

580157-2026 - Mise en concurrence

Allemagne – Services de conseil en développement des entreprises – 10022598-Short-Term Expert Pools to support negotiations and implementation of the African Continental Free Trade Area (AfCFTA)

OJ S 161/2026 21/08/2026

Avis de marché ou de concession – régime ordinaire - Avis de changement Services

1. Acheteur

1.1. Acheteur

Nom officiel: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Adresse électronique: giuliafrancesca.kearney@twobirds.com

Forme juridique de l'acheteur: Entreprise publique, contrôlée par une autorité publique centrale

Activité du pouvoir adjudicateur: Services d'administration générale

2. Procédure

2.1. Procédure

Titre: 10022598-Short-Term Expert Pools to support negotiations and implementation of the African Continental Free Trade Area (AfCFTA)

Description: Background: Although many of the world's fastest-growing economies are in Africa, trade among African countries remains limited. The continent mostly exports raw materials and agricultural products, while it imports machinery, equipment, and food mainly from outside Africa. The African Continental Free Trade Area (AfCFTA), which is one of the African Union's (AU) flagship projects for the implementation of its Agenda 2063, aims to change this. It is expected that, with the introduction of the free trade zone, intra- African trade will be 15% to 25% higher by 2040 (UNECA). The AfCFTA agreement has been signed by 54 of the 55 African Union Member States (MS) and became effective under international law in May 2019. The full implementation of the AfCFTA will lead to a continental single market of more than 1.4 billion people with an aggregate GDP exceeding USD 2 trillion. Our Approach: The GIZ implemented project "Support to the African Continental Free Trade Area (AfCFTA) II" cofinanced by the BMZ and the EU, seeks to improve framework conditions for the realisation of the AfCFTA and supports the outstanding negotiations and the implementation of the AfCFTA. For this, the programme supports the African Union, specifically the Department for Economic Development, Trade, Tourism, Industry, Minerals (ETTİM) and the AfCFTA Secretariat at the continental level in the coordination of AfCFTA implementation. On the regional level the programme cooperates with Regional Economic Communities (RECs), specifically EAC (East African Community), ECOWAS (Economic Community for West African States) and SADC (South African Development Community, plus additional RECs based on request). The programme also supports Member States (Ethiopia, Ghana, Ivory Coast, Kenya, Malawi, Rwanda, Tunisia, Zambia, plus additional Member States based on request) by working with national institutions, like trade ministries and customs, to implement the agreement. Lastly, the programme works closely with private sector and civil society actors to increase trade under the AfCFTA. Together with the named partners, the programme covers interventions across all technical areas of the AfCFTA. The EU co-financed part of the programme, the EU Technical Assistance Facility, operates as a multi-partner contribution agreement between the European Commission, GIZ (lead implementing agency), Expertise

France, and FIAP. A Project Management Unit, which is housed in the AfCFTA Secretariat, oversees the implementation of the programme and the execution of activities.

Identifiant de la procédure: c04c6a9c-00d6-4598-aae1-3cfecf65a3ee

Identifiant interne: 10022598

Type de procédure: Ouverte

La procédure est accélérée: non

2.1.1. Objet

Nature principale du marché: Services

Nomenclature principale (cpv): 79411100 Services de conseil en développement des entreprises

Nomenclature complémentaire (cpv): 79410000 Services de conseil en affaires et en gestion

2.1.2. Lieu d'exécution

Pays: Ghana

Informations complémentaires: African Union, please see the tender documents.

2.1.4. Informations générales

Informations complémentaires: #Bekanntmachungs-ID: CXTRY6YTT9JKR9U#

Communication / questions can only be submitted using GIZ's eProcurement Tender Platform for the award of contracts.

Base juridique:

Directive 2014/24/UE

vgv -

2.1.6. Motifs d'exclusion

Sources des motifs d'exclusion: Avis

Manquement à des obligations liées à des motifs d'exclusion purement nationaux: In accordance with §§ 123,124 GWB, § 22 LkSG

Participation à une organisation criminelle: In accordance with §§ 123,124 GWB, § 22 LkSG

Infractions terroristes ou infractions liées aux activités terroristes: In accordance with §§ 123,124 GWB, § 22 LkSG

Blanchiment de capitaux ou financement du terrorisme: In accordance with §§ 123,124 GWB, § 22 LkSG

Fraude: In accordance with §§ 123,124 GWB, § 22 LkSG

Corruption: In accordance with §§ 123,124 GWB, § 22 LkSG

Travail des enfants et autres formes de traite des êtres humains: In accordance with §§ 123,124 GWB, § 22 LkSG

