

314102-2026 - Mise en concurrence

Finlande – Services de vente au détail – Finavia: Food & Beverage Units to Non-Schengen - Concession Notice - Request to Participate

OJ S 88/2026 07/05/2026

Avis de marché ou de concession – régime ordinaire
Services

1. Acheteur

1.1. Acheteur

Nom officiel: Finavia Oyj

Adresse électronique: tuomas.pitkanen@finavia.fi

Forme juridique de l'acheteur: Entreprise publique

L'acheteur est une entité adjudicatrice

Activité de l'entité adjudicatrice: Activités aéroportuaires

2. Procédure

2.1. Procédure

Titre: Finavia: Food & Beverage Units to Non-Schengen - Concession Notice - Request to Participate

Description: Finavia grants possession of business premises at the non-Schengen of Helsinki Airport, to Operator specializing in offering food & beverage (F&B) atmosphere and F&B products. The tender consists of two (2) F&B units. The units shall be open to all potential customers during the joint opening hours of the commercial services at the airport. Part of the restaurant's food and beverage offering shall be available to customers 24 hours a day. The tendered unit consists of one primary unit with high-capacity kitchen facilities supported by additional unit to maximise the sales for the Operator and the service level for passengers and other customers. Sharing a good location directly alongside customer routes and lively gate areas. The premises are visible, easily accessible alongside passenger's way to their gate, where streams of passengers can pause and enjoy a meal, drink or a refreshing cup of coffee in a welcoming and appealing environment. Excellent customer service provided by a highly skilled and dedicated staff and a pleasant ambiance and coherent design of the premises create additional value to customers and the area. Finavia's vision is to offer world-class services for air passengers and airlines. At the heart of our strategy is the development of Helsinki Airport. World class customer experience will distinguish us from our competitors. Our customer promise "For smooth travelling" underlines the vision and kept by actions lead by customer experience pillars: GIFT OF TIME "I have time to do the things I like" CONFIDENCE "I have a feeling that I am on top of things" REFRESHED "I feel good - body, mind and soul" FINNISH EXPERIENCE "I experience something unique".

Identifiant de la procédure: 25eae3df-27aa-4a0c-bd2e-90280a8d25f7

Identifiant interne: 612249

Type de procédure: Négociée avec publication préalable d'un appel à la concurrence / concurrentielle avec négociation

Principales caractéristiques de la procédure et informations sur l'endroit où obtenir les règles complètes applicables à la procédure: In the negotiations rounds participants go through the preliminary tender material provided by Finavia as well as the preliminary Tender criteria. The tenderers are asked to submit the preliminary tender by the deadline. The preliminary tender

submitted by the tenderer is to be discussed further for both Finavia to understand the tenderers preliminary tender better as well as for the tenderer to understand the Finavia's tender criteria better. Schedule (times are Helsinki times, dates are DD.MM.): 15.05.2026 - Questions concerning the procedure by 13:00 21.05.2026 - Submitting the Request to Participate by 13:00 21.05.2026 - Invitation to Negotiate and Preliminary Invitation to Tender, at earliest 26.05.2026 - Questions, comments and preliminary tender submitted by 13:00 27.05.2026 – Negotiations round & Site visits– Day 1 28.05.2026 – Negotiations round & Site visits– Day 2 28.05.2026 - Negotiations end (without separate notice) 01.06.2026 - Final Invitation to Tender is published, at earliest 09.06.2026 - Questions regarding the Final Invitation to Tender by 13:00 16.06.2026 - Final Tender submitted by 13:00 17.06.2026 - Procurement decision, at earliest 02.07.2026 - Signing of the Agreement, at earliest Finavia reserves the right to change the schedule. Candidates are responsible for submitting their participation, questions and Final Tenders in due time. In the first phase of the procurement, potential Candidates will be invited to participate. Based on the Requests to Participate, Candidates meeting the minimum requirements shall be invited to participate as Tenderers and invited to Negotiate. Tenderers selected to negotiate shall provide, together with a Preliminary Tender, preliminary plans of the Units for evaluation before the negotiations round. Tenderers are invited to provide feedback, comments and suggestions regarding the documentation. Finavia may invite the Tenderers to several rounds of meetings, if necessary. Negotiation agenda shall be instructed in the Invitation to Negotiate. Participants have the opportunity to ask questions at each stage. Tenderers are advised to consider that after the Procurement Decision has been made, agreements shall not be negotiated. Minor clarifications and additions to contact details and dates shall be made. Finavia sets suitability requirements to the Tenderers. Tenderer's own conditions and terms may not be included in any of the material it submits. Registration to Tarjouspalvelu supplier portal is free of charge. Registration is supported by Tarjouspalvelu support, which is to be contacted in any matter regarding registration, completing and/or submitting offers. To avoid confusion, Candidates are advised to register to Tarjouspalvelu using the company name and ID of the entity that shall sign the Agreement. The procurement documentation, including the Agreement, any security details and floor plans etc. are available only against a duly filled-in and signed NDU. The NDU form is available in Tarjouspalvelu for registered users. Upon receipt of the signed NDU, Finavia provides a link (by email, to the email the NDU was received from) to a secure download location, from where the Tenderer may download the entire material. The signed NDU shall be sent to hankintapaallikot@finavia.fi with subject: "F&B Units to Non-Schengen at Helsinki Airport". The technical documentation is subject to change due to the nature of construction planning and processes.

