-8f33-8e7d2df0347c

Internal identifier: 627387

Type of procedure: Open

The procedure is accelerated: no

Main features of the procedure: 1. GENERAL The legislation concerning the public procurement is applied to the procurement. Type of procedure is open procedure. 2.

CONTRACT NOTICE A contract notice has been published on the website www.hankintailmoitukset.fi and <http://ted.europa.eu>. The contract award notice shall be published after the award decision. 3. SUBMITTING THE TENDER AS A GROUP OF ECONOMIC OPERATORS AND SUBCONTRACTING A tender may be submitted by a group of economic operators (a consortium or group). If awarded the contract, all group members must sign the contract and will be jointly liable for its performance. The composition of the group may not change during the procurement process or the contract period. The group, as well as a supplier with subcontractors, must possess the necessary technical, economic, financial, and other capacities to deliver the goods and services in accordance with the contract for its entire duration. During the tender process and throughout the contract period, the contracting authority may request proof of commitments and agreements with declared subcontractors that could impact the supplier's ability to fulfill the contract obligations. Similarly, the group may be required to provide evidence of the arrangements governing relationships among its

members. If a tenderer engages subcontractors, it remains fully responsible for their work as if it were its own. A tenderer submitting an independent bid while relying on subcontractors must specify in the Subcontractors Form how each subcontractor contributes to service delivery. During the contract period, subcontractors may only be replaced with the contracting authority's approval, provided such changes do not lead to significant or material modifications of the contract.

4. USING RESOURCES OF OTHER ENTITIES A tenderer or a group of economic operators may rely on the resources of other entities to meet the requirements of the invitation to tender, regardless of the legal nature of their relationship. However, these resources must be available to the tenderer or group throughout the procurement process and the contract period. Such resources may include, for example:

- Professional experience – Relying on the expertise of another economic entity, such as a company within the same corporate group, provided that the entity is named in the tender as a subcontractor and actively participates in delivering the service.
- Personnel – Using employees from another company to meet professional qualification requirements, provided that these individuals actively contribute to service delivery.
- Economic and financial standing – Leveraging the financial capacity of another entity.
- Technical capabilities – Utilizing another entity's technical resources, provided they are genuinely used to meet the procurement requirements.

In these instances, the entity being relied on must be appropriately indicated in the subcontractors annex.

5. PROCESSING OF TENDERS

5.1 SUITABILITY OF TENDERS Before the tenders are processed it shall be assessed whether the tenderers meet the technical, professional and economic and financial requirements presented in clause/form "Exclusion and suitability (ESPD)". The tenderer's suitability shall be examined using the information provided in the tender, other financial statements (if separately requested) and the information available from risk rating reports. Tenderers who do not meet the minimum requirements set in the Call for Tenders shall be excluded from the tender competition. A tenderer who has been convicted of or in which any person with powers of representation, decision making or control has been convicted of an offence as referred in EU Public Procurement Directive 57 article, section 1 or to extortioneate work discrimination as stated in the Criminal Code of Finland, chapter 47 section 3(a) shall also be excluded from the tender competition. A tenderer to whom a criterion for exclusion as referred to in Public Procurement Act may also be excluded from the tender competition.

5.2 COMPLIANCE WITH THE CALL FOR TENDERS The goods and services offered must fully comply with the requirements outlined in the Call for Tenders and its annexes. All requested information and required annexes must be submitted as part of the tender. Compliance will be assessed based on the tender's overall content. Tenders that do not meet the requirements of the Call for Tenders or fail to adhere to the conditions of the tendering procedure will be disqualified from the competition.

5.3 EVALUATION OF TENDERS The evaluation of the tenders shall be made according to chapter "Grounds for decision".

5.4 AWARD DECISION AND ITS NOTIFICATION The award decision shall be sent to all tenderers party to the decision via email. The contract does not enter into force as a result of the notification of the decision, but requires a separate written contract.

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 72000000 IT services: consulting, software development, Internet and support

2.1.2. Place of performance

Anywhere

2.1.4. General information

Additional information: The Agreement shall enter into force once both parties have signed the agreement. The Agreement shall be effective for an initial term of twenty-four (24) months after the effective date. Following the Initial Term, the Agreement shall automatically renew for successive twelve (12) month periods.

