

107933-2026 - Kilpailu

Saksa – Kehitystoiminnan konsulttipalvelut – 81322201 - Expert pool for advisory services on vehicle electrification in Latin America

OJ S 32/2026 16/02/2026

Hankintailmoitus tai käyttöoikeussopimusta koskeva ilmoitus – vakiojärjestelmä - Ilmoituksen muutos

Palvelut

1. Ostaja

1.1. Ostaja

Virallinen nimi: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Sähköposti: lisa-marie.friebel@twobirds.com

Ostajan oikeudellinen muoto: Julkinen yritys, joka on keskushallinnon viranomaisen määräysvallassa

Pääasiallinen toimiala: Yleinen julkishallinto

2. Menettely

2.1. Menettely

Ilmoituksen nimi: 81322201 - Expert pool for advisory services on vehicle electrification in Latin America

Kuvaus: Latin America and the Caribbean (LAC) are at a critical moment in its transport decarbonization journey. The transport sector is one of the region's largest and fastest-growing sources of greenhouse gas emissions, driven by entrenched car dependence, under-investment in public transit, high exposure to urban air pollution, and unequal access to mobility. While many countries have abundant low-carbon electricity sources (hydro, wind, solar) and growing political commitment to climate goals - for instance, zero emission targets for fleet acquisition and operation - the conditions for scaling e-mobility are not yet in place: pilots and early adopters are evident, but high capital costs, regulatory uncertainty, and infrastructure gaps continue to constrain large-scale deployment. Often the barriers to establishing these conditions are related to the following key challenges: regulatory, policy & institutional gaps; high upfront costs & financing barriers; technical know-how & operational capacity; infrastructure & grid readiness; and equity, gender & social inclusion. The E-Motion Program is commissioned by the Green Climate Fund (GCF) to the Development Bank of Latin America and the Caribbean (CAF) and the Agence Française de Développement (AFD) as accredited entities, executing entities, and co-financiers for the Financial Assistance (FA). GIZ takes part in the program as the executing entity for Technical Assistance (TA). The TA is integrated into the Mobilize Net Zero Project of the International Climate Initiative (IKI). In the program, GIZ implements large parts of the TA, while CAF and AFD are mainly implementing the FA. E-Motion represents one of the most comprehensive regional efforts to decarbonize the transport sector in LAC. It is anchored in two complementary parts: sub-program 1, implemented by GIZ and AFD in Argentina, Brazil, Colombia, Costa Rica, Dominican Republic, Mexico, and Peru; and sub-program 2, implemented by GIZ and CAF in Panama, Paraguay and Uruguay. Together, they constitute a multi-country platform supporting the transition toward low-carbon, inclusive, and resilient transport systems. They combine policy and institutional strengthening with investment in e-mobility infrastructure and fleets, creating the enabling conditions for large-scale transformation. The program addresses key challenges and

structural barriers that hinder the large-scale deployment of e-mobility in fleets in LAC, with primary focus on buses and their supporting infrastructure but also dealing with fleets of light commercial vehicles (LCV). E-Motion's objective is to translate climate ambition into practical transformation, building the institutional, financial, and technical foundations that enable countries to move from framework to fleet. Its TA and FA model strengthens governance, mobilizes investment, builds capacities, and delivers concrete e-mobility solutions on the ground. GIZ intends to contract a service provider to implement and support the TA activities of the program, while working in close contact with the GIZ team and program partners. Thus, the contractor will perform activities related to 5 core areas: - policy, governance and regulation for building coherent, inclusive, and harmonized policy frameworks - market development, finance and business models to enable financial viability and to mobilize investment - infrastructure, energy and technology for large-scale e-mobility deployment - fleet deployment and operations bringing e-mobility into practice through large-scale fleet deployment - capacity development, awareness and knowledge exchange building institutional, industry and human capacities

Menettelyn tunniste: 2ce5884b-7c75-4bc7-bbdc-b4821c531bd5

Sisäinen tunniste: 81322201

Menettelyn tyyppi: Tarjouskilpailukutsun julkaisemisen jälkeinen neuvottelumenettely / tarjousperusteinen neuvottelumenettely

Käytetään nopeutettua menettelyä: ei

2.1.1. Tarkoitus

Pääasiallinen hankintalaji: Palvelut

Pääasiallinen luokitus (cpv): 73220000 Kehitystoiminnan konsulttipalvelut

2.1.2. Suorituspaikka

Maa: Grenada

Lisätiedot: Regional - Latin America and Caribbean (LAC)

2.1.4. Yleistä tietoa

Lisätiedot: #Bekanntmachungs-ID: CXTRY6YTX8MH1S9# All communication takes place in English via communication tool in the project area of the procurement portal.

