

530183-2026 - Mise en concurrence

Allemagne – Services de conseil en affaires et en gestion – 10004007_1-Provision of Technical Expert Support on Climate Change Adaptation and Climate Finance in Central and West Africa
OJ S 146/2026 31/07/2026

Avis de marché ou de concession – régime ordinaire - Avis de changement
Services

1. Acheteur

1.1. Acheteur

Nom officiel: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Adresse électronique: zuhal.uysal@giz.de

Forme juridique de l'acheteur: Entreprise publique, contrôlée par une autorité publique centrale

Activité du pouvoir adjudicateur: Services d'administration générale

2. Procédure

2.1. Procédure

Titre: 10004007_1-Provision of Technical Expert Support on Climate Change Adaptation and Climate Finance in Central and West Africa

Description: The regional project "Implementing Regional and National Adaptation Priorities in Central and West Africa (PACO)" is financed by the International Climate Initiative (IKI) through the German Federal Ministry for the Environment, Climate Action, Nature Conservation and Nuclear Safety (BMUKN) and implemented by GIZ in Benin, Republic of Congo, Côte d'Ivoire, and Senegal. The project is carried out by a consortium comprising the African Development Bank (AfDB), Islamic Development Bank (IsDB), Potsdam Institute for Climate Impact Research (PIK), the Climate Commission of the Sahel Region (CCRS), and GIZ, in close collaboration with national ministries of environment, public and private actors, and civil society. PACO aims to strengthen climate resilience and adaptive capacities of governments, civil society, municipalities, and small and medium enterprises in the target countries. By supporting the implementation of Nationally Determined Contributions (NDCs), National Adaptation Plans (NAPs) and governance frameworks, the project seeks to protect livelihoods and enhance climate-resilient development in regions heavily dependent on the primary sector and therefore highly exposed to climate change impacts. To achieve this, PACO operates through four interlinked outputs: Regional Support and coordination: The Climate Commissions for the Sahel Region (CCRS) and the Congo Basin (CCBC) support and upscale climate resilience of their member states in line with international agendas. Climate Governance: The four target countries strengthen their national climate governance frameworks and adaptive capacities of key stakeholders. Sectoral approaches: Public and private investors implement transformative actions in priority sectors of the target countries' NAPs/NDCs to improve climate-resilient sectoral productivity. South-South collaboration: Key stakeholders engage in South-South collaboration and exchange experiences relevant to technology transfer. The present commission concentrates on activities under Outputs 3 and 4, with emphasis on the collaboration between GIZ and the two multilateral development banks-AfDB and IsDB. Under Output 3, the AfDB, through its Climate and Environment Finance Division, will select from five small-scale adaptation projects (20 in total), one per country (four in total) for demonstrating their Adaptation Benefits Mechanism (ABM). The ABM is a results-based financing approach developed by the AfDB to enhance the resilience of

vulnerable communities and ecosystems. Officially recognized under the UNFCCC as the first non-market cooperative approach pursuant to Article 6.8 of the Paris Agreement, it provides a tool for mobilizing new adaptation finance and scaling successful measures across Africa. In parallel, the IsDB will update their pipeline of bankable climate adaptation projects in its member countries - Benin, Côte d'Ivoire, and Senegal - helping leverage public and private finance. Through cooperation with GIZ and other partners, the project targets mobilizing up to EUR 60 million in additional funds (including EUR 50 million from IsDB) for climate-resilient investments. Under Output 4, the IsDB, supported by GIZ, will implement a regional Reverse Linkage initiative to facilitate knowledge and technology transfer between countries. This includes establishing a Regional Centre of Excellence in West Africa to host reverse linkages, enabling member states to exchange expertise and best practices in adaptation and resilience. The Reverse Linkage mechanism, pioneered by IsDB, fosters technical cooperation among member countries to develop endogenous solutions. Through these coordinated efforts, the PACO project will contribute to scaling up climate adaptation action, improving institutional capacity, mobilizing finance, and fostering regional and international cooperation to enhance resilience in West and Central Africa.

