

397327-2026 - Kilpailu

Suomi – Liikennejärjestelmää koskevat konsulttipalvelut – Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services

OJ S 110/2026 10/06/2026

Hankintailmoitus tai käyttöoikeussopimusta koskeva ilmoitus – vakiojärjestelmä
Palvelut

1. Ostaja

1.1. Ostaja

Virallinen nimi: Liikenne- ja viestintävirasto

Sähköposti: rare@traficom.fi

Ostajan oikeudellinen muoto: Keskushallinnon viranomainen

Pääasiallinen toimiala: Yleinen julkishallinto

2. Menettely

2.1. Menettely

Ilmoituksen nimi: Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services

Kuvaus: SUBJECT OF THE PROCUREMENT The Contracting Authority intends to procure advisory services from a single Supplier (one company) to support the planning, competitive tendering, evaluation, award, and mobilisation of Public Service Contracts (PSC) for subsidised passenger rail services. The services will be delivered by a team of experts covering the competence areas defined in the tender. See further details regarding the object of the procurement in the Annex 1. CONTRACT PERIOD Base contract period: 21.8.2026 - 21.8.2027. The contract includes also four options, each of which will be decided on separately. Options: 22.8.2027 – 21.8.2028 22.8.2028 - 21.8.2029 22.8.2029 - 21.8.2030 22.8.2030 - 31.12.2031 ESTIMATED VALUE OF THE CONTRACT The total value of base contract period excluding the option is a maximum of 150,000 € + VAT. The procurement also includes four options of 150,000 € + VAT each to continue the planning or to train the client for independent planning. However, the Contracting Authority does not guarantee a specific total invoicing amount; the workload will be agreed upon separately, and invoicing will be based on approved work plans.

Menettelyn tunnistus: 51fce55f-0d35-426f-aef5-e6530c397345

Sisäinen tunnistus: Dnro/Dnr TRAFICOM/357700/02.03.01/2026

Menettelyn tyyppi: Avoin

Käytetään nopeutettua menettelyä: ei

Menettelyn tärkeimmät piirteet: 1. GENERAL Public procurement legislation applies to the procurement. The tendering process is carried out using the open procedure referred to in Section 32 of the Act on Public Procurement and Concession Contracts (1397/2016) (the Public Procurement Act). 2. CONTRACT NOTICE A contract notice has been published at www.hankintailmoitukset.fi. A contract award notice will also be published after the procurement decision. 3. TENDERING AS A GROUP AND SUBCONTRACTING RELATIONSHIPS The contract will be concluded with the supplier (company) in whose name the tender is submitted. That supplier is responsible for all contractual obligations, including when subcontractors are used. Conditions related to subcontracting are set out in the draft contract attached to the request for tenders. 4. RELIANCE ON THE RESOURCES OF

OTHER ENTITIES A tenderer may rely on the resources of other companies for the performance of the contract, regardless of the legal nature of their relationship. The resources of other entities must be genuinely available to the tenderer during contract performance. Traficom reserves the right to request evidence (such as commitments or agreements between companies) that the resources of other entities are available to the tenderer. Such resources may include, for example: experience in delivering the services that are the subject of the procurement from a company belonging to the same group or another company, provided that this entity is named in the tender as a subcontractor for those services professional qualifications of personnel employed by another company, provided that the persons actually participate in the performance of the service resources related to financial situation and financing capacity resources related to technical performance, provided that these resources are actually used in performing the contract.

5. EVALUATION OF TENDERS

5.1 Suitability of tenderers

Before evaluating tenders, it will be assessed whether tenderers meet the requirements set for financial and economic standing, technical performance, and professional competence. Suitability is assessed based on the information provided in the tender (ESPD form and other requested information). Tenderers are requested to verify that the information in the system is correct before submitting their tender. Tenderers will be excluded from the procedure if they or a person with representation, decision-making, or supervisory authority has committed any of the offences listed in Article 57(1) of the Procurement Directive or aggravated usury-type labour exploitation under Chapter 47, Section 3a of the Finnish Criminal Code (mandatory exclusion grounds). Tenderers may also be excluded on discretionary exclusion grounds as defined in procurement legislation.

5.2 Compliance of tenders with the request for tenders

The offered services must comply with the request for tenders and its appendices. The tenderer must answer all questions and attach all requested clarifications. Tenders that do not comply with the request for tenders will be excluded from the procedure.

5.3 Comparison of tenders

The comparison of tenders will be carried out as described under "Award criteria".

5.4 Procurement decision and notification

The procurement decision will be sent electronically to all tenderers. The contract is not concluded by notification of the procurement decision and requires a separate written agreement. The contract may be signed once the procurement decision has become legally binding or a court has permitted implementation of the procurement.

