

Norway – Military electronic systems – Procurement of C-UAS (Counter-Unmanned Aerial System) for the protection of stationary objects, installations and air bases - Part I
OJ S 215/2024 05/11/2024
Contract or concession notice – standard regime
Services - Supplies

1. Buyer

1.1. Buyer

Official name: Norwegian Defene Materiel Agency
Email: strovag@mil.no

2. Procedure

2.1. Procedure

Title: Procurement of C-UAS (Counter-Unmanned Aerial System) for the protection of stationary objects, installations and air bases - Part I

Description: NDMA shall, on behalf of the Norwegian Armed Forces, enter into a framework agreement for the procurement of a Counter Unmanned Aerial System (C-UAS), with the ability to detect, identify, engage and neutralise threats made through the air (UAS class 1). A C-UAS shall consist of a command-and-control system (C2-system), sensors and effectors (kinetic and/or non-kinetic), with the necessary integrations with the Norwegian Armed Forces command and control systems. In addition, a service contract shall be signed for support of the system. The competition is split in two parts, with (1) first phase being a prequalification of the tenderers, with a deadline for applying for participation. Tenderers who have been qualified will be evaluated in accordance with the stated selection criteria and ranked thereafter. Based on the ranking, NDMA will make a down selection where the top 5-10 tenderers will be offered to participate in the (2) second phase of the competition. In the second phase of the competition, tenderers will be sent and invitations to part 2 of the competition, with all necessary information for the procurement, tendering rules and NDMA's requirements on the system and components. After expiry of deadline for submission of tenders, NDMA will evaluate all offers in accordance with the award criteria. The award criteria's will be presented in phase 2. The three (3) best tenderers must sign a security agreement with NDMA and will receive an invitation to participate in the negotiations and compete for the award of contract.

Procedure identifier: bde6d4c3-2e84-4472-bae2-2adbd6d654d1

Internal identifier: 2024040618-1

Type of procedure:

Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

Main features of the procedure: The procurement will be carried out in accordance with FOSA part I and part II. The procedure will be carried out as a two stage competition, where tenderers will be prequalified in phase 1 and only qualified tenderers will be invited to submit a tender in phase 2, cf. FOSA § 11-11.

2.1.1. Purpose

Main nature of the contract: Supplies

Additional nature of the contract: Services

Main classification (cpv): 35700000 Military electronic systems

Additional classification (cpv): 35000000 Security, fire-fighting, police and defence equipment, 35710000 Command, control, communication and computer systems, 35720000 Intelligence, surveillance, target acquisition and reconnaissance, 35722000 Radar, 35730000 Electronic warfare systems and counter measures

2.1.2. Place of performance

Country: Norway
Anywhere in the given country

2.1.3. Value

Estimated value excluding VAT: 750 000 000,00 NOK
Maximum value of the framework agreement: 750 000 000,00 NOK

2.1.4. General information

Legal basis:
Directive 2009/81/EC
Forsvar og sikkerhet -

5. Lot

5.1. Lot: LOT-0000

Title: Procurement of C-UAS (Counter-Unmanned Aerial System) for the protection of stationary objects, installations and air bases - Part I

Description: NDMA shall, on behalf of the Norwegian Armed Forces, enter into a framework agreement for the procurement of a Counter Unmanned Aerial System (C-UAS), with the ability to detect, identify, engage and neutralise threats made through the air (UAS class 1). A C-UAS shall consist of a command-and-control system (C2-system), sensors and effectors (kinetic and/or non-kinetic), with the necessary integrations with the Norwegian Armed Forces command and control systems. In addition, a service contract shall be signed for support of the system. The competition is split in two parts, with (1) first phase being a prequalification of the tenderers, with a deadline for applying for participation. Tenderers who have been qualified will be evaluated in accordance with the stated selection criteria and ranked thereafter. Based on the ranking, NDMA will make a down selection where the top 5-10 tenderers will be offered to participate in the (2) second phase of the competition. In the second phase of the competition, tenderers will be sent and invitations to part 2 of the competition, with all necessary information for the procurement, tendering rules and NDMA's requirements on the system and components. After expiry of deadline for submission of tenders, NDMA will evaluate all offers in accordance with the award criteria. The award criteria's will be presented in phase 2. The three (3) best tenderers must sign a security agreement with NDMA and will receive an invitation to participate in the negotiations and compete for the award of contract.
Internal identifier: 2024040618-1