Identifiant de la procédure: 8a26fd46-c594-4281-8270-09df720c63f4

Identifiant interne: 10004007_1

Type de procédure: Restreinte

La procédure est accélérée: non

2.1.1. Objet

Nature principale du marché: Services

Nomenclature principale (cpv): 79410000 Services de conseil en affaires et en gestion

Nomenclature complémentaire (cpv): 66171000 Services de conseils financiers, 79412000

Services de conseil en gestion financière

2.1.2. Lieu d'exécution

Adresse postale: Rue 12.164 et 12.257, Quartier Djomèhountin (Haie-vive), 08 BP 1132 Tri

Postal Cotonou, Bénin

Ville: Benin

Pays: Bénin

2.1.4. Informations générales

Informations complémentaires: #Bekanntmachungs-ID: CXTRY6YTP16CFH9# All communication takes place in English via communication tool in the project area of the procurement portal.

Base juridique:

Directive 2014/24/UE

vgv -

2.1.6. Motifs d'exclusion

Sources des motifs d'exclusion: Avis

Manquement à des obligations liées à des motifs d'exclusion purement nationaux:

Participation à une organisation criminelle:

Infractions terroristes ou infractions liées aux activités terroristes:

Blanchiment de capitaux ou financement du terrorisme:

Fraude:

Corruption:

Travail des enfants et autres formes de traite des êtres humains:

Manquement à l'obligation relative au paiement d'impôts et taxes:

Manquement à l'obligation relative au paiement de cotisations de sécurité sociale:
Manquement aux obligations dans le domaine du droit environnemental:
Manquement aux obligations dans le domaine du droit social:
Manquement aux obligations dans le domaine du droit du travail:
Insolvabilité:
Biens administrés par un liquidateur:
État de cessation d'activités:
Situation analogue à la faillite prévue dans la législation nationale:
Faute professionnelle grave:
Accords avec d'autres opérateurs économiques en vue de fausser la concurrence:
Conflit d'intérêt créé par sa participation à la procédure de passation de marché:
Association directe ou indirecte à la préparation de cette procédure de passation de marché:
Résiliation, dommages et intérêts ou autres sanctions comparables:
Fausses déclarations, dissimulation d'informations, incapacité de présenter les documents requis ou obtention d'informations confidentielles sur cette procédure:

5. Lot

5.1. Lot: LOT-0001

Titre: 10004007_1-Provision of Technical Expert Support on Climate Change Adaptation and Climate Finance in Central and West Africa

Description: In this work package, the contractor in collaboration with the African Development Bank will identify and work with project applicants from the pool of projects generated by the national climate funds, financed by GIZ. The contractor and AfDB will identify small-scale high-impact highly replicable climate change adaptation demonstration projects, that are suitable for AfDB's Adaptation Benefits Mechanism (ABM), seeking to mobilize higher amounts of funding than available through the PACO small grants from Output 3. The specific objective is to establish and implement four new and fully validated ABM-Projects, developed according to the ABM Activity Cycle, that will catalyse up to four million Euro of public or private money via the issuance of Certified Adaptation Benefits (CAB). The basis for the four ABM Projects to develop are the identified projects from Output 3 suitable for an ABM Activity. To obtain the CABs, issued by the AfDB and the goal of the activity, the contractor must in collaboration with AfDB, guide the ABM Activity Participants during the ABM Activity Cycle. Both the small-scale adaptation project, implemented by the project developer under Output 3 and financed by GIZ (responsibility of GIZ), and the demonstration of the ABM must be fully implemented within the project duration (responsibility of the contractor). The contractor will be responsible for undertaking all activities necessary to establish and demonstrate four ABM Activities, in Benin, Ivory Coast, Senegal and Republic of Congo, which will lead to the issuance of Certified Adaptation Benefits by the African Development Bank. The contractor accordingly will deliver advisory services, technical and process-related assistance, deliver basic studies, and develop ABM Methodologies during the ABM Activity Cycle to the four identified ABM Participants. The African Development Bank will provide guidance and advise on the ABM components. Promote and catalyse adaptation financing in Benin, Côte d'Ivoire, and Senegal This work package outlines the activities required to develop a pipeline of climate change adaptation projects using the IsDB's financial instruments in Benin, Côte d'Ivoire and Senegal in cooperation with relevant national stakeholders to leverage through catalysation additional adaptation finance (up to 50 Mio. EUR from public and private investors). The objective is (1) to build a strong pipeline of IsDB projects in the three countries that are adapted and/or with a main objective of addressing adaptation challenges in relevant sectors, building from PACO small grant projects (Output 3), and NAP/NDC investment plans developed or revised under