2.1.1. Tarkoitus

Pääasiallinen hankintalaji: Palvelut

Pääasiallinen luokitus (cpv): 71311200 Liikennejärjestelmää koskevat konsulttipalvelut

Lisäluokitus (cpv): 79410000 Yritysten ja johdon konsulttipalvelut

2.1.2. Suorituspaikka

Missä tahansa Euroopan talousalueella

Lisätiedot: Place of performance: Remote and on site (Helsinki / Finland) as required.

2.1.4. Yleistä tietoa

Lisätiedot: Availability required during 2026–2031, with focus on key milestones: tender drafting, market dialogue, bid evaluation, contract award, and mobilisation/start-up.

Oikeusperusta:

Direktiivi 2014/24/EU

2.1.6. Poissulkemisperusteet

Poissulkemisperusteiden ilmoittamispaikka: Hankinta-asiakirja, Ilmoitus, Yhteinen eurooppalainen hankinta-asiakirja (ESPD)

Korruptio: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for corruption, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Petos: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for fraud, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Rahanpesu tai terrorismin rahoitus: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for money laundering or terrorist financing, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Rikollisjärjestön toimintaan osallistuminen: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for participation in a criminal organisation, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Terrorismirikokset tai terroritoimintaan liittyvät rikokset: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for terrorist offences or offences linked to terrorist activities, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Lapsityövoima ja muut ihmiskaupan muodot: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for child labour and other forms of trafficking in human beings, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Ympäristölainsäädännön mukaisten velvoitteiden rikkominen: The economic operator has breached its obligations in the field of environmental law.

Työlainsäädännön mukaisten velvoitteiden rikkominen: The economic operator has breached its obligations in the field of labour law.

Sosiaalilainsäädännön mukaisten velvoitteiden rikkominen: The economic operator has breached its obligations in the field of social law.

Toisten talouden toimijoiden kanssa kilpailun vääristämiseksi tehdyt sopimukset: The economic operator has entered into agreements with other economic operators aimed at distorting competition.

Ammatin harjoittamiseen liittyvä vakava virhe: The economic operator is guilty of grave professional misconduct.

Väärien tietojen antaminen, tietojen salaaminen, vaadittujen asiakirjojen toimittamatta jättäminen tai tätä menettelyä koskevien luottamuksellisten tietojen saaminen: The economic operator can confirm that: a) It has been guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria, b) It has withheld such information, c) It has not been able,

without delay, to submit the supporting documents required by a contracting authority or contracting entity, and d) It has undertaken to unduly influence the decision making process of the contracting authority or contracting entity, to obtain confidential information that may confer upon it undue advantages in the procurement procedure or to negligently provide misleading information that may have a material influence on decisions concerning exclusion, selection or award.

Talouden toimijan hankintamenettelyyn osallistumisesta johtuvat eturistiriidat: The economic operator is aware of any conflict of interest, as indicated in national law, the relevant notice or the procurement documents due to its participation in the procurement procedure.

Välitön tai välillinen osallistuminen tämän hankintamenettelyn valmisteluun: The economic operator or an undertaking related to it has advised the contracting authority or contracting entity or otherwise been involved in the preparation of the procurement procedure.

Ennenaikainen irtisanominen, vahingonkorvaukset tai muut vastaavat seuraamukset: The economic operator has experienced that a prior public contract, a prior contract with a contracting entity or a prior concession contract was terminated early, or that damages or other comparable sanctions were imposed in connection with that prior contract.

Puhtaasti kansallisten poissulkemisperusteiden nojalla asetettujen velvoitteiden rikkominen: Any person who is a member of the economic operator's administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for work safety offence, working hours offence, work discrimination, extortionate work discrimination, violation of the right to organise or unauthorised use of foreign labour.

Sosiaaliturvamaksujen maksamiseen liittyvän velvoitteen rikkominen: The economic operator has breached its obligations relating to the payment social security contributions, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment.

Verojen maksamiseen liittyvän velvoitteen rikkominen: The economic operator has breached its obligations relating to the payment of taxes, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment.

Liiketoiminta on keskeytetty: The business activities of the economic operator are suspended.

Konkurssi: The economic operator is bankrupt.

Järjestelyt velkojien kanssa: The economic operator is in arrangement with creditors.

Maksukyvyttömyys: The economic operator is the subject of insolvency or winding-up.

Varat selvitysmiehen hallinnassa: The assets of the economic operator are being administered by a liquidator or by the court.

Kansallisesta lainsäädännöstä johtuva konkurssia tai muuta sellaista vastaava tilanne: The economic operator is in any analogous situation like bankruptcy arising from a similar procedure under national laws and regulations.

