

675757-2026 - Competition

Finland – Textbooks – Oppikirjat ja digitaaliset opetusmateriaalit

OJ S 190/2026 01/10/2026

Contract or concession notice – standard regime

Supplies

1. Buyer

1.1. Buyer

Official name: Sansia Oy

Email: hankinnat@sansia.fi

Legal type of the buyer: Body governed by public law

Activity of the contracting authority: General public services

1.1. Buyer

Official name: Tervon kunta

Email: tervon.kunta@tervo.fi

Legal type of the buyer: Local authority

Activity of the contracting authority: General public services

1.1. Buyer

Official name: Varkauden kaupunki

Email: kirjaamo@varkaus.fi

Legal type of the buyer: Local authority

Activity of the contracting authority: General public services

1.1. Buyer

Official name: Pielaveden kunta

Email: kunta@pielavesi.fi

Legal type of the buyer: Local authority

Activity of the contracting authority: General public services

1.1. Buyer

Official name: Sonkajärven kunta

Email: sonkajarvi@sonkajarvi.fi

Legal type of the buyer: Local authority

Activity of the contracting authority: General public services

1.1. Buyer

Official name: Iisalmen kaupunki

Email: kirjaamo@iisalmi.fi

Legal type of the buyer: Local authority

Activity of the contracting authority: General public services

1.1. Buyer

Official name: Joroisten kunta

Email: joroinen.kunta@joroinen.fi

Legal type of the buyer: Local authority

Activity of the contracting authority: General public services

1.1. Buyer

Official name: Careeria Oy
Email: hallinto@careeria.fi
Legal type of the buyer: Body governed by public law
Activity of the contracting authority: Education

2. Procedure

2.1. Procedure

Title: Oppikirjat ja digitaaliset opetusmateriaalit

Description: Hankintaan sisältyvät painetut oppikirjat ja niiden oheismateriaalit sekä digitaaliset opetusmateriaalit esi- ja perusopetukseen sekä toiselle asteelle. Lisäksi hankintaan liittyvät materiaalien tilaamiseen ja toimittamiseen liittyvät palvelut tämän tarjouspyynnön sen liitteiden mukaisesti. Opetusmateriaaleilla tarkoitetaan painettuja ja sähköisiä oppikirjoja, opetusaineistoa ja tehtäviä sekä opetuksessa käytettäviä muita oheismateriaaleja kuten opettajien oppaita ja työkappaleita, kokeita, pelejä, äänikirjoja ja cd-/dvd-levyjä. Hankinnan perusteella perustetaan puitejärjestely. Hankinta on jaettu neljään (4) osa-alueeseen: 1) Esi- ja perusasteen painetut opetusmateriaalit 2) Esi- ja perusasteen digitaaliset opetusmateriaalit 3) Toisen asteen painetut opetusmateriaalit 4) Toisen asteen digitaaliset opetusmateriaalit Toimittajat valitaan seuraavasti: - Painettuun aineistoon valitaan yksi (1) sopimustoimittaja per osa-alue (osa-alueet 1 ja 3). - Digitaalisiin opetusmateriaaleihin valitaan per osa-alue (osa-alueet 2 ja 4) kaikki tarjouspyynnön vähimmäisvaatimukset täyttävät tarjoajat, kuitenkin enintään viisi (5) toimittajaa. Tavoitteena on varmistaa, että tilaajalla on pedagogisesti eri opetusaloille ja eri ikäryhmille soveltuvia materiaaleja sekä mahdollisuus huomioida olemassa olevat oppimateriaalisarjat, laiteympäristö ja käytettävissä olevat määrärahat. Kaikki tilaajat eivät käytä kaikkia osa-alueita. Tavoitteellinen sopimuskauden alkamispäivä on 1.1.2027.

Procedure identifier: 892fa51a-92e2-43e4-b052-d088df1fa3d3

Internal identifier: 10961

Type of procedure: Open

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Supplies

Main classification (cpv): 22112000 Textbooks

Additional classification (cpv): 48190000 Educational software package

2.1.2. Place of performance

Country subdivision (NUTS): Pohjois-Savo (FI1DB)

Country: Finland

2.1.3. Value

Estimated value excluding VAT: 10 000 000,00 EUR

Maximum value of the framework agreement: 10 000 000,00 EUR

2.1.4. General information

Legal basis:

Directive 2014/24/EU

2.1.5. Terms of procurement

Terms of submission:

Maximum number of lots for which one tenderer can submit tenders: 4

Terms of contract:

Maximum number of lots for which contracts can be awarded to one tenderer: 4

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: European Single Procurement Document (ESPD)

