

595676-2026 - Mise en concurrence

Allemagne – Énergie et services connexes – 10021886-Provision of standardised consultancy services for On- & Off-Grid Regulation and Market Development

OJ S 166/2026 28/08/2026

Avis de marché ou de concession – régime ordinaire

Services

1. Acheteur

1.1. Acheteur

Nom officiel: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Adresse électronique: marieleuse.azizoglu@twobirds.com

Forme juridique de l'acheteur: Entreprise publique, contrôlée par une autorité publique centrale

Activité du pouvoir adjudicateur: Services d'administration générale

2. Procédure

2.1. Procédure

Titre: 10021886-Provision of standardised consultancy services for On- & Off-Grid Regulation and Market Development

Description: GET.transform, is a technical assistance program supporting national and regional partners and institutions in advancing their energy transitions. GET.transform is a component of the GET.pro (Global Energy Transformation Programme), which is a global multi-donor platform and implemented by Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH. The three instruments of GET.pro are: - GET.invest mobilises private investments in clean energy by building a pipeline of bankable investment projects. - GET.transform supports partner governments by developing bankable frameworks for clean energy investment. - The Secretariat for Africa-EU Energy Program promotes strategic political dialogue between Africa and Europe on energy. Thematic and geographic scope: The implementation structure of GET.transform is organised along the Thematic and Geographic Approach. GET.transform offers structured advisory services on four key transformational topics: 1) Long-Term Energy Planning 2) Renewable Energy Grid Integration 3) On-Grid Regulation and Market Development 4) Off-Grid Regulation and Market Development On-Grid Regulation and Market Development measures enable power sector market reform allowing for renewable energy participation, increased investment, and promotion of private markets. Power system transformation processes should be supported by a background of technically sound energy planning, a well-functioning governance structure, policy and regulatory framework. The goal is to ensure that electricity resources, including generation, transmission, and distribution systems, are allocated efficiently. In addition, market model mechanisms can be designed and implemented to facilitate a sustainable, secure, competitive and affordable electricity system. To meet the Sustainable Development Goal (SDG) 7 target of universal access to affordable, reliable, and modern energy services by 2030, decentralised renewable energy solutions such as off-grid solutions have been proven to be efficient at providing energy access to rural communities. Off-grid solutions can power over 400 million people across Africa and LAC. Off- Grid Regulation and Market Development establishes a framework for public partners to strengthen institutional capacities to accomplish their rural development mandates, as well as market incentives that promote private sector participation and finance for scaling projects. ? In addition to its core activities, GET.transform has

implemented TA services to other GIZ- programs in Africa, Latin America and the Caribbean, as well as Asia and Europe. GET.transform is therefore offering activities potentially in all countries where GIZ energy portfolio is active by efficiently offering standardised solutions and scaling activities and contributing towards the concept of Vision 100 of GIZ, which serves as a guiding principle for the realignment of the GIZ portfolio for the global energy transition.

Identifiant de la procédure: 1aaf5339-2769-403e-903c-02c4fbd6c0f0

Identifiant interne: 10021886

Type de procédure: Négociée avec publication préalable d'un appel à la concurrence / concurrentielle avec négociation

La procédure est accélérée: non

2.1.1. Objet

Nature principale du marché: Services

Nomenclature principale (cpv): 71314000 Énergie et services connexes

Nomenclature complémentaire (cpv): 73220000 Services de conseil en développement

2.1.2. Lieu d'exécution

N'importe où

Informations complémentaires: For details, please see the terms of reference.

2.1.4. Informations générales

Informations complémentaires: #Bekanntmachungs-ID: CXTRY6DYYSZ1RXS# All communication takes place in English via communication tool in the project area of the procurement portal.

Base juridique:

Directive 2014/24/UE

vgv -

2.1.6. Motifs d'exclusion

Sources des motifs d'exclusion: Avis

Manquement à des obligations liées à des motifs d'exclusion purement nationaux: In accordance with §§ 123,124 GWB, § 22 LkSG

Participation à une organisation criminelle: In accordance with §§ 123,124 GWB, § 22 LkSG

Infractions terroristes ou infractions liées aux activités terroristes: In accordance with §§ 123,124 GWB, § 22 LkSG

Blanchiment de capitaux ou financement du terrorisme: In accordance with §§ 123,124 GWB, § 22 LkSG