5. Osa

5.1. Osa: LOT-0000

Ilmoituksen nimi: Advisory Services – Competitive Tendering and Mobilisation of Passenger Rail Services

Kuvaus: SUBJECT OF THE PROCUREMENT The Contracting Authority intends to procure advisory services from a single Supplier (one company) to support the planning, competitive tendering, evaluation, award, and mobilisation of Public Service Contracts (PSC) for subsidised passenger rail services. The services will be delivered by a team of experts covering the competence areas defined in the tender. See further details regarding the object

of the procurement in the Annex 1. CONTRACT PERIOD Base contract period: 21.8.2026 - 21.8.2027. The contract includes also four options, each of which will be decided on separately. Options: 22.8.2027 – 21.8.2028 22.8.2028 - 21.8.2029 22.8.2029 - 21.8.2030 22.8.2030 - 31.12.2031 ESTIMATED VALUE OF THE CONTRACT The total value of base contract period excluding the option is a maximum of 150,000 € + VAT. The procurement also includes four options of 150,000 € + VAT each to continue the planning or to train the client for independent planning. However, the Contracting Authority does not guarantee a specific total invoicing amount; the workload will be agreed upon separately, and invoicing will be based on approved work plans.

Sisäinen tunniste: Dnro/Dnr TRAFICOM/357700/02.03.01/2026

5.1.1. Tarkoitus

Pääasiallinen hankintalaji: Palvelut

Pääasiallinen luokitus (cpv): 71311200 Liikennejärjestelmää koskevat konsulttipalvelut

Lisäluokitus (cpv): 79410000 Yritysten ja johdon konsulttipalvelut

5.1.2. Suorituspaikka

Missä tahansa Euroopan talousalueella

Lisätiedot: Place of performance: Remote and on site (Helsinki / Finland) as required.

5.1.3. Arvioitu kesto

Alkamispäivä: 21/08/2026

Päätymispäivä: 21/08/2027

5.1.4. Uusiminen

Sopimuksen optiokausien enimmäismäärä: 4

Lisätietoja uusimisesta: Options: 21.8.2027 – 21.8.2028 22.8.2028 - 21.8.2029 22.8.2029 - 21.8.2030 22.8.2030 - 31.12.2031

5.1.6. Yleistä tietoa

Varattu osallistuminen:

Osallistumista ei ole varattu.

Hankintaa ei ole rahoitettu EU:n varoista

Hankintaan sovelletaan WTO:n julkisia hankintoja koskevaa sopimusta (GPA): kyllä

Tämä hankinta soveltuu myös pienille ja keskisuurille yrityksille (pk-yrityksille): ei

Lisätiedot: Availability required during 2026–2031, with focus on key milestones: tender drafting, market dialogue, bid evaluation, contract award, and mobilisation/start-up.

5.1.9. Valintaperusteet

Valintaperusteiden ilmoittamispaikka: Hankinta-asiakirja, Ilmoitus, Yhteinen eurooppalainen hankinta-asiakirja (ESPD)

Kriteeri: Ammatillinen riskivakuutus

Valintaperusteen kuvaus: The candidate, member of the consortium or a resource subcontractor holds a comprehensive indemnity insurance. The insured amount in its risk indemnity insurance is at least 500.000 euros.

Kriteeri: Keskimääräinen vuotuinen liikevaihto

Valintaperusteen kuvaus: The tenderer's general annual turnover for the past two financial years must be over 200000 euros.

5.1.10. Vertailuperusteet

Kriteeri:

Tyyppi: Hinta

Nimi: Price

Kuvaus: Price: 40 %. For price comparison, the total comparison price in Annex 3 "Experts" is used. It is formed for the relevant party in cell F8 on the "Expert team" tab. The bidder's total comparison price is converted into comparison points using the formula: cheapest total comparison price / tender's total comparison price × price weighting (40).

Kriteeri:

Tyyppi: Laatu

Nimi: Quality

Kuvaus: Quality: 60 %. In addition to the minimum requirements, the designated experts are subject to additional experience-related requirements, from which quality points may be awarded in accordance with the instructions provided in the annex "Experts" and Annex 2 Minimum requirements and evaluation model. The bidder's quality points are converted into comparison points using the formula: bidder's quality points / maximum quality points × quality weighting (60).