Output 1, and (2) to facilitate capacity building to strengthen the institutional capacity of financial institutions. The contractor will be responsible, in coordination with IsDB and GIZ, for deploying a series of country-level consultation workshops to firm up and engage with relevant public and private actors for the strengthening of IsDB project pipelines in Benin, Ivory Coast and Senegal with high adaptation finance potential. In addition, the contractor will prepare and implement relevant studies, including gender, socio-economic and environmental analyses supporting the economic case for IsDB intervention in sectors relevant to the countries' NAPs and adaptation-related NDCs or based on existing NAP/NDC investment plans. Establishment of four Reverse Linkages and one centre of excellence in collaboration with IsDB This work package focuses on the establishment of four Reverse Linkages in the PACO program with four different host-institutions. Reverse linkages are a mechanism developed by the Islamic Development Bank to establish partnerships between institutions in countries in the global South. In each partnership an institution with proven knowledge, expertise, technology, and resources is the provider of knowledge; the recipient of knowledge can be a public, private, or third-sector organization. The institutions involved must be IsDB members; this limits PACO participation to Benin, Ivory Coast and Senegal, and to the CCRS, since the Republic of Congo is not a member of the IsDB. The contractor will support IsDB to conduct a stakeholder assessment in each of the three member countries to identify interest and needs among institutions in the three target countries in being the recipient organization in a reverse linkage relationship. Where this offers a good opportunity, the contractor will, with help and consent of the IsDB, identify knowledge-providing institutions (the "Resources-Centre") to work with the concerned institutions and will facilitate planning and establishing the partnerships. The resulting partnerships may offer a range of services to recipient countries, including training, coaching, advisory services, technology transfer, demo sites, and others. Once set up, the partnerships usually last for a period of three years, so the process will be carried out during the life of the PACO project. Furthermore, the contractor will help IsDB to identify and set up regional or national Centres of Excellence (institutions highly specialized and leading in technology, finance, etc.) to potentially host more Reverse Linkages and to facilitate the flow of information. The contractor will accordingly assess the capacity needs of the target countries, identify the centres of excellence, accomplish the installation of four Reverse Linkages and implement capacity development plans with the support of IsDB. If appropriate, the IsDB will establish a reverse linkage between CCRS and a centre of excellence in another IsDB member country, to help build Commission capacity. This possibility will be considered by the Commission and the Bank during the inception phase of the PACO project.

Identifiant interne: 10004007_1

5.1.1. Objet

Nature principale du marché: Services

Nomenclature principale (cpv): 79410000 Services de conseil en affaires et en gestion

Nomenclature complémentaire (cpv): 66171000 Services de conseils financiers, 79412000

Services de conseil en gestion financière

Options:

Description des options: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Lieu d'exécution

Adresse postale: Rue 12.164 et 12.257, Quartier Djomèhountin (Haie-vive), 08 BP 1132 Tri

Postal Cotonou, Bénin

Ville: Benin

Pays: Bénin

5.1.3. **Durée estimée**

Date de début: 22/12/2026

Date de fin de durée: 31/10/2027

5.1.4. **Reconduction**

Nombre maximum de reconductions: 2

Autres informations sur le renouvellement: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. **Informations générales**

Participation réservée:

La participation n'est pas réservée.

