

484679-2026 - Mise en concurrence

Allemagne – Services aux entreprises: droit, marketing, conseil, recrutement, impression et sécurité – 10018913-Scaling Up Implementation and Institutional Capacity for Energy Management Systems (EnMS) in Pakistan

OJ S 133/2026 14/07/2026

Avis de marché ou de concession – régime ordinaire - Avis de changement Services

1. Acheteur

1.1. Acheteur

Nom officiel: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Adresse électronique: giz.ausschreibungen@fgvw.de

Forme juridique de l'acheteur: Entreprise publique, contrôlée par une autorité publique centrale

Activité du pouvoir adjudicateur: Services d'administration générale

2. Procédure

2.1. Procédure

Titre: 10018913-Scaling Up Implementation and Institutional Capacity for Energy Management Systems (EnMS) in Pakistan

Description: The German Federal Ministry of Economic Cooperation and Development (BMZ) has commissioned the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH to implement the project "Scaling up Sustainable Energy Management Systems (EnMS) in Pakistani Cities (REEE-Scale II)", and it is being implemented since 2024. The project REEE Scale II builds on the results and lessons learned from the predecessor project, "Promotion of Renewable Energy and Efficiency Concepts in Cities and Industry in Pakistan (REEE SCALE I)". Energy costs account for approximately 40-50% of the operational expenses of water supply and sanitation services in Pakistan, largely due to inefficient energy use. These high energy expenditures place significant budgetary pressure on municipalities and limit their ability to improve service delivery. The objective of the REEE Scale II project is to address this challenge by scaling up the implementation of systematic Energy Management (EnM) in municipal organisations. By improving energy efficiency in municipal services, the project aims to reduce operational costs, strengthen financial sustainability, and enhance service performance. At the same time, increased energy efficiency will contribute to greenhouse gas (GHG) emission reductions, support climate mitigation efforts, and promote more climate-resilient municipal operations. To achieve this objective, the project works with partner municipal organisations, which primarily consist of water supply and sanitation companies, and targets municipal experts and managers at national, provincial, and local levels to mainstream EnMS across water supply and sanitation services in Pakistan. The National Energy Efficiency and Conservation Authority (NEECA) serves as the lead executing agency. In addition, the project collaborates with relevant intermediaries, including provincial government agencies and municipal line departments, to embed EnMS within partner organisations and to support the development of energy efficiency strategies and organisational frameworks through tailored technical and policy recommendations. In geographical regards, implementation is primarily done in the provinces of Punjab and Khyber Pakhtunkhwa, and the project aims to strengthen both institutional and individual capacities within municipal organisations and regulatory governmental departments to enable effective implementation and long-term

institutionalisation of EnMS. Furthermore, the project supports women's representation in Pakistan's energy sector by improving their employability and supporting their participation in energy-related roles. The project focuses on intervention areas and takes the following measures: 1. Strengthening the organisational capacities of Pakistan's municipal bodies to implement EnMS. 2. Enhancing the professional competencies of municipal experts and managers in systematic energy management, 3. Providing design options for improved framework conditions to promote municipal energy management, including gender-responsive approaches, to municipal stakeholders in Pakistan. 4. Conducting Training Program on EnMS for recently graduated female engineers to enhance their employment prospects in the energy sector. To support municipal organisations and relevant regulatory governmental departments and authorities, to scale up EnMS in Pakistan's municipal sector, timely, thorough, and flexible expertise and advisory services need to be provided to them to build capacities and carry out on ground EnMS implementation successfully. Hence, the GIZ project seeks to engage a highly qualified consulting firm or a consortium of firms (the "Consultant") to support the achievement of the project objectives.

Identifiant de la procédure: 3d17cff3-39aa-432a-a9e3-94df2599af7d

Identifiant interne: 10018913

Type de procédure: Négociée avec publication préalable d'un appel à la concurrence / concurrentielle avec négociation

La procédure est accélérée: non

2.1.1. Objet

Nature principale du marché: Services

Nomenclature principale (cpv): 79000000 Services aux entreprises: droit, marketing, conseil, recrutement, impression et sécurité

2.1.2. Lieu d'exécution

Pays: Pakistan

Informations complémentaires: Services are to be provided in Pakistan.