Manquement à l'obligation relative au paiement d'impôts et taxes: In accordance with §§ 123,124 GWB, § 22 LkSG

Manquement à l'obligation relative au paiement de cotisations de sécurité sociale: In accordance with §§ 123,124 GWB, § 22 LkSG

Manquement aux obligations dans le domaine du droit environnemental: In accordance with §§ 123,124 GWB, § 22 LkSG

Manquement aux obligations dans le domaine du droit social: In accordance with §§ 123,124 GWB, § 22 LkSG

Manquement aux obligations dans le domaine du droit du travail: In accordance with §§ 123,124 GWB, § 22 LkSG

Insolvabilité: In accordance with §§ 123,124 GWB, § 22 LkSG

Biens administrés par un liquidateur: In accordance with §§ 123,124 GWB, § 22 LkSG

État de cessation d'activités: In accordance with §§ 123,124 GWB, § 22 LkSG

Situation analogue à la faillite prévue dans la législation nationale: In accordance with §§ 123,124 GWB, § 22 LkSG

Faute professionnelle grave: In accordance with §§ 123,124 GWB, § 22 LkSG

Accords avec d'autres opérateurs économiques en vue de fausser la concurrence: In accordance with §§ 123,124 GWB, § 22 LkSG

Conflit d'intérêt créé par sa participation à la procédure de passation de marché: In accordance with §§ 123,124 GWB, § 22 LkSG

Association directe ou indirecte à la préparation de cette procédure de passation de marché: In accordance with §§ 123,124 GWB, § 22 LkSG

Résiliation, dommages et intérêts ou autres sanctions comparables: In accordance with §§ 123,124 GWB, § 22 LkSG

Faussees déclarations, dissimulation d'informations, incapacité de présenter les documents requis ou obtention d'informations confidentielles sur cette procédure: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Lot

5.1. Lot: LOT-0001

Titre: 10022598-Short-Term Expert Pools to support negotiations and implementation of the African Continental Free Trade Area (AfCFTA)

Description: The project seeks the services of a consulting firm to provide technical experts under different short-term expert (STE) pools, which can be deployed flexibly according to the specific demands of the project. The Contractor will contribute to the implementation of all BMZ and EU outputs of the project. The overall goal of this assignment is to support the implementation of the AfCFTA at the continental, regional, and national level by providing advisory services and capacity building for governmental as well as private sector and civil society stakeholders. When the need for support to the project's partners within a particular thematic area is identified, experts shall be mobilised to provide demand-driven technical advisory services and/or capacity building to national, regional, and continental government partners and/or the project itself. The contract is for the provision of pools of qualified STE to cover a broad range of issues relating to AfCFTA negotiations and implementation in general and the programme objectives in particular. The services to be provided under the contract include measures for human capacity development and organisational and technical advice in the following thematic areas: - Removing barriers to Trade in Goods, Trade in Services and Digital Trade - Support for further AfCFTA negotiations (among others on Rules of Origin, Trade in Services) - Support for the ratification of the Phase II Protocols (Competition Policy, Intellectual Property Rights, Investment, Digital Trade, Women & Youth in Trade) - Implementation of AfCFTA regulations at the national and regional levels - Monitor and review the implementation of AfCFTA Protocols in African Union Member States (AU MS) - Improve access to trade information to relevant line ministries and to the private sector - Support the African private sector to trade under AfCFTA rules on the national and regional level - Support relevant authorities to setup inclusive policies for women & youth traders to participate in trade under AfCFTA The contractor will identify and manage pools of STE that will assist the initiatives in the programme's areas of intervention. While the project operates Africa-wide, it focuses interventions at national level in 8 countries: Ethiopia, Ghana, Ivory Coast, Kenya, Malawi, Rwanda, Tunisia, and Zambia. At REC level it focuses at EAC, ECOWAS, and SADC. Interventions to additional AU MS and RECs will be implemented based on partner demand. Across the work packages named below, the contractor is responsible for the following tasks: - Supporting the GIZ in defining the required expertise to reach the project objectives under the described outputs - Identifying and proposing suitable experts from the STE pool - Selecting

