

Poland – Financial management consultancy services – Selection of an advisor for financing arrangement**OJ S 199/2025 16/10/2025****Contract or concession award notice – standard regime
Services**

1. Buyer**1.1. Buyer**

Official name: Centralny Port Komunikacyjny sp. z o.o.

Email: zamowienia@cpk.pl

Activity of the contracting entity: Airport-related activities

2. Procedure**2.1. Procedure**

Title: Selection of an advisor for financing arrangement

Description: 1. The Subject of the Contract is advisory regarding the arrangement of debt financing for the CPK company. The Contractor will participate in all activities carried out by the Contracting Authority related to securing debt financing for the construction of CPK Airport. The aim is to secure debt financing, taking into account factors such as: the size of investment expenditures and optimizing the financing structure of the CPK Airport construction project, including aspects such as: the bankability of the Investment, the amount of financing secured, return rates, financing costs, debt servicing capacity, and investment risks. At all stages of work, the Contractor will consider all realistically possible debt instruments, including but not limited to loans, bonds, private debt, vendor financing, as well as potentially available support mechanisms, including but not limited to guarantees from export credit agencies and state guarantees. 2. The Contracting Authority envisages the award of contracts under the option right (Optional contract). The scope of the Optional Contract includes: extension of services under Tasks 1–11 of the Basic Contract by up to 6 months. The Contracting Authority may make use of the Optional Contract under the terms set out in the Draft Agreement. 3. Detailed provisions concerning the description of the subject matter of the contract are to be found in Attachment No. 1 to ToR - DSC.

Procedure identifier: 0dc6e005-a8fa-42db-9772-6d5ab971d9a6

Previous notice: 291830-2025

Internal identifier: FZA.2510.3.2025/JOK/9

Type of procedure: Open

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79412000 Financial management consultancy services

2.1.2. Place of performance

Postal address: Aleje Jerozolimskie 142B

Town: Warszawa

Postcode: 02-305

Country subdivision (NUTS): Miasto Warszawa (PL911)

Country: Poland

Additional information: 1. The Contracting Authority anticipates awarding contracts, as referred to in Article 388, point 2, letter c of the Public Procurement Law, not exceeding 20% of the total value of the Basic Contract and Optional Contract, involving the execution of similar services or Studies, consistent in terms of subject matter with the Basic Contract and Optional Contract. The conditions for awarding such contracts, i.e., "similar contracts," are specified in the ToR. 2. The Contracting Authority may cancel the Procedure pursuant to Article 257 of the PPL Act. 3. The Contracting Authority does not require the Contractor or subcontractors to employ individuals performing tasks related to the execution of the Agreement under an employment relationship, as referred to in Article 22 § 1 of the Act of June 26, 1974 – the Labor Code. 4. The Contracting Authority does not envisage granting advance payments on account of the remuneration for the performance of the Contract.

2.1.4. General information

Legal basis:

Directive 2014/25/EU

5. Lot

5.1. Lot: LOT-0001

Title: Selection of an advisor for financing arrangement

Description: 1. The Subject of the Contract is advisory regarding the arrangement of debt financing for the CPK company. The Contractor will participate in all activities carried out by the Contracting Authority related to securing debt financing for the construction of CPK Airport. The aim is to secure debt financing, taking into account factors such as: the size of investment expenditures and optimizing the financing structure of the CPK Airport construction project, including aspects such as: the bankability of the Investment, the amount of financing secured, return rates, financing costs, debt servicing capacity, and investment risks. At all stages of work, the Contractor will consider all realistically possible debt instruments, including but not limited to loans, bonds, private debt, vendor financing, as well as potentially available support mechanisms, including but not limited to guarantees from export credit agencies and state guarantees. 2. The Contracting Authority envisages the award of contracts under the option right (Optional contract). The scope of the Optional Contract includes: extension of services under Tasks 1–11 of the Basic Contract by up to 6 months. The Contracting Authority may make use of the Optional Contract under the terms set out in the Draft Agreement. 3. Detailed provisions concerning the description of the subject matter of the contract are to be found in Attachment No. 1 to ToR - DSC.

Internal identifier: FZA.2510.3.2025/JOK/9

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 79412000 Financial management consultancy services

Options:

Description of the options: Optional Contract provides the possibility of extending the above contractual deadline by up to 6 months.