Les noms et les qualifications professionnelles du personnel chargé de l'exécution du marché doivent être mentionnés: Non requises

Projet de passation de marché non financé par des fonds de l'UE

Le marché relève de l'accord sur les marchés publics (AMP): oui

Le marché en question convient aussi aux petites et moyennes entreprises (PME): oui

Informations complémentaires: #Besonders auch geeignet für:startup#, #Besonders auch geeignet für:other-sme#

5.1.7. **Marché public stratégique**

Objectif du marché public stratégique: Réduction des incidences sur l'environnement

Description: See the tender documents.

Objectif du marché public stratégique: Réalisation d'objectifs sociaux

Description: See the tender documents.

Méthode utilisée pour réduire l'incidence environnementale: La protection et la restauration de la biodiversité et des écosystèmes, La transition vers une économie circulaire, L'adaptation au changement climatique, L'atténuation du changement climatique

Objectif social promu: Égalité des ethnies, Égalité hommes-femmes, Devoir de diligence en matière de droits de l'homme dans les chaînes d'approvisionnement mondiales, Possibilités d'emploi des chômeurs de longue durée, des personnes défavorisées et/ou des personnes handicapées, Conditions de travail équitables, Autre

5.1.9. **Critères de sélection**

Sources des critères de sélection: Avis

Critère: Autres exigences économiques ou financières

Description du critère de sélection: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Critère: Autres exigences économiques ou financières

Description du critère de sélection: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 5 requests to participate, we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 5 candidates with the highest scores. We reserve the right to

cancel the procurement procedure if we receive fewer than 2 requests to participate. Weighted criteria for the selection of candidates: 1. Technical experience (50%) 1. Experience in project development or project implementation in climate change adaptation - 5 % 2. Experience in working with AfDB or IsDB on climate change - 20 % 3. Experience in capacity building in adaptation to climate change related fields - 10 % 4. Experience in adaptation finance - 5 % 5. Experience in non-markets approaches (Paris Agreement, Article 6) - 10 % 2. Regional experience (30%) Regional experience in Africa - 30 % 3. Experience of development projects (at least 50% ODA-financed) (20%)

Critère: Références sur des services spécifiés

Description du critère de sélection: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 100000 EUR (net). 2. At least 2 reference projects in the technical field climate change adaptation or climate finance and at least 2 reference projects in the region Africa in the last 36 months (deadline: date of publication of invitation to tender).

Critère: Chiffre d'affaires annuel moyen

Description du critère de sélection: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 1 Mio EUR (net).

Critère: Autres exigences économiques ou financières

Description du critère de sélection: EN-C2: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 10 persons.

Critère: Références sur des services spécifiés

Description du critère de sélection: Assessment of technical eligibility / weighted criteria for the selection of candidates - Weighted criteria for the selection of candidates: 1. Technical experience (XX%) 2. Regional experience (XX%) 3. Experience of development projects (at least 50% ODA-financed) (XX%)

Les critères seront appliqués pour sélectionner les candidats à inviter pour la seconde étape de la procédure

Pondération (pourcentage, valeur exacte): 100,00

Informations sur la seconde étape d'une procédure en deux étapes:

Nombre minimal de candidats à inviter pour la seconde étape de la procédure: 5

Nombre maximal de candidats à inviter pour la seconde étape de la procédure: 6

La procédure se déroulera en plusieurs étapes. À chaque étape, certains candidats peuvent être éliminés

5.1.11. Documents de marché

Langues dans lesquelles les documents de marché sont officiellement disponibles: anglais

Date limite de demande d'informations complémentaires: 13/08/2026 23:59:59 (UTC+02:00)

Heure de l'Europe orientale, heure d'été de l'Europe centrale

Adresse des documents de marché: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTP16CFH9/documents>

Canal de communication ad hoc:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTP16CFH9>

5.1.12. Conditions du marché public

Conditions de la procédure:

Date d'envoi estimée des invitations à soumissionner: 07/09/2026

Conditions de soumission:

Soumission par voie électronique: Requise

Adresse de soumission: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTP16CFH9>

Langues dans lesquelles les offres ou demandes de participation/candidatures peuvent être présentées: anglais

Catalogue électronique: Non autorisée

Variantes: Non autorisée

Les soumissionnaires peuvent présenter plusieurs offres: Non autorisée

Date limite de réception des demandes de participation/candidatures: 21/08/2026 12:00:00 (UTC+02:00) Heure de l'Europe orientale, heure d'été de l'Europe centrale

Informations qui peuvent être complétées après la date limite de réception des offres:

À la discrétion de l'acheteur, certains documents manquants relatifs au soumissionnaire peuvent être transmis ultérieurement.

