

353099-2026 - Mise en concurrence

Finlande – Véhicules aériens sans pilote – Micro-UAS Procurement

OJ S 98/2026 22/05/2026

Avis de marché ou de concession – régime ordinaire

Fournitures

1. Acheteur

1.1. Acheteur

Nom officiel: The Finnish Border Guard

Adresse électronique: kilpailutukset@raja.fi

Forme juridique de l'acheteur: Autorité publique centrale

Activité du pouvoir adjudicateur: Ordre et sécurité publics

2. Procédure

2.1. Procédure

Titre: Micro-UAS Procurement

Description: The Finnish Border Guard (later also Contracting Authority) is launching a restricted procurement procedure for the procurement of small unmanned aircraft systems (hereinafter referred to as the UAS) and is inviting suppliers to request participation. This Request for Participation alongside its appendices sets out general requirements for the unmanned aircraft system (hereinafter referred to as the system) and the unmanned aircraft (hereinafter referred to as the UAV) to be procured. More detailed requirements will be presented in the Call for Tenders, which will be published later. The Finnish Border Guard's unmanned aviation is civil aviation that complies with the provisions of the Aviation Act (864 /2014) and Traficom OPS M1-35 State Unmanned Aviation. The operations may deviate from the EASA drone regulations, taking into account the flight safety definitions of the 'specific' category. In addition, the operations of unmanned aircraft comply with the provisions and instructions of the Border Guard's permanent documents. The Finnish Border Guard uses unmanned aerial vehicles to perform statutory tasks on land and at sea. Unmanned aerial vehicles may be used in crime prevention, maritime rescue, special forces operations or in support of other authorities, for example in the search for a missing person. Unmanned aerial vehicles may also be used in other operational tasks as well as in research, development, education, training and communication activities. Interested candidates are requested to attach brochures of the proposed systems in their request to participate. If the product in the brochure does not meet the requirements stated in this Request for Participation, the participant may be excluded from the tendering phase. After submitting the tenders, the Finnish Border Guard may request tenderers to submit a test version of the proposed UAS to verify the requirements set out in the Call for Tenders. The total estimated value of this procurement is 450 000 €.

Identifiant de la procédure: 940c9135-3c51-4fd8-a0fe-efa98139b2af

Identifiant interne: RVLDNo-2026-1038

Type de procédure: Restreinte

La procédure est accélérée: non

Principales caractéristiques de la procédure et informations sur l'endroit où obtenir les règles complètes applicables à la procédure: The Act on Public Procurement in the Fields of Defence and Security (1531/2011) shall be applied to the procurement. The value of the contract

exceeds the EU threshold value of the applicable law. A restricted procedure will be applied. Restricted procedure means that all interested candidates may request to participate; only those candidates selected by the Contracting Authority will receive the actual Call for Tenders in the next phase and may submit a tender. The Contracting Authority selects one (1) supplier with whom it will sign a procurement contract. The phases of the procurement process are as follows: 1. Request for Participation 2. Candidate questions and Contracting Authority answers 3. Submitting of Candidates' participation application 4. Processing participation applications: verifying the suitability of Candidates 5. Selection of tenderers out of the Candidates that have submitted a participation application and notifying participants of the decision. 6. Publishing the Call for Tenders 7. Tenderer questions and Contracting Authority answers 8. Submitting tenders 9. Opening of tenders: verifying the conformity of the tenders with the Call for Tenders 10. Potential field tests to verify the UAS's conformity with the technical requirements set in the Call for Tenders , if necessary. 11. Procurement decision and notification of the decision 12. Signing of security agreement and procurement contract Field testing phase takes place at a place in Finland to be later defined. All costs related to preparing and submitting the participation application or tender as well as all costs related to evaluation of tenders, including but not limited to field tests in Finland shall be totally at the Candidates or Tenderers expense and risk and no claims related to these costs can be submitted to the Contracting Authority. Should the procurement process be interrupted at any stage prior to a procurement decision, the Contracting Authority has no obligation whatsoever to indemnify any of the costs caused to the Candidates or Tenderers related to participating in the process.

2.1.1. Objet

Nature principale du marché: Fournitures

Nomenclature principale (cpv): 35613000 Véhicules aériens sans pilote

2.1.2. Lieu d'exécution

N'importe où

2.1.3. Valeur

Valeur estimée hors TVA: 450 000,00 EUR

2.1.4. Informations générales

Base juridique:

Directive 2009/81/CE

2.1.6. Motifs d'exclusion

Sources des motifs d'exclusion: Document de marché, Document unique de marché européen (DUME), Avis

Corruption: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for corruption, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Fraude: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for fraud, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Blanchiment de capitaux ou financement du terrorisme: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final

judgment for money laundering or terrorist financing, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Participation à une organisation criminelle: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for participation in a criminal organisation, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Infractions terroristes ou infractions liées aux activités terroristes: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for terrorist offences or offences linked to terrorist activities, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Travail des enfants et autres formes de traite des êtres humains: The economic operator itself or any person who is a member of its administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for child labour and other forms of trafficking in human beings, by a conviction rendered at the most five years ago or in which an exclusion period set out directly in the conviction continues to be applicable.