2.1.4. Informations générales

Informations complémentaires: #Bekanntmachungs-ID: CXTRYY6YT1FZGLK8# All communication takes place in English via communication tool in the project area of the procurement portal.

Base juridique:

Directive 2014/24/UE

vgv -

2.1.6. Motifs d'exclusion

Sources des motifs d'exclusion: Avis

Manquement à des obligations liées à des motifs d'exclusion purement nationaux: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Lot

5.1. Lot: LOT-0001

Titre: 10018913-Scaling Up Implementation and Institutional Capacity for Energy Management Systems (EnMS) in Pakistan

Description: The services to be provided in the context of this call for tenders support the scaling up of Energy Management Systems (EnMS) in municipal organisations in Pakistan, with a particular focus on water supply and sanitation companies. The consultancy services

will focus on strengthening the implementation and institutional capacity for EnMS in close cooperation with partner municipal organisations and relevant national and provincial government agencies and departments. These consultancy services will be delivered from the start of the contract until 29.02.2028. The assignment comprises of hands-on technical assistance and continuous advisory support to enable municipal management and energy teams of up to 6 partner municipal organisations to establish, operate, and continuously improve EnMS processes aligned with ISO 50001 principles. This includes support for establishing energy baselines of each partner organisation, regular monitoring and review of the established energy performance indicators (EnPI), corrective action planning, and systematic energy performance improvement. In addition, the consultancy will support partner organisations in the identification, prioritisation, and implementation of energy efficiency (EE) measures within water supply and sanitation infrastructure. This includes the development of technical EE recommendations and advisory support for their implementation. The consultancy will further assist in the preparation of bankable EE project proposals and business cases, including the technical and financial analyses required to mobilise financing for priority EE and EnM investments. To ensure long-term institutionalisation, the consultancy will develop recommendations for organisational development measures to mainstream EnMS within municipal structures. This includes strengthening internal roles and responsibilities, coordination mechanisms, and the integration of EnMS into planning, budgeting, and procurement processes. Advisory support will also be provided for the design and introduction of organisational EE incentive mechanisms to promote energy-efficient behaviour and align staff performance with energy and cost reduction objectives. Capacity development and knowledge exchange form a core component of the assignment. The aim is to ensure that, by the end of the project, municipal experts, managers, and decision-makers are equipped in terms of technical capacities to mainstream EnMS independently within Pakistan's water supply and sanitation services. This objective remains central to all capacity development measures implemented under the assignment. Based on a structured capacity needs assessment and a corresponding capacity development strategy, the consultancy will develop relevant knowledge products and implement tailored capacity development activities, including trainings, workshops, and knowledge exchange activities, among others. These measures will strengthen competencies in EnMS implementation, energy data management and analysis, EnPI-based decision-making, EE intervention design, monitoring and verification, and the institutional embedding of EnM within municipal governance processes. To support scaling and dissemination of results and international and national best municipal EnM best practices, the consultancy will organise a national conference on municipal EnM as a platform for knowledge exchange and dialogue among sector stakeholders. Furthermore, advisory inputs will be provided to contribute to an enabling framework for EnMS, including recommendations for policy and institutional support measures at national and provincial levels. Lastly, the consultancy will implement a hands-on training programme for recently graduated women engineers in the field of EnM and EnMS to strengthen their technical competencies and promote their participation in Pakistan's energy sector by enhancing their employability. The working packages listed are indicative and may be adapted in response to partner needs and evolving framework conditions. The contractor is expected to provide flexible, demand-driven advisory services within the defined scope of expertise and to ensure regular reporting and structured coordination with the project throughout contract implementation. In order to provide the service, the contractor should put together a sufficiently large, qualified, and experienced team of experts based on the required expertise, with a focus on ensuring adequate on-ground time to provide the necessary hand-holding and continued support for the implementation of project activities with the selected municipal partners. The team should also be able to engage with the selected political counterparts to be covered. The proposal for the tender should

outline the strategy for task fulfilment, specifying personnel roles and the overarching internal management concept to be used as the basis for processing orders, including financial backstopping. Part of the fulfilment of the contract includes regular reporting to the project on progress made in achieving the objectives. The regular exchange between the project and the consultants begins at the start of the contract and includes weekly or bi-weekly reflection sessions, which can be adjusted to a different frequency if needed.