Informations complémentaires: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Conditions du marché:

Le contrat doit être exécuté dans le cadre de programmes d'emplois protégés: Non

Conditions relatives à l'exécution du contrat: The execution conditions result from the information given in the contract notice and the tender documents.

Facturation électronique: Requise

La commande en ligne sera utilisée: oui

Le paiement électronique sera utilisé: oui

5.1.15. Techniques

Accord-cadre:

Pas d'accord-cadre

Informations sur le système d'acquisition dynamique:

Pas de système d'acquisition dynamique

5.1.16. Informations complémentaires, médiation et recours

Organisation chargée des procédures de recours: Vergabekammern des Bundes

Description des délais d'introduction des procédures de recours: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisation qui fournit des informations complémentaires sur la procédure de passation de marché: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH
Organisation qui reçoit les demandes de participation/candidatures: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisations

8.1. ORG-0001

Nom officiel: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Numéro d'enregistrement: 993-80072-52

Adresse postale: Dag-Hammarskjöld-Weg 1 - 5

Ville: Eschborn

Code postal: 65760

Subdivision pays (NUTS): Main-Taunus-Kreis (DE71A)

Pays: Allemagne

Adresse électronique: zuhal.uysal@giz.de

Téléphone: +49 6196791481

Télécopieur: +49 6196791115

Adresse internet: <https://www.giz.de>

Rôles de cette organisation:

Acheteur

Organisation qui fournit des informations complémentaires sur la procédure de passation de marché

Organisation qui reçoit les demandes de participation/candidatures

8.1. ORG-0002

Nom officiel: Vergabekammern des Bundes

Numéro d'enregistrement: 022894990

Adresse postale: Kaiser-Friedrich-Straße 16

Ville: Bonn

Code postal: 53113

Subdivision pays (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Pays: Allemagne

Adresse électronique: vk@bundeskartellamt.bund.de

Téléphone: +49 2289499-0

Rôles de cette organisation:

Organisation chargée des procédures de recours

8.1. ORG-0003

Nom officiel: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Numéro d'enregistrement: 0204:994-DOEVD-83

Ville: Bonn

Code postal: 53119

Subdivision pays (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Pays: Allemagne

Adresse électronique: noreply.esender_hub@bescha.bund.de

Téléphone: +49228996100

Rôles de cette organisation:

TED eSender

10. Changement

Version de l'avis antérieur à modifier

:

7cae6412-480c-4b97-a211-d111c500daf9-01

Principale raison du changement

:

Mise à jour d'informations

Description

:

The Terms of Reference was slightly updated due to a bidder question

10.1. Changement

Identifiant de la section: PROCEDURE

Description des changements: The Terms of Reference was slightly updated due to a bidder question

Les documents de marché ont été modifiés le: 30/07/2026

Informations relatives à l'avis

Identifiant/version de l'avis: 396eb3bf-c722-4dd8-ae0a-9e338d861f76 - 01

Type de formulaire: Mise en concurrence

Type d'avis: Avis de marché ou de concession – régime ordinaire

Sous-type d'avis: 16

Date d'envoi de l'avis: 30/07/2026 11:33:34 (UTC+02:00) Heure de l'Europe orientale, heure d'été de l'Europe centrale

Langues dans lesquelles l'avis en question est officiellement disponible: anglais

Numéro de publication de l'avis: 530183-2026

Numéro de publication au JO S: 146/2026

Date de publication: 31/07/2026