Legal basis:

Directive 2014/24/EU

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Procurement Document

5. Lot

5.1. Lot: LOT-0000

Title: ROMI (Return on marketing Investment) tool

Description: The object of the procurement is Return On Marketing Investments (ROMI) tool and Marketing Performance Measurement as a SaaS solution. Purpose of the tool is to analyze and optimize marketing strategies and actions. Veikkaus is looking for a ROMI modelling software, which can model, how the marketing investments on offline and online marketing channels affects gaming revenue, and based on the modelling can forecast the optimal allocation to different marketing channels. Additionally, Veikkaus is looking for tool for marketing performance measurement. This means short term marketing campaign analysis and ability to react and optimize campaigns on short term (weekly – monthly level). The modelling software should be offered as SaaS. The procurement also covers support and expert services associated with the solution.

Internal identifier: 627387

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 72000000 IT services: consulting, software development, Internet and support

5.1.2. Place of performance

Anywhere

5.1.3. Estimated duration

Other duration: Unlimited

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

Additional information: The Agreement shall enter into force once both parties have signed the agreement. The Agreement shall be effective for an initial term of twenty-four (24) months after the effective date. Following the Initial Term, the Agreement shall automatically renew for successive twelve (12) month periods.

5.1.7. Strategic procurement

Social objective promoted: Human rights due diligence in global supply chains

5.1.9. Selection criteria

5.1.10. Award criteria

Criterion:

Type: Price

Name: Price

Description: Total price

Category of award weight criterion: Weight (points, exact)

Award criterion number: 90

Criterion:

Type: Quality

Name: Quality

Description: Quality points

Category of award weight criterion: Weight (points, exact)

Award criterion number: 10

5.1.11. Procurement documents

Deadline for requesting additional information: 25/09/2026 11:00:00 (UTC+00:00) Western European Time, GMT

Address of the procurement documents: <https://tarjouspalvelu.fi/veikkaus?id=627387&tpk=01b3e854-de08-44c4-be7b-0ab2d7216920>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://tarjouspalvelu.fi/veikkaus?id=627387&tpk=01b3e854-de08-44c4-be7b-0ab2d7216920>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Tenderers may submit more than one tender: Allowed

Deadline for receipt of tenders: 15/10/2026 13:00:00 (UTC+00:00) Western European Time, GMT

Duration during which the tender must remain valid: 6 Months

Information about public opening:

Opening date: 16/10/2026 06:00:00 (UTC+00:00) Western European Time, GMT

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Allowed

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Markkinaoikeus

Information about review deadlines: 14 days

Organisation providing more information on the review procedures: Markkinaoikeus

8. Organisations

8.1. ORG-0001

Official name: Markkinaoikeus
Registration number: 3006157-6
Postal address: Radanrakentajantie 5
Town: Helsinki
Postcode: 00520
Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)
Country: Finland
Email: markkinaoikeus@oikeus.fi
Telephone: +358 295643300
Internet address: <http://www.oikeus.fi/markkinaoikeus>
Roles of this organisation:
Review organisation
Organisation providing more information on the review procedures

8.1. ORG-0002

Official name: Veikkaus Oy
Registration number: 2765220-1
Postal address: PL 1
Town: Veikkaus
Postcode: 01009
Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)
Country: Finland
Contact point: Veikkaus Oy
Email: hankinnat@veikkaus.fi
Telephone: +358 20055000
Internet address: <https://www.veikkaus.fi>
Roles of this organisation:
Buyer

8.1. ORG-0003

Official name: Hansel Oy (Hilma)
Registration number: FI09880841
Postal address: Mannerheiminaukio 1a
Town: Helsinki
Postcode: 00100
Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)
Country: Finland
Contact point: eSender
Email: tekninen@hankintailmoitukset.fi
Telephone: 029 55 636 30
Internet address: <http://hankintailmoitukset.fi>
Roles of this organisation:
TED eSender

Notice information

Notice identifier/version: e8009061-989c-427d-be4d-181e9baecb1b - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice subtype: 16

Notice dispatch date: 11/09/2026 12:08:10 (UTC+00:00) Western European Time, GMT

Notice dispatch date (eSender): 11/09/2026 12:08:11 (UTC+00:00) Western European Time, GMT

Languages in which this notice is officially available: English

Notice publication number: 632133-2026

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