Oikeusperusta:

Direktiivi 2014/24/EU

vgv -

2.1.6. Poissulkemisperusteet

Poissulkemisperusteiden ilmoittamispaikka: Ilmoitus

Puhtaasti kansallisten poissulkemisperusteiden nojalla asetettujen velvoitteiden rikkominen: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Osa

5.1. Osa: LOT-0001

Ilmoituksen nimi: 81322201 - Expert pool for advisory services on vehicle electrification in Latin America

Kuvaus: The Consultant's team combines strategic management, technical expertise, and operational support, complemented by flexible expert pools that ensure responsiveness to the program's multi-country and multi-sectoral nature. The contractor is responsible for providing the following work packages. The activities listed in each work packages are indicative, and other activities can be added to the scope of each work package. Not all activities are relevant

for each country and might be requested by only a specific country or a number of countries. Specific objectives and impacts that shall be achieved and how this will be measured as well as the deliverables will be defined in a Request for Service.

Work Package 1: Policy, Governance and Regulation In this work package, the contractor's role focuses on building coherent, inclusive, and harmonized policy frameworks that enable the large-scale adoption of e-mobility. The activities involve strengthening national and local institutions, supporting regulatory development, and ensuring that equity, gender, social inclusion, and just transition principles are embedded in policy and regulatory frameworks.

Work Package 2: Market Development, Finance and Business Models The contractor works to enable financial viability and to mobilize investment by designing and/or improving sustainable business models, fiscal frameworks, and territorial assessments. This work package contributes to the objective that e-mobility markets are ready to scale, attractive for private investment, and financially sustainable.

Work Package 3: Infrastructure, Energy and Technology This work package ensures that technical and infrastructure systems are in place for large-scale e-mobility deployment. It focuses on charging and depot infrastructure, renewable integration, grid readiness, interoperability, circular economy approaches for batteries, and integration with urban mobility improvements.

Work Package 4: Fleet Deployment and Operations In this work package, the contractor role focuses on bringing e-mobility into practice through large-scale real-world fleet deployment in public transport, municipal services, and logistics. This work package aims to develop and support procurement processes, O&M systems, and scaling models to ensure replicable solutions.

Work Package 5: Capacity Development, Awareness and Knowledge Exchange In this work package the contractor role focuses on building institutional, industry and human capacities, while fostering knowledge creation and exchange at regional and national levels. The contractor should also work to raise public awareness, strengthen ownership of the e-mobility transition, and promote regional and local supply chain improvements.

Work packages 1-5 are implemented by three expert pools that ensure flexibility and technical depth.

- Pool 1 - Senior Experts with International Experience: 4 to 8 experts (in total up to 800 expert days) in finance, business models, SME development, energy systems, and battery and charging infrastructure. They provide international know-how for activities related to market development, finance and business models; and infrastructure, energy and technology, by developing bankable solutions and technical standards for large-scale e-mobility.
- Pool 2 - Senior Experts with Regional Experience: 7 to 15 experts (in total up to 2800 expert days) in policy, legal, gender, finance, infrastructure, and urban mobility. They ensure contextualized regional expertise to support activities in policy, governance and regulation; market development, finance and business models; infrastructure, energy and technology; and fleet deployment and operations, by focusing on regulation, incentives, and institutional reforms.
- Pool 3 - Junior Experts with Regional Experience: 6 to 15 experts (in total up to 2400 expert days) in procurement, gender, fleet operations, training, communication, and social impact. They support activities related to policy, governance and regulation; fleet deployment and operations; and capacity development, awareness and knowledge exchange, by implementing awareness campaigns, training programs, and operational design and management.