Manquement aux obligations dans le domaine du droit environnemental: The economic operator has breached its obligations in the field of environmental law.

Manquement aux obligations dans le domaine du droit du travail: The economic operator has breached its obligations in the field of labour law.

Manquement aux obligations dans le domaine du droit social: The economic operator has breached its obligations in the field of social law.

Accords avec d'autres opérateurs économiques en vue de fausser la concurrence: The economic operator has entered into agreements with other economic operators aimed at distorting competition.

Faute professionnelle grave: The economic operator is guilty of grave professional misconduct.

Fausses déclarations, dissimulation d'informations, incapacité de présenter les documents requis ou obtention d'informations confidentielles sur cette procédure: The economic operator can confirm that: a) It has been guilty of serious misrepresentation in supplying the information required for the verification of the absence of grounds for exclusion or the fulfilment of the selection criteria, b) It has withheld such information, c) It has not been able, without delay, to submit the supporting documents required by a contracting authority or contracting entity, and d) It has undertaken to unduly influence the decision making process of the contracting authority or contracting entity, to obtain confidential information that may confer upon it undue advantages in the procurement procedure or to negligently provide misleading information that may have a material influence on decisions concerning exclusion, selection or award.

Conflit d'intérêt créé par sa participation à la procédure de passation de marché: The economic operator is aware of any conflict of interest, as indicated in national law, the relevant notice or the procurement documents due to its participation in the procurement procedure.

Association directe ou indirecte à la préparation de cette procédure de passation de marché: The economic operator or an undertaking related to it has advised the contracting authority or contracting entity or otherwise been involved in the preparation of the procurement procedure.

Résiliation, dommages et intérêts ou autres sanctions comparables: The economic operator has experienced that a prior public contract, a prior contract with a contracting entity or a prior concession contract was terminated early, or that damages or other comparable sanctions were imposed in connection with that prior contract.

Manquement à des obligations liées à des motifs d'exclusion purement nationaux: Any person who is a member of the economic operator's administrative, management or supervisory body or has powers of representation, decision or control therein has been the subject of a conviction by final judgment for work safety offence, working hours offence, work discrimination, extortionate work discrimination, violation of the right to organise or unauthorised use of foreign labour.

Manquement à l'obligation relative au paiement de cotisations de sécurité sociale: The economic operator has breached its obligations relating to the payment social security contributions, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment.

Manquement à l'obligation relative au paiement d'impôts et taxes: The economic operator has breached its obligations relating to the payment of taxes, both in the country in which it is established and in Member State of the contracting authority or contracting entity if other than the country of establishment.

État de cessation d'activités: The business activities of the economic operator are suspended.

Faillite: The economic operator is bankrupt.

Concordat: The economic operator is in arrangement with creditors.

Insolvabilité: The economic operator is the subject of insolvency or winding-up.

Biens administrés par un liquidateur: The assets of the economic operator are being administered by a liquidator or by the court.

Situation analogue à la faillite prévue dans la législation nationale: The economic operator is in any analogous situation like bankruptcy arising from a similar procedure under national laws and regulations.

5. Lot

5.1. Lot: LOT-0000

Titre: Micro-UAS Procurement

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brochure does not meet the requirements stated in this Request for Participation, the participant may be excluded from the tendering phase. After submitting the tenders, the Finnish Border Guard may request tenderers to submit a test version of the proposed UAS to verify the requirements set out in the Call for Tenders. The total estimated value of this procurement is 450 000 €.

Identifiant interne: RVLDNo-2026-1038

5.1.1. Objet

Nature principale du marché: Fournitures

Nomenclature principale (cpv): 35613000 Véhicules aériens sans pilote

5.1.2. Lieu d'exécution

N'importe où

5.1.3. Durée estimée

Date de début: 01/09/2026

Date de fin de durée: 31/12/2027

5.1.4. Reconduction

Nombre maximum de reconductions: 0

5.1.5. Valeur

Valeur estimée hors TVA: 450 000,00 EUR

5.1.6. Informations générales

Participation réservée:

La participation n'est pas réservée.

Le marché en question convient aussi aux petites et moyennes entreprises (PME): oui

5.1.7. Marché public stratégique

Méthode utilisée pour réduire l'incidence environnementale: La transition vers une économie circulaire

Objectif social promu: Conditions de travail équitables

5.1.9. Critères de sélection

Sources des critères de sélection: Document de marché, Document unique de marché européen (DUME), Avis

Critère: Chiffre d'affaires annuel moyen spécifique

Description du critère de sélection: The Candidate shall have made several deliveries of multiple Unmanned Aerial Systems. The overall value of deliveries shall be on average at minimum 1 million EURO annually, since the end of the year 2023.