2.1.1. Objet

Nature principale du marché: Services

Nomenclature principale (cpv): 55900000 Services de vente au détail

2.1.2. Lieu d'exécution

Subdivision pays (NUTS): Helsinki-Uusimaa (FI1B1)

Pays: Finlande

2.1.4. Informations générales

Informations complémentaires: The non-Schengen Food & Beverages (F&B) Units consist of unique premises in the key location in the immediate vicinity of the non-Schengen terminal's passenger routes. Situated at the heart of the non-Schengen passenger routes, non-Schengen F&B Units serve a high volume international and local customers with relatively more international passengers than in other parts of the Helsinki Airport gate area. The aim of

the premises is to create a welcoming and stylish spaces equipped with first- rate service and design at Helsinki Airport's international non-Schengen terminal. Tasty menus and high-quality customer service completed with inviting and coherent design of the premises create additional value for the customer and the airport area overall. Operating at the heart of the non-Schengen terminal, the non-Schengen F&B Units offer passengers a relaxed space to pause and enjoy a refreshment and meal while preparing for departure. The non-Schengen F&B Units are a wide selection of attractive and interesting F&B products appealing to international and local customers. The Non-Schengen F&B Units consist of two premises out of which one shall be a stylish all-day food & beverage (F&B) restaurant that takes dayparting outstandingly well into consideration and reflects a local sense of place through its concept and offering. The second unit shall be a highly recognizable, globally branded Quick Service Restaurant (QSR). Main customer groups for these units are all departing non-Schengen passengers. Other main customer groups include arriving passengers as well as people working in the airport area. As the non-Schengen terminal is a hub of arriving departing and transferring passengers to international and long-haul destinations, there is a relatively more international customers visiting these units than in other parts off the gate areas of Helsinki Airport. Thus, stylish and high quality but yet inspirational concepts and products are in demand for these locations. Excellent customer service provided by a highly skilled and dedicated staff and a coherent design of the premises create additional value to customers and the airport area overall. The envisaged play area to be implemented by the Tenant next to the all-day restaurant is aimed to add value to families traveling with kids. The units form the heart of the F&B offering in the most central location of the non-Schengen terminal. Thus, an impressive collection of appealing and in-demand concepts and products shall be expected in the busy and unique hub that is Helsinki Airport non-Schengen terminal. The tenderer shall show high competence, creativity, and understanding in serving the right products, product combinations and concepts to best fulfil customers' needs. A skilled and dedicated restaurant staff creates a warm and professional ambience. Excellent customer service is one of the key objectives for Helsinki Airport. Therefore, the opening hours of restaurants throughout the airport are unified and Finavia shall be entitled to determine the opening hours. The all-day restaurant premises is expected to operate 24 hrs a day with scalable product offering. The Unit(s): Ref. of floor plans: D2317, D2360, D2367 Size: Approximately 953 m2 Non-Schengen Airside The construction of the premises is planned to start 1.2.2027 The opening date is planned to be 1.5.2027

Base juridique:

Directive 2014/23/UE

2.1.6. Motifs d'exclusion

Sources des motifs d'exclusion: Document de marché

5. Lot

5.1. Lot: LOT-0000

Titre: Finavia: Food & Beverage Units to Non-Schengen - Concession Notice - Request to Participate