Work Package 6: Contract Management, Overarching tasks and responsibilities The contractor will be actively involved in contract management, ensuring all aspects of the contract are managed efficiently and in accordance with the ToR. The Project Management Team ensures the strategic, technical, administrative and operational steering of the contract and encompasses three experts:

- The Team Leader assumes overall responsibility for project coordination, quality assurance, financial oversight, and communication with GIZ. With at least 10 years of international management experience in multi-stakeholder projects, this expert ensures methodological coherence and strategic alignment across work packages.
- The Senior Technical Expert on E-Mobility provides high-

level technical advice on fleet electrification, charging infrastructure, and energy systems, ensuring consistency and complementarity in project design and implementation. The expert combines 10 years of transport and mobility experience with advanced competence in quality assurance of studies, policy drafts, training materials, and reports. - The Project Officer ensures operational continuity through administrative backstopping and support on logistical and financial management. With over 5 years of experience in project administration and familiarity with GIZ processes, the expert supports reporting, contracting, and coordination. This personnel structure ensures strategic leadership, technical excellence, and operational flexibility. It enables access to the right expertise efficiently and adaptation of inputs and deliverables to evolving project needs in alignment with the program's objectives, regional diversity, and quality standards.

Sisäinen tunnistus: 81322201

5.1.1. Tarkoitus

Pääasiallinen hankintalaji: Palvelut

Pääasiallinen luokitus (cpv): 73220000 Kehitystoiminnan konsulttipalvelut

Optiot:

Optioiden kuvaus: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Suorituspaikka

Maa: Grenada

Lisätiedot: Regional - Latin America and Caribbean (LAC)

5.1.3. Arvioitu kesto

Kesto: 42 Kuukaudet

5.1.4. Uusiminen

Sopimuksen optiokausien enimmäismäärä: 2

Lisätietoja uusimisesta: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Yleistä tietoa

Varattu osallistuminen:

Osallistumista ei ole varattu.

Hankintasopimuksen toteuttamiseen osoitetun henkilöstön nimet ja ammatillinen pätevyys on ilmoitettava: Ei tarpeen

Hankinta on kokonaan tai osittain rahoitettu EU:n varoista

Hankintaan sovelletaan WTO:n julkisia hankintoja koskevaa sopimusta (GPA): kyllä

Tämä hankinta soveltuu myös pienille ja keskisuurille yrityksille (pk-yrityksille): kyllä

Lisätiedot: #Besonders auch geeignet für:other-sme#

5.1.7. Strategiset hankinnat

Strategisten hankintojen tavoite: Ympäristövaikutusten vähentäminen

Kuvaus: See tender documents

Strategisten hankintojen tavoite: Innovatiiviset hankinnat

Kuvaus: See tender documents

Strategisten hankintojen tavoite: Sosiaalisten tavoitteiden saavuttaminen

Kuvaus: See tender documents

Lähestymistapa ympäristövaikutusten vähentämiseen: Biologisen monimuotoisuuden ja ekosysteemien suojelu ja ennallistaminen, Siirtyminen kiertotalouteen, Ilmastonmuutokseen sopeutuminen, Ilmastonmuutoksen hillintä

Edistettävä sosiaalinen tavoite: Etninen tasa-arvo, Sukupuolten tasa-arvo

Innovaatiohankinnat: Hankitut urakat, tavarat tai palvelut käsittävät tutkimus- ja kehittämistoimintaa.

5.1.9. Valintaperusteet

Valintaperusteiden ilmoittamispaikka: Ilmoitus

Kriteeri: Muut taloudelliset tai rahoitukselliset vaatimukset

Valintaperusteen kuvaus: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Kriteeri: Muut taloudelliset tai rahoitukselliset vaatimukset

Valintaperusteen kuvaus: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 5 requests to participate, we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 5 candidates with the highest scores. We reserve the right to cancel the procurement procedure if we receive fewer than 3 requests to participate. If it is not possible to make a clear selection of up to 5 candidates for the tendering phase on the basis of the criteria listed in the procurement documents (e.g. if a number of candidates achieve the same overall eligibility score), we reserve the right to increase the maximum number of 5. Weighted criteria for the selection of candidates: 1. Technical experience (50%) - Policy, Governance and Regulation in Electric Mobility/Public Transport (10%) - Market Development, Finance and Business Models (10%) - Infrastructure, Energy and Technology for Electric Mobility (10%) - Fleet Deployment and Operations in Public Transport (10%) - Capacity Development, Awareness and Knowledge Exchange (10%) 2. Regional experience in Latin America and the Caribbea (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

Kriteeri: Viitteet määriteltyihin palveluihin

Valintaperusteen kuvaus: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. At least 3 references in the technical field of electric mobility in the last 36 months (reference date: date of publication of this tender) that had a minimum commission value of EUR 500,000.00 (net) (exclusion criterion). 2. At least 3 references in the region of sustainable transport in Latin America and the Caribbea in the last 36 months (reference date: date of publication of this tender) that had a minimum commission value of EUR 500,000.00 EUR (exclusion criterion). 3. Only ongoing reference projects and reference projects that have finished in the last 36 months (reference date: date of publication of this tender) will be assessed. If a reference fulfils both the criteria for the technical field and for the region/country, it will be used to assess both criteria.

