

72705-2026 - Competition

**Germany – IT services: consulting, software development, Internet and support –
81322958_Development_MSME_IT_Platform
OJ S 22/2026 02/02/2026
Contract or concession notice – standard regime
Services**

1. Buyer

1.1. Buyer

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Email: holger.niedenfuehr@giz.de

Legal type of the buyer: Public undertaking, controlled by a central government authority

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: 81322958_Development_MSME_IT_Platform

Description: In Ukraine, GIZ is providing extensive support for efficient and long-term reconstruction on behalf of the German Government, the European Union (EU) and other donors. It operates in the following areas: · Good living conditions and good governance · Secure energy transition and climate action · A well-performing economy Small and medium-sized enterprises (MSMEs) have the potential to become a vital driver of Ukraine's economy, creating jobs and promoting growth and innovation. However, MSMEs often struggle to access timely and suitable financing, limiting their ability to fully contribute to economic development. The new co-financed Programme "STEP IN 2 EU" will address these topics in various modules - including the promotion of access to finance for MSMEs. Programme focuses on the following priorities: · Support for economic development and corresponding strategies /measures of the Ministry of Economy and Finance of Ukraine - especially with regard to the requirements of companies and financial institutions towards EU membership or the implementation of European regulations. This also applies to the continuation of co-operation with the National Bank of Ukraine - NBU - in the gradual implementation of EU regulations for the financial sector. · Technical support in the implementation of the above-mentioned state support measures in selected sectors in the MSME segment as well as a strong focus on reforms in the financial sector (banks and insurance companies). · Regional economic promotion in cooperation with decentralised administrations and districts in the area of MSME promotion. · Promoting the financing of MSMEs via selected financial institutions in Ukraine together with the BDF as a central partner of GIZ. The MSME IT Platform to be expanded will be disseminated via the banking associations in Ukraine, among others. The German Government (BMZ and BMF) is committed to further support the Business Development Fund of Ukraine. Business Development Fund is Ukrainian state-owned institution, aimed to support the financing and development of micro, small and medium-sized enterprises with the help of a wide range of programs and financial instruments: soft loans, interest compensation, credit guarantees and grants as well as consulting support for MSMEs and partner financial institutions. BDF operates as a second level financial institution. The business model of BDF could be described as follows. It attracts capital, concessional loans, and quasi-commercial debt from national and international economic development partners, development financial

institutions, and other entities supporting private-sector entrepreneurship. These resources are channelled through partner financial institutions (PFIs) to increase access to grants, loans, and additional financial services for SMEs in Ukraine. The support measures are mainly focusing (i) on strengthening and establishing the BDF as a professional, core development institution for Ukraine and (ii) the promotion and digitalization of MSME finance in line with the Ukraine's SME Strategy. Within this framework, GIZ and KfW as implementing partners will continue and even intensify their trustworthy cooperation with the BDF in the coming years - which will stay to be challenging in view of the political and war-related circumstances. Therefore, the further strengthening and support of the MSME and the financial sector in general, and the direct cooperation with the BDF in particular, will remain crucial for Ukraine's economic recovery. KfW and GIZ have been aligning their core activities with the BDF closely:

- KfW will support and finance the institutional capacity building and further professionalization of the BDF with the aim of developing into a strong and autonomous institution. The institutional capacity building, financed by BMZ and implemented by BDF with the Consulting company Deloitte, represents the first and short-term goal of the "Vision BDF 2.0". Besides clear legal frameworks, independent and gender-balanced governance structure and financially self-sufficiency, also robust processes, including a comprehensive internal core IT infrastructure are envisioned. Part of this target IT architecture for the BDF with all its modules and business solutions is planned to be implemented and rolled-out with BMF-funding via KfW until 2026. This includes for example the automatization and digitalization of internal processes and an automatic data exchange between BDF, banks and ministries.
- GIZ will further support BDF in designing, developing and roll-out the "MSME IT Platform". This so-called external IT solution will allow BDF to professionally match demand (MSME) and supply of capital (Development Finance Institutions/banks, Donors, Government programs, etc.). Furthermore, this digital solution will lead to more efficient and transparent processes in MSME financing in Ukraine, including comprehensive overviews, mappings and reports of MSME programmes, provided credit and grant lines and on specific target groups.

