

491457-2026 - Licitación

Alemania – Servicios a empresas: legislación, mercadotecnia, asesoría, selección de personal, imprenta y seguridad – 10023631-Feasibility Study for an African Railway Competence Centre
OJ S 135/2026 16/07/2026

Anuncio de contrato o de concesión. Régimen normal
Servicios

1. Comprador

1.1. Comprador

Denominación oficial: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Correo electrónico: giz.ausschreibungen@fgvw.de

Naturaleza jurídica del comprador: Empresa pública bajo el control de una autoridad estatal

Actividad del poder adjudicador: Servicios públicos generales

2. Procedimiento

2.1. Procedimiento

Título: 10023631-Feasibility Study for an African Railway Competence Centre

Descripción: Rail transport is a key driver of economic development in Africa, addressing logistical and mobility challenges across long distances and underdeveloped infrastructure. It supports inner-city, regional, and long-distance transport - especially freight - by creating jobs, promoting economic growth along corridors, and connecting landlocked countries to seaports for international market access. Historically focused on raw material transport, modern projects now prioritize regional integration, boosting intra-African trade and economic development. Shifting from road to rail reduces costs, enhances competitiveness, and lowers CO2 emissions, fostering regional value chains. To sustain this growth, training centers are essential. The African Development Bank's (AfDB) 2024-2033 strategy emphasizes investing in youth skills, TVET, and leadership to transform demographic growth into economic productivity, aligning with regional integration, gender equality, and climate-resilient infrastructure. For rail, this means locally tailored, skills-based training to support technical and managerial expertise, aligning with AfCFTA and industrialization goals. GIZ's "Transforming Urban Mobility Initiative (TUMI) Just Mobility" promotes sustainable mobility for economic and social development on behalf of BMZ and co-financed by the EU. It advises cities on climate-friendly transport, improves mobility in Yaoundé and Costa Rica, and supports urban mobility strategies via the MobiliseYourCity alliance. TUMI integrates gender equality and inclusion, ensuring equitable access to skills, employment, and private-sector cooperation in rail, addressing structural barriers. GIZ and AfDB collaborate to build inclusive training capacities in rail transport, focusing on increasing participation of women and underrepresented groups. African countries often lack trained personnel for rail construction, operation, and management, risking dependence on foreign expertise. Rail Competence Centres, often with international partners, provide specialized training (e.g., for train drivers, technicians, and managers), ensuring local expertise for infrastructure longevity and efficiency. A strong and growing rail sector on the African continent represents an opportunity for European companies. European companies cover the entire value chain, from large-scale turnkey projects to specialised suppliers. An industry dialogue will serve as a sounding board for this study and create dedicated business-oriented platforms for structured exchange between European and African public and private stakeholders. This study addresses a particularly

pressing challenge in the development and sustainability of railways in Africa. Specifically, this involves the implementation of - A feasibility study on the establishment of rail transport competence centres in Africa - the development and piloting of initial training courses on the subject of rail transport

Identificador del procedimiento: ad9c2e9a-e2be-451a-8a68-ae118d27cc1

Identificador interno: 10023631

Tipo de procedimiento: Abierto

El procedimiento está acelerado: no

2.1.1. Finalidad

Naturaleza del contrato: Servicios

Clasificación principal (cpv): 79000000 Servicios a empresas: legislación, mercadotecnia, asesoría, selección de personal, imprenta y seguridad

2.1.2. Lugar de ejecución

Subdivisión del país (NUTS): Main-Taunus-Kreis (DE71A)

País: Alemania

Información complementaria: Germany

2.1.4. Información general

Información complementaria: #Bekanntmachungs-ID: CXTRY6YT1P39U7T# All communication takes place in English via communication tool in the project area of the procurement portal.