Fraude: In accordance with §§ 123,124 GWB, § 22 LkSG

Corruption: In accordance with §§ 123,124 GWB, § 22 LkSG

Travail des enfants et autres formes de traite des êtres humains: In accordance with §§ 123,124 GWB, § 22 LkSG

Manquement à l'obligation relative au paiement d'impôts et taxes: In accordance with §§ 123,124 GWB, § 22 LkSG

Manquement à l'obligation relative au paiement de cotisations de sécurité sociale: In accordance with §§ 123,124 GWB, § 22 LkSG

Manquement aux obligations dans le domaine du droit environnemental: In accordance with §§ 123,124 GWB, § 22 LkSG

Manquement aux obligations dans le domaine du droit social: In accordance with §§ 123,124 GWB, § 22 LkSG

Manquement aux obligations dans le domaine du droit du travail: In accordance with §§ 123,124 GWB, § 22 LkSG

Insolvabilité: In accordance with §§ 123,124 GWB, § 22 LkSG
Biens administrés par un liquidateur: In accordance with §§ 123,124 GWB, § 22 LkSG
État de cessation d'activités: In accordance with §§ 123,124 GWB, § 22 LkSG
Situation analogue à la faillite prévue dans la législation nationale: In accordance with §§ 123,124 GWB, § 22 LkSG
Faute professionnelle grave: In accordance with §§ 123,124 GWB, § 22 LkSG
Accords avec d'autres opérateurs économiques en vue de fausser la concurrence: In accordance with §§ 123,124 GWB, § 22 LkSG
Conflit d'intérêt créé par sa participation à la procédure de passation de marché: In accordance with §§ 123,124 GWB, § 22 LkSG
Association directe ou indirecte à la préparation de cette procédure de passation de marché: In accordance with §§ 123,124 GWB, § 22 LkSG
Résiliation, dommages et intérêts ou autres sanctions comparables: In accordance with §§ 123,124 GWB, § 22 LkSG
Fausses déclarations, dissimulation d'informations, incapacité de présenter les documents requis ou obtention d'informations confidentielles sur cette procédure: In accordance with §§ 123,124 GWB, § 22 LkSG

5. Lot

5.1. Lot: LOT-0001

Titre: 10021886-Provision of standardised consultancy services for On- & Off-Grid Regulation and Market Development

Description: Under the GIZ initiative GET.transform, the contractor will support partner countries and regions in advancing the global energy transition through technical assistance and advisory services. The focus areas are On-Grid Regulation and Market Development and Off- Grid Regulation and Market Development. The contractor will provide expert services, ensure flexibility to adapt to evolving needs, and contribute to achieving the overall programme objectives. GIZ will manage implementation jointly with local partners (worldwide), with English as the main working language, although other languages may be required depending on the project context. Regular coordination formats-such as weekly meetings and interim reports-will be established at the start of the assignment. Specific activities and expert assignments will be defined progressively based on partner requests. Objectives and Expected Results The contractor will strengthen the technical and institutional capacities of partner countries on On- and Off-Grid Regulation and Market Development. These areas represent the essentials to create the regulatory base and needed market mechanisms to transform towards a well-established and framework-based energy transition. 1. On-Grid Regulation and Market Development Objective and Scope The goal is to enable renewable energy participation and investment by developing and re-designing power markets and the reconsideration of traditional business models and power sector regulatory frameworks. Approach Partner countries face diverse challenges on regulatory frameworks and power markets- Support activities may include: - Renewable Energy Procurement and Transaction Advisory: Support governments and public institutions in designing and implementing renewable energy procurement programmes by strengthening policy, regulatory, financial, and governance frameworks. Services include auction and tender design, IPP procurement and transaction advisory, PPA negotiations, risk mitigation strategies, and stakeholder capacity building - Renewable Energy Distributed Generation: Provide advisory services for the development and implementation of market-driven distributed generation frameworks, including the assessment and design of regulatory models. Support policy development, regulatory reforms, programme implementation, and capacity building to accelerate DG deployment. - Power Market Reform:

Advise on the design and implementation of power market reforms that improve market efficiency, transparency, and investment attractiveness. Services include tariff and market mechanism design, regional market integration, cross-border trade facilitation, and the development of regulatory frameworks that enable renewable energy integration and private sector participation. 2. Off-Grid Regulation and Market Development Objective and Scope The aim is the development of pathways and plans to extend interconnected distribution grids and isolated mini-grids by addressing implementation issues from a policy and infrastructure perspective. Approach Partner countries face diverse challenges on regulatory frameworks that enable opportunities for electricity access, mini-grid and productive-use projects. Support activities may include: - Electrification Planning and Siting: Support governments in developing integrated electrification plans that identify least-cost electrification pathways through grid extension, mini-grids, and standalone systems. Services include geospatial planning, mini-grid site identification, productive use of energy (PUE) integration, and technical assistance to improve project viability and long-term electrification strategies. - Mini-Grid Frameworks: Develop and implement regulatory, tariff, procurement, and financing frameworks that create an enabling environment for private sector investment in mini-grids. Services include competitive procurement and incentive mechanism design, coordination with financing partners, capacity building, and technical assistance to support sustainable mini-grid market development. - Standalone System Frameworks: Support the development of regulatory and technical frameworks for standalone energy systems that promote market growth while ensuring quality, consumer protection, and regulatory oversight. Services include the design of market rules, technical standards, operational guidelines, and implementation support to enable sustainable standalone energy markets. All interventions will be tailored to each country's stage in (on- & off-grid) regulation and market development and its broader development objectives. Collaboration and Adaptability The contractor must maintain a flexible and responsive working approach, adapting activities and work plans to changing needs and partner requests. A collaborative management system with GIZ will ensure regular communication, alignment of priorities, and continuous quality assurance. Deliverables Deliverables may include analytical studies, policy and technical recommendations, capacity-building sessions, and communication materials. All outputs will be reviewed and approved by GIZ and its partners before completion. In summary, the contractor will act as a technical partner to GIZ, providing adaptable and high-quality support in on- and off-grid regulation and market development. Through collaborative and capacity-oriented implementation, the work will help partner countries design integrated, sustainable, and low-carbon market reforms and on- and off-grid regulatory frameworks while fostering transparency, knowledge sharing, and long-term national ownership.

Identifiant interne: 10021886

5.1.1. Objet

Nature principale du marché: Services

Nomenclature principale (cpv): 71314000 Énergie et services connexes

Nomenclature complémentaire (cpv): 73220000 Services de conseil en développement

Options:

Description des options: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.2. Lieu d'exécution

N'importe où

Informations complémentaires: For details, please see the terms of reference.

5.1.3. Durée estimée

Date de début: 01/03/2027

Date de fin de durée: 30/06/2028

5.1.4. Reconduction

Nombre maximum de reconductions: 2

Autres informations sur le renouvellement: GIZ may optionally commission contract amendments and/or increases based on the criteria in the tender documents to the successful bidder of this tender. For details, please see the terms of reference.

5.1.6. Informations générales

Participation réservée:

La participation n'est pas réservée.

Les noms et les qualifications professionnelles du personnel chargé de l'exécution du marché doivent être mentionnés: Non requises

Projet de passation de marché financé en totalité ou en partie par des fonds de l'UE

Le marché relève de l'accord sur les marchés publics (AMP): oui

Le marché en question convient aussi aux petites et moyennes entreprises (PME): oui

Informations complémentaires: #Besonders auch geeignet für:selbst#

5.1.7. Marché public stratégique

Objectif du marché public stratégique: Réalisation d'objectifs sociaux

Description: For details, please see the terms of reference.

Objectif social promu: Égalité hommes-femmes, Autre

5.1.9. Critères de sélection

Sources des critères de sélection: Avis

Critère: Autres exigences économiques ou financières

Description du critère de sélection: EN-A1: Principles for the execution of orders (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): The eligibility criteria are not from the same category as stipulated above, as there is no suitable category. 1. Self-declaration: name of company and address, tax ID, registration and commercial register number or equivalent register in accordance with the legal provisions of the country of origin. 2. No grounds for exclusion pursuant to § 123, § 124 GWB, § 22 LkSG, EU-Russia sanctions 3. Declaration of bidding consortium and/or declaration of subcontractors (if applicable)

Critère: Autres exigences économiques ou financières

Description du critère de sélection: EN-A2: Conditions for the reduction of candidates (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): If we receive more than 5 requests to participate, we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 5 candidates with the highest scores. We reserve the right to cancel the procurement procedure if we receive fewer than 3 requests to participate. If it is not possible to make a clear selection of up to 5 candidates for the tendering phase on the basis of the criteria listed in the procurement documents (e.g. if a number of candidates achieve the same overall eligibility score), we reserve the right to increase the maximum number of 5.