Critère: Échantillons, descriptions ou photographies sans certification d'authenticité

Description du critère de sélection: The Candidate shall provide a brochure of the system(s) they plan to tender in the Call for Tenders phase. The brochure(s) will be used to verify the compliance of the system(s) with the technical requirements set in this Request for Participation and its appendices.

5.1.10. Critères d'attribution

Critère:

Type: Prix

Nom: Price

Description: Price

Critère:

Type: Qualité

Nom: Quality

Description: Quality.

5.1.11. Documents de marché

L'accès à certains documents de marché est restreint

Date limite de demande d'informations complémentaires: 14/06/2026 20:59:00 (UTC+00:00)

Heure de l'Europe occidentale, GMT

Des informations sur les documents restreints sont disponibles à l'adresse suivante:

<https://tarjouspalvelu.fi/rajavartioloaitos?id=612972&tpk=a20fc2f0-b95c-4fb9-9752-d219b2fee6cc>

5.1.12. Conditions du marché public**Conditions de soumission:**

Indication obligatoire de la sous-traitance: Pas d'indication sur la sous-traitance

Soumission par voie électronique: Requisite

Adresse de soumission: <https://tarjouspalvelu.fi/rajavartioloaitos?id=612972&tpk=a20fc2f0-b95c-4fb9-9752-d219b2fee6cc>

Langues dans lesquelles les offres ou demandes de participation/candidatures peuvent être présentées: anglais

Les soumissionnaires peuvent présenter plusieurs offres: Non autorisée

Date limite de réception des demandes de participation/candidatures: 24/06/2026 20:59:00 (UTC+00:00) Heure de l'Europe occidentale, GMT

Conditions du marché:

Le contrat doit être exécuté dans le cadre de programmes d'emplois protégés: Non

Conditions relatives à l'exécution du contrat: Draft contract shall be attached as an appendix to the Call for Tenders.

Un accord de confidentialité est requis: oui

Informations complémentaires sur l'accord de confidentialité: The Call for Tenders shall include confidential information and data. As a result the Candidate shall commit to the Non-Disclosure Agreement (as appendix) in all mutual co-operation.

Facturation électronique: Requisite

La commande en ligne sera utilisée: oui

Arrangement financier: .

Sous-traitance:

Il n'y a pas d'obligation de sous-traitance.

5.1.15. Techniques**Accord-cadre:**

Pas d'accord-cadre

Informations sur le système d'acquisition dynamique:

Pas de système d'acquisition dynamique

5.1.16. Informations complémentaires, médiation et recours

Organisation chargée des procédures de recours: Markkinaoikeus

Description des délais d'introduction des procédures de recours: Instructions on rectification and appeal will be attached to each decision made by the contracting authority.

8. Organisations

8.1. ORG-0001

Nom officiel: The Finnish Border Guard
Numéro d'enregistrement: 0246003-5
Adresse postale: P.O. Box 3
Ville: Helsinki
Code postal: 00131
Subdivision pays (NUTS): Helsinki-Uusimaa (FI1B1)
Pays: Finlande
Point de contact: Commercial unit
Adresse électronique: kilpailutukset@raja.fi
Téléphone: +358 295421000
Adresse internet: <https://www.raja.fi>
Rôles de cette organisation:
Acheteur

8.1. ORG-0002

Nom officiel: Markkinaoikeus
Numéro d'enregistrement: 3006157-6
Adresse postale: Radanrakentajantie 5
Ville: Helsinki
Code postal: 00520
Subdivision pays (NUTS): Helsinki-Uusimaa (FI1B1)
Pays: Finlande
Adresse électronique: markkinaoikeus@oikeus.fi
Téléphone: +358 295643300
Adresse internet: <https://www.markkinaoikeus.fi>
Rôles de cette organisation:
Organisation chargée des procédures de recours

8.1. ORG-0003

Nom officiel: Hansel Oy (Hilma)
Numéro d'enregistrement: FI09880841
Adresse postale: Mannerheiminaukio 1a
Ville: Helsinki
Code postal: 00100
Subdivision pays (NUTS): Helsinki-Uusimaa (FI1B1)
Pays: Finlande
Point de contact: eSender
Adresse électronique: tekninen@hankintailmoitukset.fi
Téléphone: 029 55 636 30
Adresse internet: <http://hankintailmoitukset.fi>
Rôles de cette organisation:
TED eSender

Informations relatives à l'avis

Identifiant/version de l'avis: 31bb4dc3-f3b9-4cbe-9e4e-8e15d813974f - 01
Type de formulaire: Mise en concurrence
Type d'avis: Avis de marché ou de concession – régime ordinaire
Sous-type d'avis: 18

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Date et heure de transmission de l'avis (eSender): 21/05/2026 10:22:53 (UTC+00:00) Heure de l'Europe occidentale, GMT
Langues dans lesquelles l'avis en question est officiellement disponible: anglais
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