5.1.1. Purpose

Main nature of the contract: Supplies
Additional nature of the contract: Services
Main classification (cpv): 35700000 Military electronic systems
Additional classification (cpv): 35000000 Security, fire-fighting, police and defence equipment, 35710000 Command, control, communication and computer systems, 35720000

Intelligence, surveillance, target acquisition and reconnaissance, 35722000 Radar, 35730000
Electronic warfare systems and counter measures

5.1.2. Place of performance

Country: Norway

Anywhere in the given country

5.1.3. Estimated duration

Duration: 4 Years

5.1.4. Renewal

Maximum renewals: 3

The buyer reserves the right for additional purchases from the contractor, as described here: 1 year, up to 3 times.

5.1.5. Value

Estimated value excluding VAT: 750 000 000,00 NOK

Maximum value of the framework agreement: 750 000 000,00 NOK

5.1.6. General information

Reserved participation: Participation is not reserved.

5.1.9. Selection criteria

Criterion:

Type: Economic and financial standing

Name: 'Total' annual turnover

Description: The tenderer's ("total") annual turnover for the number of financial years requested in the tender notice or in the procurement documents is as follows:

Use of this criterion: Not used

Criterion:

Type: Economic and financial standing

Name: Average annual turnover

Description: The tenderer's average annual turnover for the number of years requested in the notice or in the procurement documents is as follows:

Use of this criterion: Not used

Criterion:

Type: Economic and financial standing

Name: "Specific annual turnover"

Description: Are the tenderer's ("specific") annual turnover within the area that the contract applies to and specified in the notice or in the procurement documents for the number of accounting years requested is as follows:

Use of this criterion: Not used

Criterion:

Type: Economic and financial standing

Name: Average set-up

Description: Is the tenderer's average annual turnover within the area requested by the contract and specified in the notice or in the procurement documents for the number of financial years requested:

Use of this criterion: Not used

Criterion:

Type: Economic and financial standing

Name: The tenderer's establishment date

Description: If the information about the turnover (combined or specific) is not available for the entire requested period, please state the date the company was established, or the tenderers started their business:

Use of this criterion: Not used

Criterion:

Type: Economic and financial standing

Name: Financial key figures

Description: For financial key figures stated in the notice or in the procurement documents, the tenderer declares that the actual value(s) of the requested key figures are as follows:

Use of this criterion: Not used

Criterion:

Type: Economic and financial standing

Name: Liability insurance

Description: The insured amount in the tenderer's liability insurance is the following:

Use of this criterion: Not used

Criterion:

Type: Economic and financial standing

Name: Other economic and financial requirements

Description: Regarding any other economic and financial requirements that have been stated in the notice or in the procurement documents, the tenderer declares that:

Use of this criterion: Not used

Criterion:

Type: Other

Name: Certificates issued by independent bodies for quality assurance standards.

Description: Can tenderers submit certificates issued by independent bodies that document that the tenderer fulfils the stated quality assurance standards, including universal design requirements?

Use of this criterion: Not used

Criterion:

Type: Other

Name: Certificates issued by independent bodies for environmental management standards.

Description: Is the tenderer able to submit certificates issued by independent bodies as documentation that the tenderer fulfils the stated environmental management systems or standards?

Use of this criterion: Not used

Criterion:

Type: Suitability to pursue the professional activity

Name: Registered in a trade register

Description: Tenderers are registered in a professional register in the member state in which the tenderer is established. As described in annex XI of directive 2014/24/EU; suppliers from certain member states may have to fulfil other requirements in the mentioned annex.