5. Lot

5.1. Lot: LOT-0001

Title: Esi- ja perusasteen painetut opetusmateriaalit

Description: Esi- ja perusasteen painetut oppikirjat ja niiden oheismateriaalit

Internal identifier: 1-0

5.1.1. Purpose

Main nature of the contract: Supplies

Main classification (cpv): 22112000 Textbooks

Additional classification (cpv): 48190000 Educational software package

5.1.2. Place of performance

Country subdivision (NUTS): Pohjois-Savo (FI1DB)

Country: Finland

5.1.3. Estimated duration

Start date: 01/01/2027

Duration end date: 31/12/2030

5.1.5. Value

Estimated value excluding VAT: 10 000 000,00 EUR

Maximum value of the framework agreement: 10 000 000,00 EUR

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

5.1.7. Strategic procurement

Approach to reducing environmental impacts: The transition to a circular economy, The protection and restoration of biodiversity and ecosystems

Social objective promoted: Human rights due diligence in global supply chains

5.1.9. Selection criteria

Sources of selection criteria: European Single Procurement Document (ESPD)

5.1.10. Award criteria

Criterion:

Type: Cost

Name: Kokonaistaloudellinen edullisuus

Description: Alennusprosentti kustantajan kouluohjehinnasta.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 100

5.1.11. Procurement documents

Deadline for requesting additional information: 09/10/2026 07:00:00 (UTC+00:00) Western European Time, GMT

Address of the procurement documents: <https://tarjouspalvelu.fi/sansia?id=603595&tpk=1d32fcbb-6522-4f6e-935b-17647cd792ef>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://tarjouspalvelu.fi/sansia?id=603595&tpk=1d32fcbb-6522-4f6e-935b-17647cd792ef>

Languages in which tenders or requests to participate may be submitted: Finnish

Electronic catalogue: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of tenders: 02/11/2026 12:00:00 (UTC+00:00) Western European Time, GMT

Duration during which the tender must remain valid: 6 Months

Information about public opening:

Opening date: 02/11/2026 12:30:00 (UTC+00:00) Western European Time, GMT

Place: Hankintayksikkö varaa oikeuden avata tarjoukset myös muuna ajankohtana tarjousten vastaanottamisen määräajan jälkeen. Avaustilaisuus ei ole julkinen.

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Allowed

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 12

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Markkinaoikeus

Information about review deadlines: Muutoksenhakumenettelyn määräaikoja koskevat tarkat tiedot ilmoitetaan hankintapäätöksessä

5.1. Lot: LOT-0002

Title: Toisen asteen painetut opetusmateriaalit

Description: Toisen asteen painetut oppikirjat ja niiden oheismateriaalit

Internal identifier: 3-1

5.1.1. Purpose

Main nature of the contract: Supplies

Main classification (cpv): 22112000 Textbooks

Additional classification (cpv): 48190000 Educational software package

5.1.2. Place of performance

Country subdivision (NUTS): Pohjois-Savo (FI1DB)

Country: Finland

5.1.3. Estimated duration

Start date: 01/01/2027

Duration end date: 31/12/2035

5.1.5. Value

Estimated value excluding VAT: 10 000 000,00 EUR

Maximum value of the framework agreement: 10 000 000,00 EUR

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

5.1.7. Strategic procurement

Approach to reducing environmental impacts: The transition to a circular economy, The protection and restoration of biodiversity and ecosystems

Social objective promoted: Human rights due diligence in global supply chains

5.1.9. Selection criteria

Sources of selection criteria: European Single Procurement Document (ESPD)

5.1.10. Award criteria

Criterion:

Type: Cost

Name: Kokonaistaloudellinen edullisuus

Description: Alennusprosentti kustantajan kouluohjehinnasta

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 100

5.1.11. Procurement documents

Deadline for requesting additional information: 09/10/2026 07:00:00 (UTC+00:00) Western European Time, GMT

Address of the procurement documents: <https://tarjouspalvelu.fi/sansia?id=603595&tpk=1d32fcbb-6522-4f6e-935b-17647cd792ef>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://tarjouspalvelu.fi/sansia?id=603595&tpk=1d32fcbb-6522-4f6e-935b-17647cd792ef>

Languages in which tenders or requests to participate may be submitted: Finnish

Electronic catalogue: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of tenders: 02/11/2026 12:00:00 (UTC+00:00) Western European Time, GMT

Duration during which the tender must remain valid: 6 Months

Information about public opening:

Opening date: 02/11/2026 12:30:00 (UTC+00:00) Western European Time, GMT

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Allowed
Electronic ordering will be used: yes
Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 12

Justification for the duration of the framework agreement: -

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Markkinaoikeus

Information about review deadlines: Muutoksenhakumenettelyn määräaikoja koskevat tarkat tiedot ilmoitetaan hankintapäätöksessä.