5.1.2. Place of performance

Town: Warszawa

Country subdivision (NUTS): Miasto Warszawa (PL911)

Country: Poland

5.1.3. Estimated duration

Duration: 18 Months

5.1.4. **Renewal**

Maximum renewals: 6

5.1.6. **General information**

The procurement is covered by the Government Procurement Agreement (GPA): yes
Additional information: 1. The grounds for exclusion from the procedure are detailed in Chapter V of the ToR. 2. The conditions for participation in the Procedure are detailed in Chapter VI of the ToR. 3. The list of formal entity- related evidence, documents and declarations required from the Contractor is detailed in Chapter VII of the ToR. 4. Pursuant to art. 117 item 4 of the PPL Act, if not each of the Contractors applying jointly for the award fulfils independently the conditions for participation in the Procedure specified in Chapter VI paragraph 2(4) (technical or professional capacity), then a tender should be accompanied by a statement according to Appendix 5 of the ToR which shows which services are provided by the Contractor fulfilling the above-mentioned conditions. 5. Contractors may apply jointly for the award of the Contract, e.g. in the form of a consortium/civil law partnership. Contractors applying jointly for the award of the Contract must appoint and indicate a Proxy to represent them in the Procedure or to represent them in the Procedure and to conclude the Contract. If a tender of Contractors applying jointly for the award of the Contract is selected as the most favourable one, the Contractor shall, upon the request of the Contracting Authority, submit the contract governing the partnership between Contractors before the Contract is signed. With regard to the conditions concerning education, professional qualifications or experience, Contractors applying jointly for the award of the Contract may rely on the abilities of those Contractors who are to perform the services for the performance of which those abilities are required. In this case, they shall make a declaration in accordance with the provisions of Chapter VII, paragraph 7 of the ToR.

5.1.10. **Award criteria**

Criterion:

Type: Price

Name: Price – fixed remuneration

Description: 1. The total number of points that can be obtained within the "Price – fixed remuneration" criterion is 15 points. 2. The number of points in the "Price – fixed remuneration" criterion is calculated using the formula specific in Chapter XIX section 7 ToR. 3. The value presented by the Contractor in the "Price – fixed remuneration" criterion cannot exceed the value presented in the "Price – variable remuneration" criterion. 4. The Contracting Authority will compare gross prices, taking into account that the Contracting Authority will add the value of the value-added tax (VAT) to the price presented in the offer if the selected offer results in the Contracting Authority having a tax obligation.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 15,00

Criterion:

Type: Price

Name: Price – variable remuneration

Description: 1. The total number of points that can be obtained within the "Price – variable remuneration" criterion is 25 points. 2. The number of points in the "Price – variable remuneration" criterion is calculated using the formula specific in Chapter XIX section 8 ToR. 3. The Contracting Authority will compare gross prices, taking into account that the Contracting Authority will add the value of the value-added tax (VAT) to the price presented in the offer if the selected offer results in the Contracting Authority having a tax obligation.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 25,00

Criterion:

Type: Quality

Name: Methodology

Description: 1. The "Methodology" criterion will be evaluated based on the document "Methodology of Contract Performance" attached to the offer and the meeting held with the Contractor, during which the Contracting Authority will ask the Contractor to present the attached "Methodology of Contract Performance." The presentation of the Methodology will involve explaining and providing further details on the elements contained within it. The Contracting Authority will be entitled to ask clarifying questions. The evaluation of the Methodology, both for the document attached to the offer and for the meeting, will focus solely on the scope described in the Methodology Areas. The duration of the meeting will be the same for all Contractors. The meeting will take place at the Contracting Authority's office on a previously scheduled date. The Contracting Authority will inform the Contractor of the meeting date no later than 5 business days prior to the scheduled date. Attendance at the meeting requires the presence of the Project Leader, Project Manager, and 1 Permanent Expert, as indicated by the Contractor in the "Methodology of Contract Performance" document, in accordance with point 3 of section 3 "Role of the Contractor and scope of work" of the DSC. The Contracting Authority does not allow any other persons from the Contractor's side to attend the meeting except for the Project Leader, Project Manager, and 1 Permanent Expert. The Contracting Authority permits the meeting to be conducted in English. The meeting will be treated as the Contractor's business secret. The meeting will be recorded, and those attending will need to give prior consent for the recording and sharing of their image and sound. 2. Basis for Evaluation: The Contracting Authority will evaluate the offers in this criterion separately for each area, defined in Chapter XIX section 9 point 8 ToR, following the evaluation rules (sub-point scoring) specified for each. The number of points obtained by Contractors in the "Methodology" criterion will be calculated according to the formula. The Contracting Authority will evaluate the offers in the "Methodology" criterion separately for each area, as defined in Chapter XIX section 9 point 8 sub - points 8.1 to 8.4 ToR. The "Methodology" criterion will be considered based on the attached document – "Methodology of Contract Performance," which includes the description of how the contract will be performed. The "Methodology of Contract Performance" will be an integral part of the contract – the Contractor will be bound by the proposed solutions and responsible for the performance of the subject of the contract in accordance with the presented "Methodology of Contract Performance" (to the extent that it is consistent with the DSC), unless the Contracting Authority decides otherwise, as it would be more advantageous for the contract implementation. Methodology of Contract Performance must contain all the elements described in Chapter XIX section 9 point 8 ToR, presented in such a way (in separate chapters dedicated to each requirement outlined in Chapter XIX section 9 point 8 sub-points 8.1 to 8.4 ToR) that the Contracting Authority can easily determine which parts of the "Methodology of Contract Performance" address the individual requirements. At the same time, the "Methodology of Contract Performance" should not unnecessarily repeat or copy the Description of the Subject of the Contract contained in Appendix 1 to the ToR. 3. The Contracting Authority stipulates that: The "Methodology of Contract Performance" should be prepared in document form (PDF or PPT file), with a maximum page limit of eighty (80) A4 pages or slides in a PowerPoint presentation; (Recommended) a reference to each area should be in a separate (section) part of the document; If the page limit is exceeded, the Contracting Authority will evaluate only the part of the "Methodology of Contract Performance" that fits within the page limit (the first 80 pages), excluding title pages and table of contents. Methodology of Contract Performance must

include detailed information in the following areas from Chapter XIX section 9 point 8 sub - points 8.1 to 8.4 ToR. The Contracting Authority, as part of the offer evaluation in the "Methodology" criterion, will assess whether the approach proposed by the Contractor regarding aspects in the areas defined in Chapter XIX section 9 point 8 sub - points 8.1) – 8.4) of this Chapter ToR, comprehensively and exhaustively addresses the expectations of the Contracting Authority presented in the DSC. 4. Scoring: The Contracting Authority will assign points in Areas 1 – 2 and Area 4 according to the evaluated area, in accordance with the tables specified in Chapter XIX section 9 point 10 ToR. The other provisions regarding the offer evaluation criteria are described in Chapter. XIX ToR.

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 60,00

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

Electronic auction: no

5.1.16. Further information, mediation and review

Review organisation: The Appeals Bureau

Information about review deadlines: 1. Contractors, as well as any other entity, if they have or had an interest in winning the Contract and if they have suffered or may suffer damage as a result of an infringement of provisions of the PPL Act by the Contracting Authority, shall be entitled to the legal protection measures provided for in Article 505 et seq. of the PPL Act. Legal remedies against the announcement initiating the Procedure and the ToR shall also be available to organisations on the list referred to in article 469 item 15 of the PPL Act, and the Ombudsman for Small and Medium Enterprises. 2. A Contractor may lodge an appeal against actions incompliant with the provisions of the Act, taken by the Contracting Authority in the procedure, including against draft provisions of the Contract or in the case of the Contracting Authority's failure to take actions that the Contracting Authority was obliged to take under provisions of the PPL Act. 3. The appeal shall be lodged with the President of the National Board of Appeal. 4. The appellant shall submit to the Contracting Authority an appeal lodged in electronic form, or a copy of that appeal if it was lodged in writing before the expiry of the deadline for lodging an appeal in such a way that the Contracting Authority can become acquainted with its contents before the expiry of that deadline. 5. The Contracting Authority shall be deemed to have been able to read the content of the appeal before the expiry of the deadline for lodging an appeal if the communication of the appeal or a copy thereof, as the case may be, was effected by means of electronic communication before the expiry of the deadline for lodging an appeal. 6. The appeal shall be lodged within 10 days of the date of sending information on the Contracting Authority's action constituting the basis for lodging the appeal – if such information was sent by electronic means of communication, or within 15 days – if the information was sent by other means. The appeal against the content of the announcement initiating the Procedure or against the content of the ToR shall be lodged within 10 days from the date of publication of the announcement in the Official Journal of the European Union or publication of the ToR on SmartPZP. 7. In cases other than those referred to in paragraph 6, the appeal shall be lodged within 10 days of the date on which the circumstances giving rise to the appeal were or could have been brought to the knowledge with due diligence. 8. The decision of the National Board of Appeal and the decision of the President of the National Board of Appeal referred to in Article 519(1) of the PPL Act may be

appealed to the court by the parties and participants in the appeal procedure. The complaint shall be lodged with the District Court in Warsaw – the public procurement court. 9. All other information on the use of legal remedies is contained in Section IX of the PPL Act.
Organisation providing additional information about the procurement procedure: Centralny Port Komunikacyjny sp. z o.o.