Procedure identifier: fcf9603b-b179-4c25-beed-df17fd9886e3

Internal identifier: 81322958

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 72000000 IT services: consulting, software development, Internet and support

2.1.2. Place of performance

Town: Kyjiw

Country: Ukraine

2.1.4. General information

Additional information: #Bekanntmachungs-ID: CXTRY6YTURKR8ND# All communication takes place in English via communication tool in the project area of the procurement portal.

Legal basis:

Directive 2014/24/EU

vgv -

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Notice

Breaching of obligations set under purely national exclusion grounds: In accordance with §§ 123,124 GWB, § 22 LkSG

Participation in a criminal organisation: In accordance with §§ 123,124 GWB, § 22 LkSG

Terrorist offences or offences linked to terrorist activities: In accordance with §§ 123,124 GWB, § 22 LkSG

Money laundering or terrorist financing: In accordance with §§ 123,124 GWB, § 22 LkSG

Fraud: In accordance with §§ 123,124 GWB, § 22 LkSG

Corruption: In accordance with §§ 123,124 GWB, § 22 LkSG

Child labour and including other forms of trafficking in human beings: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching obligation relating to payment of taxes: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching obligation relating to payment of social security contributions: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching of obligations in the fields of environmental law: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching of obligations in the fields of social law: In accordance with §§ 123,124 GWB, § 22 LkSG

Breaching of obligations in the fields of labour law: In accordance with §§ 123,124 GWB, § 22 LkSG

Insolvency: In accordance with §§ 123,124 GWB, § 22 LkSG

Assets being administered by liquidator: In accordance with §§ 123,124 GWB, § 22 LkSG

Business activities are suspended: In accordance with §§ 123,124 GWB, § 22 LkSG

Analogous situation like bankruptcy, insolvency or arrangement with creditors under national law: In accordance with §§ 123,124 GWB, § 22 LkSG

Grave professional misconduct: In accordance with §§ 123,124 GWB, § 22 LkSG

Agreements with other economic operators aimed at distorting competition: In accordance with §§ 123,124 GWB, § 22 LkSG

Conflict of interest due to its participation in the procurement procedure: In accordance with §§ 123,124 GWB, § 22 LkSG

Direct or indirect involvement in the preparation of this procurement procedure: In accordance with §§ 123,124 GWB, § 22 LkSG

Early termination, damages, or other comparable sanctions: In accordance with §§ 123,124 GWB, § 22 LkSG

Misrepresentation, withheld information, unable to provide required documents or obtained confidential information of this procedure: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Lot

5.1. Lot: LOT-0001

Title: 81322958_Development_MSME_IT_Platform

Description: The service provider will further develop and transform an existing pilot solution- currently offering core features such as electronic registration, MSME self-service functions, an online application process, and basic scoring and tracking-into a production platform that meets BDF's functional, technical, regulatory, and operational requirements. The enhanced platform will serve as a centralised access point for MSMEs to obtain information on and apply for loans, grants, and other financial products, streamline and standardise application processes, and support data-driven matching of MSMEs with suitable financial instruments, including secure interfaces to government systems and partner financial institutions. Core capabilities include digital application management for grants and loans, matching and

processing workflows, complaints handling, and secure user access. Key user-facing functions cover access to comprehensive financing information, secure authentication and onboarding, guided service access, and integrated helpdesk and support. Supporting capabilities encompass analytics, auditing, reporting, IT operations, training, and project management to ensure continuous improvement, compliance, and stable operation. The service provider's deliverables shall be structured along the software development life cycle and agile IT Project Management implementation, covering at least the following result areas:

- Initiation and onboarding: Set up of collaboration structures, onboarding of the service providers team, clarification of roles and responsibilities, refinement and validation of the overall architecture, and definition of the testing and quality assurance approach.
- Environment and platform setup: Design, provisioning, and configuration of development, testing, staging, and production environments, including all required supporting systems, CI/CD pipelines, monitoring, logging, and security components.
- Implementation and iterative development: Execution of continuous, iteration-based development tasks (configuration, integration, and custom development) according to the agreed backlog, including regular refinement, documentation, and alignment with BDF and partner institutions.
- Quality assurance and testing: Planning and performing unit, integration, system, performance, and security tests across iterations; managing defects; and ensuring that acceptance criteria and regulatory requirements are met before releases.
- Training and capacity development: Design and delivery of training measures for BDF staff, administrators, and key users, including training materials, knowledge transfer sessions, and support for building internal capabilities for long-term ownership.
- Operations and user support: Establishment and execution of operational processes for incident, problem, and change management; provision of continuous user support (e.g. service desk, second-level support); and ensuring availability, performance, security, and data protection.
- Project and stakeholder management: Ongoing coordination with BDF and stakeholders, reporting, risk and issue management, release and iteration planning, and administrative project management activities.
- Business and process consulting: Continuous advisory services on MSME financing processes, product design, and regulatory and market requirements to ensure that the platform remains aligned with BDF's business model and the Ukrainian financial ecosystem.
- Transition and handover: Structured handover of solution, documentation, operational procedures, and knowledge to BDF (and, where applicable, other designated parties), including final training and support during the transition to full BDF ownership and operation.

Internal identifier: 81322958

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 72000000 IT services: consulting, software development, Internet and support

Options:

Description of the options: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Place of performance

Town: Kyjiw

Country: Ukraine

5.1.3. Estimated duration

Duration: 24 Months

5.1.4. **Renewal**

Maximum renewals: 2

Other information about renewals: GIZ may optionally commission contract amendments and /or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. **General information**

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Not required

Procurement Project fully or partially financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): yes

Additional information: #Besonders auch geeignet für:startup#, #Besonders auch geeignet für: other-sme#

5.1.7. **Strategic procurement**

Aim of strategic procurement: Reduction of environmental impacts

Description: Cf. Tender Documents.

Aim of strategic procurement: Fulfilment of social objectives

Description: Cf. Tender Documents.

Approach to reducing environmental impacts: The protection and restoration of biodiversity and ecosystems, The transition to a circular economy, Climate change adaptation, Climate change mitigation, Pollution prevention and control

Social objective promoted: Ethnic equality, Gender equality, Human rights due diligence in global supply chains, Employment opportunities for the long-term unemployed, disadvantaged and/or for persons with disabilities, Fair working conditions, Other

5.1.9. **Selection criteria**

Sources of selection criteria: Notice

Criterion: Other economic or financial requirements

Description of selection criterion: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Criterion: References on specified services

Description of selection criterion: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 400,000.00 EUR (net). 2. At least 3 references in the technical field of Software Development of a Grant/Funding Management Software or public sector workflow automation in the last 36 months (reference date: date of publication of invitation to tender) and in at least 1 of those 3 reference projects the recipient must be a financial institution or NGO or a state institution that had a minimum commission value of EUR 400,000.00 (net) (exclusion criterion). 3. At least 1 reference in the region of Europe in the last 36 months (reference date: date of publication of invitation to tender) that had a minimum commission value of EUR 400,000.00 (net) (exclusion criterion).

Criterion: Average yearly turnover

Description of selection criterion: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 1,200,000.00 EUR (net).

Criterion: Other economic or financial requirements

Description of selection criterion: EN-C2: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 15 persons.

Criterion: Other economic or financial requirements

Description of selection criterion: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 5 requests to participate, we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 5 candidates with the highest scores. We reserve the right to cancel the procurement procedure if we receive fewer than 3 requests to participate. Weighted criteria for the selection of candidates: 1. Technical experience (80%) 2. Regional experience (20%)

Criterion: References on specified services

Description of selection criterion: Assessment of technical eligibility / weighted criteria for the selection of candidates - Weighted criteria for the selection of candidates: 1. Technical experience (80%) 2. Regional experience (20%)

The criteria will be used to select the candidates to be invited for the second stage of the procedure

Weight (percentage, exact): 100,00

Information about the second stage of a two-stage procedure:

Minimum number of candidates to be invited for the second stage of the procedure: 3

Maximum number of candidates to be invited for the second stage of the procedure: 5