experts together with the GIZ team - Managing the deployment of experts Expected services that may be included in the work packages are: - Technical, operational, and strategic policy advisory services in the thematic areas listed above - Support in developing, drafting and reviewing reports, studies, analyses, position papers, guidelines, action plans, strategies, implementation plans, legislation, regulations in the thematic areas listed above. - Research and analysis, including diagnostic missions to assess implementation efforts of the AfCFTA protocols, identify obstacles and propose measures to advance implementation. - Facilitation of private sector participation in policy-making processes, facilitation of dialogue and coordination between public and private sector actors relevant to AfCFTA negotiations and implementation - Facilitation of national, regional, and continental workshops and conferences, including interpretation and translation services and providing expert inputs - Provision of support services to the project, including on optimising M&E systems, the design of communication materials, workshop moderation, translation and interpretation services. Deliverables will mainly be in English or French, but may also be in the other official AU languages (Arabic, Portuguese, Spanish, Swahili) depending on the context of the activity The required services are focused, but not limited, on five work packages which are oriented to different stakeholders: Work package 1: Strengthen the AfCFTA Secretariat's capacity to guide and monitor AfCFTA implementation. Work package 2: Strengthen AUC ETTIM's capacity to support and monitor the enabling environment for production of goods and services for African markets. Work package 3: Support the coordination of the AfCFTA implementation approach among selected RECs (EAC, ECOWAS, and SADC). Work package 4: Support the domestication and ratification of the AfCFTA Protocols and their Annexes in selected AU MS. Work package 5: Enable private sector actors to trade under AfCFTA rules on the country and regional level. Additionally, the contractor is required to support the provision of support services to the project as well as to partner institutions at the continental, regional and national level under all the work packages above. This includes communication services, moderation services, Monitoring & Evaluation support, translation services, and interpretation services. Identifiant interne: 10022598

5.1.1. Objet

Nature principale du marché: Services

Nomenclature principale (cpv): 79411100 Services de conseil en développement des entreprises

Nomenclature complémentaire (cpv): 79410000 Services de conseil en affaires et en gestion

Options:

Description des options: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Lieu d'exécution

Pays: Ghana

Informations complémentaires: African Union, please see the tender documents.

5.1.3. Durée estimée

Date de début: 31/12/2026

Date de fin de durée: 31/03/2028

5.1.4. Reconduction

Nombre maximum de reconductions: 2

Autres informations sur le renouvellement: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Informations générales

Participation réservée:

La participation n'est pas réservée.

Les noms et les qualifications professionnelles du personnel chargé de l'exécution du marché doivent être mentionnés: Non requises

Projet de passation de marché financé en totalité ou en partie par des fonds de l'UE

Le marché relève de l'accord sur les marchés publics (AMP): oui

Le marché en question convient aussi aux petites et moyennes entreprises (PME): oui

Informations complémentaires: #Besonders auch geeignet für:other-sme# The project is co-financed by the EU.

5.1.7. Marché public stratégique

Objectif du marché public stratégique: Réduction des incidences sur l'environnement

Description: Please see tender documents.

Objectif du marché public stratégique: Réalisation d'objectifs sociaux

Description: Please see tender documents.

Méthode utilisée pour réduire l'incidence environnementale: L'atténuation du changement climatique, La prévention et la réduction de la pollution

Objectif social promu: Égalité hommes-femmes, Devoir de diligence en matière de droits de l'homme dans les chaînes d'approvisionnement mondiales, Possibilités d'emploi des chômeurs de longue durée, des personnes défavorisées et/ou des personnes handicapées, Conditions de travail équitables

5.1.9. Critères de sélection

Sources des critères de sélection: Avis

Critère: Autres exigences économiques ou financières

Description du critère de sélection: EN-A1: Principles for the execution of orders (Mit dem Angebot; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Critère: Références sur des services spécifiés

Description du critère de sélection: EN-B1: Technical and professional ability (Mit dem Angebot; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 750,000.00 EUR (net). 2. At least 4 reference projects in the technical field Regional Economic Integration in Africa and at least 6 reference projects in Africa in the last 36 months (deadline: date of publication of invitation to tender).

Critère: Chiffre d'affaires annuel moyen

Description du critère de sélection: EN-C1: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 4,200,000.00 EUR (net).

Critère: Autres exigences économiques ou financières

Description du critère de sélection: EN-C2: Economic and financial standing (Mit dem Angebot; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 20 persons.