6. Results

Value of all contracts awarded in this notice: 36 600 000,00 PLN

6.1. Result lot identifier: LOT-0001

Winner selection status: unpublished

Justification code: Fair competition

Justification for publishing later: The Contracting Authority, pursuant to the provisions of Chapter XIX of the Terms of Reference (hereinafter referred to as the "TOR"), has selected the most advantageous offer submitted by the Contractor, who met all the conditions set forth in the TOR and obtained the highest total number of points within the award criteria described in the TOR. The offer is not subject to rejection and was selected in accordance with the provisions of Article 239(1) of the Public Procurement Law, based on the award criteria specified in Chapter XIX of the TOR, achieving the number of points, calculated in accordance with the provisions of the TOR.

6.1.2. Information about winners

Winner:

Name of the tendering party: Konsorcjum Lazard

Leader of tendering party: Lazard Frères SAS

Official name: Pekao Investment Banking S.A.

Tender:

Tender identifier: Oferta 2

Identifier of lot or group of lots: LOT-0001

Value of the tender: 36 600 000,00 PLN

The tender was ranked: yes

Rank in the list of winners: 1

The tender is a variant: no

Subcontracting: No

Contract information:

Identifier of the contract: Umowa DOF

Title: Agreement DOF

Date on which the winner was chosen: 28/07/2025

Date of the conclusion of the contract: 16/09/2025

6.1.3. Non-winning tenderers

Non-winning tenderers:

Leader of tendering party: PwC Advisory sp. z o.o. sp. k

Official name: Powszechna Kasa Oszczędności Bank Polski S.A. Oddział – Biuro Maklerskie w Warszawie, BNP Paribas

Non-winning tenderers:

Official name: Rothschild & Co Polska sp. z o.o.

Non-winning tenderers:

Leader of tendering party: Ernst & Young spółka z ograniczoną odpowiedzialnością Corporate Finance sp. k.

Official name: Santander Bank Polska S.A.

Non-winning tenderers:

Leader of tendering party: Daiwa Corporate Advisory GmbH sp. z o.o. Oddział w Polsce

Official name: Daiwa Corporate Advisory Limited

6.1.4. Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders submitted electronically

Number of tenders or requests to participate received: 5

8. Organisations

8.1. ORG-0001

Official name: Centralny Port Komunikacyjny sp. z o.o.

Registration number: NIP: 7010894497

Department: Biuro Zakupów

Postal address: Aleje Jerozolimskie 142B

Town: Warszawa

Postcode: 02-305

Country subdivision (NUTS): Miasto Warszawa (PL911)

Country: Poland

Contact point: Biuro Zakupów

Email: zamowienia@cpk.pl

Telephone: +48 539 188 404

Internet address: <https://www.cpk.pl>

Information exchange endpoint (URL): <https://portal.smartpzp.pl/cpk>

Buyer profile: https://portal.smartpzp.pl/cpk/module/lista_przetargow

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

8.1. ORG-0002

Official name: Portal PZP sp. z o.o.

Registration number: NIP: 8672240660

Postal address: ul. Domaniewska 49

Town: Warszawa

Postcode: 02-672

Country subdivision (NUTS): Miasto Warszawa (PL911)

Country: Poland

Email: pomoc@portalpzp.pl

Telephone: +48221230797

Internet address: <https://www.portalpzp.pl/>

Roles of this organisation:

Procurement service provider

8.1. ORG-0003

Official name: The Appeals Bureau

Registration number: 5262239325

Postal address: ul. Postępu 17A
Town: Warszawa
Postcode: 02-676
Country subdivision (NUTS): Miasto Warszawa (PL911)
Country: Poland
Contact point: Prezes Krajowej Izby Odwoławczej
Email: odwolania@uzp.gov.pl
Telephone: 48224587801
Fax: 48224587800
Internet address: <https://www.uzp.gov.pl/kio>
Information exchange endpoint (URL): <https://odwolania@uzp.gov.pl>

