

83916-2026 - Competition

Germany – Insurance services – insurance brokerage services for offshore wind farms

OJ S 25/2026 05/02/2026

Contract or concession notice – standard regime

Services

1. Buyer

1.1. Buyer

Official name: EnBW Energie Baden-Württemberg AG

Email: p.saporito@enbw.com

Activity of the contracting entity: Electricity-related activities

2. Procedure

2.1. Procedure

Title: insurance brokerage services for offshore wind farms

Description: Market Analysis & Advisory • Analysis of capacities, conditions, and trends in the relevant lines of insurance • Regular updates on market and product developments Review of and advising on Clients' (potential) contracts with contractors • Review and advising on liability, indemnity and insurance clauses • Performing risk analysis - contractual and insurance related • Performing gap analysis of insurance cover and contractual liabilities/ indemnities • Preparation, review and optimization of insurance schedules • Participation in negotiations with bidders/ contractors related to insurance Risk Management and Placement • Ongoing systematic identification, recording, measurement, analysis, and assessment of existing and new risks of the Client • Benchmarking based on industry standards • Continuous review for overinsurance, underinsurance, or duplicate insurance • Ensuring optimal, comprehensive, up-to-date, and internationally consistent insurance coverage for all operational risks, provided it is economically reasonable and insurable • Ongoing analysis of the Client's existing insurance coverage and insurance needs, as well as proactive advice on updating and realigning the insurance concept, including the review of alternative coverage concepts and further optimization potential. This takes into account changing risk and market conditions, claims experience, contractual liability agreements, appropriate deductibles, and innovative contract models. • Planning and execution of national and international tenders for insurance coverage, including preparation of all necessary tender documents, provision of risk information, and drafting of wordings for insurers. This includes both EU-wide and non-EU-wide tenders for insurance contracts • Joint determination of preferred insurance markets • Recommendation on the selection of insurers • Evaluation of offers and preparation of a decision template • Placement of the coverage concept agreed with the Client • Documentation of all consulting and tendering steps • Conducting annual strategy workshops and insurance-related training sessions • In the relevant lines of insurance, the broker assumes the following tasks: o Conducting risk dialogues with insurers o Reporting and recording of sums insured for all policies, including consistency checks between master and local covers o Organization and execution of risk inspections, including follow-up on recommendations, review of reports, and documentation o Advice on insurance requirements for fire protection and security concepts as well as regulatory requirements o Risk analysis of critical locations o Coordination of cross-line interfaces Insurance Contract Management • Ongoing administration of insurance contracts (policies), including all payment transactions

(such as premium allocation overviews, declarations, preparation of premium invoices, and premium collection) in coordination with the client • Issuance, review, and continuous optimization of insurance terms and conditions, as well as development of individual policy wordings where possible • Complete documentation and filing of all contracts • Preparation and maintenance of insurance overviews, cover notes, insurance confirmations/certificates, and an insurance manual • Coordination of international insurance programs and ensuring consistency between master and local policies • Professional advice on insurance coverage and insurance clauses in contracts, including answering insurance-related questions and providing project-specific comments; insurance-related project consulting Claims management • Support and coordination of claims, including major and serial losses • Case-specific review of existing insurance coverage and coordination of necessary immediate measures • Organization and support of necessary loss inspections • Timely notification/reporting to the insurer • Insurance-related advice during negotiations with insurers, authorities, and the press • Assistance in determining and recording all loss-related and indemnifiable costs • Advice on the selection of suitable experts • Ongoing support during negotiations with insurers and experts, and representation of the client's interests towards the insurer regarding indemnification • Requesting appropriate advance payments • Support for lawyers in preparing for legal and out-of-court disputes • Claims settlement, including handling of payment transactions • Preparation of claims reports and management reports (KPIs) • Systematic identification of loss drivers/causes and development of measures to reduce the loss ratio Reporting and Compliance • Provision of a broker portal or comparable digital tools for managing policies, coverage overviews, claims statistics, and analyses • Regular qualitative and quantitative reporting to the client, including jointly defined KPIs, savings/optimization potential, claims developments, and current market trends • Ensuring compliance with all legal requirements and guidelines • Preparation of board reports and support with other specific reports, where relevant Multi-broker coordination: The broker is responsible for coordinating with other EnBW brokers to resolve coverage queries, recognizing that offshore risks may fall under both project-specific and corporate group policies. Effective communication between brokers is essential to determine the applicable coverage in each case. Activities or projects not included in the standard remuneration and to be remunerated separately must be listed separately in the offer. These will not be subject to the offer evaluation.