Description: Finavia grants possession of business premises at the non-Schengen of Helsinki Airport, to Operator specializing in offering food & beverage (F&B) atmosphere and F&B products. The tender consists of two (2) F&B units. The units shall be open to all potential customers during the joint opening hours of the commercial services at the airport. Part of the restaurant's food and beverage offering shall be available to customers 24 hours a day. The tendered unit consists of one primary unit with high-capacity kitchen facilities supported by

additional unit to maximise the sales for the Operator and the service level for passengers and other customers. Sharing a good location directly alongside customer routes and lively gate areas. The premises are visible, easily accessible alongside passenger's way to their gate, where streams of passengers can pause and enjoy a meal, drink or a refreshing cup of coffee in a welcoming and appealing environment. Excellent customer service provided by a highly skilled and dedicated staff and a pleasant ambiance and coherent design of the premises create additional value to customers and the area. Finavia's vision is to offer world-class services for air passengers and airlines. At the heart of our strategy is the development of Helsinki Airport. World class customer experience will distinguish us from our competitors. Our customer promise "For smooth travelling" underlines the vision and kept by actions lead by customer experience pillars: GIFT OF TIME "I have time to do the things I like" CONFIDENCE "I have a feeling that I am on top of things" REFRESHED "I feel good - body, mind and soul" FINNISH EXPERIENCE "I experience something unique".

Identifiant interne: 612249

5.1.1. Objet

Nature principale du marché: Services

Nomenclature principale (cpv): 55900000 Services de vente au détail

5.1.2. Lieu d'exécution

Subdivision pays (NUTS): Helsinki-Uusimaa (FI1B1)

Pays: Finlande

5.1.3. Durée estimée

Durée: 60 Mois

5.1.6. Informations générales

Participation réservée:

La participation n'est pas réservée.

Projet de passation de marché non financé par des fonds de l'UE

Le marché en question convient aussi aux petites et moyennes entreprises (PME): non

Informations complémentaires: The non-Schengen Food & Beverages (F&B) Units consist of unique premises in the key location in the immediate vicinity of the non-Schengen terminal's passenger routes. Situated at the heart of the non-Schengen passenger routes, non-Schengen F&B Units serve a high volume international and local customers with relatively more international passengers than in other parts of the Helsinki Airport gate area. The aim of the premises is to create a welcoming and stylish spaces equipped with first- rate service and design at Helsinki Airport's international non-Schengen terminal. Tasty menus and high-quality customer service completed with inviting and coherent design of the premises create additional value for the customer and the airport area overall. Operating at the heart of the non-Schengen terminal, the non-Schengen F&B Units offer passengers a relaxed space to pause and enjoy a refreshment and meal while preparing for departure. The non-Schengen F&B Units are a wide selection of attractive and interesting F&B products appealing to international and local customers. The Non-Schengen F&B Units consist of two premises out of which one shall be a stylish all-day food & beverage (F&B) restaurant that takes dayparting outstandingly well into consideration and reflects a local sense of place through its concept and offering. The second unit shall be a highly recognizable, globally branded Quick Service Restaurant (QSR). Main customer groups for these units are all departing non-Schengen passengers. Other main customer groups include arriving passengers as well as people working in the airport area. As the non-Schengen terminal is a hub of arriving departing and transferring passengers to international and long-haul destinations, there is a relatively more international customers

visiting these units than in other parts off the gate areas of Helsinki Airport. Thus, stylish and high quality but yet inspirational concepts and products are in demand for these locations. Excellent customer service provided by a highly skilled and dedicated staff and a coherent design of the premises create additional value to customers and the airport area overall. The envisaged play area to be implemented by the Tenant next to the all-day restaurant is aimed to add value to families traveling with kids. The units form the heart of the F&B offering in the most central location of the non-Schengen terminal. Thus, an impressive collection of appealing and in-demand concepts and products shall be expected in the busy and unique hub that is Helsinki Airport non-Schengen terminal. The tenderer shall show high competence, creativity, and understanding in serving the right products, product combinations and concepts to best fulfil customers' needs. A skilled and dedicated restaurant staff creates a warm and professional ambience. Excellent customer service is one of the key objectives for Helsinki Airport. Therefore, the opening hours of restaurants throughout the airport are unified and Finavia shall be entitled to determine the opening hours. The all-day restaurant premises is expected to operate 24 hrs a day with scalable product offering. The Unit(s): Ref. of floor plans: D2317, D2360, D2367 Size: Approximately 953 m2 Non-Schengen Airside The construction of the premises is planned to start 1.2.2027 The opening date is planned to be 1.5.2027