Weighted criteria for the selection of candidates: 1. Technical experience (80%) thereof: vRE On-Grid activities from activities (1) - (5) (listed under EN-B1) conducted in 10 different countries (minimum value of each activity per country 100.000 EUR, needs to be clearly stated in the documents) (45%); Off-Grid activities of activity (7) - (10) (listed under EN-B1) conducted in 10 different countries (minimum value of each activity per country 100.000 EUR,

needs to be clearly stated in the documents) (35%) 2. Regional experience (10%) thereof: - Latin America and the Caribbean, excluding the Andean Community and Central America: 1 reference project; - countries of the Andean Community in South America: 2 reference projects; - countries in Central America: 2 reference projects; and - Sub-Saharan Africa: 5 reference projects. 3. Experience of development projects (at least 50% ODA-financed) (10%)

Critère: Références sur des services spécifiés

Description du critère de sélection: EN-B1: Technical and professional ability (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): 1. The technical assessment is only based on reference projects with a minimum commission value of 100.000 EUR (net). 2. At least 1 reference project in the technical field covering variable Renewable Energy On-Grid Regulation and Market Development activities on: (1.) vRE generation grid connection and procurement framework design (2.) Transaction advisory, PPA (Power Purchase Agreement) structuring, and negotiation, (3.) Enabling regional and cross-border electricity trading, (4.) Designing regulatory frameworks for vRE grid integration, (5.) Tariff design for vRE grid-related tariffs and pricing mechanisms in the last 36 months ((deadline: date of publication of invitation to tender). - Activities can be demonstrated across one or more reference projects. - Each relevant activity must have a contractual value of at least EUR 100,000. - Bidders must specify which activities from points (1) to (5) each project covers. and at least 1 reference project in the technical field covering variable Renewable Energy Off-Grid Regulation and Market Development activities on: (6.) Design of mini-grid regulations, (7.) Mini-grid licensing and concessioning, (8.) Mini-grid tariff setting and financial models, (9.) Mini-grid and standalone systems competitive procurement frameworks (e.g., public tendering for electrification via mini-grids), (10.) Contractual and operational frameworks for standalone systems in the last 36 months (deadline: date of publication of invitation to tender). - Activities can be demonstrated across one or more reference projects. - Each relevant activity must have a contractual value of at least EUR 100,000. - Bidders must specify which activities from points (6) to (10) each project covers.

Critère: Chiffre d'affaires annuel moyen

Description du critère de sélection: EN-C1: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average annual turnover for the last three years (last-but-four financial year can be included in case of tenders held within 6 months of end of last financial year), at least: 4.000.000 EUR (net).

Critère: Autres exigences économiques ou financières

Description du critère de sélection: EN-C2: Economic and financial standing (Mit dem Teilnahmeantrag; Mittels Eigenerklärung): Average number of employees and managers in the last three calendar years, at least 20 persons.

Informations sur la seconde étape d'une procédure en deux étapes:

Nombre minimal de candidats à inviter pour la seconde étape de la procédure: 3

La procédure se déroulera en plusieurs étapes. À chaque étape, certains candidats peuvent être éliminés

L'acheteur se réserve le droit d'attribuer le marché sur la base des offres initiales sans mener de négociations

5.1.11. Documents de marché

Langues dans lesquelles les documents de marché sont officiellement disponibles: anglais

Date limite de demande d'informations complémentaires: 21/09/2026 23:59:59 (UTC+02:00)

Heure de l'Europe orientale, heure d'été de l'Europe centrale

Adresse des documents de marché: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6DYYSZ1RXS/documents>

Canal de communication ad hoc:

URL: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6DYYSZ1RXS>

5.1.12. Conditions du marché public

Conditions de la procédure:

Date d'envoi estimée des invitations à soumissionner: 19/10/2026

Conditions de soumission:

Soumission par voie électronique: Requise

Adresse de soumission: <https://ausschreibungen.giz.de/Satellite/notice/CXTRY6DYYSZ1RXS>

Langues dans lesquelles les offres ou demandes de participation/candidatures peuvent être présentées: anglais

Catalogue électronique: Non autorisée

Variantes: Non autorisée

Les soumissionnaires peuvent présenter plusieurs offres: Non autorisée

Date limite de réception des demandes de participation/candidatures: 29/09/2026 12:00:00 (UTC+02:00) Heure de l'Europe orientale, heure d'été de l'Europe centrale

Informations qui peuvent être complétées après la date limite de réception des offres:

À la discrétion de l'acheteur, certains documents manquants relatifs au soumissionnaire peuvent être transmis ultérieurement.