Organisation providing more information on the review procedures: Sansia Oy

5.1. Lot: LOT-0003

Title: Esi- ja perusasteen digitaaliset opetusmateriaalit

Description: Esi- ja perusasteen digitaaliset opetusmateriaalit

Internal identifier: 2

5.1.1. Purpose

Main nature of the contract: Supplies

Main classification (cpv): 22112000 Textbooks

Additional classification (cpv): 48190000 Educational software package

5.1.2. Place of performance

Country subdivision (NUTS): Pohjois-Savo (FI1DB)

Country: Finland

5.1.3. Estimated duration

Start date: 01/01/2027

Duration end date: 31/12/2030

5.1.5. Value

Estimated value excluding VAT: 10 000 000,00 EUR

Maximum value of the framework agreement: 10 000 000,00 EUR

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

5.1.7. Strategic procurement

Approach to reducing environmental impacts: The transition to a circular economy, The protection and restoration of biodiversity and ecosystems

Social objective promoted: Human rights due diligence in global supply chains

5.1.9. Selection criteria

Sources of selection criteria: European Single Procurement Document (ESPD)

5.1.10. Award criteria

Criterion:

Type: Cost

Name: Kokonaistaloudellinen edullisuus

Description: Alennusprosentti kustantajan kouluohjelmasta

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 100

5.1.11. Procurement documents

Deadline for requesting additional information: 09/10/2026 07:00:00 (UTC+00:00) Western European Time, GMT

Address of the procurement documents: <https://tarjouspalvelu.fi/sansia?id=603595&tpk=1d32fcbb-6522-4f6e-935b-17647cd792ef>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://tarjouspalvelu.fi/sansia?id=603595&tpk=1d32fcbb-6522-4f6e-935b-17647cd792ef>

Languages in which tenders or requests to participate may be submitted: Finnish

Electronic catalogue: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of tenders: 02/11/2026 12:00:00 (UTC+00:00) Western European Time, GMT

Duration during which the tender must remain valid: 6 Months

Information about public opening:

Opening date: 02/11/2026 12:30:00 (UTC+00:00) Western European Time, GMT

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Allowed

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 12

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Markkinaoikeus

Information about review deadlines: Muutoksenhakumenettelyn määräaikoja koskevat tarkat tiedot ilmoitetaan hankintapäätöksessä.

Organisation providing more information on the review procedures: Sansia Oy

5.1. Lot: LOT-0004

Title: Toisen asteen digitaaliset opetusmateriaalit

Description: Toisen asteen digitaaliset opetusmateriaalit

Internal identifier: 4-3

5.1.1. Purpose

Main nature of the contract: Supplies

Main classification (cpv): 22112000 Textbooks

Additional classification (cpv): 48190000 Educational software package

5.1.2. Place of performance

Country subdivision (NUTS): Pohjois-Savo (FI1DB)

Country: Finland

5.1.3. Estimated duration

Start date: 01/01/2027

Duration end date: 31/12/2030

5.1.5. Value

Estimated value excluding VAT: 10 000 000,00 EUR

Maximum value of the framework agreement: 10 000 000,00 EUR

5.1.6. General information

Reserved participation:

Participation is not reserved.

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

5.1.7. Strategic procurement

Approach to reducing environmental impacts: The transition to a circular economy, The protection and restoration of biodiversity and ecosystems

Social objective promoted: Human rights due diligence in global supply chains

5.1.9. Selection criteria

Sources of selection criteria: European Single Procurement Document (ESPD)

5.1.10. Award criteria

Criterion:

Type: Cost

Name: Kokonaistaloudellinen edullisuus

Description: Alennusprosentti kustantajan kouluohjehinnasta

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 100

5.1.11. Procurement documents

Deadline for requesting additional information: 09/10/2026 07:00:00 (UTC+00:00) Western European Time, GMT

Address of the procurement documents: <https://tarjouspalvelu.fi/sansia?id=603595&tpk=1d32fcbb-6522-4f6e-935b-17647cd792ef>

5.1.12. Terms of procurement

Terms of submission:

Electronic submission: Required

Address for submission: <https://tarjouspalvelu.fi/sansia?id=603595&tpk=1d32fcbb-6522-4f6e-935b-17647cd792ef>

Languages in which tenders or requests to participate may be submitted: Finnish

Electronic catalogue: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of tenders: 02/11/2026 12:00:00 (UTC+00:00) Western European Time, GMT

Duration during which the tender must remain valid: 6 Months

Information about public opening:

Opening date: 02/11/2026 12:30:00 (UTC+00:00) Western European Time, GMT

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Electronic invoicing: Allowed

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 12

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Markkinaoikeus

Information about review deadlines: Muutoksenhakumenettelyn määräaikoja koskevat tarkat tiedot ilmoitetaan hankintapäätöksessä.