5.1.7. Marché public stratégique

Objectif social promu: Devoir de diligence en matière de droits de l'homme dans les chaînes d'approvisionnement mondiales, Conditions de travail équitables

5.1.9. Critères de sélection

Sources des critères de sélection: Document de marché

5.1.10. Critères d'attribution

Critère:

Type: Prix

Description: Kuten kuvattu hankintailmoituksessa

Critère:

Type: Qualité

Description: Kuten kuvattu hankintailmoituksessa

5.1.11. Documents de marché

L'accès à certains documents de marché est restreint

Date limite de demande d'informations complémentaires: 15/05/2026 10:00:00 (UTC+00:00)

Heure de l'Europe occidentale, GMT

Des informations sur les documents restreints sont disponibles à l'adresse suivante:

<https://tarjouspalvelu.fi/finaviaoyj?id=612249&tpk=e4ccee03-80be-4892-9214-562ad2f8bed5>

5.1.12. Conditions du marché public

Conditions de soumission:

Soumission par voie électronique: Requise

Adresse de soumission: <https://tarjouspalvelu.fi/finaviaoyj?id=612249&tpk=e4ccee03-80be-4892-9214-562ad2f8bed5>

Langues dans lesquelles les offres ou demandes de participation/candidatures peuvent être présentées: anglais

Les soumissionnaires peuvent présenter plusieurs offres: Non autorisée

Date limite de réception des demandes de participation/candidatures: 21/05/2026 10:00:00 (UTC+00:00) Heure de l'Europe occidentale, GMT

Conditions du marché:

Le contrat doit être exécuté dans le cadre de programmes d'emplois protégés: Non

5.1.16. Informations complémentaires, médiation et recours

Organisation chargée des procédures de recours: Markkinaoikeus

Description des délais d'introduction des procédures de recours: Kuten kuvattu hankintailmoituksessa

Organisation qui fournit des informations complémentaires sur la procédure de passation de marché: Finavia Oyj

Organisation qui fournit des précisions concernant l'introduction des recours: Markkinaoikeus

8. Organisations

8.1. ORG-0001

Nom officiel: Markkinaoikeus

Numéro d'enregistrement: 3006157-6

Adresse postale: Radanrakentajantie 5

Ville: Helsinki

Code postal: 00520

Subdivision pays (NUTS): Helsinki-Uusimaa (FI1B1)

Pays: Finlande

Adresse électronique: markkinaoikeus@oikeus.fi

Téléphone: +358 295643300

Adresse internet: <http://www.oikeus.fi/markkinaoikeus>

Rôles de cette organisation:

Organisation chargée des procédures de recours

Organisation qui fournit des précisions concernant l'introduction des recours

8.1. ORG-0002

Nom officiel: Finavia Oyj

Numéro d'enregistrement: 2302570-2

Adresse postale: Lentäjätie 3

Ville: Vantaa

Code postal: 01530

Subdivision pays (NUTS): Helsinki-Uusimaa (FI1B1)

Pays: Finlande

Point de contact: Tuomas Pitkanen

Adresse électronique: tuomas.pitkanen@finavia.fi

Téléphone: +358 503170948

Adresse internet: <http://www.finavia.fi>

Rôles de cette organisation:

Acheteur

Organisation qui fournit des informations complémentaires sur la procédure de passation de marché

8.1. ORG-0003

Nom officiel: Hansel Oy (Hilma)

Numéro d'enregistrement: FI09880841

Adresse postale: Mannerheiminaukio 1a

Ville: Helsinki

Code postal: 00100

Subdivision pays (NUTS): Helsinki-Uusimaa (FI1B1)

Pays: Finlande
Point de contact: eSender
Adresse électronique: tekninen@hankintailmoitukset.fi
Téléphone: 029 55 636 30
Adresse internet: <http://hankintailmoitukset.fi>
Rôles de cette organisation:
TED eSender

Informations relatives à l'avis

Identifiant/version de l'avis: a6b25e00-245a-4994-a2d9-7bc59388f307 - 01
Type de formulaire: Mise en concurrence
Type d'avis: Avis de marché ou de concession – régime ordinaire
Sous-type d'avis: 19
Date d'envoi de l'avis: 06/05/2026 09:34:45 (UTC+00:00) Heure de l'Europe occidentale, GMT
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