Identifiant interne: 10018913

5.1.1. Objet

Nature principale du marché: Services

Nomenclature principale (cpv): 79000000 Services aux entreprises: droit, marketing, conseil, recrutement, impression et sécurité

Options:

Description des options: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Lieu d'exécution

Pays: Pakistan

Informations complémentaires: Services are to be provided in Pakistan.

5.1.3. Durée estimée

Durée: 15 Mois

5.1.4. Reconduction

Nombre maximum de reconductions: 2

Autres informations sur le renouvellement: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Informations générales

Participation réservée:

La participation n'est pas réservée.

Les noms et les qualifications professionnelles du personnel chargé de l'exécution du marché doivent être mentionnés: Exigence dans l'offre

Projet de passation de marché financé en totalité ou en partie par des fonds de l'UE

Le marché relève de l'accord sur les marchés publics (AMP): oui

Le marché en question convient aussi aux petites et moyennes entreprises (PME): oui

Informations complémentaires: #Besonders auch geeignet für:selbst#

5.1.7. Marché public stratégique

Objectif du marché public stratégique: Réduction des incidences sur l'environnement

Description: Reference is made to the Terms of reference (ToRs)

Objectif du marché public stratégique: Réalisation d'objectifs sociaux

Description: Reference is made to the Terms of reference (ToRs), especially 2.5 and 3.3.4.

Méthode utilisée pour réduire l'incidence environnementale: L'atténuation du changement climatique

Objectif social promu: Égalité des ethnies, Égalité hommes-femmes, Conditions de travail équitables

5.1.9. Critères de sélection

Sources des critères de sélection: Avis

Critère: Autres exigences économiques ou financières

Description du critère de sélection: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions and Federal Collective Agreements Act. 3. Declaration of bidding consortium and/or declaration of Eligibility through reliance upon the capacities of other entities and or sub-contractors (if applicable)

Critère: Autres exigences économiques ou financières

Description du critère de sélection: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 5 requests to participate from eligible candidates we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 5 candidates with the highest scores. If it is not possible to make a clear selection of up to 5 candidates for the tendering phase on the basis of the criteria listed in the procurement documents (e.g. if a number of candidates achieve the same overall eligibility score), we reserve the right to increase the maximum number of 5. We reserve the right to cancel the procurement procedure if we receive fewer than 3 requests to participate. Weighted criteria for the selection of candidates: I. Technical experience (85%) 1. EnMS Implementation: 20 % 2. Energy Baseline Development and Identification of Energy Performance Indicators: 17 % 3. Design, Implementation, and Techno-Economic Feasibility Analysis of EE Measures: 18 % 4. Framework design options for improved organisational EnM practices: 10 % 5. Capacity Development for improved expertise in EnM and EE: 20 % II. Regional experience (5%) Regional experience: Southern Asia 5 % III. Experience of development projects (ODA-financed) (10 %) Experience of development projects (at least 50% ODA-financed): 10 %

Critère: Références sur des services spécifiés

Description du critère de sélection: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 100,000.00 EUR (one hundred thousand) (net). 2. At least 3 reference projects in the technical field "Energy Management Systems" and thereof at least 2 reference projects in the region "Asia" in the above-mentioned-technical field "Energy Management Systems" in the last 36 months (deadline: date of publication of invitation to tender).

Critère: Chiffre d'affaires annuel moyen

Description du critère de sélection: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 1,000,000 EUR (one million) (net).

Critère: Effectif moyen annuel

Description du critère de sélection: EN-B2: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 15 persons.

Informations sur la seconde étape d'une procédure en deux étapes:

Nombre minimal de candidats à inviter pour la seconde étape de la procédure: 3

La procédure se déroulera en plusieurs étapes. À chaque étape, certains candidats peuvent être éliminés

L'acheteur se réserve le droit d'attribuer le marché sur la base des offres initiales sans mener de négociations

5.1.11. Documents de marché

Langues dans lesquelles les documents de marché sont officiellement disponibles: anglais

Date limite de demande d'informations complémentaires: 31/07/2026 23:59:59 (UTC+02:00)

Heure de l'Europe orientale, heure d'été de l'Europe centrale

Adresse des documents de marché: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YT1FZGLK8/documents>

Canal de communication ad hoc:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YT1FZGLK8>

5.1.12. Conditions du marché public

Conditions de la procédure:

Date d'envoi estimée des invitations à soumissionner: 02/09/2026

Conditions de soumission:

Soumission par voie électronique: Requise

Adresse de soumission: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YT1FZGLK8>

Langues dans lesquelles les offres ou demandes de participation/candidatures peuvent être présentées: anglais

Catalogue électronique: Non autorisée

Variantes: Non autorisée

Les soumissionnaires peuvent présenter plusieurs offres: Non autorisée

Description de la garantie financière: An advance payment guarantee may be required

Date limite de réception des demandes de participation/candidatures: 11/08/2026 12:00:00 (UTC+02:00) Heure de l'Europe orientale, heure d'été de l'Europe centrale

Informations qui peuvent être complétées après la date limite de réception des offres:

À la discrétion de l'acheteur, tous les documents manquants relatifs au soumissionnaire peuvent être transmis ultérieurement.

Informations complémentaires: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Conditions du marché:

Le contrat doit être exécuté dans le cadre de programmes d'emplois protégés: Non

Conditions relatives à l'exécution du contrat: The execution conditions result from the information given in the contract notice and the tender documents.

Facturation électronique: Requise

La commande en ligne sera utilisée: oui

Le paiement électronique sera utilisé: oui

5.1.15. Techniques

Accord-cadre:

Pas d'accord-cadre

Informations sur le système d'acquisition dynamique:

Pas de système d'acquisition dynamique

5.1.16. Informations complémentaires, médiation et recours

Organisation chargée des procédures de recours: Vergabekammern des Bundes

Description des délais d'introduction des procédures de recours: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is

not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisation qui fournit des informations complémentaires sur la procédure de passation de marché: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisation qui reçoit les demandes de participation/candidatures: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisations

8.1. ORG-0001

Nom officiel: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Numéro d'enregistrement: 993-80072-52

Adresse postale: Dag-Hammarskjöld-Weg 1 - 5

Ville: Eschborn

Code postal: 65760

Subdivision pays (NUTS): Main-Taunus-Kreis (DE71A)

Pays: Allemagne

Point de contact: Friedrich Graf von Westphalen & Partner mbB Rechtsanwälte

Adresse électronique: giz.ausschreibungen@fgvw.de

Téléphone: +49 69719189012

Adresse internet: <https://www.giz.de>

Rôles de cette organisation:

Acheteur

Organisation qui fournit des informations complémentaires sur la procédure de passation de marché

Organisation qui reçoit les demandes de participation/candidatures

8.1. ORG-0002

Nom officiel: Vergabekammern des Bundes

Numéro d'enregistrement: 022894990

Adresse postale: Kaiser-Friedrich-Straße 16

Ville: Bonn

Code postal: 53113

Subdivision pays (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Pays: Allemagne

Adresse électronique: vk@bundeskartellamt.bund.de

Téléphone: +49 2289499-0

Télécopieur: +49 2289499-163

Adresse internet: <https://www.bundeskartellamt.de>

Rôles de cette organisation:

Organisation chargée des procédures de recours

8.1. ORG-0003

Nom officiel: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Numéro d'enregistrement: 0204:994-DOEVD-83

Ville: Bonn

Code postal: 53119

Subdivision pays (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Pays: Allemagne

Adresse électronique: noreply.esender_hub@bescha.bund.de

Téléphone: +49228996100

Rôles de cette organisation:

TED eSender

10. Changement

Version de l'avis antérieur à modifier

:

ac268758-2afc-49e8-8dad-b7624ca64daa-01

Principale raison du changement

:

Correction par l'acheteur

Description

:

Duration of the contract, the place of performance and the information relating to the sustainability criteria has been updated/amended.

10.1. Changement

Identifiant de la section: PROCEDURE

Description des changements: Duration of the contract, the place of performance and the information relating to the sustainability criteria has been updated/amended.

Informations relatives à l'avis

Identifiant/version de l'avis: f448edd7-696e-45a4-82b2-20a033596ddd - 01

Type de formulaire: Mise en concurrence

Type d'avis: Avis de marché ou de concession – régime ordinaire

Sous-type d'avis: 16

Date d'envoi de l'avis: 13/07/2026 08:28:34 (UTC+02:00) Heure de l'Europe orientale, heure d'été de l'Europe centrale

Langues dans lesquelles l'avis en question est officiellement disponible: anglais

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