Base jurídica:

Directiva 2014/24/UE

vgv -

2.1.6. Motivos de exclusión

Fuentes de los motivos de exclusión: Anuncio

Incumplimiento de obligaciones basadas en motivos de exclusión puramente nacionales: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Lote

5.1. Lote: LOT-0001

Título: 10023631-Feasibility Study for an African Railway Competence Centre

Descripción: The objectives of the study: - Stakeholders that could significantly contribute to the achievement of the objectives and/or participate in an industry dialogue are identified. - Labour market demand as well as skills gaps are assessed considering current and future skills needed for the modernisation and development of the railway network in Africa. - The technical, financial, and operational feasibility of one or more sustainable Rail Transport Competence Centres (RCCs) in Africa is assessed including a governance model and conditions for long-term viability and development of a strategic plan considering financial and operations considerations. - Relevant training programs and curricula across all professional qualification levels are developed or modernized. - A strategic plan considering financial and operations considerations has been developed. - Pilot trainings are implemented Work Package 1: Data Collection & Market Analysis: Anticipating and Matching Skills and Jobs in the Railway Sector Consultant shall assess African railway sector: (a) Skills Demand - current /future workforce needs (4-15 years), including job volumes, required skills by qualification level, and necessary training/education; (b) Skills Supply - assess available qualified workforce and analyse current/planned vocational/academic training, mapping existing providers

/programs and their capacity/relevance; (c) Skills Gaps - identify geographic, qualification-specific, institutional, and capacity-related gaps, deriving rationale for regional/sub-regional training solutions. The methodology shall be based on ILO's Working at Sectoral Level: Guide to anticipating and matching skills and jobs, Volume 3 (2016), using desk-based analysis, interviews, focus groups, round tables, surveys, and in-depth case studies. Work Package 2: Pilot training courses about rail transport Following Gap Analysis, pilot trainings (classroom /blended/online) test training models and support stakeholder engagement. They target decision-makers (strategic) and instructors (technical, prioritizing maintenance/asset management). Trainings are universal, tech-independent, with European aspects where relevant and gender-responsive: inclusive outreach, accessible formats, participation targets for underrepresented groups. The contractor shall identify topics; develop compliant technical curriculum (train-the-trainer, study visits, African/European partners); train 20 railway operators (study visit to Europe); create online course on African railway infrastructure/ operation (TUMI platform); evaluate lessons. Work Package 3: Regional Competence Center: Analysis & Modelling The contractor must develop and assess three alternative models for a regional railway training structure in Africa, including regional hubs and online/blended learning. Each model must define institutional setup, governance, curriculum scope, staffing, and CAPEX /OPEX estimates, ensuring inclusive governance, gender balance, and equal access. The contractor will define design assumptions (target groups, qualification levels, geographic scope, accessibility, alignment with AfDB/EU/Germany, language policy, digitalisation), develop three models-(a) centralized independent legal entity, (b) regional hub-and-spoke, (c) existing offers + online academy-each covering institutional setup, functional scope, delivery modes, partnerships, private sector engagement, and technical/institutional/financial/political risks, assess financial viability through a 10-year plan (CAPEX/OPEX, revenue streams, financing mechanisms, cost-effectiveness, scalability, socio-economic benefits), develop training portfolios and curricula for three priority courses (adapted international material), standardized programs/certifications, and trainer/ToT profiles, outline the centre as an innovation space for business exchange, pilot solutions, and project initiation, and conduct a comparative assessment, evaluating models against relevance, effectiveness, sustainability, scalability, and feasibility, conducting SWOT, and recommending the preferred model. Work Package 4: Action Plan & Recommendations for the preferred model This Work Package aims to translate the analytical findings and preferred model(s) into a practical and phased implementation roadmap. The contractor shall prepare an action plan outlining institutional, operational, financial, and governance steps required for implementation and provide clear recommendations for next steps, including preparatory actions, partnerships, and potential financing approaches. Work packages are implemented by key experts and three expert pools that ensure strategic leadership, technical excellence, and operational flexibility. - The Team Leader with international experience with at least 10 years of international management experience and experience in preparing analytical studies in economic policy, TVET or labour market and employment promotion - The Institutional development and Financing with international experience that combines 10 years of professional experience in strategic and organisational development related to operation of training institutions with experience in education and training, working with the private sector and economic and financial assessments. - Pool 1 Senior Experts in the Railway sector with international experience with 2-3 Experts with 10 years of professional experience in the railway sector and provide experience in education and training in railways, in particular technologies such as ETCS and private sector cooperation. - Pool 2 - Short-term experts with national experience with 4-8 experts with 5 years of professional experience in labour market analysis and skills needs assessment. - Pool 3 - Short-term experts in education and training with international experience with 4-8 experts with 5 years of professional experience in education and training.