The procedure will take place in successive stages. At each stage, some participants may be eliminated

The buyer reserves the right to award the contract on the basis of the initial tenders without any further negotiations

5.1.10. Award criteria

Criterion:

Type: Price

Name: Preis

Description: Price criteria for "Bestangebots-Quotienten-Methode"

Category of award weight criterion: Weight (points, exact)

Award criterion number: 30

Criterion:

Type: Quality

Name: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Description: Zur Ermittlung des wirtschaftlichsten Bieters wird hier von der Vergabestelle die erreichte Gesamtpunktzahl nach fachlicher Wertung eingetragen. Es werden nur Angebote mit einer fachlichen Bewertung von mindestens 500 Punkten gewertet. Fachliche Angebote mit weniger Punkten scheiden als fachlich ungeeignet aus.

Category of award weight criterion: Weight (points, exact)

Award criterion number: 70

Criterion:

Type: Quality

Name: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Description: Zur Ermittlung des wirtschaftlichsten Bieters wird hier von der Vergabestelle die erreichte Gesamtpunktzahl nach fachlicher Wertung eingetragen. Es werden nur Angebote mit einer fachlichen Bewertung von mindestens 500 Punkten gewertet. Fachliche Angebote mit weniger Punkten scheiden als fachlich ungeeignet aus.

Category of award threshold criterion: Minimum score

Award criterion number: 500

5.1.11. Procurement documents

Languages in which the procurement documents are officially available: English

Deadline for requesting additional information: 23/02/2026 23:59:59 (UTC+01:00) Central European Time, Western European Summer Time

Address of the procurement documents: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTURKR8ND/documents>

Ad hoc communication channel:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTURKR8ND>

5.1.12. Terms of procurement

Terms of the procedure:

Estimated date of dispatch of the invitations to submit tenders: 04/03/2026

Terms of submission:

Electronic submission: Required

Address for submission: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTURKR8ND>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Variants: Not allowed

Tenderers may submit more than one tender: Not allowed

Deadline for receipt of requests to participate: 03/03/2026 12:00:00 (UTC+01:00) Central European Time, Western European Summer Time

Information that can be supplemented after the submission deadline:

At the discretion of the buyer, some missing tenderer-related documents may be submitted later.

Additional information: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: The execution conditions result from the information given in the contract notice and the tender documents.

Electronic invoicing: Required

Electronic ordering will be used: yes

Electronic payment will be used: yes

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Vergabekammern des Bundes

Information about review deadlines: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisation providing additional information about the procurement procedure: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisation receiving requests to participate: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisations

8.1. ORG-0001

Official name: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Registration number: 993-80072-52

Postal address: Dag-Hammarskjöld-Weg 1 - 5

Town: Eschborn

Postcode: 65760

Country subdivision (NUTS): Main-Taunus-Kreis (DE71A)

Country: Germany

Email: holger.niedenfuehr@giz.de

Telephone: +49 6196792173

Internet address: <https://www.giz.de>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Organisation receiving requests to participate

8.1. ORG-0002

Official name: Vergabekammern des Bundes

Registration number: 022894990

Postal address: Kaiser-Friedrich-Straße 16

Town: Bonn

Postcode: 53113

Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Country: Germany
Email: vk@bundeskartellamt.bund.de
Telephone: +49 2289499-0
Fax: +49 2289499-163
Internet address: <https://www.bundeskartellamt.de>

Roles of this organisation:

Review organisation

8.1. ORG-0003

Official name: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Registration number: 0204:994-DOEVD-83

Town: Bonn

Postcode: 53119

Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Country: Germany

Email: noreply.esender_hub@bescha.bund.de

Telephone: +49228996100

Roles of this organisation:

TED eSender

Notice information

Notice identifier/version: 722efdc4-a3ba-4e43-bc9d-eeddbbd9b226 - 01

Form type: Competition

Notice type: Contract or concession notice – standard regime

Notice subtype: 16

Notice dispatch date: 30/01/2026 13:10:47 (UTC+01:00) Central European Time, Western European Summer Time

Languages in which this notice is officially available: English

Notice publication number: 72705-2026

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