Procedure identifier: 704408b5-672a-4755-83fc-c362004c8ccd

Internal identifier: EnBW-2026-0011

Type of procedure: Negotiated with prior publication of a call for competition / competitive with negotiation

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 66510000 Insurance services

2.1.2. Place of performance

Postal address: Durlacher Allee 93

Town: Karlsruhe

Postcode: 76131

Country subdivision (NUTS): Karlsruhe, Stadtkreis (DE122)

Country: Germany

2.1.3. Value

Maximum value of the framework agreement: 2 000 000,00 EUR

2.1.4. General information

Additional information: All information on the suitability/selection criteria can be found at the following direct link: <https://www.tender24.de/NetServer/SelectionCriteria/54321-Tender-19c23646a21-18e7c5abc212cfa3> - Reservation of the right to award the contract to the lowest-priced bid - Reservation of the right not to request missing documents - Reservation of the right to replace the contractor by referring to previous bids in the order of the tender results (e.g. in the event of termination)

Legal basis:

Directive 2014/25/EU
sektvo -

2.1.6. Grounds for exclusion

Sources of grounds for exclusion: Notice

Analogous situation like bankruptcy, insolvency or arrangement with creditors under national law:

Corruption:

Participation in a criminal organisation:

Agreements with other economic operators aimed at distorting competition:

Breaching of obligations in the fields of environmental law:

Money laundering or terrorist financing:

Fraud:

Child labour and including other forms of trafficking in human beings:

Insolvency:

Breaching of obligations in the fields of labour law:

Assets being administered by liquidator:

Misrepresentation, withheld information, unable to provide required documents or obtained confidential information of this procedure:

Conflict of interest due to its participation in the procurement procedure:

Direct or indirect involvement in the preparation of this procurement procedure:

Grave professional misconduct:

Early termination, damages, or other comparable sanctions:

Breaching of obligations in the fields of social law:

Breaching obligation relating to payment of social security contributions:

Business activities are suspended:

Breaching obligation relating to payment of taxes:

Terrorist offences or offences linked to terrorist activities:

Breaching of obligations set under purely national exclusion grounds: All exclusion grounds set out in Sections 123 and 124 of the GWB shall apply.

5. Lot

5.1. Lot: LOT-0000

Title: insurance brokerage services for offshore wind farms

Description: EnBW Energie Baden-Württemberg AG intends to appoint insurance brokers to provide comprehensive advice, placement, support, and administration of the insurance contracts defined in this tender - both nationally and internationally - for the Client.

Internal identifier: LOT-0000

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 66510000 Insurance services

5.1.2. Place of performance

Town: Karlsruhe

Postcode: 76131

Country subdivision (NUTS): Karlsruhe, Stadtkreis (DE122)

Country: Germany

5.1.3. Estimated duration

Start date: 01/01/2027

Duration end date: 31/12/2029

5.1.4. Renewal

Maximum renewals: 5

5.1.5. Value

Maximum value of the framework agreement: 2 000 000,00 EUR

5.1.6. General information

Reserved participation:

Participation is not reserved.

The names and professional qualifications of the staff assigned to perform the contract must be given: Tender requirement

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

This procurement is also suitable for small and medium-sized enterprises (SMEs): no

5.1.7. Strategic procurement

Aim of strategic procurement: No strategic procurement

5.1.9. Selection criteria

Sources of selection criteria: Procurement Document

Information about the second stage of a two-stage procedure:

Minimum number of candidates to be invited for the second stage of the procedure: 5

Maximum number of candidates to be invited for the second stage of the procedure: 7

The procedure will take place in successive stages. At each stage, some participants may be eliminated

5.1.10. Award criteria

Criterion:

Type: Quality

Name: Service/ support concept

Description: Service/ support concept

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 20

Criterion:

Type: Quality

Name: Experience of the service team

Description: Experience of the service team

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 20

Criterion:

Type: Quality

Name: Qualitative optimization potential of insurance contracts and program structures (excluding quantitative savings potential)

Description: Qualitative optimization potential of insurance contracts and program structures (excluding quantitative savings potential)

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 10

Criterion:

Type: Quality

Name: Quantitative savings potential of insurance premiums (based on an in-house desk quotation without market approach)

Description: Quantitative savings potential of insurance premiums (based on an in-house desk quotation without market approach)

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 10

Criterion:

Type: Quality

Name: Quality of bid documents including presentation materials

Description: Quality of bid documents including presentation materials

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 10

Criterion:

Type: Cost

Name: Acceptance of the insurance broker Contract

Description: Acceptance of the insurance broker Contract

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 10

Criterion:

Type: Cost

Name: Price

Description: Price

Category of award weight criterion: Weight (percentage, exact)