5.1.1. Finalidad

Naturaleza del contrato: Servicios

Clasificación principal (cpv): 79000000 Servicios a empresas: legislación, mercadotecnia, asesoría, selección de personal, imprenta y seguridad

Opciones:

Descripción de las opciones: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Lugar de ejecución

Subdivisión del país (NUTS): Main-Taunus-Kreis (DE71A)

País: Alemania

Información complementaria: Germany

5.1.3. Duración estimada

Duración: 14 Meses

5.1.4. Renovación

Número máximo de renovaciones: 2

Más información sobre renovaciones: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Información general

Participación reservada:

La participación no está reservada.

Deben indicarse los nombres y las cualificaciones profesionales del personal encargado de ejecutar el contrato: Requisito en oferta

Proyecto de contratación pública no financiado con fondos de la UE

La contratación pública está cubierta por el Acuerdo sobre Contratación Pública (ACP): sí

Esta contratación también es adecuada para las pequeñas y medianas empresas (pymes): sí

Información complementaria: #Besonders auch geeignet für:selbst#

5.1.7. Contratación estratégica

Objetivo de la contratación estratégica: Reducción de los impactos ambientales

Descripción: Reference is made to the Terms of reference (ToRs), especially 2.5 and 3.3.4.

Objetivo de la contratación estratégica: Cumplimiento de objetivos sociales

Descripción: Reference is made to the Terms of reference (ToRs), especially 2.5 and 3.3.4.

Enfoque para reducir el impacto ambiental: Prevención y control de la contaminación

Objetivo social promovido: Igualdad de género, Diligencia debida en materia de derechos humanos en las cadenas de suministro globales, Condiciones de trabajo justas, Otros

5.1.9. Criterios de selección

Fuentes de los criterios de selección: Anuncio

Criterio: Otros requisitos económicos o financieros

Descripción del criterio de selección: EN-A1: Principles for the execution of orders (Mit dem Angebot; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion

pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions, 3. Declaration of bidding consortium and/or declaration of Eligibility through reliance upon the capacities of other entities and or sub-contractors (if applicable) (if applicable)

Criterio: Referencias sobre servicios específicos

Descripción del criterio de selección: EN-B1: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 150,000 EUR (net). 2. At least 3 reference projects in the technical field "Setting-up and/or improving Rail Training Centres" and at least 3 reference projects in the region Africa in the technical field "railways" each in the last 36 months

Criterio: Volumen de negocios anual medio

Descripción del criterio de selección: EN-C1: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 800,000 EUR (net).

Criterio: Media anual de personal

Descripción del criterio de selección: EN-B2: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 10 persons.

5.1.11. Pliegos de contratación

Lenguas en las que los pliegos de contratación están disponibles oficialmente: inglés

Plazo para solicitar información complementaria: 04/08/2026 23:59:59 (UTC+02:00) Hora de Europa Oriental, hora de verano de Europa Central

Dirección de los pliegos de contratación: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YT1P39U7T/documents>

Canal de comunicación ad hoc:

Dirección web: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YT1P39U7T>

5.1.12. Condiciones de la contratación pública

Condiciones de presentación:

Presentación electrónica: Obligatoria

Dirección para la presentación: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YT1P39U7T>