5.1.11. Documents de marché

Langues dans lesquelles les documents de marché sont officiellement disponibles: anglais

Date limite de demande d'informations complémentaires: 10/09/2026 23:59:59 (UTC+02:00)

Heure de l'Europe orientale, heure d'été de l'Europe centrale

Adresse des documents de marché: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTT9JKR9U/documents>

Canal de communication ad hoc:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTT9JKR9U>

5.1.12. Conditions du marché public

Conditions de soumission:

Soumission par voie électronique: Requise

Adresse de soumission: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6YTT9JKR9U>

Langues dans lesquelles les offres ou demandes de participation/candidatures peuvent être présentées: anglais

Catalogue électronique: Non autorisée

Variantes: Non autorisée

Les soumissionnaires peuvent présenter plusieurs offres: Non autorisée

Date limite de réception des offres: 17/09/2026 12:00:00 (UTC+02:00) Heure de l'Europe orientale, heure d'été de l'Europe centrale

Durée de validité des offres: 104 Jours

Informations qui peuvent être complétées après la date limite de réception des offres:

À la discrétion de l'acheteur, certains documents manquants relatifs au soumissionnaire peuvent être transmis ultérieurement.

Informations complémentaires: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Conditions du marché:

Le contrat doit être exécuté dans le cadre de programmes d'emplois protégés: Non

Conditions relatives à l'exécution du contrat: The execution conditions result from the information given in the contract notice and the tender documents.

Facturation électronique: Requise

La commande en ligne sera utilisée: oui

Le paiement électronique sera utilisé: oui

5.1.15. Techniques

Accord-cadre:

Pas d'accord-cadre

Informations sur le système d'acquisition dynamique:

Pas de système d'acquisition dynamique

5.1.16. Informations complémentaires, médiation et recours

Organisation chargée des procédures de recours: Vergabekammern des Bundes

Description des délais d'introduction des procédures de recours: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a

complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected; 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice; 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids; 4. more than 15 calendar days have expired since receipt of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected. Textvorlage erstellen/auswählen/bearbeiten
Organisation qui fournit des informations complémentaires sur la procédure de passation de marché: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH
Organisation qui reçoit les demandes de participation/candidatures: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisations

8.1. ORG-0001

Nom officiel: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Numéro d'enregistrement: 993-80072-52

Adresse postale: Dag-Hammarskjöld-Weg 1 - 5

Ville: Eschborn

Code postal: 65760

Subdivision pays (NUTS): Main-Taunus-Kreis (DE71A)

Pays: Allemagne

Adresse électronique: giuliafrancesca.kearney@twobirds.com

Téléphone: +49 40 460 63 6175

Adresse internet: <https://www.giz.de>

Rôles de cette organisation:

Acheteur

Organisation qui fournit des informations complémentaires sur la procédure de passation de marché

Organisation qui reçoit les demandes de participation/candidatures

8.1. ORG-0002

Nom officiel: Vergabekammern des Bundes

Numéro d'enregistrement: 022894990

Adresse postale: Kaiser-Friedrich-Straße 16

Ville: Bonn

Code postal: 53113

Subdivision pays (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Pays: Allemagne

Adresse électronique: vk@bundeskartellamt.bund.de

Téléphone: +49 2289499-0

Télécopieur: +49 2289499-163

Adresse internet: <https://www.bundeskartellamt.de>

Rôles de cette organisation:

Organisation chargée des procédures de recours

8.1. ORG-0003

Nom officiel: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Numéro d'enregistrement: 0204:994-DOEVD-83

Ville: Bonn

Code postal: 53119

Subdivision pays (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Pays: Allemagne

Adresse électronique: noreply.esender_hub@bescha.bund.de

Téléphone: +49228996100

Rôles de cette organisation:

TED eSender

10. Changement

Version de l'avis antérieur à modifier

:

e88ca6a7-38e7-49ea-ae50-910cb98d55d8-01

Principale raison du changement

:

Mise à jour d'informations

Description

:

Amendment of the ToR.

10.1. Changement

Identifiant de la section: PROCEDURE

Description des changements: Editorial errors in the ToR have been corrected.

Les documents de marché ont été modifiés le: 19/08/2026

Informations relatives à l'avis

Identifiant/version de l'avis: 71caf3ea-7947-4110-90ef-86fcac2c151a - 01

Type de formulaire: Mise en concurrence

Type d'avis: Avis de marché ou de concession – régime ordinaire

Sous-type d'avis: 16

Date d'envoi de l'avis: 19/08/2026 17:37:10 (UTC+02:00) Heure de l'Europe orientale, heure d'été de l'Europe centrale

Langues dans lesquelles l'avis en question est officiellement disponible: anglais

Numéro de publication de l'avis: 580157-2026

Numéro de publication au JO S: 161/2026

Date de publication: 21/08/2026