Kriteeri: Keskimääräinen vuotuinen liikevaihto

Valintaperusteen kuvaus: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial

year can be included in case of tenders held within 6 months of end of last financial year), at least: 5.000.000 EUR (net).

Kriteeri: Muut taloudelliset tai rahoitukselliset vaatimukset

Valintaperusteen kuvaus: EN-C2: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 20 persons.

Kriteeri: Muut taloudelliset tai rahoitukselliset vaatimukset

Valintaperusteen kuvaus: Non-inclusion on French financial sanctions list (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Our company is not included on the designated list (s) of specifically named individuals, groups or organisations subject to financial sanctions by France.

Kriteeri: Viitteet määriteltyihin palveluihin

Valintaperusteen kuvaus: Assessment of technical eligibility / weighted criteria for the selection of candidates - Weighted criteria for the selection of candidates: 1. Technical experience (50%) - Policy, Governance and Regulation in Electric Mobility/Public Transport (10%) - Market Development, Finance and Business Models (10%) - Infrastructure, Energy and Technology for Electric Mobility (10%) - Fleet Deployment and Operations in Public Transport (10%) - Capacity Development, Awareness and Knowledge Exchange (10%) 2. Regional experience in Latin America and the Caribbea (30%) 3. Experience of development projects (at least 50% ODA-financed) (20%)

Soveltuvuusvaatimusta käytetään valittaessa menettelyn jälkimmäiseen vaiheeseen kutsuttavia ehdokkaita

Painotus (prosentteina, tarkka): 100,00

Tiedot kaksivaiheisen menettelyn jälkimmäisestä vaiheesta:

Menettelyn jälkimmäiseen vaiheeseen kutsuttavien ehdokkaiden vähimmäismäärä: 3

Menettelyn jälkimmäiseen vaiheeseen kutsuttavien ehdokkaiden enimmäismäärä: 5

Menettely etenee peräkkäisissä vaiheissa. Kussakin vaiheessa osa osallistujista voidaan karsia Ostaja varaa oikeuden tehdä sopimus alustavien tarjousten perusteella ilman neuvottelujen toteuttamista

5.1.10. Vertailuperusteet

Kriteeri:

Tyyppi: Hinta

Nimi: Preis

Kuvaus: Price criteria for "Bestangebots-Quotienten-Methode"

Kategoria vertailuperuste paino: Painotus (pisteinä, tarkka)

Vertailuperusteen luku: 30

Kriteeri:

Tyyppi: Laatu

Nimi: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Kuvaus: Erreichte Gesamtpunktzahl nach fachlicher Wertung (inkl. Mindbed.)

Kategoria vertailuperuste paino: Painotus (pisteinä, tarkka)

Vertailuperusteen luku: 70

5.1.11. Hankinta-asiakirjat

Kielet, joilla hankinta-asiakirjat ovat virallisesti saatavilla: englanti

Lisätietojen pyytämisen määräaika: 18/02/2026 23:59:59 (UTC+01:00) Keski-Euroopan aika, Länsi-Euroopan kesäaika

Hankinta-asiakirjojen osoite: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTX8MH1S9/documents>

Tilapäinen viestintäkanava:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTX8MH1S9>

5.1.12. Hankinnan ehdot

Menettelyn ehdot:

Arvioitu päivä, jona tarjouspyynnöt lähetetään valituille ehdokkaille: 16/03/2026

Tarjouksen/hakemuksen jättämisen ehdot:

Tarjouksen/hakemuksen jättäminen sähköisesti: Pakollinen

Tarjouksen/hakemuksen toimitusosoite: <https://ausschreibungen.giz.de/Satellite/notice/CXTRYY6YTX8MH1S9>

Kielet, joilla tarjoukset tai osallistumishakemukset voidaan toimittaa: englanti

Sähköinen luettelo: Ei sallittu

Vaihtoehtoiset tarjoukset: Ei sallittu

Tarjoaja voi jättää useamman kuin yhden tarjouksen: Ei sallittu

Osallistumishakemusten vastaanottamisen määräaika: 26/02/2026 12:00:00 (UTC+01:00)

Keski-Euroopan aika, Länsi-Euroopan kesäaika

Tiedot, joita voidaan täydentää myös tarjousten jättämiselle asetetun määräajan jälkeen :

Hankkijan harkinnan mukaan osa puuttuvista hakuasiakirjoista voidaan toimittaa myöhemmin.