5.1.11. Hankinta-asiakirjat

Lisätietojen pyytämisen määräaika: 25/06/2026 09:00:00 (UTC+00:00) Länsi-Euroopan aika, GMT

Hankinta-asiakirjojen osoite: <https://tarjouspalvelu.fi/traficom?id=612399&tpk=b379e4a6-9963-46c0-9744-b0f3275579cc>

5.1.12. Hankinnan ehdot

Tarjouksen/hakemuksen jättämisen ehdot:

Tarjouksen/hakemuksen jättäminen sähköisesti: Pakollinen

Tarjouksen/hakemuksen toimitusosoite: <https://tarjouspalvelu.fi/traficom?id=612399&tpk=b379e4a6-9963-46c0-9744-b0f3275579cc>

Kielet, joilla tarjoukset tai osallistumishakemukset voidaan toimittaa: englanti

Sähköinen luettelo: Ei sallittu

Tarjoaja voi jättää useamman kuin yhden tarjouksen: Ei sallittu

Tarjousten vastaanottamisen määräaika: 05/08/2026 09:00:00 (UTC+00:00) Länsi-Euroopan aika, GMT

Ajanjakso, jonka tarjouksen on pysyttävä voimassa: 180 Päivät

Tietoa julkisesta avaamisesta:

Tarjousten avaamisen päivämäärä: 05/08/2026 09:01:00 (UTC+00:00) Länsi-Euroopan aika, GMT

Sopimusehdot:

Sopimuksen täytäntöönpano on rajattu tehtäväksi suojatyöohjelmien puitteissa: Ei

Salassapitosopimus (NDA) vaaditaan: kyllä

Lisätietoja salassapitosopimuksesta: NDAs are required before accessing restricted documentation.

Sähköinen laskutus: Pakollinen

Tilaukset tehdään sähköisesti: kyllä

Maksut tehdään sähköisesti: kyllä

5.1.15. Menetelmät

Puitejärjestely:

Ei puitejärjestelyä

Tietoa dynaamisesta hankintajärjestelmästä:

Ei dynaamista hankintajärjestelmää

5.1.16. Lisätietoja, sovittelu ja muutoksenhaku

Muutoksenhakuelin: Markkinaoikeus

Tietoa muutoksenhaun määräajoista: Appeals must be lodged with the Market Court within 14 days of the tenderer having received notice of the procurement decision and the appeal instructions, in accordance with the Act on Public Procurement and Concession Contracts (1397/2016).

Muutoksenhakumenettelyjen määräajoista lisätietoja tarjoava organisaatio: Markkinaoikeus

8. Organisaatiot

8.1. ORG-0001

Virallinen nimi: Liikenne- ja viestintävirasto

Rekisterinumero: 2924753-3

Postiosoite: PL 320

Postitoimipaikka: TRAFICOM

Postinumero: 00059

Maaryhmittely (NUTS): Helsinki-Uusimaa (FI1B1)

Maa: Suomi

Yhteyspiste: RARE

Sähköposti: rare@traficom.fi

Puhelin: +358 295345000

Internetosoite: <http://www.traficom.fi>

Tämän organisaation roolit:

Ostaja

8.1. ORG-0002

Virallinen nimi: Markkinaoikeus

Rekisterinumero: 3006157-6

Postiosoite: Radanrakentajantie 5

Postitoimipaikka: Helsinki

Postinumero: 00520

Maaryhmittely (NUTS): Helsinki-Uusimaa (FI1B1)

Maa: Suomi

Sähköposti: markkinaoikeus@oikeus.fi

Puhelin: +358 295643300

Internetosoite: <https://www.markkinaoikeus.fi>

Tämän organisaation roolit:

Muutoksenhakuelin

Muutoksenhakumenettelyjen määräajoista lisätietoja tarjoava organisaatio

8.1. ORG-0003

Virallinen nimi: Hansel Oy (Hilma)

Rekisterinumero: FI09880841

Postiosoite: Mannerheiminaukio 1a

Postitoimipaikka: Helsinki

Postinumero: 00100

Maaryhmittely (NUTS): Helsinki-Uusimaa (FI1B1)

Maa: Suomi

Yhteyspiste: eSender

Sähköposti: tekninen@hankintailmoitukset.fi

Puhelin: 029 55 636 30

Internetosoite: <http://hankintailmoitukset.fi>

Tämän organisaation roolit:

TED eSender

Ilmoituksen tiedot

Ilmoituksen tunnisteversionumero: 179c5e16-3cf4-4a4f-a0e9-815da3c0fde3 - 01

Lomakkeen tyyppi: Kilpailu

Ilmoituksen tyyppi: Hankintailmoitus tai käyttöoikeussopimusta koskeva ilmoitus – vakiojärjestelmä

Ilmoituksen alatyypinumero: 16

Ilmoituksen lähetyspäivä: 09/06/2026 05:15:49 (UTC+00:00) Länsi-Euroopan aika, GMT

Ilmoituksen lähetyspäivä (eSender): 09/06/2026 05:15:52 (UTC+00:00) Länsi-Euroopan aika, GMT

Kielet, joilla tämä ilmoitus on virallisesti saatavilla: englanti

Ilmoituksen julkaisunumero: 397327-2026

EUVL S -lehden numero: 110/2026

Julkaisupäivä: 10/06/2026