

87880-2026 - Result

Ireland – Business analysis consultancy services – Call for Tender for the Provision of Services to Design, Develop and Deliver a Seafood Innovation Programme

OJ S 26/2026 06/02/2026

Contract or concession award notice – standard regime
Services

1. Buyer

1.1. Buyer

Official name: Bord Iascaigh Mhara - Irish Sea Fisheries Board (BIM)

Email: procurement@bim.ie

Legal type of the buyer: Body governed by public law

Activity of the contracting authority: General public services

2. Procedure

2.1. Procedure

Title: Call for Tender for the Provision of Services to Design, Develop and Deliver a Seafood Innovation Programme

Description: BIM invites tenders for the provision of services to design, develop, and deliver a Seafood Innovation Programme. The objective of this programme is to establish a structured programme that strengthens and enhances the innovation capability and skillsets of personnel working across the seafood processing and primary production sectors. An important part of BIM's role in developing the Irish seafood industry is to build the capacity to innovate and adopt new approaches in doing business. To achieve this, BIM seeks to establish a structured programme that strengthens the innovation capability and skillsets of personnel across the seafood processing and primary production sectors. The successful tenderer is required to run and manage a seafood innovation programme on behalf of BIM. The programme will develop the skills of individual participants while also supporting companies to embed new product development (NPD) as a structured and strategic business function. The successful tenderer will be responsible for designing and delivering programme activities that encourage and facilitate innovation. These may include innovation studios, workshops, module style learning, trade visits, and other mechanisms suited to the sector (delivered over approximately 12-15 days throughout a nine-month period). In addition, the programme should provide tailored business advice and mentoring (up to a maximum of three days) to participating companies, ensuring practical application of innovation skills within their operations. It is anticipated that the programme will accommodate 10–12 participants annually, beginning in February 2026. The successful tenderer will be responsible for all participant-related costs, including accommodation, meals, and venue hire (excluding travel expenses such as mileage and airfares). For further information on this tender competition, please see the enclosed tender documents.

Procedure identifier: f48975db-02e2-408a-8f41-cd858f2d6038

Previous notice: 4e08f70a-3d11-44cd-9229-0d7af546ba4a-01

Internal identifier: BIM 2025-15

Type of procedure: Open

The procedure is accelerated: no

2.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 72221000 Business analysis consultancy services

Additional classification (cpv): 72224000 Project management consultancy services, 79411100

Business development consultancy services, 73000000 Research and development services

and related consultancy services, 73220000 Development consultancy services, 79400000

Business and management consultancy and related services, 73200000 Research and

development consultancy services, 73210000 Research consultancy services

2.1.2. Place of performance

Country: Ireland

Anywhere in the given country

2.1.3. Value

Estimated value excluding VAT: 1 000 000,00 EUR

2.1.4. General information

Legal basis:

Directive 2014/24/EU

5. Lot

5.1. Lot: LOT-0001

Title: Call for Tender for the Provision of Services to Design, Develop and Deliver a Seafood Innovation Programme

Description: BIM invites tenders for the provision of services to design, develop, and deliver a Seafood Innovation Programme. The objective of this programme is to establish a structured programme that strengthens and enhances the innovation capability and skillsets of personnel working across the seafood processing and primary production sectors. An important part of BIM's role in developing the Irish seafood industry is to build the capacity to innovate and adopt new approaches in doing business. To achieve this, BIM seeks to establish a structured programme that strengthens the innovation capability and skillsets of personnel across the seafood processing and primary production sectors. The successful tenderer is required to run and manage a seafood innovation programme on behalf of BIM. The programme will develop the skills of individual participants while also supporting companies to embed new product development (NPD) as a structured and strategic business function. The successful tenderer will be responsible for designing and delivering programme activities that encourage and facilitate innovation. These may include innovation studios, workshops, module style learning, trade visits, and other mechanisms suited to the sector (delivered over approximately 12-15 days throughout a nine-month period). In addition, the programme should provide tailored business advice and mentoring (up to a maximum of three days) to participating companies, ensuring practical application of innovation skills within their operations. It is anticipated that the programme will accommodate 10–12 participants annually, beginning in February 2026. The successful tenderer will be responsible for all participant-related costs, including accommodation, meals, and venue hire (excluding travel expenses such as mileage and airfares). For further information on this tender competition, please see the enclosed tender documents.