Lenguas en las que pueden presentarse las ofertas o solicitudes de participación: inglés

Catálogo electrónico: No autorizada

Variantes: No autorizada

Los licitadores pueden presentar más de una oferta: No autorizada

Descripción de la garantía financiera: An advance payment guarantee may be required

Plazo de recepción de ofertas: 14/08/2026 12:00:00 (UTC+02:00) Hora de Europa Oriental, hora de verano de Europa Central

Duración durante la cual la oferta debe permanecer válida: 139 Días

Información que puede completarse finalizado el plazo de presentación:

A discreción del comprador, podrán presentarse posteriormente todos los documentos relacionados con el licitador que falten.

Información complementaria: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Condiciones del contrato:

La ejecución del contrato debe realizarse en el marco de programas de empleo protegido: No
Condiciones relativas a la ejecución del contrato: The execution conditions result from the information given in the contract notice and the tender documents. Where the Federal Act on Compliance with Collective Agreements applies, it must be taken into account.

Facturación electrónica: Obligatoria

Se utilizarán pedidos electrónicos: sí

Se utilizará el pago electrónico: sí

5.1.15. Técnicas**Acuerdo marco:**

Ningún acuerdo marco

Información sobre el sistema dinámico de adquisición:

Ningún sistema dinámico de adquisición

5.1.16. Información adicional, mediación y recurso

Organización encargada de los procedimientos de recurso: Vergabekammern des Bundes
Información sobre los plazos de revisión: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organización que proporciona información adicional sobre el procedimiento de contratación: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organización que recibe solicitudes de participación: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organizaciones**8.1. ORG-0001**

Denominación oficial: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Número de registro: 993-80072-52

Dirección postal: Dag-Hammarskjöld-Weg 1 - 5

Localidad: Eschborn

Código postal: 65760

Subdivisión del país (NUTS): Main-Taunus-Kreis (DE71A)

País: Alemania

Punto de contacto: Friedrich Graf von Westphalen & Partner mbB Rechtsanwälte

Correo electrónico: giz.ausschreibungen@fgvw.de

Teléfono: +49 69719189012

Dirección de internet: <https://www.giz.de>

Funciones de esta organización:

Comprador

Organización que proporciona información adicional sobre el procedimiento de contratación

Organización que recibe solicitudes de participación

8.1. ORG-0002

Denominación oficial: Vergabekammern des Bundes

Número de registro: 022894990

Dirección postal: Kaiser-Friedrich-Straße 16

Localidad: Bonn

Código postal: 53113

Subdivisión del país (NUTS): Bonn, Kreisfreie Stadt (DEA22)

País: Alemania

Correo electrónico: vk@bundeskartellamt.bund.de

Teléfono: +49 2289499-0

Fax: +49 2289499-163

Dirección de internet: <https://www.bundeskartellamt.de>

Funciones de esta organización:

Organización encargada de los procedimientos de recurso

8.1. ORG-0003

Denominación oficial: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Número de registro: 0204:994-DOEVD-83

Localidad: Bonn

Código postal: 53119

Subdivisión del país (NUTS): Bonn, Kreisfreie Stadt (DEA22)

País: Alemania

Correo electrónico: noreply.esender_hub@bescha.bund.de

Teléfono: +49228996100

Funciones de esta organización:

TED eSender

Información del anuncio

Identificador/versión del anuncio: 5cad70c7-ea34-4376-810d-0c35dc10a12b - 01

Tipo de formulario: Licitación

Tipo de anuncio: Anuncio de contrato o de concesión. Régimen normal

Subtipo de anuncio: 16

Fecha de envío del anuncio: 14/07/2026 17:26:47 (UTC+02:00) Hora de Europa Oriental, hora de verano de Europa Central

Lenguas en las que este anuncio está disponible oficialmente: inglés

Número de publicación del anuncio: 491457-2026

Número de la edición del DO S: 135/2026

Fecha de publicación: 16/07/2026