Use of this criterion: Not used

Criterion:

Type: Suitability to pursue the professional activity

Name: Registered in a trade register or company register.

Description: Tenderers are registered in a company register or a trade register in the member state in which the tenderer is established. As described in annex XI of directive 2014/24/EU; suppliers from certain member states may have to fulfil other requirements in the mentioned annex.

Use of this criterion: Not used

Criterion:

Type: Technical and professional ability

Name: Only for public goods deliveries

Description: Only for public goods deliveries: In the reference period, the tenderer has carried out the following important deliveries of the requested type, or the following important services of the requested type. The contracting authority can require up to three years experience and allow experience from the previous three years to be taken into consideration.

Use of this criterion: Not used

Criterion:

Type: Technical and professional ability

Name: Technical personnel or technical units

Description: Tenderers can use the following technical personnel or technical units, particularly those who are responsible for quality control: For technical personnel or technical units that do not directly belong to the tenderer's business, but if the capacity the tenderer will use, cf. part II, section C, separate ESPD forms shall be supplemented.

Use of this criterion: Not used

Criterion:

Type: Technical and professional ability

Name: Technical facilities and quality assurance measures

Description: The tenderer utilises the following technical facilities and quality assurance measures and the tenderer's survey and research facility is as follows:

Use of this criterion: Not used

Criterion:

Type: Technical and professional ability

Name: Investigation and research facilities

Description: The tenderer's survey and research facilities are as follows:

Use of this criterion: Not used

Criterion:

Type: Technical and professional ability

Name: Management and tracing of the supply chain

Description: The tenderer will be able to use the following management of the supply chain and tracing systems for the execution of the contract:

Use of this criterion: Not used

Criterion:

Type: Technical and professional ability

Name: Control Permission

Description: For goods or services that are complicated, or that in exceptional cases shall be used for a particular purpose: Will the tenderer allow checks of the tenderer's production capacity or technical capacity and, where necessary, of the survey and research facilities that the tenderer has at its disposal and of quality control measures? The inspections shall be undertaken by the contracting authority or the contracting authority can leave it to a competent public body in the country where the tenderer is established.

Use of this criterion: Not used

Criterion:

Type: Technical and professional ability

Name: Education and professional qualifications

Description: The following education and professional qualifications are possessed by the tenderer and/or (depending on the requirements set in the notice or in the procurement documents) of the leading employees:

Use of this criterion: Not used

Criterion:

Type: Technical and professional ability

Name: Environmental management measures

Description: Tenderers can employ the following environmental management measures in connection with the execution of the contract:

Use of this criterion: Not used

Criterion:

Type: Technical and professional ability

Name: Number of employees in the management

Description: The tenderer's number of employees in the management during the last three years was as follows:

Use of this criterion: Not used

Criterion:

Type: Technical and professional ability

Name: Average workforce

Description: The tenderer's average annual workforce in the last three years has been as follows:

Use of this criterion: Not used

Criterion:

Type: Technical and professional ability

Name: Tools, materials and technical equipment.

Description: Tenderers can use the following tools, material and technical equipment to carry out the contract:

Use of this criterion: Not used

Criterion:

Type: Technical and professional ability

Name: Portion of the contract to sub-suppliers.

Description: The tenderer is considering to outsource the following part (as a percentage) of the contract to sub-suppliers. Note that if the tenderer has decided to outsource a part of the contract to sub-suppliers and will use the sub-suppliers' capacity to carry out this part, a special ESPD will be supplemented for such sub-suppliers, see part II, section C, above.

Use of this criterion: Not used

Criterion:

Type: Technical and professional ability

Name: Procurement of goods: Requested samples, descriptions or photographs that do not need to be accompanied by certificates that they are genuine.

Description: Procurement of goods: The tenderer presents supplies that shall be delivered, requested samples, descriptions or photographs, which do not need to be accompanied by certificates that they are genuine.

Use of this criterion: Not used

Criterion:

Type: Technical and professional ability

Name: Procurement of goods: Requested samples, descriptions or photographs with certificates.