Informations complémentaires: GIZ asks the applicant or bidder to submit, complete or correct documents, within the framework laid down by law.

Conditions du marché:

Le contrat doit être exécuté dans le cadre de programmes d'emplois protégés: Non

Conditions relatives à l'exécution du contrat: The execution conditions result from the information given in the contract notice and the tender documents.

Facturation électronique: Requise

La commande en ligne sera utilisée: oui

Le paiement électronique sera utilisé: oui

5.1.15. Techniques

Accord-cadre:

Pas d'accord-cadre

Informations sur le système d'acquisition dynamique:

Pas de système d'acquisition dynamique

5.1.16. Informations complémentaires, médiation et recours

Organisation chargée des procédures de recours: Vergabekammern des Bundes

Description des délais d'introduction des procédures de recours: According to Article 160, Section 3 of the German Act Against Restraint of Competition (GWB), application for review is not permissible insofar as 1. the applicant has identified the claimed infringement of the procurement rules before submitting the application for review and has not submitted a complaint to the contracting authority within a period of 10 calendar days; the expiry of the period pursuant to Article 134, Section 2 remains unaffected, 2. complaints of infringements of procurement rules that are evident in the tender notice are not submitted to the contracting authority at the latest by the expiry of the deadline for the application or by the deadline for the submission of bids, specified in the tender notice. 3. complaints of infringements of procurement rules that first become evident in the tender documents are not submitted to the contracting authority at the latest by the expiry of the deadline for application or by the deadline for the submission of bids, 4. more than 15 calendar days have expired since receipt

of notification from the contracting authority that it is unwilling to redress the complaint. Sentence 1 does not apply in the case of an application to determine the invalidity of the contract in accordance with Article 135, Section 1 (2). Article 134, Section 1, Sentence 2 remains unaffected.

Organisation qui fournit des informations complémentaires sur la procédure de passation de marché: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Organisation qui reçoit les demandes de participation/candidatures: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

8. Organisations

8.1. ORG-0001

Nom officiel: Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

Numéro d'enregistrement: 993-80072-52

Adresse postale: Dag-Hammarskjöld-Weg 1 - 5

Ville: Eschborn

Code postal: 65760

Subdivision pays (NUTS): Main-Taunus-Kreis (DE71A)

Pays: Allemagne

Adresse électronique: marieluise.azizoglu@twobirds.com

Téléphone: +49 40 460 63 6411

Adresse internet: <https://www.giz.de>

Rôles de cette organisation:

Acheteur

Organisation qui fournit des informations complémentaires sur la procédure de passation de marché

Organisation qui reçoit les demandes de participation/candidatures

8.1. ORG-0002

Nom officiel: Vergabekammern des Bundes

Numéro d'enregistrement: 022894990

Adresse postale: Kaiser-Friedrich-Straße 16

Ville: Bonn

Code postal: 53113

Subdivision pays (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Pays: Allemagne

Adresse électronique: vk@bundeskartellamt.bund.de

Téléphone: +49 2289499-0

Télécopieur: +49 2289499-163

Adresse internet: <https://www.bundeskartellamt.de>

Rôles de cette organisation:

Organisation chargée des procédures de recours

8.1. ORG-0003

Nom officiel: Datenservice Öffentlicher Einkauf (in Verantwortung des Beschaffungsamts des BMI)

Numéro d'enregistrement: 0204:994-DOEVD-83

Ville: Bonn

Code postal: 53119

Subdivision pays (NUTS): Bonn, Kreisfreie Stadt (DEA22)

Pays: Allemagne

Adresse électronique: noreply.esender_hub@bescha.bund.de

Téléphone: +49228996100

Rôles de cette organisation:

TED eSender

Informations relatives à l'avis

Identifiant/version de l'avis: f8a8cb0e-9599-4346-889c-1e3a3aa4d593 - 01

Type de formulaire: Mise en concurrence

Type d'avis: Avis de marché ou de concession – régime ordinaire

Sous-type d'avis: 16

Date d'envoi de l'avis: 27/08/2026 09:13:22 (UTC+02:00) Heure de l'Europe orientale, heure d'été de l'Europe centrale

Langues dans lesquelles l'avis en question est officiellement disponible: anglais

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