Internal identifier: BIM 2025-15

5.1.1. Purpose

Main nature of the contract: Services

Main classification (cpv): 72221000 Business analysis consultancy services
Additional classification (cpv): 72224000 Project management consultancy services, 79411100 Business development consultancy services, 73000000 Research and development services and related consultancy services, 73220000 Development consultancy services, 79400000 Business and management consultancy and related services, 73200000 Research and development consultancy services, 73210000 Research consultancy services

5.1.2. Place of performance

Country: Ireland
Anywhere in the given country

5.1.3. Estimated duration

Duration: 48 Months

5.1.5. Value

Estimated value excluding VAT: 1 000 000,00 EUR

5.1.6. General information

Procurement Project fully or partially financed with EU Funds.
The procurement is covered by the Government Procurement Agreement (GPA): yes

5.1.7. Strategic procurement

Aim of strategic procurement: No strategic procurement

5.1.10. Award criteria

Criterion:

Type: Quality
Description: As per tender document
Category of award weight criterion: Weight (percentage, exact)
Award criterion number: 70

Criterion:

Type: Cost
Description: As per tender document
Category of award weight criterion: Weight (percentage, exact)
Award criterion number: 30

5.1.15. Techniques

Framework agreement:

No framework agreement

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16. Further information, mediation and review

Review organisation: The High Court of Ireland
Organisation providing offline access to the procurement documents: Bord Iascaigh Mhara - Irish Sea Fisheries Board (BIM)
Organisation providing more information on the review procedures: The High Court of Ireland

6. Results

Value of all contracts awarded in this notice: 1 301 847,00 EUR

6.1. Result lot identifier: LOT-0001

Winner selection status: At least one winner was chosen.

6.1.2. Information about winners

Winner:

Official name: Eaton Square Ltd

Tender:

Tender identifier: 000141497

Identifier of lot or group of lots: LOT-0001

Value of the tender: 1 301 847,00 EUR

Subcontracting: No

Contract information:

Identifier of the contract: 435245

Date of the conclusion of the contract: 30/01/2026

Information about European Union funds:

Name of EU-financed project or programme: European Maritime, Fisheries and Aquaculture Fund (EMFAF) (2021/2027)

Identifier of EU funds: BIM 2025-15

6.1.4. Statistical information

Received tenders or requests to participate:

Type of received submissions: Tenders

Number of tenders or requests to participate received: 3

8. Organisations

8.1. ORG-0001

Official name: Bord Iascaigh Mhara - Irish Sea Fisheries Board (BIM)

Registration number: IE8Y56760H

Postal address: West Pier, Old Dunleary Road, Dún Laoghaire, Co. Dublin, A96 A621

Town: Dublin

Postcode: A96 A621

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Email: procurement@bim.ie

Telephone: +353 1 2144100

Internet address: <https://bim.ie>

Buyer profile: <https://bim.ie>

Roles of this organisation:

Buyer

Organisation providing offline access to the procurement documents

8.1. ORG-0002

Official name: Eaton Square Ltd

Size of the economic operator: Small

Registration number: 571831

Postal address: 42/43 Westland Row

Town: Dublin

Postcode: D02 YR86

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Email: shane.stafford@hr-path.com

Telephone: 0868335728

Internet address: www.eatonsquare.ie

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0001

8.1. ORG-0003

Official name: The High Court of Ireland

Registration number: The High Court of Ireland

Department: The High Court of Ireland

Postal address: Four Courts, Inns Quay, Dublin 7

Town: Dublin

Postcode: D07 WDX8

Country subdivision (NUTS): Dublin (IE061)

Country: Ireland

Email: HighCourtCentralOffice@courts.ie

Telephone: +353 1 8886000

Roles of this organisation:

Review organisation

Organisation providing more information on the review procedures

8.1. ORG-0004

Official name: European Dynamics S.A.

Registration number: 002024901000

Department: European Dynamics S.A.

Town: Athens

Postcode: 15125

Country subdivision (NUTS): Βόρειος Τομέας Αθηνών (EL301)

Country: Greece

Email: eproc-esender@eurodyn.com

Telephone: +30 2108094500

Roles of this organisation:

TED eSender

Notice information

Notice identifier/version: c32356b9-f99c-4d73-ae95-ff04c8c4c12b - 01

Form type: Result

Notice type: Contract or concession award notice – standard regime

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