Lisätiedot: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Sopimusehdot:

Sopimuksen täytäntöönpano on rajattu tehtäväksi suojatyöohjelmien puitteissa: Ei

Sopimuksen täytäntöönpanoa koskevat ehdot: The execution conditions result from the information given in the contract notice and the tender documents.

Sähköinen laskutus: Pakollinen

Tilaukset tehdään sähköisesti: kyllä

Maksut tehdään sähköisesti: kyllä

5.1.15. Menetelmät

Puitejärjestely:

Ei puitejärjestelyä

Tietoa dynaamisesta hankintajärjestelmästä:

Ei dynaamista hankintajärjestelmää

5.1.16. Lisätietoja, sovittelu ja muutoksenhaku

Muutoksenhakuelin: Vergabekammern des Bundes

Tietoa muutoksenhaun määräajoista: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the

latest by the expiry of the deadline for application or by the deadline for the submission of bids,
4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Hankintamenettelystä lisätietoja antava organisaatio: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Osallistumishakemuksia vastaanottava organisaatio: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisaatiot

8.1. ORG-0001

Virallinen nimi: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Rekisterinumero: 993-80072-52

Postiosoite: Dag-Hammarskjöld-Weg 1 - 5

Postitoimipaikka: Eschborn

Postinumero: 65760

Maaryhmittely (NUTS): Main-Taunus-Kreis (DE71A)

Maa: Saksa

Sähköposti: lisa-marie.friebel@twobirds.com

Puhelin: +49 619679

Faksi: +49 6196791115

Internetosoite: <https://www.giz.de>

Tämän organisaation roolit:

Ostaja

Hankintamenettelystä lisätietoja antava organisaatio

Osallistumishakemuksia vastaanottava organisaatio

8.1. ORG-0002

Virallinen nimi: Vergabekammern des Bundes

Rekisterinumero: 022894990

Postiosoite: Kaiser-Friedrich-Straße 16

Postitoimipaikka: Bonn

Postinumero: 53113

Maaryhmittely (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Maa: Saksa

Sähköposti: vk@bundeskartellamt.bund.de

Puhelin: +49 2289499-0

Faksi: +49 2289499-163

Internetosoite: <https://www.bundeskartellamt.de>

Tämän organisaation roolit:

Muutoksenhakuelin

8.1. ORG-0003

Virallinen nimi: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Rekisterinumero: 0204:994-DOEVD-83

Postitoimipaikka: Bonn

Postinumero: 53119

Maaryhmittely (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Maa: Saksa

Sähköposti: noreply.esender_hub@besch.bund.de

Puhelin: +49228996100

Tämän organisaation roolit:

TED eSender

10. Muutos

Muutettavan ilmoituksen edellinen versio

:

be4994cb-35f1-47e1-9ac7-0a2fffa2611f-01

Muutoksen pääasiallinen syy

:

Ajantasaiset tiedot

10.1. Muutos

Osion tunniste: PROCEDURE

Muutosten kuvaus: Addition clarifying the turnover value of the reference in 05 Self-declaration

Hankinta-asiakirjoja on muutettu: 12/02/2026

Ilmoituksen tiedot

Ilmoituksen tunniste/versio: 9a37c61c-fa8f-4b9e-990c-07afb758e849 - 01

Lomakkeen tyyppi: Kilpailu

Ilmoituksen tyyppi: Hankintailmoitus tai käyttöoikeussopimusta koskeva ilmoitus – vakiojärjestelmä

Ilmoituksen alatyyppe: 16

Ilmoituksen lähetyspäivä: 13/02/2026 10:11:02 (UTC+01:00) Keski-Euroopan aika, Länsi-Euroopan kesäaika

Kielet, joilla tämä ilmoitus on virallisesti saatavilla: englanti

Ilmoituksen julkaisunumero: 107933-2026

EUVL S -lehden numero: 32/2026

Julkaisupäivä: 16/02/2026