Organisation providing more information on the review procedures: Sansia Oy

8. Organisations

8.1. ORG-0001

Official name: Sansia Oy

Registration number: 2364760-8

Postal address: Puutarhakatu 6

Town: Kuopio

Postcode: 70300

Country subdivision (NUTS): Pohjois-Savo (FI1DB)

Country: Finland

Contact point: Tuula Rastiola

Email: hankinnat@sansia.fi

Telephone: +358 444188854

Internet address: <https://www.sansia.fi>

Roles of this organisation:

Buyer

Group leader

Central purchasing body awarding public contracts or concluding framework agreements for works, supplies or services intended for other buyers

Organisation providing more information on the review procedures

8.1. ORG-0002

Official name: Tervon kunta

Registration number: 0173081-4

Town: Tervo

Postcode: 72210
Country subdivision (NUTS): Pohjois-Savo (FI1DB)
Country: Finland
Contact point: Kirjaamo
Email: tervon.kunta@tervo.fi
Telephone: +358 17499111
Internet address: <http://www.tervo.fi>

Roles of this organisation:

Buyer

8.1. ORG-0003

Official name: Varkauden kaupunki
Registration number: 0173416-1
Town: Varkaus
Postcode: 78250
Country subdivision (NUTS): Pohjois-Savo (FI1DB)
Country: Finland
Contact point: Kirjaamo
Email: kirjaamo@varkaus.fi
Telephone: +358 17579411
Internet address: <http://www.varkaus.fi>

Roles of this organisation:

Buyer

8.1. ORG-0004

Official name: Pielaveden kunta
Registration number: 0172446-5
Town: Pielavesi
Postcode: 72400
Country subdivision (NUTS): Pohjois-Savo (FI1DB)
Country: Finland
Contact point: Kirjaamo
Email: kunta@pielavesi.fi
Telephone: +358 406705812
Internet address: <http://www.pielavesi.fi>

Roles of this organisation:

Buyer

8.1. ORG-0005

Official name: Sonkajärven kunta
Registration number: 9090160-2
Town: Sonkajärvi
Postcode: 74300
Country subdivision (NUTS): Pohjois-Savo (FI1DB)
Country: Finland
Contact point: Kirjaamo
Email: sonkajarvi@sonkajarvi.fi
Telephone: +358 406750001
Internet address: <http://www.sonkajarvi.fi>

Roles of this organisation:

Buyer

8.1. ORG-0006

Official name: Iisalmen kaupunki
Registration number: 9086071-6
Town: Iisalmi
Postcode: 74100
Country subdivision (NUTS): Pohjois-Savo (FI1DB)
Country: Finland
Contact point: Kirjaamo
Email: kirjaamo@iisalmi.fi
Telephone: +358 1727231
Internet address: <https://www.iisalmi.fi>

Roles of this organisation:

Buyer

8.1. ORG-0007

Official name: Joroisten kunta
Registration number: 0207112-8
Town: Joroinen
Postcode: 79600
Country subdivision (NUTS): Pohjois-Savo (FI1DB)
Country: Finland
Contact point: Kirjaamo
Email: joroinen.kunta@joroinen.fi
Telephone: +358 17578440
Internet address: <http://www.joroinen.fi/>

Roles of this organisation:

Buyer

8.1. ORG-0008

Official name: Markkinaoikeus
Registration number: 3006157-6
Postal address: Radanrakentajantie 5
Town: Helsinki
Postcode: 00520
Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)
Country: Finland
Email: markkinaoikeus@oikeus.fi
Telephone: +358 295643300
Internet address: <https://www.markkinaoikeus.fi>

Roles of this organisation:

Review organisation

8.1. ORG-0009

Official name: Careeria Oy
Registration number: 2918298-7
Town: Porvoo
Postcode: 06100
Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)
Country: Finland
Contact point: Hallinto

Email: hallinto@careeria.fi
Telephone: +358 444188854
Internet address: <https://careeria.fi>

Roles of this organisation:

Buyer

8.1. ORG-0010

Official name: Hansel Oy (Hilma)
Registration number: FI09880841
Postal address: Mannerheiminaukio 1a
Town: Helsinki
Postcode: 00100
Country subdivision (NUTS): Helsinki-Uusimaa (FI1B1)
Country: Finland
Contact point: eSender
Email: tekninen@hankintailmoitukset.fi
Telephone: 029 55 636 30
Internet address: <http://hankintailmoitukset.fi>

Roles of this organisation:

TED eSender

Notice information

Notice identifier/version: 853f70b8-b2be-4d1f-a9d4-ce27783fbf0d - 01
Form type: Competition
Notice type: Contract or concession notice – standard regime
Notice subtype: 16
Notice dispatch date: 30/09/2026 11:43:16 (UTC+00:00) Western European Time, GMT
Notice dispatch date (eSender): 30/09/2026 11:43:17 (UTC+00:00) Western European Time, GMT
Languages in which this notice is officially available: Finnish
Notice publication number: 675757-2026
OJ S issue number: 190/2026
Publication date: 01/10/2026