Roles of this organisation:

Review organisation

8.1. ORG-0004

Official name: Daiwa Corporate Advisory Limited
Size of the economic operator: Small
Registration number: 447 2360 52
Postal address: 5 King William Street
Town: Londyn
Postcode: EC4N 7DA

Country: United Kingdom

Roles of this organisation:

Tenderer

8.1. ORG-0005

Official name: Daiwa Corporate Advisory GmbH sp. z o.o. Oddział w Polsce
Size of the economic operator: Small
Registration number: 1070014485
Postal address: Rondo ONZ 1
Town: Warszawa
Postcode: 00-124

Country subdivision (NUTS): Miasto Warszawa (PL911)

Country: Poland

Roles of this organisation:

Tenderer

Leader of tendering party

8.1. ORG-0006

Official name: Lazard Frères SAS
Size of the economic operator: Medium
Registration number: 334 961 737
Postal address: 175 Bd Haussmann
Town: Paryż
Postcode: 75008

Country subdivision (NUTS): Paris (FR101)

Country: France

Roles of this organisation:

Tenderer

Leader of tendering party

Winner of these lots: LOT-0001

8.1. ORG-0007

Official name: Pekao Investment Banking S.A.

Size of the economic operator: Small

Registration number: 526-00-06-841

Postal address: Żubra Street 1

Town: Warszawa

Postcode: 01-066

Country subdivision (NUTS): Miasto Warszawa (PL911)

Country: Poland

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001

8.1. ORG-0008

Official name: PwC Advisory sp. z o.o. sp. k

Size of the economic operator: Micro, small, or medium

Registration number: 1132399979

Postal address: ul. Polna 11

Town: Warszawa

Postcode: 00-633

Country subdivision (NUTS): Miasto Warszawa (PL911)

Country: Poland

Roles of this organisation:

Tenderer

Leader of tendering party

8.1. ORG-0009

Official name: Powszechna Kasa Oszczędności Bank Polski S.A. Oddział – Biuro Maklerskie w Warszawie

Size of the economic operator: Micro, small, or medium

Registration number: 5250007738

Postal address: ul. Puławska 15

Town: Warszawa

Postcode: 02-515

Country subdivision (NUTS): Miasto Warszawa (PL911)

Country: Poland

Roles of this organisation:

Tenderer

8.1. ORG-0010

Official name: BNP Paribas

Size of the economic operator: Micro, small, or medium

Registration number: 662 042 449

Postal address: 16 boulevard des Italiens

Town: Paryż

Postcode: 75009

Country subdivision (NUTS): Paris (FR101)

Country: France

Roles of this organisation:

Tenderer

8.1. ORG-0011

Official name: Rothschild & Co Polska sp. z o.o.

Size of the economic operator: Small

Registration number: 521-30-11-349

Postal address: Rondo ONZ 1

Town: Warszawa

Postcode: 00-124

Country subdivision (NUTS): Miasto Warszawa (PL911)

Country: Poland

Roles of this organisation:

Tenderer

8.1. ORG-0012

Official name: Ernst & Young spółka z ograniczoną odpowiedzialnością Corporate Finance sp. k.

Size of the economic operator: Micro, small, or medium

Registration number: 5832668751

Postal address: ul. Rondo ONZ 1

Town: Warszawa

Postcode: 00-124

Country subdivision (NUTS): Miasto Warszawa (PL911)

Country: Poland

Roles of this organisation:

Tenderer

Leader of tendering party

8.1. ORG-0013

Official name: Santander Bank Polska S.A.

Size of the economic operator: Micro, small, or medium

Registration number: 8960005673

Postal address: Aleja Jana Pawła II 17

Town: Warszawa

Postcode: 00-854

Country subdivision (NUTS): Miasto Warszawa (PL911)

Country: Poland

Roles of this organisation:

Tenderer

8.1. ORG-0000

Official name: Publications Office of the European Union

Registration number: PUBL

Town: Luxembourg

Postcode: 2417

Country subdivision (NUTS): Luxembourg (LU000)

Country: Luxembourg

Email: ted@publications.europa.eu

Telephone: +352 29291

Internet address: <https://op.europa.eu>

Roles of this organisation:

TED eSender

Notice information

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