Award criterion number: 20

5.1.11. Procurement documents

Languages in which the procurement documents are officially available: English

Address of the procurement documents: https://www.tender24.de/NetServer/TenderingProcedureDetails?function=_Details&TenderOID=54321-Tender-19c23646a21-18e7c5abc212cfa3

5.1.12. Terms of procurement

Terms of the procedure:

Estimated date of dispatch of the invitations to submit tenders: 16/03/2026

Terms of submission:

Electronic submission: Allowed

Address for submission: <https://www.tender24.de>

Languages in which tenders or requests to participate may be submitted: English

Electronic catalogue: Not allowed

Variants: Not allowed

Tenderers may submit more than one tender: Allowed

Deadline for receipt of requests to participate: 09/03/2026 13:00:00 (UTC+01:00) Central European Time, Western European Summer Time

Information that can be supplemented after the submission deadline:

At the discretion of the buyer, all missing tenderer-related documents may be submitted later. Additional information: The contracting authority reserves the right, at any stage of the procurement procedure, to request the submission of documents within the limits permitted by law.

Terms of contract:

The execution of the contract must be performed within the framework of sheltered employment programmes: No

Conditions relating to the performance of the contract: - Performance must be in compliance with EnBW's Supplier Code of Conduct. - Compliance with the State Tariff Compliance and Minimum Wage Act (LTMG). - Neither the company nor its representatives are listed on any sanctions or terrorism lists of the EU, the UK, the USA or Canada. - Obligation for the contractor to register in the contracting authority's procurement system and to process all order-related activities (ordering, communication, etc.) via this infrastructure.

Electronic invoicing: Allowed

Electronic ordering will be used: yes

Electronic payment will be used: yes

Financial arrangement: Payment within 14 days with a 3% cash discount or within 30 days net from receipt of invoice by EnBW.

5.1.15. Techniques

Framework agreement:

Framework agreement, without reopening of competition

Maximum number of participants: 1

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: Vergabekammer Baden-Württemberg

Information about review deadlines: It is pointed out that an application for review shall be inadmissible insofar as: 1. the applicant has become aware of the alleged infringement of procurement regulations prior to submitting the application for review and has failed to notify the contracting authority thereof within a period of ten calendar days; the expiry of the period pursuant to Section 134 (2) shall remain unaffected; 2. infringements of procurement regulations which are apparent from the contract notice are not notified to the contracting authority at the latest by the expiry of the deadline for submitting applications or tenders specified in the contract notice; 3. infringements of procurement regulations which only become apparent from the procurement documents are not notified to the contracting authority at the latest by the expiry of the deadline for submitting applications or tenders; 4. more than 15 calendar days have elapsed since receipt of the contracting authority's notification that it does not intend to remedy the complaint.

Organisation providing additional information about the procurement procedure: EnBW Energie Baden-Württemberg AG

Organisation receiving requests to participate: EnBW Energie Baden-Württemberg AG

8. Organisations

8.1. ORG-7001

Official name: EnBW Energie Baden-Württemberg AG
Registration number: DE812334050
Postal address: Durlacher Allee 93
Town: Karlsruhe
Postcode: 76131
Country subdivision (NUTS): Karlsruhe, Stadtkreis (DE122)
Country: Germany
Email: p.saporito@enbw.com
Telephone: +49 711-28983723
Internet address: <https://www.enbw.com>

Roles of this organisation:

Buyer
Organisation providing additional information about the procurement procedure
Organisation receiving requests to participate

8.1. ORG-7004

Official name: Vergabekammer Baden-Württemberg
Registration number: t:07219268730
Postal address: Durlacher Allee 100
Town: Karlsruhe
Postcode: 76137
Country subdivision (NUTS): Karlsruhe, Stadtkreis (DE122)
Country: Germany
Email: vergabekammer@rpk.bwl.de
Telephone: +49 7219268730
Fax: +49 7219263985

Roles of this organisation:

Review organisation

8.1. ORG-7005

Official name: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)
Registration number: 0204:994-DOEVD-83
Town: Bonn
Postcode: 53119
Country subdivision (NUTS): Bonn, Kreisfreie Stadt (DEA22)
Country: Germany
Email: noreply.esender_hub@bescha.bund.de
Telephone: +49228996100

Roles of this organisation:

TED eSender

Notice information

Notice identifier/version: d0f99546-f1e7-4510-875f-1a43caca5ff2 - 01
Form type: Competition
Notice type: Contract or concession notice – standard regime
Notice subtype: 17
Notice dispatch date: 03/02/2026 19:23:40 (UTC+01:00) Central European Time, Western European Summer Time

Languages in which this notice is officially available: English

Notice publication number: 83916-2026

OJ S issue number: 25/2026

Publication date: 05/02/2026