Description: When procurement of goods: If requested, the tenderer further declares that they will deliver the requested certificates that they are genuine.

Use of this criterion: Not used

Criterion:

Type: Technical and professional ability

Name: When procuring goods: Certificates issued by official bodies for quality control

Description: Can tenderers submit the requested certificates issued by official bodies for quality control, and who can confirm that the goods, which are clearly identified by reference to technical specifications or standards, as determined in the notice or in the procurement documents, are in accordance with these?

Use of this criterion: Not used

Information about the second stage of a two-stage procedure:

Minimum number of candidates to be invited for the second stage of the procedure: 3

The procedure will take place in successive stages. At each stage, some participants may be eliminated

5.1.11. Procurement documents

Languages in which the procurement documents are officially available: Norwegian

Deadline for requesting additional information: 22/11/2024 22:55:00 (UTC)

Address of the procurement documents: <https://permalink.mercell.com/240165338.aspx>

5.1.12. Terms of procurement

Terms of the procedure:

Estimated date of dispatch of the invitations to submit tenders: 20/01/2025

Terms of submission:

Obligatory indication of subcontracting:

The share of the contract that the tenderer intends to subcontract

Electronic submission: Required

Address for submission: <https://permalink.mercell.com/240165338.aspx>

Languages in which tenders or requests to participate may be submitted: Norwegian

Electronic catalogue: Not allowed

Advanced or qualified electronic signature or seal (as defined in Regulation (EU) No 910/2014) is required

Variants: Not allowed

Tenderers may submit more than one tender: Not allowed

Description of the financial guarantee: If necessary, the tenderer shall provide an execution guarantee and/or a bank guarantee.

Deadline for receipt of requests to participate: 13/12/2024 10:00:00 (UTC)

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: The terms to be prequalified are given in the document "Invitation to Pre-Qualification - P7642 Counter UAS capability to the Norwegian Armed Forces". The document also states the most basic requirements for implementation. There will also be further terms connected to the execution in the tender documentation. These requirements will be made available for tenderers who qualify for phase 2.

A non-disclosure agreement is required: yes

Financial arrangement: The financial terms to be prequalified are given in the document "Invitation to Pre-Qualification - P7642 Counter UAS capability to the Norwegian Armed Forces"

Subcontracting:

The contractor must indicate any change of subcontractors during the execution of the contract.

5.1.15. Techniques

Framework agreement: Framework agreement, without reopening of competition

Maximum number of participants: 1

Information about the dynamic purchasing system: No dynamic purchase system

Electronic auction: no

5.1.16. Further information, mediation and review

Organisation providing additional information about the procurement procedure: Norwegian Defene Materiel Agency

Organisation providing offline access to the procurement documents: Norwegian Defene Materiel Agency

Organisation receiving requests to participate: Norwegian Defene Materiel Agency

Organisation processing tenders: Norwegian Defene Materiel Agency

8. Organisations

8.1. ORG-0001

Official name: Norwegian Defense Materiel Agency

Registration number: 916075855

Department: Forsvarsmateriell

Postal address: Grev Wedels plass 1

Town: OSLO

Postcode: 0151

Country subdivision (NUTS): Oslo (NO081)

Country: Norway

Contact point: Sofie Trovåg

Email: strovag@mil.no

Telephone: +4763899371

Internet address: <https://FMA.NO>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Organisation providing offline access to the procurement documents

Organisation receiving requests to participate

Organisation processing tenders

11. Notice information

11.1. Notice information

Notice identifier/version: a7dc85f9-8668-4496-8aa2-823bc3fe7b03 - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice subtype: 18

Notice dispatch date: 01/11/2024 09:55:30 (UTC)

Notice dispatch date (eSender): 01/11/2024 10:17:27 (UTC)

Languages in which this notice is officially available: English

11.2. Publication information

Notice publication number: 673026-2024

OJ S issue number: 215/2024

Publication date: 05/11/2024